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LEMO (UK) Ltd

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Date: 8-Jul-24 Subject: Cable Assembly Quotation.

Attention:

CC: SM

## Quotation Reference:

Dear Fredric

we would like to thank you for the opportunity to quote for your cable assembly requirements, we therefore have pleasure in confirming the following current prices subject to our standard terms and conditions.

Item No:	Qty:	Part Number	Description	Unit price (£) (Excl. VAT)
1	•			
2	•			_
2			Delivery charge – per parcel and and per drop.	

## Notes:-

- The above proposal is valid for 30 days from the above date. LEMO UK reserve the right to invalidate this
  quotation in the event of a significant Sterling devaluation.
- Current leadtime is approximately 12 weeks from receipt of order based on today's parts availability and production capacity but may be subject to change. Your 'Free Issue' RJ45/Cat7 patchcords should be supplied promptly after order placement.
- 3. Standard delivery is chargeable at £65.00 + VAT per shipment.
- 4. Table in the footer below shows standard LEMO tolerances for cable assemblies.

We trust that you find the above prices acceptable and look forward to receiving your further instructions in the near future.

If there is any other way in which we can be of further assistance, please do not hesitate to let us know.

Yours faithfully,

Steve Perry
Steve Perry

LEMO (UK) Ltd

LEMO UK Standard Cable Assembly Manufacturing Tolerances.											
Overall assembly length	0 - 250mm	×250mm - 500mm	≥500mm - 2500mm	≥2.5m - 5m	≥5m - 10m	≥10m - 25m	≥25m				
Tolerance (electrical)	+5mm - 0	+10mm - 0	+20mm - 0	+50mm - 0	+100mm - 0	+/- 100mm	+/- 5%				
Tolerance (optical)		+50mm				+/- 100mm	+/- 5%				



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## **Business Overview**

LEMO (UK) Ltd is a wholly owned design and manufacturing subsidiary of INTERLEMO SA, a privately owned Swiss family business. The UK business operates from a modern purpose-built 42,000 sq. / ft factory located on the south coast of England in Worthing, West Sussex.

The UK site is a fully equipped design, development and manufacturing facility with the capability and resources to provide its customers with a complete cable assembly service. The aim of the business is to offer cable assembly solutions which are tailored to specific customer requirements and optimised for both performance and manufacturing from the outset.

The UK facility is an approved supplier of cable assembles to numerous blue-chip companies from a wide range of industries including; Defence, Medical, Nuclear, Automotive, Broadcast and Test & Measurement.

The local service provided includes access to a team of specialist application / design engineers who have a broad knowledge of best practice covering many industries and applications.

All cable assemblies are manufactured in the UK by an experienced team of highly trained technicians who specialise in the termination of both fibre and copper cables. As with all LEMO connectors, cable assemblies are manufactured to exacting standards, using the latest manufacturing equipment to ensure the highest levels of product quality are consistency maintained throughout the production cycle.

At LEMO (UK) Ltd we aim to be more than just a supplier and look to develop fully integrated partnerships with our customer to our mutual benefit.









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## **Production Overview**

At LEMO we have an uncompromising commitment to quality, with production efficiency achieved through effective planning and an appropriate investment in production equipment. In addition, our manufacturing processes and quality standards are fully controlled as part of a fully integrated Quality Management System.

Technicians are trained to the IPC 620 standard as a minimum, in addition to being certified to terminated LEMO's fibre optic contacts.

To ensure the product quality of finished cable assemblies is not compromised by 3<sup>rd</sup> party materials, LEMO selects and sources these items from other leading manufacturers.

In addition to LEMO's extensive range of push pull connectors, our cable assembly technicians are also experienced at terminating connectors from other leading manufacturers.

As part of a standard verification process, 100% of all cable assemblies are both visually and electrically tested for compliance during the manufacturing process.

In addition to offering a design, development and series production service, LEMO (UK) Ltd also offer a cable repair service should it be required.

ISO 9001: 2015, ISO 14001:2015, ISO 13485: 2016 & ISO45001:2018











