



### Confidence Characteristic Statements

The following confidence characteristics are sought:

- All related SRs are met to at least Threshold MOE.
- A robust Environmental Management Plan which is consistent with MOD requirements
- Demonstrated ongoing Corporate sponsorship of Environmental and Sustainability processes
- Proposed application of proven and existing practices covering:
  - Equipment longevity
  - Personnel Health and Safety
  - Energy Security
  - Consideration of Capital Costs
  - Maintenance Costs
  - Department Reputation.
- Proposed application of proven and effective use of Sustainability appraisal / assessments covering:
  - Resource Management
  - Supply chain
  - Personnel resilience
  - Working environment and practices
- Proposed application of proven and effective shortfall and opportunities analysis covering:
  - Environmental Risks
  - Economic Risks
  - Social Risks

### Scoring Guidance

The Authority judges that:

Measurement	Description	Score
<b>High Confidence</b>	<p>The Tenderer's approach/justification/evidence to this subject matter and the delivery of the confidence characteristics sought results in the Authority judging that it is highly likely to achieve the aim sought in this area.</p> <p>High confidence that the evidence demonstrates compliance with all of the SoR Threshold requirements and, where applicable, high confidence that evidence demonstrates compliance with all of the SoR Objective requirements.</p>	100
<b>Good Confidence</b>	<p>The Tenderer's approach/justification/evidence to this subject matter and the delivery of the confidence characteristics sought results in the Authority judging that it is likely to achieve the aim sought in this area.</p> <p>Evidence demonstrates compliance for all of the SoR Threshold requirements and, where applicable, evidence demonstrates compliance with some of the SoR Objective requirements.</p>	70
<b>Minor Concerns</b>	<p>The Tenderer's approach/justification/evidence to this subject matter is satisfactory in the main however there are some minor areas where either the level of risk to the Authority, the combination of issues or the lack of particular justification/evidence require managing to achieve the aim sought in this area.</p>	30
<b>Just Acceptable</b>	<p>The Tenderer's approach/justification/evidence to this subject matter has some significant areas of concern and demonstrates either a lack of understanding or a reluctance to fully meet/deliver the entire needs of the Authority. These are however deemed manageable and resolvable either prior to contract award or once</p>	10

	on contract to achieve the aim sought in this area and so do not warrant exclusion.	
<b>Major Concerns (Fail)</b>	The Authority does not have sufficient confidence in the Tenderers response in order to successfully deliver the aim of Merlin and Apache Mk1 Future Engine Support in this area and is therefore unable to proceed.	0

## 16. Demand Variance Response

### Aim

To select a supplier who can provide both system and services capable of dealing with surge requirements without constraining platform activity levels.

### Background

Merlin and Apache Future Engines Support Project needs to be coherent with IMOS and Apache IOS contracts to ensure that the engine does not constrain platform activity levels that are consistent with DPAs. Surge implies a temporary increase in activity and may require a period of recuperation.

### Evaluator References

- MERLIN & APACHE ENGINES FUTURE SUPPORT (MAEFS) SYSTEM REQUIREMENTS DOCUMENT - 20181011-MAEFS\_SRD\_Endorsed\_Final-OS.

FOI Act Exemption Section 26 (1)(b)

### Applicable Requirements from Schedule A

SR	Priority	Description

### Evidence Expected

The Tenderer is expected, but not limited, to provide:

- Confirmation of the level of compliance against each of the referenced System Requirements, with mitigation for any non-compliance.

The Tenderer is expected, but not limited, to describe their approach to supporting contingent operational requirements including, but not limited to:

- Engine provision;
- Provision of Support;
- Provision of required Manpower including deployment to Operational areas.
- Recuperation periods for the service, where required.

As a worked example, provide how you would make provision for the maximum surge as defined in the contract.

### Confidence Characteristic Statements

The following confidence characteristics are sought:

- All related SRs are met to at least Threshold MOE;
- Robust approach to surge requirements
- deploy manpower overseas (CONDOS) and ability to recover
- Maintainability and repeatability of surge.
- Appropriate worked example provided showing a coherent and sensible approach to all demands on the contract requirements, balancing surge requirements with business as usual.

### Scoring Guidance

The Authority judges that:

Measurement	Description	Score
High Confidence	<p>The Tenderer's approach/justification/evidence to this subject matter and the delivery of the confidence characteristics sought results in the Authority judging that it is highly likely to achieve the aim sought in this area.</p> <p>High confidence that the evidence demonstrates compliance with all of the SoR Threshold requirements and, where applicable, high confidence that evidence demonstrates compliance with all of the SoR Objective requirements.</p>	100

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<b>Minor Concerns</b>	<p>The Tenderer's approach/justification/evidence to this subject matter is satisfactory in the main however there are some minor areas where either the level of risk to the Authority, the combination of issues or the lack of particular justification/evidence require managing to achieve the aim sought in this area.</p>	30
<b>Just Acceptable</b>	<p>The Tenderer's approach/justification/evidence to this subject matter has some significant areas of concern and demonstrates either a lack of understanding or a reluctance to fully meet/deliver the entire needs of the Authority. These are however deemed manageable and resolvable either prior to contract award or once on contract to achieve the aim sought in this area and so do not warrant exclusion.</p>	10
<b>Major Concerns (Fail)</b>	<p>The Authority does not have sufficient confidence in the Tenderers response in order to successfully deliver the aim of Merlin and Apache Mk1 Future Engine Support in this area and is therefore unable to proceed.</p>	0







	areas where either the level of risk to the Authority, the combination of issues or the lack of particular justification/evidence require managing to achieve the aim sought in this area.	
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<b>Major Concerns (Fail)</b>	The Authority does not have sufficient confidence in the Tenderers response in order to successfully deliver the aim of Merlin and Apache Mk1 Future Engine Support in this area and is therefore unable to proceed.	0



Ministry  
of Defence



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**SCHEDULE A – STATEMENT OF REQUIREMENT  
MERLIN AND APACHE ENGINES FUTURE SUPPORT**

**CONTRACT NUMBER  
HELSS/0102**

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Schedule redacted under Section 26 (1)(b) of FOI Act

SCHEDULE A

STATEMENT OF REQUIREMENT

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**GLOSSARY**

<b>Acronym</b>	<b>Description</b>
ADS	Aircraft Document Set
AH	Attack Helicopter
AHF	Apache Helicopter Force
ALARP	As Low As Reasonably Practicable/Possible
AQAP	Allied Quality Assurance Publication
ASR	Aircraft Serviceability Report
BER	Beyond Economic Repair
CHF	Commando Helicopter Force
CI	Command Instruction
CONUSE	Concept of Use
COO	Cost of Ownership
DAOS	Design Approved Organisation Scheme
DDH	Delivery Duty Holder
DE&S	Defence Equipment & Support
DEFCON	Defence Condition
DEF STAN	Defence Standard
DHels	Director Helicopters
DO	Design Organisation
DSG	Defence Strategic Guidance
E2E	End to End
E&AM	Engineering & Asset Management
EA	Engineering Authority
FFP	Fitness for Purpose
FH	Flying Hour
FLC	Front Line Command
GSE	Ground Support Equipment
HC	Helicopter Cargo
HF	Human Factor

**OFFICIAL-SENSITIVE COMMERCIAL**

HFSR	HF System Requirement
HFUR	HF User Requirement
HM	Helicopter Maritime
HMI	Human-Machine Interface
ICD	Interface Control Document
IOS	Integrated Operational Support
JHC	Joint Helicopter Command
JSC	Joint Supply Chain
JSP	Joint Service Publication
KSR	Key System Requirements
LRU	Line Replaceable Unit
MAA	Military Airworthiness Authority
MAOS	Maintenance Approved Organisation Scheme
MHF	Merlin Helicopter Force
MMH	Maintenance Man Hour
MOB	Main Operating Base
MRP	MAA Regulatory Publication
MSEP	Merlin Safety and Environmental Panel
MTBF	Mean Time Between Failure
MTBR	Mean Time Between Replacement
MTBUR	Mean Time Between Unscheduled Replacement
NATO	North Atlantic Treaty Organisation
NC	Navy Command
OEM	Original Equipment Manufacturer
OSD	Out of Service Date
POL	Petrol, Oil and Lubricants
QA	Quality Assurance
QAG	Quality Assurance Group
QMP	Quality Management Plan
QMS	Quality Management System
QOR	Quality Occurrence Report
RA	Regulatory Article

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RAL	Required Activity Level
RDD	Required Delivery Date
RTP	Reduce to Produce
SCPT	Supply Chain Pipeline Time
SI(T)	Special Instructions (Technical)
SII	Service Issued Instruction
SPS	Support Policy Statement
SSON	Single Statement Of Need
STANAG	NATO STANdardisation AGreement
STC	Special to Type Container
UFR	Unsatisfactory Feature Report
URD	User Requirements Document