

**Attachment 2b – Lot 2 (Value Added Ancillary Services) Certificate of Technical and Professional Ability**

**RM6292 – Cloud Compute 2**

**Instructions**

We require you to demonstrate that you have delivered the Brokering, optimised billing, invoicing and administration Service, and one or more of the other Services within the scope of Lot 2. For the assessment of Technical and Professional ability the relevant Services are listed within Section A of this Certificate of Technical and Professional ability (COTPA) To do so, you are required to submit one (1) Certificate of Technical and Professional ability (COTPA).

You are required to complete section A within the COTPA.

The customer must verify that the information you have provided in section A is true and accurate by completing and signing Section B within the COTPA.

The form of the COTPA is set out below.

You must submit the completed COTPA for Lot 2 by uploading this file to question 1.26.3 within the online selection questionnaire (qualification envelope).

Please note that we reserve the right to contact the customer listed in the certificate to verify the information provided. You must notify the customer that they may be contacted by us.

**Mandatory requirements**

* the COTPA must evidence a contract that you have delivered in the 3 years prior to the publication of the contract notice for this competition, or an ongoing contract you are currently delivering that has been ongoing for a minimum of six months. If the contract is ongoing you must be delivering the services. You cannot use a contract where you have not yet started to deliver the services
* projects only need to have been completed within the time limit stated above. It is acceptable for the project to have commenced prior to June 2020
* contracts must have been successful in implementation and mobilisation and have become operational
* contracts must have delivered Value-Added Ancillary Services alongside any number of Core Services delivered by the IaaS, PaaS & Microservices Provider
* the contract can be from the public, private, or Third Sector (e.g. Charity)
* examples of call-off contracts awarded under framework contracts will be considered valid, but framework contracts themselves will not be valid
* no attachments other than the certificates are permitted. Any additional documents submitted will be disregarded
* examples may cover situations where your organisation was acting as prime contractor, key subcontractor or part of a consortium. Where you relied on other such entities to perform the contract, you need to tell us who they were and describe the function that each such other entity performed under the contract
* customer contacts provided must not have been employed or appointed by your organisation, or from within your associated group of companies, within the past 3 years prior to the publication of the contract notice
* if you delivered work for a client who has since left the customer organisation you worked for, they cannot sign-off on the COTPA. A COTPA must be signed by an existing employee of the company for whom the work was undertaken
* although physical customer signatures on the COTPAs would be preferable, we recognise that this might be problematic for some customers. Therefore, if a customer is unable to print a completed Certificate, a digital signature is an acceptable alternative
* if you are bidding on multiple Lots, it is permissible to re-use the same customer contract example on COTPAs for each Lot, provided that it covers each Lot’s requirements. However, a separate COTPA must be submitted for each Lot for which you are bidding, using the relevant COTPA template, which must be signed-off separately by the customer

**Certificates of Technical and Professional Ability will be marked PASS/FAIL**

You may fail Part 3 – Technical and Professional Capability of the selection questionnaire and be excluded from the competition if:

* your COTPA does not meet all the mandatory requirements set out above.
* you do not tick the relevant boxes to confirm that you have provided the scope of the Services as detailed within Section A.
* you have not completed all of the information requested in the Certificate of Technical and Professional Ability
* your customer has not provided the required certification information in section B of the Certificate of Technical and Professional Ability
* we contact the customer to verify the information provided and they cannot or will not verify the information. It is vital that you select a customer that is prepared to verify the information you have provided and be contactable in the event that clarification is required

If we determine that you have failed Part 3 – Technical and Professional Capability of the selection questionnaire we will notify you and tell you the reasons for this.

**Certificate of Technical and Professional Ability**

**RM6292 – Cloud Compute 2 – Lot 2**

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| **Section A - To be completed by the bidder** | |
| **Lot Title: Lot 2 - Value-Added Ancillary Services** | |
| **Name of bidder:** | [bidder’s name] |
| **Certificate of Technical and Professional Ability - details of the contract, to be certified by the customer in Section B.** | |
| **Name of customer:** | [customer name] |
| **Name of supplier:**  If you were not the Prime Contractor please state whether you were a Key Subcontractor or part of a Consortium.  Where you are relying on the capacity of another entity to demonstrate technical and professional ability e.g. you are relying on a proposed Key-Subcontractor, then they should be named as the supplier.  Where you want to rely on the capacities of other entities, you shall prove to us that you will have at your disposal the resources necessary. To that end, please complete Attachment 4b - Information and declarations\_Key Subcontractors\_Guarantors for each entity. | [supplier name] [additional information] |
| **Contract title:** | [contract title] |
| **Contract start date:** | [dd/mm/yyyy] |
| **Contract end date / anticipated end date:** | [dd/mm/yyyy] |
| **OJEU/FTS Award Notice reference or**  **Contracts Finder reference:**  *(for Public Sector Contracts only – enter N/A if not applicable)* | OJEU/FTS Award Notice or Contracts Finder reference:  [e.g. 2011/S 239-387260] |
| The certification you provide **must** cover the service element of Brokering, optimised billing, invoicing and administration, and one or more of the relevant Service Elements to Lot 2 (Value Added Ancillary Services), which are listed below, as per Lot 2 - Framework Schedule 2 - Specification.  Please tick each box to confirm that you have provided the scope of the Service Elements to the Customer.  **Service Elements for Value Added Ancillary Services as outlined in the specification;**  **The following mandatory Value Added Service capability:**  Brokering, optimised billing, invoicing and administration  **AND**  Any ONE or more of the following capabilities, features and/or tools:  Presales activity, including build of services in the cloud with the customer  Account management and subscription vending  Customer/Enterprise support  Provides the customer with access to and visibility of their cloud subscription(s) and usage  Cloud Financial Operations as a Service  Management and Reporting Dashboard/Platform as a Service  Cloud carbon use and efficiency reporting | |

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| **Section B - To be completed by the customer** | |
| **Certificate of Technical and Professional Ability - Customer contact details** | |
| **Customer contact name:** | [name of customer contact] |
| **Customer address:** | [customer address] |
| **Customer direct line:** | [customer telephone number] |
| **Customer email:** | [customer email] |
| **Customer confirmation:** | |
| We hereby certify that, to the best of our knowledge and belief, the supplier has satisfactorily supplied the services and delivered the deliverables and the outcomes described above under both the Mandatory Requirements and at Section A in accordance with the contract. | Authorised signature (either double-click on signature box below to digitally sign or copy & paste in an image file of your signature): |
| **Liability for customer certifying Certificate of Technical and Professional Ability:** | |
| In signing this Certificate of Technical and Professional Ability I confirm that I have the necessary authority to do so on behalf of the organisation for which the works and services were provided.  Whilst the information in this certificate has been provided in good faith in the belief that it is truthful and accurate, the customer does not assume any responsibility or any liability nor make any guarantee, representation or warranty as to the contents of this certificate. The customer shall not be liable for and hereby excludes liability for any loss, damage (including any special, exemplary, indirect, incidental, consequential damages, costs or associated legal fees) that may be suffered as a result of use of the certificate and its content, to the fullest extent permitted by law.  Nothing in this certificate shall affect, or constitute a waiver of, the customer's rights or remedies in relation to the contract. | |