

## **IN STRICT COMMERCIAL CONFIDENCE**

Sent via email to: [nickkershaw@routeshealthcare.com](mailto:nickkershaw@routeshealthcare.com)

Tel: 0161 426 9900  
Fax: 0161 426 5999

Web: [www.stockportccg.nhs.uk](http://www.stockportccg.nhs.uk)

Nick Kershaw  
Routes Healthcare (North) Limited  
Suite A, Fernbank House  
Springwood Way,  
Tytherington Business Park,  
Macclesfield,  
England,  
SK10 2XA

30<sup>th</sup> October 2020

Dear Nick

**Re: Provision of a Specialist End of Life Home Care (Domiciliary Care) Service - EU Supply reference 41501 - on behalf of NHS Stockport CCG (the 'Contracting Authority')**

I refer to your Bid submission of 13<sup>th</sup> October 2020 for the above contract.

On behalf of the Contracting Authority I am pleased to confirm that your bid has been evaluated as successful and, as such, Routes Healthcare (North) Limited has been selected as the recommended bidder to be invited to deliver the requirement for the Specialist End of Life Home Care (Domiciliary Care) Service in accordance with the Service Specification, the responses received from your organisation through your submitted Bid and the additional material supplied during the subsequent clarification process.

Please note that your organisation, as the recommended bidder, will be awarded the contract subject to prompt and satisfactory contract finalisation, completion of due diligence by the Contracting Authority.

### **Evaluation Process and Results**

The Bid responses and clarifications were evaluated based on the requirements, methodology and criteria stated in the tender documents.

### **Due Diligence**

The Contracting Authority will now undertake necessary due diligence to gain certain assurances from you before as it progresses toward readiness for contract signature. These areas include, but are not limited to:

- Assurances of the financial stability of your organisation, including a cash flow and income plan in regard to year 1 of the service;
- Details of indemnity arrangements and insurances held;
- Copies of all relevant policies and procedures and;
- A detailed mobilisation plan

Dr Cath Briggs – Chair  
Andrea Green - Accountable Officer  
Dr Simon Woodworth – Medical Director

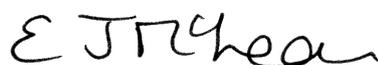
**Confidentiality**

This letter is confidential and is provided on the express understanding that the information contained in it will be regarded and treated as strictly confidential. This letter and any documents relating to the procurement process must not be reproduced in whole or in part, nor furnished to any person other than the addressee and to other parties only to the extent necessary to enforce the addressee's rights in connection with it or otherwise, as required by law or in relation to any legal /regulatory procedures. Furthermore, no announcement regarding the process, or the tender outcome, should be made by you without the prior written consent of the Contracting Authority.

On behalf of the Contracting Authority, I would like to thank you for participating in the above process, including your work in preparing and submitting your bid.

Claire Pimlott, Contract Manager NHS Stockport CCG, will now be in direct contact on behalf of the Contracting Authority to make arrangements with you to progress toward contract signature.

Yours sincerely,



**Liz McLean**

**Interim Director of Performance and Contracting**

**On behalf of NHS Stockport Clinical Commissioning Group (the 'Contracting Authority')**

Dr Cath Briggs – Chair  
Andrea Green - Accountable Officer  
Dr Simon Woodworth – Medical Director