

Please propose your price, excluding VAT, for the following payment triggers (see paragraphs 12.1 to 12.4 of the Specification document) :

Key Path 1 – Fast Lane Course

A) Course Fee (20 Courses)

Please propose your unit price for each course, this cannot exceed **£1,200** for each course. (Maximum total payment is **£24,000**):

- (i) Proposed Unit Price = **REDACTED**
- (ii) Total price for Course Fee
20 courses x Proposed Unit Price **REDACTED** = **REDACTED** (A)

Key Path 2 – Fast Lane Plus Course

B) Course Fee (27 Courses)

Please propose your unit price for each course, this cannot exceed **£3,000** for each course. (Maximum total payment is **£81,000**):

- (iii) Proposed Unit Price = **REDACTED**
- (iv) Total price for Course Fee
27 Courses x Proposed Unit Price **REDACTED** = **REDACTED** (B)

Key Path 3 – Route Finder Course

C) Start Fee (300 Starts)

Please propose your unit price for each individual claimant who attends a face to face diagnostic interview (including the completion of an initial appropriate personalised Action Plan) and participates for one week, this cannot exceed **£275** for each claimant. (Maximum total payment is **£82,500**)

- (v) Proposed Unit Price = **REDACTED**
- (vi) Total price for Start Fees
300 starts X Proposed Unit Price **REDACTED** = **REDACTED** (i)

D) Job outcome Fee (120 Jobs)

Please propose your unit price for each claimant who achieves a job outcome, this cannot exceed **£470** for each individual claimant (Maximum

total payment is **£56,400**)

(vii) Proposed Unit Price = **REDACTED**

(viii) Total price for Job outcomes

= 120 X Proposed Unit Price **REDACTED** = **REDACTED** (ii)

E) 13 Week Sustained Job Outcome Fee (96 Sustained Jobs)

Please provide a unit price for each claimant who achieves a 13 week sustained job outcome – this cannot exceed **£455** for each individual claimant (Maximum total payment is **£43,680**)

(ix) Proposed Unit Price = **REDACTED**

(x) Total price for 13 week Sustained Job Outcome

= 96 x Proposed Unit Price **REDACTED** = **REDACTED** (iii)

Total Price for Key Path 3 Route Finder Course = (i)+(ii)=(iii) = (C)

Total **REDACTED (C)**

Key Path 4 – Route Finder Plus Course

F) Start Fee (84 Starts)

Please propose your unit price for each individual claimant who attends an initial 1-2-1 face to face interview (including the completion of an initial appropriate personalised Action Plan) and participates for one week, this cannot exceed **£350** for each claimant. (Maximum total payment is **£29,400**)

(xi) Proposed Unit Price = **REDACTED**

(xii) Total price for Start Fees

= 84 X Proposed Unit Price **REDACTED** = **REDACTED** (i)

G) Job outcome Fee (34 Jobs)

Please propose your unit price for each claimant who achieves a job outcome, this cannot exceed **£585** for each individual claimant (Maximum total payment is **£19,890**)

(xiii) Proposed Unit Price = **REDACTED**

(xiv) Total price job outcomes

= 34 X Proposed Unit Price **REDACTED** = **REDACTED** (ii)

H) 13 Week Sustained Job Outcome Fee (27 Sustained Jobs)

Please provide a unit price for each claimant who achieves a 13 week

sustained job outcome – this cannot exceed **£585** for each individual claimant
(Maximum total payment is **£15,795**)

(xv) Proposed Unit Price = **REDACTED**

(xvi) Total price for 13 week Sustained Job Outcomes

= 27 x Proposed Unit Price **REDACTED** = **REDACTED** (iii)

Total Price for Key Path 4 Route Finder Plus Course = (i)+(ii)=(iii) = (D)

Total REDACTED (D)

Total Maximum Contract Value [i.e (A)+(B)+(C)+(D)] =£310,367