Request For Information – PIN Notice Questionnaire

NHS SBS Decarbonisation Framework

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| --- | --- |
| Organisation name: |  |
| Contact name for enquiries about this RFI: |  |
| Contact position (job title): |  |
| Contact address: |  |
| Telephone No: |  |
| Email: |  |
| Website address: |  |
| Submission Date: |  |

NHS Shared Business Services (NHS SBS) are consulting on a proposal to tender for a new Framework that will provide a route to market for NHS organisations and the wider public sector to procure multiple measure decarbonisation works to improve the energy efficiency of their estates / buildings and support their net zero ambitions.

To help define and develop our national procurement strategy and help in the development of our service specification to meet the needs of NHS organisations and wider public sectors, NHS SBS are engaging with potential suppliers prior to the release of any Find a Tender Contract Notice.

Proposed elements of the works will include a multi measure approach to the services listed below. It is intended that customers can procure a single contractor to provide a range of these services under a single contract, this Framework is not seeking interest from suppliers who provide only one element of the list below. Please note this list is not exhaustive and is provided as a guide at this point, the scope will be developed as part of the early market engagement activity:

* Insulation – EWI, CWI etc
* Solar PV
* Renewable heating installations
* Windows
* LED lighting
* Building Management Systems
* Air conditioning, cooling, and ventilation

Suppliers wishing to be considered for this agreement should express their interest by completing this document and returning it by email to [nsbs.construction@nhs.net](mailto:nsbs.construction@nhs.net).

**About NHS Shared Business Services**

NHS SBS was created in 2004 by the Department of Health and Social Care (DHSC) to deliver corporate services to the NHS. A unique joint venture with Sopra Steria, we make life easier for NHS employees, patients, and suppliers, and deliver value for money to the taxpayer.

Proud members of the NHS family, we provide finance & accounting, procurement, and workforce services to more than half the NHS in England. Co-created with and for those who use them, our shared solutions are informed by big data and powered by cutting-edge technologies, delivering efficiency, effectiveness, and resilience at levels unachievable for organisations working alone.

Our partnership approach to every project is underpinned by our teams’ expertise, in-depth understanding of the NHS, and commitment to service excellence. We share common values and unity of purpose with the rest of the NHS family, and our employees are empowered to question, test, and solve the challenges the NHS faces as it transforms to meet the needs of the 21st century. For more information, please visit [www.sbs.nhs.uk](http://www.sbs.nhs.uk)

With the objective of delivering maximum value to its customers, NHS SBS has instigated several changes in its operating model to work better with its customers to aggregate demand, commit volume and ultimately deliver stronger value. The model also provides for greater pre-tender engagement with the supplier base as a means of supporting this activity and ensuring maximum value is obtained from the tender.

**Pre-Procurement Consultation Questionnaire**

NHS SBS would like to hear about your organisation including any views, suggestions, and proposals as part of this early market engagement exercise. Responses should be answered within the text spaces below, within the word count, and must be returned as one single document. All submissions will be treated confidentially. Please note you are not required to respond to all questions.

**Proposed Lot Structure**

|  |  |  |
| --- | --- | --- |
| **Lot** | **Lot Description** | **Yes, I’m interested** |
| Lot 1 – Decarbonisation Works | Retrofit of energy efficiency measures to existing buildings and estates across the health, housing, education, and wider public sector, supporting customers with delivering their net zero strategies.  (Please note – subject to feedback received during this market engagement, the Lot structure may be split into different sectors where requirements, standards and specifications differ) |  |

1. Please introduce your organisation, outlining your recent Public Sector/Health experience and the reasons for your interest in this market engagement questionnaire. (100 words)

**Response:**

1. Within the next 12 months, do you have any forthcoming significant multi measure decarbonisation programmes within the public sector? If so, please also confirm which sector and anticipated values / scope? (200 words)

**Response:**

1. What do you expect to see in this framework that would make it a best-in-class route to market for decarbonisation works? What works well and what doesn’t work as well in similar framework offers that we need to consider? (200 words)

**Response:**

1. Please detail the Social Value initiatives that your organisation currently implements. (150 words)

**Response:**

1. How would you advise we structure the pricing model for this Framework? Please include specific examples i.e., detailed Schedule of Rates for each type of service or measure, Overhead & Profit / Prime Cost Model, something else etc. Please provide justification / reasons for your suggestions (200 words)

**Response:**

1. Which sectors do you currently deliver this scope of work within?

**Health**

**Housing**

**Education**

**Local Government**

**Central Government**

**Blue Light**

1. What do you think are the key challenges in delivering decarbonisation programmes for the Healthcare and wider Public Sector? (200 words)

**Response:**

**PLEASE NOTE:**

Any responses to this early market engagement exercise imply no commitment on Suppliers to engage in any subsequent procurement process, nor do they confer any advantaged status or guarantee of inclusion in any subsequent procurement process for those Suppliers who do respond. The questionnaire and all responses received are in no way legally binding on any party.

NHS SBS reserve the right to withdraw this notice at any time. NHS SBS is not bound to accept any proposals submitted by Suppliers and is not liable for any costs incurred because of Suppliers engaging with this process. This Early Market Engagement Exercise does not guarantee that procurement will take place and NHS SBS reserves the right to defer from any procurement entirely.

Please note, this is a request for information only and is not currently a tender opportunity - there are no tender documents to download at this stage.

Please return completed forms direct via e-mail to [nsbs.construction@nhs.net](mailto:nsbs.construction@nhs.net)

Responses must be completed and received by NHS SBS by 5.00pm on Monday the 31st of July 2023.