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Opportunity

Pressure Area Care and Patient Handling

NHS Supply Chain

F02: Contract notice

Notice reference: 2025/S 000-004824

Published: 12 February 2025, 5:44pm

Section I: Contracting authority

I.1) Name and addresses

NHS Supply Chain

Wellington House, 133-155 Waterloo Road

London

SE1 8UG

Email

emma.pearson@supplychain.nhs.uk

Country

United Kingdom

NUTS code

UK - United Kingdom

Internet address(es)

Main address

<https://www.gov.uk/government/organisations/department-of-health>

Buyer's address

<https://www.gov.uk/government/organisations/department-of-health/about/procurement>

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://nhssupplychain.app.iaggaer.com//>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://nhssupplychain.app.iaggaer.com//>

Tenders or requests to participate must be submitted to the above-mentioned address

I.4) Type of the contracting authority

National or federal Agency/Office

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Pressure Area Care and Patient Handling

II.1.2) Main CPV code

- 33192100 - Beds for medical use

II.1.3) Type of contract

Supplies

II.1.4) Short description

"NHS Supply Chain seeks to establish a Framework Agreement for Pressure Area Care and Patient Handling.

This includes the following requirements which have been sub-divided into Lots:

Lot 1: Beds, Mattresses, Pressure Reducing Products, Manual Handling Equipment and associated products.

Lot 2: Managed Service for Beds, Mattresses and associated products

Lot 3: Rental and Decontamination.

It is anticipated that in the first twelve months of the Framework, the total value of purchases under it will be around £42,110,000. For the full 48 month term, the anticipated value is around £198,450,000 . These values are approximate only and are based on the most recent historical usage information, with a forecasted level of usage. The value provided are for guidance only and are not a guarantee of business with successful Tenderers.

II.1.5) Estimated total value

Value excluding VAT: £198,450,000

II.1.6) Information about lots

This contract is divided into lots: Yes

Tenders may be submitted for all lots

II.2) Description

II.2.1) Title

Beds, Mattresses, Pressure Reducing Products and Manual Handling Equipment and associated products

Lot No

1

II.2.2) Additional CPV code(s)

- 33190000 - Miscellaneous medical devices and products
- 33192100 - Beds for medical use
- 33192120 - Hospital beds
- 33192130 - Motorised beds
- 33192150 - Therapy beds
- 33192600 - Lifting equipment for health care sector
- 34946240 - Chairs and chair wedges
- 39143111 - Mattress supports
- 39143112 - Mattresses
- 39143116 - Cots
- 39512100 - Sheets
- 39512300 - Mattress covers
- 39516110 - Cushions
- 39541220 - Slings
- 42416300 - Hoists

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various Locations in the UK

II.2.4) Description of the procurement

This Lot is for the supply of Beds, Mattresses, Pressure Reducing Products and Manual Handling Equipment and associated products.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £151,400,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

1 December 2025

End date

30 November 2027

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

This Framework Agreement will have the option for up to a total period of 4 years from the Commencement date.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of £32,000,000 in the first year. These are approximate only and the values may vary depending on the requirements of those bodies purchasing under the Framework Agreement.

II.2) Description

II.2.1) Title

Managed Services for Beds, Mattresses and associated products

Lot No

2

II.2.2) Additional CPV code(s)

- 85111000 - Hospital services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various Locations in the UK

II.2.4) Description of the procurement

This lot is for the provision of Managed Services to include Beds, Mattresses and associated products

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £46,500,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

1 December 2025

End date

30 November 2027

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

This Framework Agreement will have the option for up to a total period of 4 years from the Commencement date.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of £10,000,000 in the first year. These are approximate only and the values may vary depending on the requirements of those bodies purchasing under the Framework Agreement.

II.2) Description

II.2.1) Title

Rental and Decontamination

Lot No

3

II.2.2) Additional CPV code(s)

- 85110000 - Hospital and related services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various Locations in the UK

II.2.4) Description of the procurement

This Lot is is to provide rental and decontamination services to include Beds, Mattresses and associated products.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £550,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

1 December 2025

End date

30 November 2027

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

This Framework Agreement will have the option for up to a total period of 4 years from the Commencement date.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of £110,000 in the first year. These are approximate only and the values may vary depending on the requirements of those bodies purchasing under the Framework Agreement.

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions

Applicants should refer to II.2 of this Contract Notice for further details in respect of appointment to the individual Lots across the Framework Agreement.

Applicants may bid for one, more than one or all of the Lots and Applicants should refer to the Invitation to Tender for more information in respect of this.

NHS Supply Chain expects to provide successful Suppliers with the opportunity to offer additional savings to customers through the provision of discounted pricing, value added offerings and commitment initiatives.

NHS Supply Chain will share savings information in order to assist its customers with making informed procurement decisions.

The Framework Agreement will be between NHS Supply Chain and the Supplier. Under the Framework Agreement there will be two different methods of supply - one for Non-Direct Contract Products and one for Direct Contract Products.

NHS Supply Chain will be entitled to purchase the supplies and/or services identified as Non-Direct Contract Products which it will then make available for purchase by 1) any NHS Trust; 2) any other NHS entity; 3) any government department, agency or other statutory body and/or 4) any private sector entity active in the UK healthcare sector.

For the supplies and/or services identified as Direct Contract Products 1) NHS Supply Chain; 2) any NHS Trust; 3) any other NHS entity; 4) any government department, agency or other statutory body and/or 5) any private sector entity active in the UK healthcare sector will be able to enter into a direct contract with the Supplier for any of the supplies and/or services under the Framework.

(Delete if not applicable) For Direct Contract Products the Supplier will be required to report to and pay a direct contract management fee to NHS Supply Chain as detailed in the tender documents.

Electronic ordering will be used and electronic invoicing will be accepted and electronic

payment will be used. For the avoidance of doubt, and notwithstanding the estimate indicated at II.2.1, NHS Supply Chain does not guarantee any level of purchase through the framework and advises Applicants that the framework shall be established on a non-exclusive basis. Tenders and all supporting documentation for the contract must be priced in sterling and written in English. Any agreement entered into will be considered a contract made in England according to English law and will be subject to the exclusive jurisdiction of the English Courts. NHS Supply Chain is not liable for any costs (including any third party costs fees or expenses incurred by those expressing an interest, participating or tendering for this contract opportunity. NHS Supply Chain reserves the right to terminate the procurement process (or part of it), to change the basis of and the procedures for the procurement process at any time, or to procure the subject matter of the contract by alternative means if it appears that it can be more advantageously procured by alternative means. The most economically advantageous or any tender will not automatically be accepted. All communications must be made through NHS Supply Chain's eTendering portal at <https://nhssupplychain.app.jaggaer.com//> using the Message Centre facility linked to this particular contract notice.

III.1.2) Economic and financial standing

Minimum level(s) of standards possibly required

Parent company or other guarantees may be required in certain circumstances. Further details will be in the tender documents.

III.1.3) Technical and professional ability

List and brief description of selection criteria

The Contracting Authority reserves the right to require groupings of entities to take a particular form, or to require one party to undertake primary legal liability or to require that each party undertakes joint and several liability.

III.2) Conditions related to the contract

III.2.2) Contract performance conditions

The Framework Agreement includes obligations with respect to environmental issues and a requirement for successful suppliers to comply with the NHS Supply Chain Code of Conduct.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-023179](#)

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

17 March 2025

Local time

3:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 7 (from the date stated for receipt of tender)

IV.2.7) Conditions for opening of tenders

Date

18 March 2025

Local time

9:00am

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: Yes

VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) Additional information

Submission of expression of interest and procurement specific information:

This procurement exercise will be conducted on the NHS Supply Chain eTendering portal at <https://nhssupplychain.app.jaggaer.com//>

Candidates wishing to be considered for this contract must register their expression of interest and provide additional procurement-specific information (if required) through the NHS Supply Chain eTendering portal as follows:

Registration.

1. Use URL <https://nhssupplychain.app.jaggaer.com//> to access the NHS Supply Chain Procurement portal.

2. If not yet registered:

— Click on the 'Not Registered Yet' link to access the registration page.

— Complete the registration pages as guided by the mini guide found on the landing page.

Portal access.

If registration has been completed:

— Login with URL <https://nhssupplychain.app.jaggaer.com//>.

— Click on ITTs Open to All Suppliers.

— Select from the following ITTs:

ITT_1559

ITT_1560

ITT_1561

Jaggaer Project Reference :1214

Please note: you must respond to ITT_1558 In addition to any lots you intend to respond to.

— Click on Express Interest.

— If you intend to respond select Intend to Respond.

Applicants are encouraged to download the supplier handbook located within the eProcurement portal by following the 'Supplier Helpcentre' link within the Useful Links section of the Dashboard.

For any technical help with the portal please contact:

Tel: 0800 069 8630 or email: help_uk@jaggaer.com

Please refer to Section III.1.1 for additional information.

VI.4) Procedures for review

VI.4.1) Review body

Not Applicable

Not Applicable

Country

United Kingdom

VI.4.2) Body responsible for mediation procedures

Not Applicable

Not Applicable

Country

United Kingdom

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

Appeals to be logged in accordance with the Public Contracts Regulations 2015 (as amended)