

**THE NATIONAL ARCHIVES**  
**DIGITISATION EQUIPMENT, SOFTWARE, SUPPORT**  
**OPEN COMPETITION**

**DEADLINE FOR TENDER SUBMISSIONS – 5pm (UK time) 19 NOVEMBER 2020**

**CLARIFICATION QUESTIONS AND RESPONSES**

The National Archives has received a number of questions in relation to this procurement. Those questions, and their associated responses, can be found below.

**Q1:** *I have seen your Invitation to Tender for Wicks & Wilson 8800 Scanstation. I would like to enquire as to whether you would consider alternative microfilm scanners that can meet your output requirements?*

**A1:** In this instance, alternative products are not acceptable. Our team here are very familiar with Wicks & Wilson and are currently using older models. The updated functionality on the new models will allow us to improve productivity and services, while the knowledge and experience of Wicks & Wilsons equipment will allow a seamless transition from the current equipment to the new.

**Q2:** *There is an option to have 1000' adaptor on the 8850 so that long films can be scanned, is this a requirement?*

**A2:** This is not a requirement on this occasion, however if you wish you could add it to your bid as an optional extra.