

FT CORPORATE DIGITAL CONTENT LICENCE
TERM SHEET

Parties			
FT	THE FINANCIAL TIMES LIMITED whose registered office is at Bracken House, 1 Friday Street, London EC4M 9BT		
Client	Department for International Trade 1 Victoria Street London SW1H 0ET United Kingdom		
Period of Services			
Service Start Date	10/12/2020		
Service End Date	09/12/2021		
Type of Licence, Number of Readers and Access Rights			
This Agreement is for the number of readers set out below working within the Client organisation (including employees, partners, on-site contractors, interns and students), who are given access rights to the Content under this Agreement via the Channel and who are classified as "Core Readers" and/or "Licensed Readers". Core Readers are the individuals requiring access to nine or more FT articles within any period of thirty days during the Term. The number of Core Readers forms the basis of the Fee. Licensed Readers are the individuals that are expressly authorised to read Content under this Agreement. Core Readers form a subset of Licensed Readers. "Licensed Readers" are referred to as "Readers" within the Terms and Conditions. There are three types of FT Corporate Licences. The completed section below shows the type of licence granted under this Agreement.			
Group: For a total of 45 Licensed Readers which shall include 30 Core Readers working for your organisation. Everyone else in your organisation remains unlicensed.			
Digital Channels (Information provided by the Client)			
The below percentages are based on the Client's own percentage estimate of the channel split, which are applied to the Total Core Reader Number and then system generated. Please note that these are the channels through which your Readers will be able to access FT Content. This includes the FT Site itself and the specified Third Party Channels (defined in clause 1 of the Terms and Conditions)			
Channel:	Please estimate (as a %) which Channel your Core Readers will use most frequently to access FT Content [i.e. if half your Core Readers are most likely to use one particular channel then insert 50%]	Please state how many of your total Readers (as a number) will be able to access FT Content through each Third Party Channel	For FT office use
FT.com Premium	100%	N/A	
Total	100%		
Access Method			
Access to the FT Website is provided via sign up URL or such alternative access method agreed between the parties.			
Redistribution Rights			
Subject to clause 3.3.2 of the Terms and Conditions, this Licence does not grant any rights for the redistribution of full text articles internally or externally.			
Newspapers - (if applicable)			
FT shall provide the Client with the copies of FT Newspaper set out below in accordance with clause 13 of the Terms and Conditions.			
FT Newspaper	Monday-Friday	0	(Copies per day)
	Saturday	0	(Copies)
Fee			
Fee Breakdown	Digital element: [REDACTED]		Print element [REDACTED]
Total Fee	[REDACTED] to be paid within 25 Days of the FT invoice date (exclusive of VAT/Sales tax).		
Relationship Managers			
FT	[REDACTED]		

Client			
The Term Sheet and FT's Corporate Licence Terms and Conditions (https://help.ft.com/help/legal/corporate-licence-terms-and-conditions) form the agreement between the parties (the "Agreement"). In the case of conflict or ambiguity between any provisions contained in the Term Sheet and the Terms and Conditions, the Term Sheet shall take precedence. The Client acknowledges that it has read and understood this Agreement. The parties agree that the Agreement will become legally binding when signed on behalf of both parties.			
You agree that any signature of this Agreement by digital or electronic means is legally binding.		You agree that any signature of this Agreement by digital or electronic means is legally binding.	

SCHEDULE A List of Readers (if applicable)
SCHEDULE B Delivery Locations (if applicable)