

## Pricing Proposal

### CPA 2 Merseyside

Load your response as an attachment in Word format, please do not embed documents.

Please propose your price, excluding VAT, for the following payment triggers (see paragraphs 12.1 to 12.4 of the Specification document) :

#### **Key Path 1 – Fast Lane Course**

##### **A) Course Fee (40 Courses)**

Please propose your unit price for each course, this cannot exceed **£1,200** for each course. (Maximum total payment is **£48,000**):

- (i) Proposed Unit Price = **REDACTED**
- (ii) Total price for Course Fee  
40 courses x Proposed Unit Price **REDACTED=REDACTED** (A)

#### **Key Path 2 – Fast Lane Plus Course**

##### **B) Course Fee (22 Courses)**

Please propose your unit price for each course, this cannot exceed **£3,000** for each course. (Maximum total payment is **£66,000**):

- (iii) Proposed Unit Price = **REDACTED**
- (iv) Total price for Course Fee  
22 Courses x Proposed Unit Price **REDACTED REDACTED** (B)

#### **Key Path 3 – Route Finder Course**

##### **C) Start Fee (204 Starts)**

Please propose your unit price for each individual claimant who attends a face to face diagnostic interview (including the completion of an initial appropriate personalised Action Plan) and participates for one week, this cannot exceed **£275** for each claimant. (Maximum total payment is **£56,100**)

- (v) Proposed Unit Price = **REDACTED**
- (vi) Total price for Start Fees  
204 starts X Proposed Unit Price **REDACTED= REDACTED** (i)

**D) Job outcome Fee (82 Jobs)**

Please propose your unit price for each claimant who achieves a job outcome, this cannot exceed **£470** for each individual claimant (Maximum total payment is **£38,540**)

- (vii) Proposed Unit Price = **REDACTED**  
(viii) Total price for Job outcomes  
= 82 X Proposed Unit Price **REDACTED**= **REDACTED** (ii)

**E) 13 Week Sustained Job Outcome Fee (66 Sustained Jobs)**

Please provide a unit price for each claimant who achieves a 13 week sustained job outcome – this cannot exceed **£455** for each individual claimant (Maximum total payment is **£30,030**)

- (ix) Proposed Unit Price = **REDACTED**  
(x) Total price for 13 week Sustained Job Outcome  
= 66 x Proposed Unit Price **REDACTED**= **REDACTED** (iii)

**Total Price for Key Path 3 Route Finder Course = (i)+(ii)=(iii) = (C)**

**Total £ REDACTED (C)**

**Key Path 4 – Route Finder Plus Course**

**F) Start Fee (144 Starts)**

Please propose your unit price for each individual claimant who attends an initial 1-2-1 face to face interview (including the completion of an initial appropriate personalised Action Plan) and participates for one week, this cannot exceed **£350** for each claimant. (Maximum total payment is **£50,400**)

- (xi) Proposed Unit Price = **REDACTED**  
(xii) Total price for Start Fees  
= 144 X Proposed Unit Price **REDACTED**x **REDACTED**=**REDACTED**  
(i)

**G) Job outcome Fee (58 Jobs)**

Please propose your unit price for each claimant who achieves a job outcome, this cannot exceed **£585** for each individual claimant (Maximum total payment is **£33,930**)

- (xiii) Proposed Unit Price = **REDACTED**  
(xiv) Total price job outcomes  
= 58 X Proposed Unit Price = **REDACTED** = **REDACTED** (ii)

**H) 13 Week Sustained Job Outcome Fee (46 Sustained Jobs)**

Please provide a unit price for each claimant who achieves a 13 week sustained job outcome – this cannot exceed **£585** for each individual claimant (Maximum total payment is **£26,910**)

(xv) Proposed Unit Price = **REDACTED**

(xvi) Total price for 13 week Sustained Job Outcomes  
= 46 x Proposed Unit Price **REDACTED** = **REDACTED** (iii)

**Total Price for Key Path 4 Route Finder Plus Course = (i)+(ii)=(iii) = (D)**

**Total REDACTED (D)**

**Total Maximum Contract Value [i.e (A)+(B)+(C)+(D)] = £347,810**

In case DWP needs to contact you please supply:

Contact Name: **REDACTED**

Position in Company: Accountant

Company Name: Crosby Training