Please propose your price, excluding VAT, for the following payment triggers (see paragraphs 12.1 to 12.4 of the Specification document) :

Key Path 1 – Fast Lane Course

A) **Course Fee (22 Courses)**

Please propose your unit price for each course, this cannot exceed **£1,200** for each course. (Maximum total payment is **£26,400**):

(i)   Proposed Unit Price = **REDACTED**

(ii)   Total price for Course Fee

22 courses x Proposed Unit Price **£ REDACTED** = **REDACTED**   **(A)**

Key Path 2 – Fast Lane Plus Course

B)   **Course Fee (20 Courses)**

Please propose your unit price for each course, this cannot exceed **£3,000** for each course. (Maximum total payment is **£60,000**):

(iii)   Proposed Unit Price **REDACTED**

(iv)   Total price for Course Fee

20 Courses x Proposed Unit Price **REDACTED** = **REDACTED**   **(B)**

Key Path 3 – Route Finder Course

C)   **Start Fee (276 Starts)**

Please propose your unit price for each individual claimant who attends a face to face diagnostic interview (including the completion of an initial appropriate personalised Action Plan) and participates for one week, this cannot exceed **£275** for each claimant. (Maximum total payment is **£75,900**)

(v)   Proposed Unit Price = **REDACTED**

(vi)   Total price for Start Fees

276 starts X Proposed Unit Price **REDACTED** = **REDACTED**   **(i)**

D) **Job outcome Fee (110 Jobs)**

Please propose your unit price for each claimant who achieves a job outcome, this cannot exceed **£470** for each individual claimant (Maximum

total payment is **£51,700**)

(vii)   Proposed Unit Price = <mark>REDACTED</mark>

(viii)   Total price for Job outcomes

= **110** X Proposed Unit Price <mark>REDACTED = REDACTED</mark>   **(ii)**

E) **13 Week Sustained Job Outcome Fee (88 Sustained Jobs)**

Please provide a unit price for each claimant who achieves a 13 week sustained job outcome – this cannot exceed **£455** for each individual claimant (Maximum total payment is **£40,040**)

(ix)   Proposed Unit Price = <mark>REDACTED</mark>

(x)   Total price for 13 week Sustained Job Outcome

= 88 x Proposed Unit Price <mark>REDACTED = REDACTED</mark>   **(iii)**

Total Price for Key Path 3 Route Finder Course = (i)+(ii)=(iii) = (C)

Total £ <mark>REDACTED</mark>   (C)

Key Path 4 – Route Finder Plus Course

F)   **Start Fee (132 Starts)**

Please propose your unit price for each individual claimant who attends an initial 1-2-1 face to face interview (including the completion of an initial appropriate personalised Action Plan) and participates for one week, this cannot exceed **£350** for each claimant. (Maximum total payment is **£46,200**)

(xi)   Proposed Unit Price = <mark>REDACTED</mark>

(xii)   Total price for Start Fees

= 132 X Proposed Unit Price <mark>REDACTED = REDACTED</mark>   **(i)**

G) **Job outcome Fee (53 Jobs)**

Please propose your unit price for each claimant who achieves a job outcome, this cannot exceed **£585** for each individual claimant (Maximum total payment is **£31,005**)

(xiii)   Proposed Unit Price = <mark>REDACTED</mark>

(xiv)   Total price job outcomes

= 53 X Proposed Unit Price = <mark>REDACTED = REDACTED</mark>   **(ii)**

H) **13 Week Sustained Job Outcome Fee (42 Sustained Jobs)**

Please provide a unit price for each claimant who achieves a 13 week sustained job outcome – this cannot exceed **£585** for each individual claimant (Maximum total payment is **£24,570**)

(xv)   Proposed Unit Price = <mark>REDACTED</mark>

(xvi)   Total price for 13 week Sustained Job Outcomes

= 42 x Proposed Unit Price <mark>REDACTED = REDACTED</mark>   **(iii)**

Total Price for Key Path 4 Route Finder Plus Course = (i)+(ii)=(iii) = (D)

Total £ (<mark>REDACTED</mark>   **D)**

Total Maximum Contract Value [i.e (A)+(B)+(C)+(D)]   =£ 339,210