



Department for  
Business, Energy  
& Industrial Strategy

# BOOSTING ACCESS FOR SMES TO ENERGY EFFICIENCY COMPETITION

Questions and answers

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**OGL**

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## **1. HOW WILL THE COMPETITION WORK?**

Government is making available up to £6m of funding for the development of new business models that allow for the aggregation and scaling up of delivery of small-scale energy efficiency building projects in the commercial industrial sectors. The competition will launch on 13 March 2019 and applications should be submitted by 8 May 2019. The competition will be in two phases with up to £100k per project available in Phase 1; and up to £1m per project available in Phase 2.

## **HOW DO I APPLY?**

The Invitation to Tender (ITT) and Competition Guidance Notes were published as part of the launch. If you are interested in the BASEE competition you should register your interest by emailing [BASEE@ricardo.com](mailto:BASEE@ricardo.com) to ensure you are kept up to date as the scheme progresses. Ricardo Energy & Environment (in partnership with Mott Macdonald) have been contracted as the delivery partner to manage the BASEE Competition on behalf of BEIS.

## **WHO IS ELIGIBLE FOR FUNDING?**

This competition is open to all organisations that can demonstrate a route to market. This includes SMEs and large enterprises, academic, research, public and third sector organisations.

## **WHAT TYPES OF PROJECTS ARE WE LOOKING TO FUND?**

We are not prescriptive about the types of business models or other tools/process that can aggregate energy efficiency projects. However, projects are envisaged to fall broadly into three categories:

- Business models that look to simplify and standardise elements of the investment or facilitate the aggregation of small-scale projects to attract investment; or
- A new technical tool/solution, such as a platform which provides a standardised method of assessing and displaying potential savings from a portfolio of buildings, or to match potential businesses who want to install energy efficiency with technology providers; or
- Other innovative solutions to facilitate investment in energy efficiency for SMEs.

## **ARE WE FOCUSING ON SPECIFIC SECTORS OR REGIONS?**

No. The competition is UK wide and we are aiming to fund projects that can demonstrate market potential within any commercial sectors, with a strong possibility of replicability.

## **WHAT TYPES OF ENERGY EFFICIENCY MEASURES ARE IN SCOPE?**

We will only fund projects that facilitate the investment of physical changes to the energy efficiency of the building and/or building equipment. We are open to projects which propose selling energy efficiency measures alongside other measures such as demand side response, renewable energy and metering technologies, or wider renovation/refurbishment

works. However, the proposals must clearly demonstrate how it is facilitating energy efficiency improvements.

**IS MATCH-FUNDING REQUIRED?**

No. This is a Small Business Research Initiative (SBRI) pre-commercial procurement competition, and so match-funding is not required.