



Terms of reference for a study to develop a proposal for a smart farming trial within the Cambridge Region

Request for Quotation

Date: November 2024

Version: ENVWLB00386R /R1.0

Project number: SMF-01

We are the Environment Agency. We protect and improve the environment.

We help people and wildlife adapt to climate change and reduce its impacts, including flooding, drought, sea level rise and coastal erosion.

We improve the quality of our water, land and air by tackling pollution. We work with businesses to help them comply with environmental regulations. A healthy and diverse environment enhances people's lives and contributes to economic growth.

We can't do this alone. We work as part of the Defra group (Department for Environment, Food & Rural Affairs), with the rest of government, local councils, businesses, civil society groups and local communities to create a better place for people and wildlife.

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Email: enquiries@environment-agency.gov.uk

Contents

Request for Quotation.....	4
1. Section 1: General Information.....	5
2. Section 2: The Invitation	11
2.1. Specification of Requirements.....	11
2.2. Payment	17
2.3. Information to be returned	17
Annex 1 Mandatory Requirements	18
Part 1 Potential Supplier Information	18
Part 2 Exclusion Grounds.....	19
Annex 2 Commercial Response	22
Annex 3 Acceptance of Terms and Conditions	23
Would you like to find out more about us or your environment?	24
Incident hotline	24
Floodline.....	24
Environment first.....	24

Request for Quotation

You are invited to submit a quotation for the requirement described in the specification, Section 2.

Please confirm by email, receipt of these documents and whether you intend to submit a quote or not.

Your response should be returned to the following email addresses by:

Email: WRNationalFramework WRNationalFramework@environment-agency.gov.uk

Date: 03 December 2024

Time: 17:00

Ensure you include the name of the quotation and 'Final Submission' in the subject field to make it clear that it is your response.

1. Contact Details and Timetable

WRNationalFramework@environment-agency.gov.uk will be your contact for any questions linked to the content of the quote or the process. Please submit any clarification questions via email and note that, unless commercially sensitive, both the question and the response will be circulated to all tenderers.

Action	Date
Date of issue of RFQ	19-November-2024
Deadline for clarifications questions	26-Novemer-2024
Deadline for receipt of Quotation	03-December-2024 at 17:00 BST
Intended date of Contract Award	10-December-2024
Intended Contract Start Date	11-December-2024
Contract Duration	3 months

1. Section 1: General Information

1.1. Glossary

Unless the context otherwise requires, the following words and expressions used within this Request for Quotation shall have the following meanings (to be interpreted in the singular or plural as the context requires):

“Authority”	means Environment Agency (EA) who is the Contracting Authority.
“Contract”	means the contract to be entered into by the Authority and the successful supplier.
“Response”	means the information submitted by a supplier in response to the RFQ.
“AI”	Artificial Intelligence
“RFQ”	means this Request for Quotation and all related documents published by the Authority and made available to suppliers.
“DEFRA”	Department for Environment, Food and Rural Affairs
“EDI”	Equality, Diversity & Inclusion
“IoT”	Internet of Things
“GDPR”	General Data Protection Regulation
“MEAT”	Most Economically Advantageous Tender
“MHCLG”	Ministry of Housing, Communities and Local Government
“SME”	small and medium-sized enterprise

1.2. Conditions applying to the RFQ

You should examine your Response and related documents ensuring it is complete and in accordance with the stated instructions prior to submission.

Your Response must contain sufficient information to enable the Authority to evaluate it fairly and effectively. You should ensure that you have prepared your Response fully and accurately and that prices quoted are arithmetically correct for the units stated.

By submitting a Response, you, the supplier, are deemed to accept the terms and conditions provided in the RFQ. Confirmation of this is required in Annex 2.

Failure to comply with the instructions set out in the RFQ may result in the supplier's exclusion from this quotation process.

1.3. Acceptance of Quotations

By issuing this RFQ the Authority does not bind itself to accept any quotation and reserves the right not to award a contract to any supplier who submits a quotation.

1.4. Costs

The Authority will not reimburse you for any costs and expenses which you incur preparing and submitting your quotation, even if the Authority amends or terminates the procurement process.

1.5. Self-Declaration and Mandatory Requirements

The RFQ includes a self-declaration response (Annex 1) which covers basic information about the supplier, as well as any grounds for exclusion. If you do not comply with them, your quotation will not be evaluated.

Any mandatory requirements will be set out in Section 2, Specification of Requirements and, if you do not comply with them, your quotation will not be evaluated.

1.6. Clarifications

Any request for clarification regarding the RFQ and supporting documentation must be submitted via email no later than the deadline for clarifications set out in the Timetable. The Authority shall be under no obligation to respond to queries raised after the clarification deadline.

The Authority will respond to all reasonable clarifications as soon as possible but cannot guarantee a minimum response time. The Authority will publish all clarifications and its responses to all suppliers via email unless deemed commercially sensitive.

If a supplier believes that a request for clarification is commercially sensitive, it should clearly state this when submitting the clarification request. However, if the Authority considers either that:

- the clarification and response are not commercially sensitive; and
- all suppliers may benefit from its disclosure,

then the Authority will notify the supplier (via email), and the supplier will have an opportunity to withdraw the request for clarification by sending a further message requesting the withdrawal of the clarification request. If not withdrawn by the supplier within 2 working days of the Authority's notification, the Authority may publish the clarification request and its response to all suppliers and the Authority shall not be liable to the supplier for any consequences of such publication.

The Authority reserves the right to seek clarification of any aspect of a quotation and/or provide additional information during the evaluation phase to carry out a fair evaluation. Where the Authority seeks clarification on any aspect of the quotation, the supplier must respond within the timeframe requested by the Authority.

1.7. Amendments

The Authority may amend the RFQ at any time prior to the deadline for receipt. If it amends the RFQ the Authority will notify you via email.

Suppliers may modify their quotation prior to the deadline for Responses. No Responses may be modified after the deadline for Responses.

Suppliers may withdraw their quotations at any time by submitting a notice via the email to the named contact.

1.8. Conditions of Contract

The Authority's Standard Good and Services Terms & Conditions (used for purchases under £50k) can be located on the [Environment Agency Website](#) and will be applicable to any contract awarded as a result of this quotation process. The Authority will not accept any changes to these terms and conditions proposed by a supplier.

Suppliers should note that the quotation provided by the successful bidder will form part of the Contract.

1.9. Prices

Prices must be submitted in £ sterling, exclusive of VAT.

1.10. Disclosure

All Central Government Departments, their Executive Agencies and Non Departmental Public Bodies are subject to control and reporting within Government. In particular, they report to the Cabinet Office and HM Treasury for all expenditure. Further the Cabinet Office has a cross-Government role delivering overall Government policy on public procurement, including ensuring value for money and related aspects of good procurement practice. For these purposes, the Authority may disclose within Government any details contained in your quotation. The information will not be disclosed outside Government during the procurement.

In addition, the Authority is subject to the Freedom of Information Act 2000 and the Environmental Information Regulations 2004, which provide a public right of access to information held by public bodies. In accordance with these two statutes, the Authority may be required to disclose information contained in your quotation to any person who submits a request for information pursuant to those statutes.

Further to the Government's transparency agenda, all UK Government organisations must advertise on Contract Finder in accordance with the following publication thresholds:

- Central Contracting Authority's: £12,000
- Sub Central Contracting Authority's and NHS Trusts: £30,000

For the purpose of this RFQ the Authority is classified as a 'Sub Central Contracting Authority' with a publication threshold of '£30,000' inclusive of VAT.

If this opportunity is advertised via Contracts Finder, we are obliged to publish details of the awarded contract including who has won the contract, the contract value, and indicate whether the winning supplier is a small and medium-sized enterprise ("SMEs") or voluntary organisation or charity. A copy of the contract must also be published with confidential information redacted.

By submitting a Response, you consent to these terms as part of the procurement.

1.11. Disclaimers

Whilst the information in this RFQ and any supporting information referred to herein or provided to you by the Authority have been prepared in good faith the Authority does not warrant that this information is comprehensive or that it has been independently verified.

The Authority does not:

- make any representation or warranty (express or implied) as to the accuracy, reasonableness or completeness of the RFQ;
- accept any liability for the information contained in the RFQ or for the fairness, accuracy or completeness of that information; or
- accept any liability for any loss or damage (other than in respect of fraudulent misrepresentation or any other liability which cannot lawfully be excluded) arising as a result of reliance on such information or any subsequent communication.

Any supplier considering entering into contractual relationships with the Authority following receipt of the RFQ should make its own investigations and independent assessment of the Authority and its requirements for the goods and/or services and should seek its own professional financial and legal advice.

1.12. Protection of Personal Data

In order to comply with the General Data Protection Regulations 2018 the supplier must agree to the following:

You must only process any personal data in strict accordance with instructions from the Authority.

- You must ensure that all the personal data that we disclose to you or you collect on our behalf under this agreement are kept confidential.
- You must take reasonable steps to ensure the reliability of employees who have access to personal data.
- Only employees who may be required to assist in meeting the obligations under this agreement may have access to the personal data.

- Any disclosure of personal data must be made in confidence and extend only so far as that which is specifically necessary for the purposes of this agreement.
- You must ensure that there are appropriate security measures in place to safeguard against any unauthorised access or unlawful processing or accidental loss, destruction or damage or disclosure of the personal data.
- On termination of this agreement, for whatever reason, the personal data must be returned to us promptly and safely, together with all copies in your possession or control.

1.13. General Data Protection Regulations 2018

For the purposes of the Regulations the Authority is the data processor.

The personal information that we have asked you provide on individuals (data subjects) that will be working for you on this contract will be used in compiling the tender list and in assessing your offer. If you are unsuccessful the information will be held and destroyed within two years of the award of contracts. If you are awarded a contract it will be retained for the duration of the contract and destroyed within seven years of the contract's expiry.

We may monitor the performance of the individuals during the execution of the contract, and the results of our monitoring, together with the information that you have provided, will be used in determining what work is allocated under the contract, and in any renewal of the contract or in the award of future contracts of a similar nature. The information will not be disclosed to anyone outside the Authority without the consent of the data subject, unless the Authority is required by law to make such disclosures.

1.14. Equality, Diversity & Inclusion (EDI)

The Client is striving to create a diverse and inclusive working environment where every individual has equality of opportunity to progress and to apply their unique insights to making the UK a great place for living. The Service Provider is expected to respect this commitment in all dealings with Environment Agency staff and service users.

Suppliers are expected to;

- support Defra group to achieve its Public Sector Equality Duty as defined by the Equality Act 2010, and to support delivery of [Defra group's Equality & Diversity Strategy](#).
- meet the standards set out in the [Government's Supplier Code of Conduct](#)
- work with Defra group to ensure equality, diversity and inclusion impacts are addressed (positive and negative) in the goods, services and works we procure, barriers are removed and opportunities realised.

1.15. Sustainable Procurement

Addressing global sustainability impacts and realising additional community benefits within commercial activity is core to Defra group's approach, working with its supply chain is key to achieving sustainable outcomes. In addition to supporting Defra group to meet its outcomes we look to understand and reduce negative sustainability impacts associated with our commercial activity and realise benefits.

The Client encourages its suppliers to share these values, work to address negative impacts and realise opportunities, measure performance and success.

Suppliers are expected to have an understanding of the Sustainable Development Goals, the interconnections between them and the relevance to the Goods, Services and works procured on the Client's behalf.

1.16. Conflicts of Interest

The concept of a conflict of interest includes but is not limited to any situation where an Involved Person or Relevant Body has directly or indirectly, a financial, economic or other personal interest which might be perceived to compromise their impartiality and independence in the context of the procurement procedure and/or affect the integrity of the contract award.

We expect suppliers to mitigate appropriately against any real or perceived conflict of interest through their work with government. A supplier with a position of influence gained through a contract should not use that position to unfairly disadvantage any other supplier or reduce the potential for future competition

Where the supplier is aware of any circumstances giving rise to a conflict of interest or has any indication that a conflict of interest exists or may arise you should inform the Authority of this as soon as possible (whether before or after they have submitted a quotation).

Tenderers should remain alert to the possibility of conflicts of interest arising at all stages of the procurement and should update the Authority if any new circumstances or information arises, or there are any changes to information already provided to the Authority. Failure to do so, and/or to properly manage any conflicts of interest may result in a quotation being rejected.

Provided that it has been carried out in an open, fair and transparent manner, routine pre-market engagement carried out by the Authority should not represent a conflict of interest for the supplier.

2. Section 2: The Invitation

2.1. Specification of Requirements

2.1.1. Background to the Requirement

At the UK [“Farm to Fork Food Summit”](#) held in May 2023, it was acknowledged that farmers need steady and reliable access to water to be productive, and that in a changing climate we must plan ahead to build resilience to more intense dry or wet weather events. This is especially important in the context of a changing climate. In the UK, we have experienced the driest February in 30 years, followed by the wettest March in 40 years, and the hottest June on record.

In an environment of competing needs for water, managing water demand and efficiency has become critical as it ensures optimisation of water resources. All water users, including the agricultural sector need to explore how they can optimise abstraction and water use. One way the agricultural sector may achieve better access to water when it is there, improved demand management and water use efficiencies to optimise water use is by moving towards smart farming, where technology is used to:

1. Respond to water availability in near-real-time so that water can be abstracted within licence constraints when it is available, and the environment better protected when it is not.
2. Improve irrigation scheduling. Sensors can help identify the amount, timing and specific location of water needs in the field. Improved monitoring of environmental conditions and the use of technology to make data and information available will help to target where, when and by how much water is used to make every drop count. This could include monitoring soil moisture, evaporation, temperature etc to improve water efficiency and/or optimise irrigation requirements (recognising that this may actually mean that more water is used in some instances).
3. Ensure that water abstracted and stored is being distributed and used efficiently, and that leaks are identified early and minimised.

A further definition of a smart farming “is the adoption of advanced technologies and data-driven farm operations to optimize and improve sustainability in agricultural production. Technologies used for smart farming include Artificial Intelligence (AI), automation and the Internet of Things (IoT)”.

Smart farming promotes the usage of these devices:

- Sensors
- IoT devices
- Data analytics
- Autonomous robots and drones
- Software applications

2.1.2. Specific Objectives

This project aims to develop the terms of reference for a trial on smart farming. In developing the terms of reference, the following key questions should be answered:

a) Scene setting

- i. What is the status of smart farming in the UK and what lessons can be transferred from international experiences?
- ii. Which methods of irrigation are being predominantly used and how efficient are they?
- iii. What other similar trials are running?

b) Setting up of the trial

- i. Where will the project be undertaken?
- ii. Who should form part of the trial and how many farmers will be involved?
- iii. How will be the trial monitored and how will benefits be captured and reported?
- iv. Who will manage the trial project?
- v. How long will the trial run?
- vi. Between which months should the trial take place?
- vii. Who are the key stakeholders?
- viii. What is the expected budget for the trial project? (split into capital and revenue costs – with options around scalability)
- ix. What technology would be needed to support the trial?
- x. What crops will fall under the trial?
- xi. How research from other trials such as Advance Wireless Innovation Region being conducted Water Resources West is incorporated to inform the term of reference of this trial?
- xii. How will the work incorporate any best practice guidelines?

c) Outputs

- i. What should the success factors be?
- ii. How the work could inform any best practice guidelines (e.g. the EA's Optimum Water Use Methodology, used to set a baseline of expected reasonable quantities to benchmark applications for abstraction licences against).

During the formulation of the terms of reference for the trial key stakeholders should be engaged. They will include but not limited to WfFG, NFU, UKIA, Water Resources West, EA, local IDB, local Water Company(ies) and Natural England.

2.1.3. Deliverables

The following deliverables shall be included in the scope.

- Report including:
 - Scope of the work to be carried out under the trial project
 - Attention to the questions highlighted in section 2a to 2c of this RFQ.
 - Summary of assumptions used

2.1.4. Project workflow

The project is expected to take up to 3 months, the following workflow is anticipated, but variations can be proposed by supplier, the first 8 items are expected to occur within the first 4 weeks of the project, subject to farmer availability.

List of Tasks
1. Kick-off meeting with EA project team
2. Desk top data collection
3. Engage with stakeholders
4. Choose potential pilot study area
5. Meet farmers in the potential study area
6. Carry out the status quo of the study area
7. Determine the success metrics for the pilot study
8. Determine the smart farming tools and technology to be deployed
9. Determine cost of the smart farming trial
10. Determine the duration of the smart farming trial study
11. Issue draft report to the Environment Agency for review
12. Incorporate comments from Environment Agency
13. Present outcomes to farms in the study area and issue report to them for their review
14. Issue final report which considers and incorporates comments from all.

Table 1 List of tasks

2.1.5. Technical Capacity

The following technical criteria are weighted in accordance with the importance and relevance attached to each one.

- Understanding of the project – 20%
- Approach and Methodology – 35%
- Project Management – 25%
- Team, Experience and Technical skill of those involved in the contract – 20%

Technical evaluations will be based on responses to specific questions covering key criteria which are outlined below.

In order for the Authority to be able to accept the scope a minimum score of 50 shall need to be achieved.

Scores for questions will be based on the following:

Description	Score	Definition
Very good	100	Addresses all the Authority's requirements with all the relevant supporting information set out in the RFQ. There are no weaknesses and therefore the tender response gives the Authority complete confidence that all the requirements will be met to a high standard.
Good	70	Addresses all the Authority's requirements with all the relevant supporting information set out in the RFQ. The response contains minor weaknesses and therefore the tender response gives the Authority confidence that all the requirements will be met to a good standard.
Moderate	50	Addresses most of the requirements with most of the relevant supporting information set out in the RFQ. The response contains moderate weaknesses and therefore the tender response gives the Authority confidence that most of the requirements will be met to a suitable standard.
Weak	20	Substantially addresses the requirements but not all and provides supporting information that is of limited or no relevance or a methodology containing significant weaknesses and therefore raises concerns for the Authority that the requirements may not all be met.
Unacceptable	0	No response or provides a response that gives the Authority no confidence that the requirement will be met.

Technical evaluation questions to be responded to:

Question	Detailed Evaluation Criteria
E01 Understanding of the project Maximum Response Length - 1 side of A4, font size 11	<p>Please outline your understanding of the requirements based on the specification provided.</p> <p>This section should demonstrate:</p> <ul style="list-style-type: none"> • A thorough understanding of the need and importance of smart farming in agriculture . • A clear overview of how your recommended approach and method will address the objectives of the project. • An awareness of the key challenges involved in delivering this screening project; • How you will address these challenges.
E02 Approach & Methodology	Outline the approaches and methodologies you will use to deliver this contract to meet or exceed the Authority's requirements as outlined in the specification.

<p>Maximum Response Length - 2 sides of A4, font size 11 - + data protection policy</p>	<p>This section should:</p> <ul style="list-style-type: none"> • Outline the methodology that you will use, demonstrating understanding of the specifications, highlighting key areas where additional research and technical investigation may be required. • Outline how you will work with key stakeholders throughout the project • Highlight any data protection/data ethics issues that may arise during the delivery of this contract and how you will address them and attach a copy of your data protection policy (work proposed must comply with the Data Protection Act 2018 (GDPR)).
<p>E03 Project Management</p> <p>Maximum Response Length - 1 sides A4, font size 11 + Gantt Chart</p>	<p>Please provide details in this section of how the project will be managed and how the project will be quality assured. Your response should cover:</p> <p>Project Management</p> <ul style="list-style-type: none"> • Details of the proposed approach to and implementation of project management of the contract, to ensure it is delivered on time and to budget, especially where sub-contracting is involved. • Confirm you have sufficient resource available to deliver the project on time and outline your contingency plans for unexpected absence or changes to key personnel to ensure minimal impact on the project's delivery or budget. • Describe the level of input and guidance, if any, that you will require from EA. • A Gantt chart presenting milestones, deliverables, timelines, and inter-dependencies between work streams, particularly sequencing of work. <p>Quality Assurance</p> <ul style="list-style-type: none"> • Description of the Quality Assurance procedures in place to ensure the final outputs are robust, including those of subcontractors.

<p>E04 Team, Experience and Technical skill of those involved in the contract</p> <p>Maximum Response Length - 2 side of A4, font size 11 + CVs of key team members + standalone case studies of relevant projects, including those shared with subcontractor, if applicable</p>	<p>This section should demonstrate your organisation's capability in delivering projects that are relevant or comparable to this specification.</p> <p>To enable this assessment to be made, this section should:</p> <ul style="list-style-type: none"> • Demonstrate previous agriculture water resources, abstraction licensing or comparable work that has been undertaken on projects of a similar size and scale, providing examples of relevant projects. • Provide CVs of team members who will be involved in undertaking the work. Either the CV or project organisation chart shall identify roles and responsibilities. • If applicable - confirmation of any subcontractors that will be required in order to deliver the programme of works and outline your collaboration procedures. • Provide evidence of the skills/capabilities that are critical to delivery of the project such as undertaking stakeholder engagement, agricultural water resource management, use of IOT devices and other technologies in agriculture or Water resource management
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Table 2: Technical Criteria

2.1.6. Project management

Supplier shall virtually meet with the Environment Agency project manager every other week for a short meeting to review the progress report from the previous period, with email progress report submitted weekly.

This email progress report shall summarise work completed to date and plan for coming week, it shall be submitted by close of business on Thursdays.

2.1.7. Project Budget

These projects are funded by Defra/MHCLG, the expected budget for this project is £25,000 to £30,000 excluding VAT, we will consider proposals across this full range.

2.2. Payment

The Authority will raise purchase orders to cover the cost of the services and will issue to the awarded supplier following contract award.

The Authority's preference is for all invoices to be sent electronically, quoting a valid Purchase Order number. The Supplier will be expected to invoice monthly, as per [standard terms and conditions](#) (section 5) payment terms are within 30 days after invoice is validated.

It is anticipated that this contract will be awarded for a period of 3 months to end no later than 31/03/2025. Prices will remain fixed for the duration of the contract award period. We may at our sole discretion extend this contract to include related or further work. Any extension shall be agreed in writing in advance of any work commencing and may be subject to further competition.

2.2.1. Commercial

The Contract is to be awarded as a fixed price which will be paid according to the completion of the deliverables stated in the Specification of Requirements.

Suppliers are required to submit a total cost to provide the deliverables stated in the Specification of Requirements. In addition to this the Commercial Response template must be completed to provide a breakdown of the whole life costs against each objective used in the delivery of this requirement.

2.3. Information to be returned

Please note, the following information requested must be provided. Incomplete tender submissions may be discounted.

Please complete and return the following information:

- completed Mandatory Requirements (Annex 1)
- completed Commercial Response template (Annex 2)
- completed Acceptance of Terms and Conditions (Annex 3)
- completed Technical Question Proforma (Annex 4)

Annex 1 Mandatory Requirements

Part 1 Potential Supplier Information

Please answer the following self-declaration questions in full and include this Annex in your quotation response.

Part 1.1 Potential Supplier Information:

Question no.	Question	Response
1.1(a)	Full name of the potential supplier submitting the information	Water Resources East (WRE) Limited
1.1(b)	Registered office address (if applicable)	The Enterprise Centre, Research Park, University of East Anglia, University Drive, Norwich NR4 7TJ
1.1(c)	Company registration number (if applicable)	12057670
1.1(d)	Charity registration number (if applicable)	N/a
1.1(e)	Head office DUNS number (if applicable)	N/a
1.1(f)	Registered VAT number	348868440
1.1(g)	Are you a Small, Medium or Micro Enterprise (SME)?	Yes

Note: See EU definition of SME https://ec.europa.eu/growth/smes/business-friendly-environment/sme-definition_en

Part 1.2 Contact details and declaration

By submitting a quotation to this RFQ I declare that to the best of my knowledge the answers submitted and information contained in this document are correct and accurate.

I declare that, upon request and without delay you will provide the certificates or documentary evidence referred to in this document.

I understand that the information will be used in the selection process to assess my organisation's suitability to be invited to participate further in this procurement.

I understand that the authority may reject this submission in its entirety if there is a failure to answer all the relevant questions fully, or if false/misleading information or content is provided in any section.

I am aware of the consequences of serious misrepresentation.

Question no.	Question	Response
1.2(a)	Contact name	[REDACTED]

1.2(b)	Name of organisation	Water Resources East (WRE) Limited
1.2(c)	Role in organisation	[REDACTED]
1.2(d)	Phone number	[REDACTED]
1.2(e)	E-mail address	[REDACTED]
1.2(f)	Postal address	The Enterprise Centre, Research Park, University of East Anglia, University Drive, Norwich NR4 7TJ
1.2(g)	Signature (electronic is acceptable)	[REDACTED]
1.2(h)	Date	16/12/2024

Part 2 Exclusion Grounds

Part 2.1 Grounds for mandatory exclusion

Question no.	Question	Response
2.1(a)	Please indicate if, within the past five years you, your organisation or any other person who has powers of representation, decision or control in the organisation been convicted anywhere in the world of any of the offences within the summary below.	
	Participation in a criminal organisation.	No If yes please provide details at 2.1 (b)
	Corruption.	No If yes please provide details at 2.1 (b)
	Fraud.	No If yes please provide details at 2.1 (b)
	Terrorist offences or offences linked to terrorist activities	No If yes please provide details at 2.1 (b)
	Money laundering or terrorist financing	No If yes please provide details at 2.1 (b)
	Child labour and other forms of trafficking in human beings	No If yes please provide details at 2.1 (b)
2.1(b)	If you have answered yes to question 2.1(a), please provide further details.	N/a

	<p>Date of conviction, specify which of the grounds listed the conviction was for, and the reasons for conviction.</p> <p>Identity of who has been convicted If the relevant documentation is available electronically please provide the web address, issuing authority, precise reference of the documents.</p>	
2.1 (c)	If you have answered Yes to any of the points above have measures been taken to demonstrate the reliability of the organisation despite the existence of a relevant ground for exclusion? (i.e. Self-Cleaning)	N/a
2.1(d)	Has it been established, for your organisation by a judicial or administrative decision having final and binding effect in accordance with the legal provisions of any part of the United Kingdom or the legal provisions of the country in which the organisation is established (if outside the UK), that the organisation is in breach of obligations related to the payment of tax or social security contributions?	N/a
2.1(e)	If you have answered yes to question 2.3(a), please provide further details. Please also confirm you have paid or have entered into a binding arrangement with a view to paying, the outstanding sum including where applicable any accrued interest and/or fines.	N/a

Part 2.2 Grounds for discretionary exclusion

Question no.	Question	Response
2.2(a)	<p>The detailed grounds for discretionary exclusion of an organisation are set out on this webpage, which should be referred to before completing these questions.</p> <p>Please indicate if, within the past three years, anywhere in the world any of the following situations have applied to you, your organisation or any other person who has powers of representation, decision or control in the organisation</p>	

2.2(b)	Breach of environmental obligations?	No If yes please provide details at 2.2 (f)
2.2(c)	Breach of social obligations?	No If yes please provide details at 2.2 (f)
2.2(d)	Breach of labour law obligations?	No If yes please provide details at 2.2 (f)
2.2(e)	Shown significant or persistent deficiencies in the performance of a substantive requirement under a prior public contract, a prior contract with a contracting entity, or a prior concession contract, which led to early termination of that prior contract, damages or other comparable sanctions?	No If yes please provide details at 2.2 (f)
2.2 (f)	If you have answered Yes to any of the above, explain what measures been taken to demonstrate the reliability of the organisation despite the existence of a relevant ground for exclusion? (Self Cleaning)	N/a

Annex 2 Commercial Response

Please complete Table 1, below, to show a breakdown of your cost per product or unit of time (i.e. 'rates') and the number of products or days / hours for each task, and total cost for each task required to deliver this requirement.

You may insert additional task lines if required.


Please state the total overall cost for this requirement. Prices should exclude VAT.

Descriptions of Tasks and / or Products	Cost per product (i.e. rate)	No of products	Total Cost per Task
Smart farming trial scoping (include all items up to and including item 14 in Table 1)	£29,764.67	1	£29,764.67
			£
			£
			£
			£
			£
			£
			£
			£
Total Costs			£29,764.67
Expenses or other costs (please detail type, e.g. travel, for site visits)			£
<i>(include site visits, plus meetings as per your stakeholder engagement proposal)</i>			
Discounts applied (please detail)			£
Total Overall Cost			£29,764.67

Annex 3 Acceptance of Terms and Conditions

I/We accept in full the terms and conditions appended to this Request for Quote document.

Company _____Water Resources East (WRE) Limited_____

Signature _____

Print Name  _____

Position _____ _____

Date _____16/12/2024_____

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