



McKinsey & Company Inc, United Kingdom

REDACTED
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REDACTED

1st February 2016.

Dear Sirs,

CCCC15AAD - Provision of Consultancy Support to the A400M Project Team

Contract for the provision of consultancy services by McKinsey & Company Inc, United Kingdom **REDACTED** as Supplier to The Ministry of Defence as Customer pursuant to the ConsultancyONE Framework Agreement (RM 1502) dated 18 February 2013 between the Minister for the Cabinet Office acting through Crown Commercial Service as Managing Agent for the Ministry of Defence as the Authority and the Supplier as varied by the Agreement Change Note dated 16 February 2015. We refer to the above-mentioned ConsultancyONE Framework Agreement (the "Framework Agreement").

For the purposes of this Letter of Appointment:

- capitalised terms and expressions used in this Letter of Appointment have the same meanings given to them in or pursuant to the Call-Off Terms attached to this Letter of Appointment unless the context otherwise requires;
- references to Appendices are references to the appendices to this Letter of Appointment; and
- the Appendices shall form part of this Letter of Appointment.

This Letter of Appointment constitutes an Order for the provision by you to us of the Contract Services (specified in Appendix 1) from the Effective Date (specified in Appendix 1) on the basis of the Day Rates / Contract Charges (set out in Appendix 2) and, save as varied and / or supplemented pursuant to the provisions (set out in Appendix 3) in accordance with the Call-Off Terms.

This Order is placed under Lot number 4.1 of the Framework Agreement for a contract value of up to £1,193,000.00

For the purposes of the Contract, the address of each Party is:

- for the Customer:

REDACTED

For the attention of: **REDACTED**

Tel: **REDACTED**

Email: **REDACTED**

- for the Supplier:

McKinsey & Company Inc, United Kingdom.
For the attention of: **REDACTED**
Tel: **REDACTED**
Email: **REDACTED**

This Letter of Appointment requires McKinsey & Company Inc, United Kingdom to attend an inception meeting on Monday 8th February 2016 at 09:00. The location of this meeting will be held at:

REDACTED
REDACTED
REDACTED
REDACTED

This is subject to the Letter of Appointment being signed by McKinsey & Company Inc, United Kingdom before Monday 8th February 2016.

Please return the Letter of Appointment with the acknowledgement signed by the appropriate authorised signatory within your organisation.

You should be aware that by signing and returning this Letter of Appointment you will have entered into a legally binding contract with us to supply the Contract Services specified in Appendix 1 and represent and warrant that you have carried out a conflict check in relation to such contract that revealed no conflicts of interest.

Yours faithfully

REDACTED
REDACTED
REDACTED

Date: **REDACTED**

I hereby confirm receipt of the above Letter of Appointment and the agreement of McKinsey & Company Inc, United Kingdom to provide to Ministry of Defence the Contract Services as specified in the Letter of Appointment in accordance with its terms.

Supplier Signatory

Signed: **REDACTED**

Date: **REDACTED**

Name: **REDACTED**

Status: **REDACTED**

Customer Signatory

Signed: **REDACTED**

Date: **REDACTED**

Name: **REDACTED**

Status: **REDACTED**