

[www.gov.uk/naturalengland](http://www.gov.uk/naturalengland)

**Request for Quotation**

**Living England Field Surveys**

***Natural Capital and Ecosystem Assessment (NCEA): Project 1.1 Living England***

You are invited to submit a quotation for the requirement described in the specification below.

Your response should be returned to the following email address by:

Email: Sophie.Potter@naturalengland.org.uk

Date: 26.07.2024

Time: 17:00

Ensure you state the reference number and ‘Final Submission’ in the subject field to make it clear that it is your response.

 **Contact Details and Timeline**

Sophie Potter will be your contact for any questions linked to the content of the quote pack or the process. Please submit any questions by email and note that, unless commercially sensitive, both the question and the response will be published on Contracts Finder.

|  |  |
| --- | --- |
| Action  | Date  |
| Date of issue of RFQ  | 26.07.2024 |
| Deadline for clarifications questions  | 19.08.2024 by 17:00 |
| Deadline for receipt of Quotation  | 26.08.2024 by 17:00 |
| Intended date of Contract Award  | 02.09.2024 |
| Intended Contract Start Date  | 09.09.2024 |
| Intended Delivery Date / Contract Duration   | 31.03.2024 |

### Glossary

Unless the context otherwise requires the following words and expressions used within this Request for Quotation shall have the following meanings (to be interpreted in the singular or plural as the context requires):

|  |  |
| --- | --- |
| “Authority” | Means Natural England who is the Contracting Authority |
| “Response” | Means the information submitted by a supplier in response to the RFQ. |
| “RFQ” | Means this Request for Quotation and all related documents published by the Authority and made available to suppliers |
| “Contract” | Means the contract to be entered into by the Authority and the successful supplier. |

### Conditions applying to the RFQ

You should examine your Response and related documents ensuring it is complete and in accordance with the stated instructions prior to submission.

Your Response must contain sufficient information to enable the Authority to evaluate it fairly and effectively. You should ensure that you have prepared your Response fully and accurately and that prices quoted are arithmetically correct for the units stated.

By submitting a Response, you, the supplier, are deemed to accept the terms and conditions provided in the RFQ. Confirmation of this is required in Annex 2.

Failure to comply with the instructions set out in the RFQ may result in the supplier’s exclusion from this quotation process.

### Acceptance of Quotations

By issuing this RFQ the Authority does not bind itself to accept any quotation and reserves the right not to award a contract to any supplier who submits a quotation.

#### Costs

The Authority will not reimburse you for any costs and expenses which you incur preparing and submitting your quotation, even if the Authority amends or terminates the procurement process.

#### Self-Declaration and Mandatory Requirements

The RFQ includes a self-declaration response (Annex 1) which covers basic information about the supplier, as well as any grounds for exclusion. If you do not comply with them, your quotation will not be evaluated.

Any mandatory requirements will be set out in Section 2, Specification of Requirements and, if you do not comply with them, your quotation will not be evaluated.

#### Clarifications

Any request for clarification regarding the RFQ and supporting documentation must be submitted via email no later than the deadline for clarifications set out in the Timetable. The Authority shall be under no obligation to respond to queries raised after the clarification deadline.

The Authority will respond to all reasonable clarifications as soon as possible but cannot guarantee a minimum response time. The Authority will publish all clarifications and its responses to all suppliers via email unless deemed commercially sensitive.

If a supplier believes that a request for clarification is commercially sensitive, it should clearly state this when submitting the clarification request. However, if the Authority considers either that:

● the clarification and response are not commercially sensitive; and

● all suppliers may benefit from its disclosure,

then the Authority will notify the supplier (via email), and the supplier will have an opportunity to withdraw the request for clarification by sending a further message requesting the withdrawal of the clarification request. If not withdrawn by the supplier within 2 working days of the Authority’s notification, the Authority may publish the clarification request and its response to all suppliers and the Authority shall not be liable to the supplier for any consequences of such publication.

The Authority reserves the right to seek clarification of any aspect of a quotation and/or provide additional information during the evaluation phase to carry out a fair evaluation. Where the Authority seeks clarification on any aspect of the quotation, the supplier must respond within the timeframe requested by the Authority.

#### Amendments

The Authority may amend the RFQ at any time prior to the deadline for receipt. If it amends the RFQ the Authority will notify you via email.

Suppliers may modify their quotation prior to the deadline for Responses. No Responses may be modified after the deadline for Responses.

Suppliers may withdraw their quotations at any time by submitting a notice via the email to the named contact.

#### Conditions of Contract

The Authority’s [Standard Goods and Services Terms & Conditions](https://www.gov.uk/government/publications/natural-england-terms-and-conditions-for-goods-and-services/standard-goods-and-services-terms-and-conditions-10000-to-50000) can be located on the Natural England Website and will be applicable to any contract awarded as a result of this quotation process. The Authority will not accept any changes to these terms and conditions proposed by a supplier.

Suppliers should note that the quotation provided by the successful bidder will form part of the Contract

Prices

Prices must be submitted in £ sterling, exclusive of VAT.

Disclosure

All Central Government Departments, their Executive Agencies and Non Departmental Public Bodies are subject to control and reporting within Government. In particular, they report to the Cabinet Office and HM Treasury for all expenditure. Further the Cabinet Office has a cross-Government role delivering overall Government policy on public procurement, including ensuring value for money and related aspects of good procurement practice. For these purposes, the Authority may disclose within Government any details contained in your quotation. The information will not be disclosed outside Government during the procurement.

In addition, the Authority is subject to the Freedom of Information Act 2000 and the Environmental Information Regulations 2004, which provide a public right of access to information held by public bodies. In accordance with these two statutes, the Authority may be required to disclose information contained in your quotation to any person who submits a request for information pursuant to those statutes.

Further to the Government’s transparency agenda, all UK Government organisations must advertise on Contract Finder in accordance with the following publication thresholds:

● Central Contracting Authority’s: £12,000

● Sub Central Contracting Authority’s and NHS Trusts: £30,000

For the purpose of this RFQ the Authority is classified as a Central Contracting Authority with a publication threshold of £12,000 inclusive of VAT.

If this opportunity is advertised via Contracts Finder, we are obliged to publish details of the awarded contract including who has won the contract, the contract value, and indicate whether the winning supplier is a small and medium-sized enterprise (“SMEs”) or voluntary organisation or charity. A copy of the contract must also be published with confidential information redacted.

By submitting a Response, you consent to these terms as part of the procurement.

Disclaimers

Whilst the information in this RFQ and any supporting information referred to herein or provided to you by the Authority have been prepared in good faith the Authority does not warrant that this information is comprehensive or that it has been independently verified.

The Authority does not:

● make any representation or warranty (express or implied) as to the accuracy, reasonableness or completeness of the RFQ;

● accept any liability for the information contained in the RFQ or for the fairness, accuracy or completeness of that information; or

● accept any liability for any loss or damage (other than in respect of fraudulent misrepresentation or any other liability which cannot lawfully be excluded) arising as a result of reliance on such information or any subsequent communication.

Any supplier considering entering into contractual relationships with the Authority following receipt of the RFQ should make its own investigations and independent assessment of the Authority and its requirements for the goods and/or services and should seek its own professional financial and legal advice.

Protection of Personal Data

In order to comply with the General Data Protection Regulations 2018 the supplier must agree to the following:

You must only process any personal data in strict accordance with instructions from the Authority.

● You must ensure that all the personal data that we disclose to you or you collect on our behalf under this agreement are kept confidential.

● You must take reasonable steps to ensure the reliability of employees who have access to personal data.

● Only employees who may be required to assist in meeting the obligations under this agreement may have access to the personal data.

● Any disclosure of personal data must be made in confidence and extend only so far as that which is specifically necessary for the purposes of this agreement.

● You must ensure that there are appropriate security measures in place to safeguard against any unauthorised access or unlawful processing or accidental loss, destruction or damage or disclosure of the personal data.

● On termination of this agreement, for whatever reason, the personal data must be returned to us promptly and safely, together with all copies in your possession or control.

General Data Protection Regulations 2018

For the purposes of the Regulations the Authority is the data processor.

The personal information that we have asked you provide on individuals (data subjects) that will be working for you on this contract will be used in compiling the tender list and in assessing your offer. If you are unsuccessful the information will be held and destroyed within two years of the award of contracts. If you are awarded a contract it will be retained for the duration of the contract and destroyed within seven years of the contract’s expiry.

We may monitor the performance of the individuals during the execution of the contract, and the results of our monitoring, together with the information that you have provided, will be used in determining what work is allocated under the contract, and in any renewal of the contract or in the award of future contracts of a similar nature. The information will not be disclosed to anyone outside the Authority without the consent of the data subject, unless the Authority is required by law to make such disclosures.

Equality, Diversity & Inclusion (EDI)

The Client is striving to create a diverse and inclusive working environment where every individual has equality of opportunity to progress and to apply their unique insights to making the UK a great place for living. The Service Provider is expected to respect this commitment in all dealings with Natural England staff and service users.

Suppliers are expected to;

● support Defra group to achieve its Public Sector Equality Duty as defined by the Equality Act 2010, and to support delivery of [Defra group’s Equality & Diversity Strategy.](https://www.gov.uk/government/publications/defra-group-equality-diversity-and-inclusion-strategy-2020-to-2024/defra-group-equality-diversity-and-inclusion-strategy-2020-to-2024)

● meet the standards set out in the [Government’s Supplier Code of Conduct](https://www.gov.uk/government/publications/supplier-code-of-conduct)

● work with Defra group to ensure equality, diversity and inclusion impacts are addressed (positive and negative) in the goods, services and works we procure, barriers are removed and opportunities realised.

Sustainable Procurement

Addressing global sustainability impacts and realising additional community benefits within commercial activity is core to Defra group’s approach, working with its supply chain is key to achieving sustainable outcomes. In addition to supporting Defra group to meet its outcomes we look to understand and reduce negative sustainability impacts associated with our commercial activity and realise benefits.

The Client encourages its suppliers to share these values, work to address negative impacts and realise opportunities, measure performance and success.

Suppliers are expected to have an understanding of the Sustainable Development Goals, the interconnections between them and the relevance to the Goods, Services and works procured on the Client’s behalf.

Conflicts of Interest

The concept of a conflict of interest includes but is not limited to any situation where an Involved Person or Relevant Body has directly or indirectly, a financial, economic or other personal interest which might be perceived to compromise their impartiality and independence in the context of the procurement procedure and/or affect the integrity of the contract award.

We expect suppliers to mitigate appropriately against any real or perceived conflict of interest through their work with government. A supplier with a position of influence gained through a contract should not use that position to unfairly disadvantage any other supplier or reduce the potential for future competition

Where the supplier is aware of any circumstances giving rise to a conflict of interest or has any indication that a conflict of interest exists or may arise you should inform the Authority of this as soon as possible (whether before or after they have submitted a quotation). Tenderers should remain alert to the possibility of conflicts of interest arising at all stages of the procurement and should update the Authority if any new circumstances or information arises, or there are any changes to information already provided to the Authority. Failure to do so, and/or to properly manage any conflicts of interest may result in a quotation being rejected.

Provided that it has been carried out in an open, fair and transparent manner, routine pre-market engagement carried out by the Authority should not represent a conflict of interest for the supplier.

#### Specification of Requirements

The Authority is Natural England. The Authority’s priorities are to secure a healthy natural environment; a sustainable, low-carbon economy; a thriving farming sector and a sustainable, healthy and secure food supply. Further information about the Authority can be found at: [Defra](http://www.defra.gov.uk/). [Natural England](http://www.naturalengland.org.uk/) [MMO](http://www.marinemanagement.org.uk/)

**Background to Natural England**

Natural England is the government’s advisor on the natural environment. We provide practical advice, grounded in science, on how best to safeguard England’s natural wealth for the benefit of everyone. Our remit is to ensure sustainable stewardship of the land and sea so that people and nature can thrive. It is our responsibility to see that England’s rich natural environment can adapt and survive intact for future generations to enjoy.

**Background to the specific Natural England work area relevant to this purchase**

**The NCEA (Natural Capital & Ecosystem Assessment) Programme**

UK Government has set world-leading ambition on protecting our natural assets, internationally through the Convention of Biodiversity and domestically via the ground-breaking 25 Year Environment Plan. Intrinsically linked to the successful delivery of Net Zero, protecting our environmental services has never been more vital.

Achieving these goals is underpinned by the provision of systematic and robust evidence. For the first-time, Defra are developing a programme to deliver up-to-date, UK-wide environmental data to allow for agile policy making grounded in the best available evidence – to truly understand where we are and where we need to get to.

NCEA is a transformative programme to understand the extent, condition and change over time of environmental assets across England's land and water environments, supporting the government’s ambition to improve the environment within a generation.

**The Living England Project**

Natural England leads on both the development of the Living England model (NCEA Project 1.1) and 25 YEP indicator D1 on habitat quantity, quality, and connectivity (which it is proposed will be the basis for the Environment Bill wider habitats target). The use of remote sensing satellite data to measure and monitor the location and change in habitats is a developing area of work. Developing its capacity to detect change is critical for assessing ecosystem extent over time and change in natural capital ecosystem assets.

Living England produces a map of broad habitat classifications for the whole of England based on up-to date satellite imagery and a collection of ancillary data layers including elevation (and derivatives such as slope, height above nearest drainage), proximity to various features (e.g., woodland, moorland, surface water, roads) and climatic variables. This is carried out by first splitting up England into 14 Biogeographic Zones, based on National Character Areas, which are distinctive areas each with unique environmental conditions. Recent satellite imagery is then identified for each biogeographic zone, which aims to use as cloud-free imagery as possible to create spring and autumn mosaics. A segmentation process is then applied to identify parcels of land with similar appearances in the imagery – forming a series of polygons using an object-based image analysis framework (OBIA). The polygons are then classified using a random forest, machine learning algorithm to identify the likely broad habitat present, informed by the field collected habitat records, satellite imagery and the ancillary datasets. The resulting map is a habitat probability map showing the likely broad habitat class for each polygon, creating a national picture of our natural capital assets. Living England Phase IV was published under an Open Government Licence in 2022 and can be accessed here [Living England Habitat Map (Phase 4) | Natural England Open Data Geoportal (arcgis.com)](https://naturalengland-defra.opendata.arcgis.com/datasets/Defra%3A%3Aliving-england-habitat-map-phase-4/about).

Living England requires regular provision of field survey data from across the different habitat classes and biogeographic zones (BGZs) in order to ensure high levels of accuracy and reliability in the resulting national habitat map (Figure 1).



Figure 1: Living England Biographic Zones (BGZs) based on National Character Areas.

**Requirement**

**Living England Field Surveys – BGZ 13**

This specification covers habitat surveys to be undertaken in 2024 and 2025. This contract aims to collect a total of 700 data points aligned with the Living England segmentation across all habitats, using the Living England Esri Field Maps app.

Data will be collected across all habitat classes with a focus on prioritising target habitats. 700 data points will be collected in each biogeographic zone (BGZ): BGZ13 Cornwall, Devon and Isles of Scilly.

* Total number of data points to be collected in 2024/25 - 700

Survey points should be collected in relation to the detailed habitats listed in Table 1.

*Table 1: Living England (UKBAP) Classification Framework*

|  |  |  |  |
| --- | --- | --- | --- |
| **Detailed Habitat**   |    | **UKBAP Level**   | **Broad Habitat**   |
| **Acid, Calcareous, Neutral Grassland**   |     | Semi-natural Grasslands    | Grassland    |
| **Arable and Horticultural**   |     | Broad    | Cropland    |
| **Bare Ground**   |     | EO Resolution    | Bare Ground    |
| **Bare Sand**   |     | EO Resolution    | Bare Ground    |
| **Bog**   |     | Broad    | Wetland    |
| **Bracken**   |     | EO Resolution    | Grassland    |
| **Broadleaved, Mixed and Yew Woodland**   |     | Broad    | Woodland    |
| **Built-up Areas and Gardens**   |     | Broad    | Urban    |
| **Coastal Saltmarsh**   |     | Priority    | Coastal    |
| **Coastal Sand Dunes**   |     | Priority    | Coastal    |
| **Coniferous Woodland**   |     | Broad    | Woodland    |
| **Dwarf Shrub Heath**   |     | Broad     | Heath    |
| **Fen, Marsh and Swamp**   |     | Broad    | Wetland    |
| **Improved Grassland**   |     | Broad    | Grassland    |
| **Scrub**   |     | EO Resolution    | Woodland    |
| **Water**   |     | EO Resolution    | Freshwater    |

The contractor should work alongside the Natural England Living England team to confirm areas to target the survey areas. This will involve areas across biogeographic zone 13 for England. The following habitat classes will be used to record the current habitat class at the time of the survey, with prioritisation given to the first 7 habitats:

* **Bare Ground**
* **Bare Sand**
* **Bog**
* **Coastal Sand Dunes**
* **Dwarf Shrub Heath**
* **Fen, Marsh Swamp**
* **Scrub**
* Acid, Calcareous and Neutral Grasslands
* Arable and Horticultural
* Bracken
* Broadleaved, Mixed and Yew Woodland
* Built-up Areas and Gardens
* Coastal Saltmarsh

After consultation with the NE Living England team on targeted habitats, the supplier is expected to produce a proposal of the sites they will survey. This will be subject to approval from the Living England Project Leaders.

The contractor will be responsible for ensuring all permissions for land access are in place using the Living England provided standard letter as a template, prior to undertaking the surveys. The contractor will need to get permission from the landowner/occupier to carry out standalone LE surveys, even if it is on publicly accessible land. The contractor does **NOT** need to get permissions to carry out standalone LE surveys on NE-owned NNRs.

Rural Payments Agency data for the survey sample has been acquired by Natural England and will be made available to the contractor at the start of the contract.

A data license will be required between the contractor and Natural England before this data can be released. Contractors will be expected to abide by the contract terms and conditions in relation to all data handling.

Natural England cannot guarantee the accuracy of owner details from Rural Payments Agency data. The data supplied may not include email addresses, phone numbers, or other contact details which the contactor will be expected to obtain during the process of negotiating access permissions.

The contractor is expected to Provide Natural England with a site-specific risk assessment, including requirements around coronavirus, before the survey **- YOU MUST SEND THIS TO THE LIVING ENGLAND ENQUIRIES MAILBOX PRIOR TO THE SURVEYS (****livingenglandenquiries@naturalengland.org.uk****)**. The contract will provide assurance that:

* They will work within government guidance on working outdoors: <https://www.gov.uk/guidance/working-safely-during-coronavirus-covid-19/construction-and-other-outdoor-work>
* Coronavirus specific risk assessments have been carried out by the contractor.
* Landowners/occupiers of sites concerned are aware of the survey and agree to surveyors being on each site involved – surveys will not proceed without landowner/occupier agreement.
* Interaction with NE staff is not required unless assessed as essential to the survey work, and this is specifically covered by a risk assessment and wellbeing conversation for the involvement of NE staff (for National Nature Reserves (NNRs), this is set out in the NNR decision framework).  Likely mobile reception should be considered when conducting risk assessments. Mobile service cannot be guaranteed; therefore, the contractor should consider alternative arrangements.

The contractor is expected to undertake field data collection on the agreed targeted sites using the Living England Field Maps app. This should follow the methodology set out in the Living England Specification for Training Data Collection document (LE Specification for Ground Data Collection – NCEA (external).pdf) document which will be provided.

Field surveyors should add data points within the segments corresponding to their location and complete the information required on the ESRI Field Maps app, including details of habitat cover and priority habitat species. Where possible, the surveyor should add as much detail as the app permits, including recording to the finest resolution of habitat class possible, provided they have suitable ecological knowledge to do so.

All data collected will automatically be uploaded and tracked on the Living England dashboard, detailing where and when data points have been collected enabling continual assessment of the range of habitat data points.

The habitat surveys may require annual repeat surveys to collect additional training data points to keep the model up to date and make improvements. The field maps app may be updated in the future, with prior warning and training to be given if required.

Data and analysis from Living England Field Surveys may support the Change Detection Field Surveys and deliverables. Any relevant data or information is to be provided to the Change Detection Field Survey supplier at the request of the Authority.

The habitat surveys must be completed by the end of the contract completion date. Contractors must bid for the full contract.

The contractor is expected to project manage the selection of suitable survey sites, delivery of the access permissions, pre-survey risk assessments, and field surveys, ensuring project milestones and timescales are achieved.

The contractor should ensure regular communication with the Natural England Living England team to update on progress and any issues which may arise. The Living England team will be able to track data points collected through the Living England dashboard and will update on any changes to habitat types and/or areas with which to target where appropriate.

The contractor will provide a short, interim report about the habitat surveys (side of A4) noting any issues that were encountered during the surveys, e.g., alignment with segments, identifying areas of change and causes, use of the app for data collection and any advice to help smooth the process next time. Any reasons why data points could not be collected should also be included in the report.

Provide a report at the end of the project to capture how the objectives and deliverables have been met and any lessons learnt throughout the project and feedback to the team, to help inform future contract management running.

Natural England will provide contractors with the following data to support the delivery of this work:

* Rural Payments Agency data
* Living England Phase IV map from 2021 ([Living England Habitat Map (Phase 4) | Natural England Open Data Geoportal (arcgis.com)](https://naturalengland-defra.opendata.arcgis.com/datasets/Defra%3A%3Aliving-england-habitat-map-phase-4/about)
* Living England Technical User Guide ([Living England: Satellite-based habitat classification- Technical User Guide - NERR108 (naturalengland.org.uk)](http://publications.naturalengland.org.uk/publication/4918342350798848)
* Living England Esri Field Maps application
* Living England Dashboard for monitoring collected points
* Spreadsheet of priority habitats and BGZs to target
* LE Specification for Ground Data Collection – NCEA (external).pdf
* Living England Habitat Classification Mobile Dashboard

|  |  |
| --- | --- |
| **Resource required**  | * Rural Payments Agency data
* Living England Phase IV map from 2021 ([Living England Habitat Map (Phase 4) | Natural England Open Data Geoportal (arcgis.com)](https://naturalengland-defra.opendata.arcgis.com/datasets/Defra%3A%3Aliving-england-habitat-map-phase-4/about)
* Living England Technical User Guide ([Living England: Satellite-based habitat classification- Technical User Guide - NERR108 (naturalengland.org.uk)](http://publications.naturalengland.org.uk/publication/4918342350798848)
* Living England Esri Field Maps application
* Living England Dashboard for monitoring collected points
* Spreadsheet of priority habitats and BGZs to target
* LE Specification for Ground Data Collection – NCEA (external).pdf
* Living England Habitat Classification Mobile Dashboard

  |
| **Skills required**  | * Reasonable habitat ID skills to undertake the proposed project equivalent to approximately FISC/BSBI level 3 or similar levels of experience.
 |
| **Outputs**  | * The contractor will provide a short report about the habitat surveys (side of A4) noting any issues that were encountered during the survey e.g., alignment with segments, identifying specific homogenous habitats, use of the app for data collection and any advice to help smooth the process next time. Any reasons why data points could not be collected should also be included in the report.
* Ground truth field survey data points uploaded to the AGOL dashboard.
 |
| **Why is this of benefit to Living England? Justification of why to do it**  | This analysis will provide training data for Living England in addition to a reliable dataset for validation purposes. The ground truth data will be split 80% for training the random forest model which requires accurate, up to date data, and 20% for validation. This will directly lead to improvements in the Living England habitat probability map and ensure it is up to date and of high quality.  |
| **Measurable outputs** | * Access permission evidence for field surveys
* Site specific risk assessments
* Survey issues log
* Ground truth survey points
 |

The Intellectual Property Rights resulting from the work shall belong to Natural England.

The cover of all reports or drawings will include a statement © Natural England and the date of creation.

When using existing data, the supplier should own, or be licensed to use, all Intellectual Property Rights that are necessary to provide the Services. You should seek advice from Natural England on responsibilities for obtaining a data licence for third party data. Note that Natural England requires to know the lineage of your output (i.e., all the datasets that went into the work) and be able to identify what the licence terms for each of the inputs is in order to be able to license the output for use.

The Supplier shall indemnify and keep indemnified Natural England against all actions, claims, demands, losses, damages, costs and expenses and other liabilities Natural England may suffer or incur arising from any infringement or alleged infringement of any third-party Intellectual Property Rights except to the extent that they have been caused by or contributed to by Natural England’s acts or omissions.

**Contract Period**

The contract period will be 6-9 months from the commencement of the contract.

This is a one-off requirement; however, there may be scope in future to extend the scope of the field surveys to additional BGZ’s.

**Outputs and Contract Management**

Natural England will nominate a Project Officer who will manage the project and serve as the principle point of contact from Natural England. They will be responsible for the day-to-day management of this contract and will coordinate regular meetings to review the work and ensure it meets the projects aims and objectives. As outlined below, meetings will be incorporated into the programme of works to discuss progress and facilitate feedback provision. Meetings will be organised by the successful Tenderer.

The contractor will be expected to appoint a Project Manager who will act as the principle point of contact and will be responsible for the day-to-day management of the project. The contractor will be required to regularly update the Natural England Project Officer on project progress via meetings (held on MS Teams) arranged by the contractor, and when there are any significant issues.

Specific outputs will be required from the contractor during the course of this project. All reports must be produced in accordance with the Authority’s templates for publications. The deliverables are to be provided as geospatial datasets, MS Word (in draft) and PDF documents (once finalised).

**Timeline and Deadline**

|  |  |  |
| --- | --- | --- |
| W/C  | Inception meeting between project officer and suppliers | Online – MS Teams |
| Ongoing | Weekly catch-up meetings to discuss any issues | Online – MS Teams |
| W/C  | Survey access permissions evidence  | Digital format (MS Word) via email |
| W/C | Field survey points | Automatically updated to AGOL dashboard |
| W/C  | Final reports and outputs to project officer | Report in a digital format (Pdf) via email. Outputs via email provided as spatial data files (csv, shp, gdb), and programming scripts. |
| W/C  | Final meetings with project officer and suppliers | Online – MS Teams |
|  | Contract completion |  |

**Payment**

The Authority will raise purchase orders to cover the cost of the services and will issue to the awarded supplier following contract award.

The Authority’s preference is for all invoices to be sent electronically, quoting a valid Purchase Order number upon the delivery of project milestones:

|  |  |  |
| --- | --- | --- |
| Milestone | Payment | Date |
| 200 Survey points collected | 1st Payment |  |
| 400 survey points collected | 2nd Payment |  |
| 600 Survey points collected | 3rd Payment |  |
| 800 Survey points collected | 4th Payment |  |
| 1000 Survey points collected | 5th Payment |  |
| 1200 Survey points collected | 6th Payment |  |
| 1400 Survey points collected | 7th Payment |  |
| Technical Report Delivered | Final Payment |  |

It is anticipated that this contract will be awarded for a period of 6-9 months, to end no later than 31st March 2025. Prices will remain fixed for the duration of the contract award period. We may at our sole discretion extend this contract to include related or further work. Any extension shall be agreed in writing in advance of any work commencing and may be subject to further competition.

**Evaluation Methodology**

We will award this contract in line with the most economically advantageous tender (MEAT) as set out in the following award criteria:

Commercial – 40%

Technical – 60%

**Evaluation Criteria**

Evaluation weightings are 60% technical and 40% commercial, the winning tenderer will be the highest scoring combined score.

**Commercial (40%)**

Prices must be submitted in £ sterling, inclusive of VAT. Please indicate if VAT will apply to your services and at what rate.

|  |  |
| --- | --- |
|  |  |
| **Cost Allocation** |
| Task | Staff / Grade | Day rate | No. of days | Total |
| Access permissions |   |   |   |   |
| Planned field surveys |  |  |  |  |
| Field survey points |  |  |  |  |
| Technical report |  |  |  |  |
| Sub-contracts |   |   |   |   |
| Overheads |   |   |   |   |
| Other |   |   |   |   |
| Total (excluding VAT) |   |   |   |   |
| VAT  |  |  |  |  |
| Total (including VAT) |  |  |  |  |

Suppliers are required to submit a total cost to provide the deliverables stated in the Specification of Requirements. In addition to this the Commercial Response template must be completed to provide a breakdown of the whole life costs used in the delivery of this requirement.

**Technical (60%)**

Technical evaluation is assessed using the evaluation topics and sub-criteria stated in the Evaluation Criteria section above.

Separate submissions for each technical question should be provided and will be evaluated in isolation. Tenderers should provide answers that meet the criteria of each technical question.

|  |  |  |
| --- | --- | --- |
| **Criteria** | **Weighting** | Details |
| **Experience and Expertise** | **40%** | Please provide details of your teams’ member’s expertise, previous experience and, if applicable, examples of similar projects worked on, relevant to this requirement. Please include abridged CVs of proposed members of team.  |
| **Quality Assurance** | **20%** | Provide details of how you intend to quality assure your work undertaken as part of this contract and outputs, so that deliverables are provided efficiently, to a high standard, and on time.  |
| **Project Management** | **20%** | Please detail how you intend to manage this contract, including any consortium or sub-contracting arrangements, to ensure that project tasks and timescales are achieved. Your response should:* Include Gantt chart, including the deliverables, critical pathways, and project dependencies, demonstrating how you will deliver the scope of services stated within the Specification of Requirements.
* Provide details of how you intend to quality assure work undertaken as part of this contract and outputs, so that deliverables are provided efficiently, to a high standard, and on time
 |
| **Health and Safety** | **10%** | Please identify and describe how you will manage any Health and Safety issues associated with this project. Please provide examples of the following documents as evidence of your risk management, health and safety and environmental policies and procedures: * A field survey risk assessment
* Lone working practices
* Health and Safety policies / Certificates
 |
| **Environmental Sustainability** | **10%** | As a delivery partner, the successful contractor is expected to pursue sustainability in their operations, thereby ensuring Natural England is not contracting with a supplier whose operational outputs run contrary to Natural England’s objectives. The successful contractor will need to approach the project with a focus on the entire life cycle of the project. Contractors must take adequate biosecurity precautions to ensure that the risk of spreading disease, pests and INNS is minimised.  * Please provide details of your policies/procedures with regard to biosecurity and delivery of this project.

 * Describe your organisations approach to sustainability and how this will be managed and adopted throughout the project. The successful contractor is likely to be able to provide a copy of their environmental policy and any environmental accreditation schemes such as ISO 14001 or EMAS which they have been awarded or are working towards.
 |

**Scoring criteria**

Technical evaluations will be based on responses to specific questions covering key criteria which are outlined below. Scores for questions will be based on the following:

|  |  |  |
| --- | --- | --- |
| Description | Score  | Definition |
| Very good  | 100 | Addresses all the Authority’s requirements with all the relevant supporting information set out in the RFQ. There are no weaknesses and therefore the tender response gives the Authority complete confidence that all the requirements will be met to a high standard.  |
| Good | 70 | Addresses all the Authority’s requirements with all the relevant supporting information set out in the RFQ. The response contains minor weaknesses and therefore the tender response gives the Authority confidence that all the requirements will be met to a good standard.  |
| Moderate | 50 | Addresses most of the requirements with most of the relevant supporting information set out in the RFQ. The response contains moderate weaknesses and therefore the tender response gives the Authority confidence that most of the requirements will be met to a suitable standard.  |
| Weak  | 20 | Substantially addresses the requirements but not all and provides supporting information that is of limited or no relevance or a methodology containing significant weaknesses and therefore raises concerns for the Authority that the requirements may not all be met. |
| Unacceptable | 0 | No response or provides a response that gives the Authority no confidence that the requirement will be met.  |

**Calculation Method**

The method for calculating the weighted scores is as follows:

Commercial

Score = (Lowest Quotation Price / Supplier’s Quotation Price ) x [40%] (Maximum available marks)

Technical

Score = (Bidder’s Total Technical Score / Highest Technical Score) x [60%] (Maximum available marks)

The total score (weighted) (TWS) is then calculated by adding the total weighted commercial score (WC) to the total weighted technical score (WT): WC + WT = TWS.

**Information to be returned**

Please note, the following information requested must be provided. Incomplete tender submissions may be discounted.

Please complete and return the following information:

● completed Commercial Response

● separate response submission for each technical question (in accordance with the response instructions)

● completed Mandatory Requirements (Annex 1)

● completed Acceptance of Terms and Conditions (Annex 2)

**Award**

Once the evaluation of the Response(s) is complete all suppliers will be notified of the outcome via email. The successful supplier will be issued the contract, incorporating their response, for signature. The Authority will then counter sign.