National Museum Liverpool Lockers Tender Q & As

Q – Would you like a revenue share model or upfront cost model.

A - We will be happy to look at either option, revenue share or upfront cost to NML. We will be selecting based on the tender criteria and return on our investment is included in this.

Q - Do you have any information in regards to the cost of rental and occupancy of your current lockers?

A - Our current lockers are wholly owned by NML and not leased currently.

Q - Your current lockers are they in use continually

A - Our lockers are available to our visitors from 10am to 5pm daily across 360 days a year. They could also be used during evening events with our corporate clients and Christmas party customers if required but this is a much smaller volume of visitor.

Q - If so what sort of footfall would you have per locker per Museum opening time

A – Foot fall varies across each museum on a daily and monthly basis. In 2018/19 financial year our visitor numbers for each venue across the year was

* World Museum - 1.2 million \* In 2018/19 we had the Terracotta Warriors exhibition at World Museum in 2017/18 this figure was 820k
* Merseyside Maritime Museum – 890k
* Walker Art Gallery – 393k
* Museum of Liverpool – 990k

Q - How much do you currently charge per use

A - We do not currently charge for our lockers

Q - How many days of the year are you closed

A - We are closed 5 days each year

Q - Do you currently have your lockers sponsored to increase revenue? If not, is this something that you would be willing to look into to help with the ROI of the lockers?

A - We do not currently have our lockers sponsored and would be willing to look at this to increase ROI as long as the sponsorship meets with our organisations aims.