

Salisbury Commercial Services

Commercial Support, for the NHS by the NHS

C1707

Establishment of a Dynamic Purchasing System

for

Electric Vehicle Charging Points



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| Author(s) | Title |
|------------------|-------------------------------|
| Simon Dennis | Strategic Procurement Manager |

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Background

Salisbury NHS FT's Commercial Services team are responsible for a number of the Trust's outward facing businesses, and provide procurement and commercial expertise to both the Trust and a number of collaborative organisations across the NHS. One of the original Carter Programme trusts, SFT are also national demonstrator site for Scan4Safety / GS1 implementation, and have experience in commercialising areas of the Trust's services to a wider market, as well as bringing innovations to market for the benefit of the NHS.

Salisbury NHS Foundation Trust are therefore a Contracting Authority within the meaning of the Public Contract Regulations 2015, and are able to make this DPS available to other public organisations listed in the relevant section of this document.

Salisbury Health Renewables is a trading name of Salisbury NHS Foundation Trust for the delivery of this DPS and associated services.

This Offering

Salisbury already operates a public sector Dynamic Purchasing System for renewable energy generation and intelligent asset management systems relating to energy infrastructure.

This DPS builds on that market by offering opportunities for Electric Vehicle Charging Point manufacturers and operators to offer their services to the public sector, and for public sector bodies to procure equipment and services without repeatedly going out to market each time.

The DPS is open to providers in two lots – Lot One is only open to providers currently registered with the UK Office of Low Emission Vehicles under their Workplace Charging grant scheme, details located at <https://www.gov.uk/government/collections/government-grants-for-low-emission-vehicles#workplace-charging-scheme>. This list may be updated from time to time by OLEV and will be checked at the time of each further competition.

Advantages of the DPS for Users

This DPS provides a fully compliant route to market for Trusts and other public sector bodies, and being OJEU compliant ensures users can avoid the challenges of large scale procurements. Our Commercial Services team are able to provide a full service for users, from calls for design ideas through further competition and into the contracting phase, fully recognising that users may not have the resource or expertise to manage this process in house.

By running as a Dynamic Purchasing System, clients have access to new market entrants in an area that is characterised by rapidly changing technologies. This enables users to keep up to date with the latest developments and innovations.



Advantages of the DPS for Suppliers

A DPS does not work like a traditional framework agreement – providing they meet the published criteria, suppliers can join (or leave) a DPS at any point through its lifetime, allowing them to capitalise on new market offerings or business areas.

For suppliers, this DPS offers easy access to the NHS and public sector estate without having to complete multiple PQQs, register for multiple tender portals, and constantly monitor the market for new offerings.

All procurements are conducted electronically, but specifications are usually deliberately kept light to enable suppliers to bring forward innovations into the marketplace.

To join the DPS, suppliers need to complete a Pre-Qualification Questionnaire (available from Salisbury Commercial Services or via the standing advertisement on the Trust's Bravo Procurement portal). Following submission of the PQQ, the supplier will be advised of the outcome.

There is no charge for suppliers to join or stay on the DPS, or to bid for client projects.

How it Works

When a client user identifies a requirement, Salisbury Commercial Services will advise on the procurement strategy, advertise the requirement to the DPS lot operators, and carry out the further competition on behalf of the client user. The client will be responsible for selection and verification of the design offering, the operator, and the projected returns from the scheme.

DPS Scope

The Contracting Authority expressly reserved the right (i) not to award any contract as a result of the procurement process commenced by publication of this notice; and (ii) to make whatever changes it saw fit to the content and structure of the tendering competition; and in no circumstances will the Contracting Authority be liable for any costs incurred by the candidates.

The awarding of a place on the Dynamic Purchasing System does not mean that there is any guarantee of subsequent contracts being awarded. Any expenditure, work or effort undertaken prior to contract award is accordingly a matter solely for the commercial judgement of potential suppliers. Any orders placed under this DPS will form a separate contract under the scope of this Framework between the supplier and the specific requesting other contracting body. The Contracting Authority and other contracting bodies utilising the DPS shall only use electronic portals during the life of the agreement.

Any values that have been provided are only an estimate. We cannot guarantee to suppliers any business through this framework agreement.

The Framework Agreement has been established by the Salisbury Commercial Services, part of Salisbury NHS Foundation Trust, for use by the following NHS bodies (and any future successors to these organisations) and up to 10 other public bodies:

All **NHS Bodies** in the United Kingdom including Acute Trusts, Ambulance Trusts, Care Trusts, NHS Hospital Trusts, Foundation Trusts, Strategic Health Authorities, Mental Health Trusts, Special Health Authorities, Community Health Councils, Local Health Boards, Clinical Commissioning Groups (CCG),



NHS Trusts including as listed and maintained on the following URLs:

<http://www.dh.gov.uk/health/category/arms-length-bodies>

<http://www.nhs.uk/servicedirectories/Pages/PrimaryCareTrustListing.aspx>

<http://www.general-practitioners-uk.co.uk>

<http://www.nhs.uk/servicedirectories/pages/nhstrustlisting.aspx>

All **Health Service Executive** listed hospitals in the Republic of Ireland as detailed on

<http://www.hse.ie/eng/services/list/3/acutehospitals/hospitals/>

Any **public body** who meet the criteria for lending described by the Public Works Loan Board at

<http://www.dmo.gov.uk/documentview.aspx?docname=pwlbircular158.pdf&page=>

Any **education body** wholly funded by central government or local authority, including Academies

Any **charity** registered with the Charity Commission who's funding arrangements require them to follow Public Contract Regulations

Any **United Kingdom central government body** directly funded by HM Treasury, or arms length bodies or agencies funded by sponsoring Departments of central government

Awards of further business can only be made following a mini-competition managed through the DPS. Terms and Conditions of that contract will be agreed locally with an awarding authority operating within the DPS via mini competition.

Validity Period

This DPS is valid for five years, ending 00.01 on 01 June 2021. Due to the long term nature of solar installations, awarding authorities may enter into contracts with suppliers which exceed the duration of the DPS.

Terms & Conditions

For NHS clients, standard NHS Terms for Provision of Goods & Services will apply to each further competition. For non-NHS users, their specific Terms & Conditions will be published at the time of each competition issue.

For Suppliers – How to Participate

Suppliers can request to join (or withdraw from) a DPS at any time during the advertised lifetime of the DPS.

All DPS activity is carried out electronically, including further competition and messaging.

Salisbury Commercial Services uses the Bravo NHS Portal for all procurement requirements, including DPS.

Suppliers wishing to join this DPS should register on the Portal https://nhs.bravosolution.co.uk/nhs_collaborative/web/login.html and locate relevant project reference. Suppliers will then be asked to complete the online PQQ and submit. Salisbury

Salisbury Commercial Services



Commercial Services will then evaluate the PQQ and advise within 10 working days after an initial period of 30 days (or advise the supplier where this will be extended).

Suppliers successfully placed on the DPS will then be advised of further competitions via the Bravo portal.

It is therefore **essential** that suppliers maintain their contact details within their Bravo profile at all times, as Salisbury Commercial Services will not be responsible for suppliers not receiving competition calls due to incorrect or outdated profile information.

Further Information

For further information, contact Simon Dennis on 01722 336262, dialling extension 5749, or email simon.dennis2@salisbury.nhs.uk

