



Department for
Energy Security
& Net Zero

SBRI CONTRACT FOR THE PROVISION OF PHASE 1 NON-DOMESTIC SMARTER TARIFF COMPARISONS TO THE DEPARTMENT FOR ENERGY SECURITY AND NET ZERO (THE CONTRACT OFFER LETTER)

This Contract is dated 24/08/2023 and is made between:-

1. **The Secretary of State for Energy Security and Net Zero** (the “Authority”) of 1 Victoria Street, London SW1H 0ET, acting as part of the Crown;

and
2. Hildebrand Technology Ltd (the “Contractor”) whose registered office is at 56 Conduit Street, London W1S 2YZ. Companies House Number: 05577050.

INTRODUCTION

- (A) On 4/05/2023 the Authority issued the SBRI Competition Guidance for the Non-Domestic Smarter Tariff Comparisons Programme (ref: prj_591). This guidance includes the specification a copy of which is set out in Schedule 1 (the “Specification”).
- (B) In response the Contractor submitted a proposal dated 15/06/2023 and entitled Project FAST (Flexibility for AMR and Smart meters via Tariffs (ToU and bundled)) explaining how it would provide the Services a copy of which is set out in Schedule 2 (the “Proposal”).
- (C) The Specification and the Proposal were supplemented by the correspondence copies of which are set out in Schedule 5 (the “Correspondence”).

The parties agree as follows:-

1. SUPPLY OF SERVICES AND PRICE

In consideration of payment by the Authority to the Contractor of the sums set out in Schedule 4 (exclusive of Value Added Tax) (the “Contract Price”) and in accordance with (a) the Specification; (b) the Contractor’s Proposal; and (c) the Authority’s Standard Terms and Conditions of Contract for Services (the “Standard Terms”) (a copy of which is attached at Schedule 3); (d) the Correspondence ; and (e) the Deliverable and Payment Milestone Schedule (a copy of which is to be delivered within two week’s of project kick-off meeting), the Contractor shall provide the Services described in the Specification and the Contractor’s Proposal and the Correspondence to the Authority.



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2. COMMENCEMENT AND CONTINUATION

This Contract shall commence on 01/09/2023 and subject to any provisions for earlier termination contained in the Standard Terms shall continue for a period of 3 months and one week, ending on 8/12/2023.

3. TERMS AND CONDITIONS

3.1 The Standard Terms shall form part of this Contract.

3.2 The Contractor's terms and conditions of business shall not apply to this Contract.

3.3 This Contract is formed of these clauses and the Schedules hereto. Any other attachments are provided for information purposes only and are not intended to be legally binding. In the event of any conflict or inconsistency, the documents prevail in the following order:

- a) these clauses;
- b) the Standard Terms (as set out in Schedule 3);
- c) the Correspondence (as set out in Schedule 5);
- d) the Authority's Specification (as set out in Schedule 1) and Contract Price (as set out in Schedule 4); and
- e) the Contractor's Proposal (as set out in Schedule 2); and
- f) finally, the Deliverable and Payment Milestone Schedule (to be delivered two weeks after project kick-off meeting).

(save that where the Contractor's Proposals contain a provision requiring [a higher standard of service provision, the Authority may (at its discretion and for no additional remuneration confirm that such higher standard applies).

4. CONTRACTOR'S OBLIGATIONS

4.1 Where the Contractor is supplying goods to the Authority these shall be delivered to the Authority in full compliance with the Specification and shall be of satisfactory quality and fit for purpose. Where the Contractor is performing Services for the Authority it shall do so in accordance with the Specification and exercise reasonable skill and care.

5. MANAGEMENT AND COMMUNICATIONS

5.1 The Contractor shall perform the Services under the direction of the Authority.



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- 5.2 Any direction by the Authority may be given by [REDACTED] (the “Contract Manager”) who is an officer in the Authority’s Smart Meter Implementation Programme at 1 Victoria Street, London SW1H 0ET or such other person as is notified by the Authority to the Contractor in writing. All queries (including any notice or communication required to be provided under this Contract) to the Authority from Contractor shall initially be addressed to the Contract Manager
- 5.3 The Contractor appoints [REDACTED] to be the Contractor’s first point of contact for this Contract. All queries (including any notice or communication required to be provided under this Contract) to the Contractor from the Authority’s Contract Manager shall initially be addressed to the Contractor’s first point of contact.
- 5.4 The Contractor’s first point of contact and the Contract Manager shall meet as often as either the Contractor or the Authority may require to review the Contractor’s performance of the Contract.

6. INVOICES AND PAYMENT

- 6.1 Subject to the Contractor providing the Services to the Authority in accordance with this Contract and submitting invoice/s to the Contract Manager in the manner reasonably required by the Contract Manager payment will be made by the Authority to the Contractor in accordance with condition 11 of the Standard Terms.

7. TRANSPARENCY

- 7.1 The Authority will publish the Contract and the Schedules hereto in their entirety on a designated government internet site, using the redacted version of the contract attached. (That version is for illustrative purposes only and does not form part of the Contract). The Authority has made the decision on the specific redactions to be made in light of the exemptions under the Freedom of Information Act 2000 (FOIA) and Condition 41 of the Standard Terms.

However, subject to those redactions, the rest of the Contract and Schedules will be published in full, in accordance with the government’s policy on the publication of contracts, which forms part of the government’s transparency agenda, and the Contract is therefore entered into on the basis of such publication taking place.

The Authority emphasises that its decision to redact information on this occasion does not preclude it publishing such information in the future in the context of other contracts. Neither does it preclude the disclosure of such information in the circumstances of a request for disclosure under FOIA or the Environmental



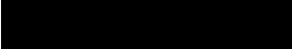
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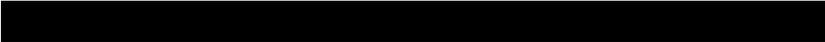
Information Regulations 2004 (EIR) or where such disclosure is required by virtue of any other legal requirement. In such cases, the Authority would need to consider disclosure in the context of the particular circumstances of the request or requirement concerned.

Signed by the parties' duly authorised representatives:-

For the Secretary of State for Energy Security and Net Zero

Signature: 

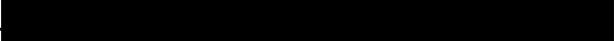
Print Name: 

Job Title: 

Date: 9/4/2023

For the Contractor

Signature: 

Print Name: 

Job Title: 

Date: 31 August 2023



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The following Schedules form part of this Contract:

Schedule 1	The Authority's Specification
Schedule 2	The Contractor's Proposal
Schedule 3	The Authority's Standard Terms & Conditions of Contract for Services
Schedule 4	Contract Price
Schedule 5	The Correspondence
Schedule 6	Processing, Personal Data and Data Subjects schedule
Schedule 7	Deliverable and Payment Milestone Schedule



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Schedule 1 – Authority’s Specification



non-domestic-smart
er-tariff-comparison-



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Schedule 2 – Contractor’s Proposal



Hildebrand
application.pdf



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Schedule 3 – Standard Terms and Conditions



ndstc-annex-1-sbri-
terms-and-conditior



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Schedule 4 – Contract Price

1. Calculation of the Contract Price

The Contract Price shall be calculated on the basis of Fixed Price, where sums are due based on completion of key activities. Total Contract Value for Phase 1 is **£49,571.68** excluding VAT.

A breakdown of Phase 1 to 3 costs can be found in the attached 'Project Cost Breakdown Form' within Schedule 4 and supporting information in 'Schedule 2 – Contractor's proposal'.



7_FAST_DESNZ_Proj
ect_Cost_Breakdown

The Phase 1 Specific Project Cost Breakdown Form (Fifth Correspondence) supersedes Phase 1 costs breakdown provided above, with the overall cost of Phase 1 being £49,571.68 excluding VAT.



FAST_DESNZ_Phase
1_Project_Cost_Breal



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Schedule 5 – Correspondence

The first Correspondence relates to expansion upon your proposal around the purpose, value and functioning of the [REDACTED] aspect in the feasibility study and throughout the project.

This comprises:



Project FAST
Commercial DD Bloc

At the project due diligence call (15th August) we agreed that the feasibility of the [REDACTED] approach, as a potential route to commercial viability, will be assessed during Phase One Feasibility study.

The second Correspondence relates to your approach to mitigate potential COIs if it were to arise.

The third Correspondence relates to more information around justification of market rates.

The fourth Correspondence relates to if sufficient resourcing as proposed for this project, given Hildebrand are due to start another HMG project soon.

The above three points comprises:



Technical -
Commercial DD temp

Additionally (to address fourth Correspondence), an FTE chart of resources (for [REDACTED] common resources to this project and Smart Meter Internet of Things project), this comprises:



FAST Feasibility
Phase FTE Time.doc



Re_ Non-Domestic
Smarter Tariff Comp

The fifth Correspondence relates to a request for a Phase 1 Specific Project Cost Breakdown Form.



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This comprises:



FAST_DESNZ_Phase
1_Project_Cost_Breal

This supersedes the Phase 1 costs submitted at application.

The sixth Correspondence relates to provision of the names of individuals attached to the roles listed in the Labour tab (of the Project Cost Breakdown Form).

This comprises:



Re NDSTC -
Hildebrand Technol

The seventh Correspondence relates to the Subcontractor costs [REDACTED] and clarification as to whether the figure is based upon an estimate or a quote. If the former, a justification was requested, if the latter, then the quote was requested. Along with clarification on recruitment and incentive costs (including nature of incentives).

An email reply (attached above) confirms that the [REDACTED] figure was a combination of Quote and Estimate - the former (quote) for the Feasibility Phase, and an Estimate for the Alpha and Beta phases. Their proposal is attached - and includes a costing and rationale on incentives.

This comprises:



d+m Non-Domestic
Smarter Tariffs Com



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**Schedule 6-
Processing, Personal Data and Data Subjects schedule**

Annex 1 Data Protection as provided by contractor – The final version will be finalised by both parties through email exchange following the kick-off meeting.

Data Protection Officer: [REDACTED]



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Schedule 7 – Deliverable and Payment Milestone Schedule

Phase One DESNZ Project Plan and Finance Table to be appended - deadline to return the within two weeks of project kick-off meeting which we anticipate holding early September.

For the avoidance of doubt, once approved by the Authority, the DESNZ Project Plan and Finances Table will take precedence over the Project Cost Breakdown Form.