

**Ansa Environmental Services Ltd**

**Appendix 1**

**the Specification**

**Provision of the design and production of signs**

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Ansa Environmental Services Ltd

Provision of the Design and Production of Signs

The Specification

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Section One: Background

1. **BACKGROUND**
	1. **Introduction**
		1. Ansa Environmental Services Ltd (“**Ansa**”) is a wholly owned and controlled company of Cheshire East Council (“the **Council**”).
		2. Ansa was formed in 2014 and is responsible for delivering the Cheshire East Council’s waste collection and disposal services.
		3. Ansa operate a fortnightly kerbside collection service which offers residents the collection of three waste streams; residual (non-recyclable), comingled-recycling and garden waste. All waste streams are collected in wheeled bins via Refuse Collection Vehicles.
		4. In additional to waste collections and disposal services, Ansa provides all of Cheshire East Council’s services in relation to Street cleansing, fleet management, parks and grounds development and maintenance.
		5. Ansa is seeking to implement a Contract for designing and producing signs for use across Cheshire East in accordance with this Specification and the form of contract (the “**Contract**”) to which this Specification is attached.
		6. Ansa is currently amidst a transition period where their base will be subject to change throughout the term of this contract all the locations are listed below. Ansa currently operates out of two main locations shown in 1.1.6.1 and 1.1.6.2. Ansa has acquired a large new site as in 1.1.6.3 which is likely to be occupied during mid – late 2017. Ansa is also operating from an interim location as in 1.1.6.4.
			1. Pyms Lane Waste Depot, Pyms Lane, Crewe CW1 3PJ;
			2. Commercial Road Depot, Commercial Road, Macclesfield, SK10 1LJ;
			3. Cledford Lane, Middlewich, CW10 0JW;
			4. Brooks Lane Industrial Estate, Brooks Lane, Middlewich, CW10 0JQ.
	2. **Key Responsibilities**
		1. The Supplier’s prime responsibilities under the Contract will include:
			1. design and produce signs for indoor and outdoor use;
			2. supply new signs with both new designs and re-ordered designs;
			3. working with Ansa, and Ansa’s nominated third party to design, print, deliver and erect signs at agreed locations;
			4. working with Ansa on additional signage work on a case by case basis.
	3. **Procurement Process**
		1. Ansa is seeking to implement a contract for the provision of design and production of signs for indoor and outdoor use from 20th March 2017 to 31 March 2019 with the option to extend for up to a further 2 (two) years.
		2. Primarily the contract will be for the provision of roundabout signs throughout Cheshire East; however additional products may be included accordingly.
		3. The primary project and all further projects will be led by Ansa.
		4. Ansa will issue quotes documents via the Chest, at www.the-chest.org.uk
		5. Ansa will evaluate the quotes in line with the criteria stated in the tender documents.

Section Two: Scope and Service Requirements

1. **SCOPE**
	1. **Service Period**
		1. It is intended that the Contract will commence on 20th March 2017 until 31st March 2019, with the option to extend for up to an additional 2 (two) years.
	2. **Volume**
		1. Cheshire East Council has indicated that initially there will be approximately 37 roundabouts requiring advertising signs during the contract term. Requirements and volume across this range of roundabouts may be subject to change.
		2. During the contract period, some roundabouts may be require more than one advertisement, thus multiple signs may be required.
		3. The design, production and delivery will not be arranged on a fixed scheduled; therefore the frequency of work will vary.
		4. Ansa have previously completed early supplier engagement for sponsorship and have a large range of interest of sponsorship from local companies with estimated 15-20 sets of signs required at the beginning of the contract, although this figure cannot be guaranteed.
		5. The Supplier may be required to manage large requirements at short notice.
		6. Ansa may have additional requirements for the design and supply of signs; these will be arranged on a case by case basis.
		7. Ansa is looking to grow their business, and as such may require signs outside of the boundary of Cheshire East. This will be a future development for the company and any supplier is expected to work with Ansa to facilitate this on a case by case basis.
	3. **Roundabouts**
		1. Ansa anticipates that a sign will be placed at each active entry point to a roundabout, as the number of active entry points vary per roundabout; the supplier is expected to quote for individual signs with the expectation that multiple signs are required.
		2. Each roundabout will host the same design / message on each sign.
		3. Signs may vary in size to be a large or small sign, (see 2.4.6 for dimensions) due to the roundabouts size and location, however all signs on any single roundabout will be the same size throughout.
	4. **Roundabout Signs**
		1. The signs will be made of a non-reflective laminated polycarbonate sign face and have rounded corners. The signs will be used externally and therefore must be fully weatherproof and fit for purpose for use outside.
		2. Signs must be guaranteed for a minimum of 2 years.
		3. All signs will have 2 (two) signfix aluminium rails attached, or suitable alternative agreed with Ansa.
		4. All signs will have suitable brackets attached via Signfix aluminium rails (sew 2.4.3)
		5. The signs will then be affixed by Ansa to 2 (two) 100mm round tanalised timber posts supplied by Ansa.
		6. Due to the varying sizes of Cheshire East Roundabouts, initially there will be two sizes of sign available, dimensions as below:

|  |  |
| --- | --- |
| Sign Size | Dimension *(H x W)* |
| Large | 600cm x 1,500cm |
| Small | 200cm x 1,200cm |

* + 1. These sizes may be subject to change, Ansa will endeavour to keep the Supplier up to date with all amendments to dimensions and sizes.
		2. As additional roundabouts become available, a third ‘medium’ size may be required. This size will be agreed upon with Cheshire East Council, Ansa and the Supplier accordingly.
		3. All signs will be compliant to strict policy guidelines as detailed in Annex 1, and produced inline with these guidelines. These guidelines may be subject to change.
		4. Each roundabout sign will include a Sponsors logo, their company name, strapline, contact details and Cheshire East Council’s and Ansa’s standard message, please see the guide in Annex 2
		5. The Supplier will provide a mock design for the signs, suitable for both sizes, printed on the sample as detailed in 2.5, using the guide as per Annex 2.
		6. The mock design will be later confirmed with Ansa and will be used as a template for all roundabout signs. The only varying information will be that of the Sponsor’s.
	1. **Samples**
		1. The Supplier will provide a sample of the sign using the same materials as detailed in 2.4 inclusive of the aluminium rails and brackets.
		2. The sample shall include the supplier’s mock design for the signs as detailed in 2.4.11.
		3. The sample will be A3 size (30cm x 42cm).
		4. Samples shall be posted to the address in 1.1.6.4, for the attention of Caroline Reed, Contracts and Procurement, Reference DN235346, by Tuesday 28th February 2017, clearly identifying your Organisations information as part of your tender submission. Any samples received after this date will not be included within your tender submission.
	2. **Mock Design**
		1. Upon notification of a successful sponsorship award, Ansa will inform the supplier of the Sponsor’s information (see 2.4.10), colour pantones, the awarded roundabout, size and quantity of signs.
		2. The Supplier will provide Ansa with a mock up of the sign design, for the relevant order within 3 working days for acceptance by Ansa and the Sponsor.
		3. The mock design will be provided free of charge per order.
		4. Ansa will advise of any required modifications to the mock design. The Supplier will provide a refreshed mock including the modifications within 2 working days.
		5. The Supplier will include 1 free refreshed mock design per order, any additional refreshed mock designs will be charged as detailed in the Response Document, Schedule 4 – Pricing Schedule, 4.2. Table 2: Associated Costs.
		6. Following the acceptance from the Sponsor of the mock design and/or refreshed mock design(s), Ansa will confirm the final design with the Supplier and confirm the order for the signs to be produced. Each mock design must have both the Sponsor’s and Ansa’s acceptance before it can be produced.
	3. **Orders, Delivery and Installation**
		1. Once the order has been confirmed by Ansa following the process in 2.6, Ansa will raise a PO confirming all order requirements for the Supplier will arrange for the signs to be produced and delivered within 5 working days.
		2. In emergency situations, the signs will be produced and delivered within 2 working days. Ansa will advise the Supplier of emergency orders accordingly.
		3. Delivery addresses will be within the borough of Cheshire East, dependant on where the sign(s) are due to be installed, however should there be a need to deliver outside the borough, this will be expected by the supplier, however any additional costs and delivery requirements will be discussed and agreed on a case by case basis.
		4. Delivery addresses will be confirmed on each individual order.
		5. Delivery to any Cheshire East location will be provided free of charge.
		6. Installation of roundabout signs will be completed by Ansa’s internal departments.
		7. In the event that Ansa’s requests installation to be completed by the supplier, the cost will be agreed on a case by case basis and included within each individual order.
		8. Replacement sign(s) that do not have amendments to the original confirmed design will be produced and delivered within 5 working days.
		9. Replacement sign(s) that have amendments to the original confirmed design will be produced following the process in 2.6. The amendments within this design will not be free of charge.
		10. Signs which have been produced and delivered by the supplier that do not match the agreed final design, will be replaced by the supplier at no additional cost to Ansa.
	4. **Sponsorship**
		1. Potential sponsors have the opportunity to apply for roundabout advertisement by completing the document within Annex 3.
		2. Following relevant safety audits and confirmation from Cheshire East Council Highways team, Ansa and Cheshire East Council will confirm roundabout sponsorship award.
		3. Ansa and Cheshire East reserve the right to remove sponsors and advertisements at any time.
		4. Sponsors will not be permitted to produce, erect and/or remove their own signage.
	5. **Emergency Signage**
		1. An Emergency sign will be required in certain circumstances as agreed by Cheshire East Council and Ansa. These may include but are not limited to:
			1. damage has been caused to a sign;
			2. a sign is causing a health and safety risk
			3. the final signs are not in accordance with the accepted mock design
	6. **Additional requirements**
		1. Ansa may require the supplier to provide signs for other purposes in the future.
		2. Currently the type and quantity of these are not known. All future opportunities will be advised accordingly and will be discussed on a case by case basis.
		3. To assist Ansa in gauging your full range of abilities for any future opportunities which may arise, please provide a list of the types of signs and additional goods and services you can offer complete with a description and prices in the Response Document, Schedule 4 – Pricing Schedule, 4.3. Table 3: Additional Goods and Services.
	7. **Payment**
		1. The Supplier shall invoice Ansa for the full amount payable on completion of delivery and/or completed order, compliant to this specification, and the Purchase Order’s Terms and Conditions.
		2. The Supplier will be paid in within 30 days of an undisputed invoices being received.
		3. The Supplier will only levy charges as outlined within its Pricing Schedule and as set out in the Contract.
	8. **Compliance**
		1. This specification forms the contract inclusive of the terms and conditions included within Appendix 2. These terms and conditions can also be found on the reverse of an official Ansa Purchase Order.
		2. The Supplier must perform the Services in accordance with all relevant legislation necessary consents and good industry practice.
		3. This Contract is non-exclusive, Ansa reserve the right to use other providers for advertising as required.

Section Three: Management information and Contract Management

1. **MANAGEMENT INFORMATION and CONTRACT MANAGEMENT**
	1. **Provision of Management Information**
		1. The Supplier shall have or shall establish processes and systems for the accurate measurement and reporting of information pertaining to the Contract as required by the Authorised Officer. The Supplier shall submit to Ansa a Monthly Report, the content of which will be agreed following contract award. All information will be provided by the Supplier on a free of charge basis.
	2. **Contract Management**
		1. The Supplier shall provide a Contract Manager whose identity should be notified in advance to Ansa’s Authorised Officer. The Contract Manager’s role includes:
			1. management of performance of the Supplier in accordance with the Contract and this Specification, and taking corrective action where necessary;
			2. keeping abreast of developments in the legislative environment, taking action as necessary in order to comply with new requirements (and advising the Authorised Officer of such developments);
			3. managing and storing all documentation relating to the Contract;
			4. being personally available, or providing a competent alternative who is available, on all Business Days by phone (if not in person) with the ability to meet with the Authorised Officer on not less than 48 hours’ notice should the need arise; and
			5. attending meetings as required by the Authorised Officer.
			6. management of sub contractors if applicable
		2. Subcontractors
			1. Ansa appreciates and accepts that sub contractors may be required to be used by suppliers as part of the supply chain. If a supplier choses to employ sub contracts, all sub contractors must work to the specification, the terms and conditions of contract and any other documentation which will form the contract.
			2. Ansa reserve the right to vet all sub contractors used, and reserve the right to reject the use of any sub contractor should it be deemed necessary. Ansa will not unreasonably withhold the right for any supplier to use a sub contractor.
	3. **Freedom of Information Act**
		1. The Supplier must note that, any information provided to Ansa may be required to be issued in accordance with the Freedom of Information Act.

Section Four: General Requirements

1. **GENERAL REQUIREMENTS**
	1. **Health and safety**
		1. The Supplier is expected to operate in accordance with all relevant statutory obligations and HSE guidance to ensure the safety of all authorised users.
		2. Ansa reserve the right to inspect the Supplier’s health and safety records and procedure compliance records giving 48 hours’ notice, except in the event of a major incident when records will be immediately available.
		3. The Supplier will report all RIDDOR reportable incidents as part of the Supplier’s Monthly Report.
		4. The Supplier will endeavour to minimise occurrences of RIDDOR reportable incidents.
	2. **Complaints**
		1. The Supplier shall deal promptly, courteously and efficiently with all complaints about deficiencies in the provision of the services or any other occurrences requiring remedial action by the Supplier. All complaints made in writing shall be acknowledged in writing by the Supplier within 2 Business Days of receipt and a full written reply issued within 5 Business Days. A record shall be kept of all enquiries and complaints and their resolution, including a copy of any correspondence and file note regarding any telephone conversations.
		2. The Supplier shall maintain Ansa’s corporate standards in responding to enquiries and complaints. Ansa places great stress on high standards of customer care and will deal very seriously with any failure by the Supplier in this regard.
		3. Details of enquiries and complaints received directly by the Supplier and its employees shall be passed by the Supplier immediately to the Authorised Officer including details of their source, date and time. The Supplier shall keep a written record of all complaints (whether received direct, or reported by the Authorised Officer) together with a record of the action taken by him in relation to those complaints. The Authorised Officer may direct the format or medium for the recording of such enquiries and complaints and the Supplier’s response to them.
	3. **Social values**
		1. Ansa is committed to working with the Supplier to contribute to the social values of the communities which it serves. The Supplier will be expected to consider the impact of its operations on local communities.
		2. Wherever possible the Supplier will implement policies which:
			1. benefit the communities of Cheshire East by offering apprentice schemes, employment opportunities, training and development opportunities;
			2. have a positive attitude of working with local SMEs;
			3. are considerate to the local environmental; and
			4. encourage community involvement in its operations and decisions which impact on local communities

Annex 1: Policy Guidelines

****Draft –Subject to change

#

# Interim Roundabout Advertising Policy

Cheshire East Council is developing a policy document regarding advertising across the borough. This interim policy is in place until the final policy is released when it will supersede this interim policy.

1. **Sign specification**

All signs will conform to planning and highways safety regulations.

1. **Placing of sign**

All necessary planning consents and highways safety audits will be completed prior to erection of the signs.

Sponsors will not erect their own signage or advertisements at any time.

1. **Approval of advertisers**

All proposed advertisers will be approved by Cheshire East council prior to signing an advertising contract.

Certain industry sectors will not be allowed to advertise on Cheshire East roundabouts. For example: tobacco, alcohol, gambling, pornography, adult content, political organisations etc.

In order to ensure new sponsors are reputable clients, Ansa will ensure that Cheshire East Council have no on-going issues or historical incidents with the organisation. This will include checks with the following Cheshire East Council teams:

* Trading Standards
* Planning
* Business Rates
* Economic Development
1. **Policy Amendments**

Cheshire East Council reserves the right to amend the policies and guidance at any time.

Annex 2: Sample Design

SPONSOR’S STRAPLINE

SPONSOR NAME

& LOGO

To advertise on other roundabouts in Cheshire East, visit [www.ansa.co.uk](http://www.ansa.co.uk)

SPONSOR’S CONTACT INFORMATION

Annex 3: Sponsorship Application

Draft – subject to change

Roundabout Sponsorship Application Form

Sponsor a Roundabout

Ansa Environmental Services and Cheshire East Council have an exciting opportunity for local business and communities to promote and advertise their businesses on roundabouts throughout Cheshire East.

Ansa and Cheshire East Council are keen to work with local communities to support the local economy, support local businesses and help Cheshire East thrive.

The opportunity to sponsor a roundabout to include your company’s information in Cheshire East is available to all businesses and communities (subject to authorisation by Ansa and Cheshire East Council), alongside the relevant Ansa / Cheshire East Council message

The advertisement will include your company logo, company name, strapline and contact information similar to the example below:

STRAPLINE

COMPANY NAME

& LOGO

To advertise on other roundabouts in Cheshire East, visit [www.ansa.co.uk](http://www.ansa.co.uk)

CONTACT INFORMATION

Also included within the Sponsorship is:

* One Free mock design including your Company information
* One Free Refreshed Mock Sign Design
* Production of the Sign(s)
* Delivery and Installation of the signs to your awarded Roundabout
* Final removal of the sign(s)

Apply to Sponsor a Roundabout

To apply for this opportunity, simply return the ‘Sponsor a Roundabout’ document, completed, via procurement portal, The Chest reference DN XXX, indicating your preference to which roundabout(s) you would like to sponsor and your supplier information.

The Council and Ansa will then review all applications and will award to the highest bidder. Further information can be found within the Sponsorship Agreement.

Sponsor a Roundabout

Thank you for your interest in sponsoring one of Cheshire East’s Roundabouts. From the list below please identify your preference to which roundabout you would most like to sponsor, the price you are willing to pay (excluding VAT) for this sponsorship and your company information to be included on the roundabout.

Instructions for completing the document can be found overleaf.

Your Company Information6:

Details of your company:

|  |  |
| --- | --- |
| Applicant Name: |  |
| Position in Company: |  |
| Company Name: |  |
| Correspondence Address: |  |
| Operating Address:*(if different from above)* |  |
| Applicant Phone Number: |  |
| Applicant Email: |  |

Please provide a brief description of your company7:

|  |
| --- |
|  |

Information included on ‘awarded’ sign(s)8:

|  |  |
| --- | --- |
| Company Name: |  |
| Company Web Address: |  |
| Company Strapline: |  |
| Company Address: |  |
| Logo attached separately9 |  |

Potential Current Roundabouts10:

| Ref | Roundabout Location | Preference11 | Quoted Cost (£)12 |
| --- | --- | --- | --- |
| Alderly Edge |
| 006 | A34 / Melrose Way / Pendleton Way / Alderley Road. |  |  |
| Bollington |
| 021 | A523 / B5090 |  |  |
| 022 | A523 / B5091 |  |  |
| Chelford |
| 002 | Chelford Roundabout A537 / A536 |  |  |
| Crewe |
| 020 | A532 / A5019 (Municipal Buildings roundabout) |  |  |
| 023 | A5019 / Lyon St (Tesco roundabout) |  |  |
| 024 | A5019 / A5078 / Mill St / High St |  |  |
| 025 | A534 / A532 Weston Rd (Crewe train station / B&Q roundabout) |  |  |
| 026 | A532 / A5020 University Way (Stuart Graham Honda Garage roundabout) |  |  |
| 027 | B5472 / Old Park Rd ( Crewe Hall Hotel roundabout) |  |  |
| 028 | Crewe Rd / Crewe green Rd / Electra Way ( MMU roundabout) |  |  |
| 029 | A534 / Crewe Green Rd / University Way |  |  |
| Handforth |
| 003 | A34 / Coppice Way roundabout (Marks and Spencer / Total Fitness roundabout) |  |  |
| Knutsford |
| 030 | A50 / A5033 / Canute Place (McLaren Roundabout) |  |  |
| 032 | A537(Chelford Rd)/Goughs Lane (Booths Hall roundabout) |  |  |
| Macclesfield |
| 011 | A537 / Ivy Road |  |  |
| 012 | A537 / Cumberland St / Oxford Rd |  |  |
| 013 | A537 Cumberland St / B5087 |  |  |
| 014 | A537 Cumberland St / Westminster Rd  |  |  |
| 015 | A537 Cumberland St / Churchill Way |  |  |
| 016 | A537 / A523 (Tesco roundabout) |  |  |
| 017 | A523 / Brocklehurst Way ( McDonalds roundabout)  |  |  |
| Middlewich |
| 001 | Pochin Way / A54 |  |  |
| Nether Alderley |
| 009 | A34 Melrose Way / Congleton Rd |  |  |
| Nantwich |
| 031 | B5074 / Hospital St ( Churche’s Mansion roundabout) |  |  |
| 033 | Middlewich Rd / Whitehouse Lane (Sainsbury’s roundabout) |  |  |
| 034 | A534 (Crewe Rd) / A51 (Nantwich Bypass) / Park Rd (The Peacock roundabout) |  |  |
| 035 | A530 / A51 (Nantwich Bypass) / Middlewich Rd (Alvaston roundabout) |  |  |
| 036 | A51 (Newcastle Rd) / A500 / Cheerbrook Rd (CheerBrook roundabout) |  |  |
| 037 | A51 (Nantwich Bypass) / B5074 (Barony Rd) (Reaseheath roundabout) |  |  |
| Sandbach |
| 018 | A533 / Crewe Road (Glass House Roundabout) |  |  |
| 019 | A533 / A534 (Waitrose Roundabout) |  |  |
| Wilmslow |
| 004 | King William Roundabout A538 / Manchester Road |  |  |
| 005 | A34 / A538 (Ford Garage roundabout) |  |  |
| 007 | A34 / A538 (Wilmslow High School Roundabout) |  |  |
| 008 | A34 / Dean Row |  |  |
| 010 | A538 (Waters Roundabout) |  |  |
|  |  |  |  |
|  | Maximum Roundabouts to be awarded13 |  |

Do you wish to be included on reserve lists for your chosen roundabouts14?

Yes [ ]  No [ ]

Please outline why you have selected these roundabouts15:

|  |
| --- |
|  |

If there are any roundabouts not listed that you would be interested in applying for in the future, please detail their location here16:

|  |
| --- |
|  |

I/We confirm that the information provided is done so to the best of our knowledge

I/We confirm that we have read and agree to the Policy and Sponsorship Agreement 2017.

I/We confirm that the price quoted for per roundabout will be fixed for 12 month period

**Authorised Signatory**

|  |  |
| --- | --- |
| **Name of Organisation:** |  |
| **Name:** |  |
| **Position in Organisation:** |  |
| **Date:** |  |

Instructions:

Please ensure that all elements of the application are completed fully. Any incomplete applications will not be accepted.

Before submitting the application form, please ensure that you have thoroughly read through all associated documents including: the Sponsorship Agreement, policy and guidance and the instructions to complete the application form.

Applications that are non-compliant with the Sponsorship Agreement, policies and instructions will be instantly rejected.

Should an applicant become non-compliant after the award of a roundabout, their order(s) will be cancelled and the Sponsorship terminated with immediate effect.

Where you see this grey box, please double click the grey box and select ‘checked’ to indicate your answer. Try it here [ ]

Please provide information about your company, including applicant’s name and contact details for Ansa and Cheshire East Council to contact you regarding your application.

Please provide a brief description of your company, its size, industry and activity, including any relevant information to assist with your application.

Include the relevant information that will be included on ‘awarded’ signs. Upon the award of a successful application, Ansa will confirm this information with you, to share with the Sign manufacturer to create a mock design. If you do not have confirmed information, for example, ‘strapline’, please indicate this with ‘TBC’ (To Be Confirmed) or ‘NYK’ (Not Yet Known).

Please ensure that you have attached a copy of your company logo with this application. At this stage, the logo will be used for Ansa’s and Cheshire East Council’s information purposes only. Upon the award of a successful application, you will be required to send a high resolution logo to be included on your sign(s).

Please ensure that you are only completing the information for roundabouts that you wish to be considered for. Any roundabout which has incomplete and/or no information will not be taken into consideration for your application.

From the roundabouts which you wish to be considered for, please identify your preference to the ones you would most like to be awarded. Please ensure every roundabout listed has a preferred number with 1 being the most preferred roundabout.

Please indicate the total annual cost, excluding VAT, which you will be willing to pay for each roundabout. Unfortunately, Ansa will not be able to confirm the number of signs to be installed per roundabout until relevant planning permission has been completed. The suggested minimum price per roundabout is £6,600.00.

Indicate the maximum number of roundabouts you wish to be awarded. Please note: Ansa/Cheshire East Council does not guarantee the award of any roundabouts.

*For example: if you have indicated that you would like to be considered for 10 roundabouts, (ordered by preference), but only wish to be awarded 2 roundabouts out of the 10 applied for, please insert the number ‘2’ into this box.*

Please indicate whether you wish to be included on the reserve list for your selected roundabouts, you will be included on this list for the first 3 months from installation. For further information see the Sponsorship Agreement, Schedule 2.

Please outline a brief summary of why you have chosen your selected roundabouts, please include what you hope to achieve from sponsoring your selected roundabouts

Please list any additional roundabouts which you would be interested in sponsoring which are not included within this list.

*End of Specification*