



Department
for Environment
Food & Rural Affairs



Animal &
Plant Health
Agency

On-Farm Kill Framework

Pre-tender Information Pack

August 2022



Llywodraeth Cymru
Welsh Government



Scottish Government
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Introduction

- The Animal and Plant Health Agency (APHA) is retendering the on-Farm Kill Framework, currently for England and Wales, however the new framework will additionally include Scotland and will therefore be for services across Great Britain (GB).
- We are distributing this Information Pack to convey the Authority's current intentions for the new framework. Feedback on any of the proposals outlined within this document are welcomed to help us finalise the shape of the tender specification.
- We reserve the right to amend, add to or withdraw all or any part of the requirements and proposals presented.
- If you are giving feedback or asking clarification questions about the information presented here, please include your name and the company you represent when providing this.
- Comments and questions will be collated into a Q&A which will be made available to all to view via BRAVO, along with a copy of this presentation. Any commercially sensitive information will not be published.

Overview of the Reactor Removal Retender Framework

- APHA has a critical role in the control and eradication of endemic and infectious diseases, particularly bovine TB.
- APHA is responsible for managing TB testing and reactor removal on behalf of Defra, Scottish Government and Welsh Government
- Following the success of the current Framework in place for On-Farm Kill in England and Wales since March 2019, APHA is looking to retender the framework, as the current framework is due to expire, and welcomes feedback on any of the proposals detailed in this document, however the majority of the current framework will stay the same.



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Setting the Scene

TB Reactor Removal Framework



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Scope of the Framework

- The Authority is seeking to retender a Framework for On-Farm Kill , Primarily for TB control purposes, in England, Scotland and Wales, which will be split up into 9 geographical regions.
 - Following the distribution and any feedback from this Information Pack, it is intended that the tender period will run from the late September 2022 until late October 2022.
 - Service provision via the new Framework will then commence on the 1st April 2023, the day after the current Framework provisions expire.
 - The new Framework will be for bovine and non-bovine livestock species
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Scope of the Framework continued

- On-Farm Kill services are primarily required for TB reactors but may be required for animals affected by other diseases or welfare issues, which are unfit to be transported to a slaughterhouse and/or enter the food chain.
 - This may include (but is not limited to) farmed animals during the last 10% of gestation, those that are lame, or are unfit to enter the food chain due to being under the drug withdrawal period, or Transmissible spongiform encephalopathies (TSE) suspect animals.
 - TB affects a wide range of livestock, not just cattle and UK TB control measures also apply to other species such as sheep, pigs, camelids, goats and deer. Other species of livestock that through testing have reacted positively for TB are known as a Non-Bovine Reactors.
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Lots Proposal

The current framework is split up into 5 Lots:

- Lot 1: On Farm Kill, including handling, culling, removal of carcase(s) and provision of post mortem examination facilities, (where required) and carcase disposal Services
- Lot 2: Carcase Collection Services
- Lot 3: Slaughterman – Captive Bolt Services
- Lot 4: Slaughterman – Free Bullet Marksmen Services

Proposal

Two new lots are to be added to the Framework:

- Lot 5: Droving and Herding Services: droving and herding services including farm labour and specialist handling equipment to enable operations such as enforced TB testing to be carried out.
 - Lot 6: Live animal transport: capability to transport animals alive to a specified location where they will be unloaded and then processed as required.
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Proposed Regions

Region Number	Region Name	Geographical Coverage (by County)
REGION 1	Wales North	Isle of Anglesey, Conwy, Denbighshire, Flintshire, Gwynedd, North Powys (County of Montgomeryshire), Wrexham
REGION 2	Wales South	Blaenau Gwent, Bridgend, Caerphilly, Cardiff, Merthyr Tydfil, Monmouthshire, Neath and Port Talbot, Newport, South Powys (counties of Radnorshire and Brecknock), Swansea, Rhondda Cynon Taff, The Vale of Glamorgan, Torfaen, Carmarthenshire, Ceredigion, Pembrokeshire,
REGION 3	North England	Cleveland, Cheshire, Cumbria, Durham, Lancashire, Merseyside, Tyne & Wear, Northumberland, Greater Manchester, South Yorkshire, North Yorkshire, West Yorkshire, North Yorkshire, East Riding of Yorkshire
REGION 4	Midlands	Oxfordshire, Gloucestershire, Avon, Herefordshire, Worcestershire, Warwickshire, Northamptonshire, Leicestershire, Rutland, West Midlands, Derbyshire, Lincolnshire, Nottinghamshire, Shropshire, Staffordshire
REGION 5	South & East England	Bedfordshire, Berkshire, Buckinghamshire, Cambridgeshire, Essex, Hampshire, Isle of Wight, Hertfordshire, Kent, Greater London, Norfolk, Suffolk, Surrey, East Sussex, West Sussex
REGION 6	South West England 1	Somerset, Dorset, Wiltshire
REGION 7	South West England 2	Cornwall, Devonshire, Isles of Scilly
REGION 8	Scotland North	Orkney, Caithness, Sutherland, Ross & Cromarty, Moray, Nairn, Banffshire, Aberdeenshire, Inverness- Shire, Kincardineshire, Angus, Perth, Kinross, Clackmannanshire, Shetland
REGION 9	Scotland South	Argyll, Dumbartonshire, Bute, Renfrew, Fife, Stirling, West Lothian, Midlothian & Edinburgh, East Lothian, Berwickshire, Lanarkshire, Ayrshire, Peebles, Selkirk, Roxburgh, Dumfriesshire, Kirkcudbright, Wigtown

OFK Order Numbers per Lot for 2021/2022

Region Number	Region Name	LOT 1 Number of On Farm Kill orders (based on 2021/22)	LOT 2 Number of Carcase collection orders (based on 2021/22)
REGION 1	Wales North	[Order numbers shall be provided in the ITT bidder pack]	116
REGION 2	Wales South	[Order numbers shall be provided in the ITT bidder pack]	77
REGION 3	North England	31	213
REGION 4	Midlands	272	141
REGION 5	South & East England	41	211
REGION 6	South West England 1	170	98
REGION 7	South West England 2	299	267
REGION 8	Scotland North	N/A (not covered by current Framework)	N/A (not covered by current Framework)
REGION 9	Scotland South	N/A (not covered by current Framework)	N/A (not covered by current Framework)

Framework Rates

The bidders will be required to submit the following rates as part of their tender:

- **Kill Rate** - The price charged per animal killed, including all costs associated therewith, provision of all facilities, disposal of waste from the kill, and all associated administrative costs.
 - **Emergency Kill Rate** - An additional price charged per animal for all species killed from an Order received for processing the same Working Day or out of Working Hours, including all costs associated therewith, provision of all facilities, disposal of normal waste from the kill, and all associated administrative costs.
 - **Loaded & Unloaded Mileage Rates** - The (loaded and unloaded) Mileage Rates will be the prices charged per mile travelled as specified in the Order Form. They are to include, but not be limited to, the costs of the driver, driver's mate, all fuels, insurance, tolls, ferries and vehicle servicing costs as appropriate.
 - **Standard PME Rate** - Price(s) charged per PME facility for when the facility is required and will include all costs associated with the service provision.
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Framework Rates continued...

- **Extended PME Rate** - The price charged per animal when an extended post mortem is required and includes all costs associated with the service provision.
 - **Hourly Rate & Day Rate** - The Hourly rate is the price charged per one (1) hour, within the hours of 06:00 to 20:00 Monday to Sunday. Where the total number of hours spent results in the cost exceeding the Day Rate, the Day Rate shall apply. The Day rate is the price charged for one (1) day, whereby a day is considered for this Contract as a period of ten (10) hours, within the hours of 06:00 to 20:00 Monday to Sunday.
 - **Headage Rate** - The Headage Rate is the price charged per animal processed for Lot 3 and 4 Services
 - **Droving and Herding Hourly & Day Rate** - The Hourly rate is the price charged per one (1) hour, within the hours of 06:00 to 20:00 Monday to Sunday. Where the total number of hours spent results in the cost exceeding the Day Rate, the Day Rate shall apply. The Day rate is the price charged for one (1) day, whereby a day is considered for this Contract as a period of ten (10) hours, within the hours of 06:00 to 20:00 Monday to Sunday. This applies to both people and equipment.
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Framework Rates continued...

The following are new to the Framework for the re-tender:

- **Call off award Engagement Fee** – APHA are considering the inclusion of an Engagement Fee to be paid to the provider in the event of an order being cancelled.

This is intended to provide some recompense for the effort required to respond against short timescales, or where other work may have been cancelled by the provider to enable them to respond to the requirement.

Full details of any engagement fee being introduced in the new Framework will be included in the final ITT bidder pack.

Selection Methodology and Process

The selection methodology is remaining unchanged from the current Framework, and in summary will consist of the following:

- A Contract Price for the Order will be calculated based on the Provider's applicable Mileage Rate, Kill Rate and PME rate (calculated using the prices submitted in the Providers tender).
 - Orders will be allocated to the Provider that offers the Contracting Body the lowest Contract Price based on the calculation made
 - In cases where the Provider with the lowest Contract Price does not have sufficient capacity to accept an Order, the Contracting Body will allocate to the next lowest Provider until an available Contractor is confirmed.
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Robust Contract Management

- This will remain as it is in the current framework.
 - Monthly contact between the Contractor and the Authority's Supplier Liaison Officer (SLO) and/or Deputy Supplier Liaison Officer (DSLO)
 - 6-monthly Contract Review Meetings with the Contractor, SLO, DSLO and Contract Manager
 - Annual Contract Review Meetings with the Contractor, SLO, DSLO, Contract Manager and other Authority representatives (*as appropriate*)
 - KPIs and service credits to contribute towards contract performance management
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On-Farm Kill Trends



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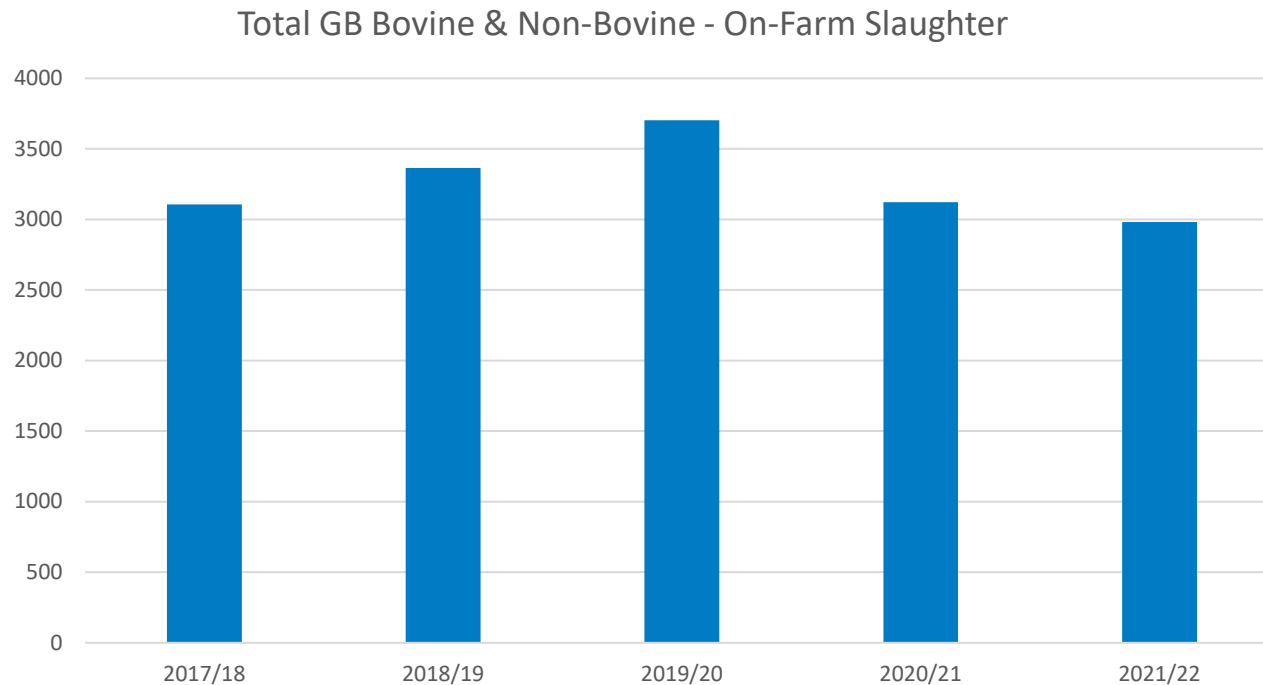


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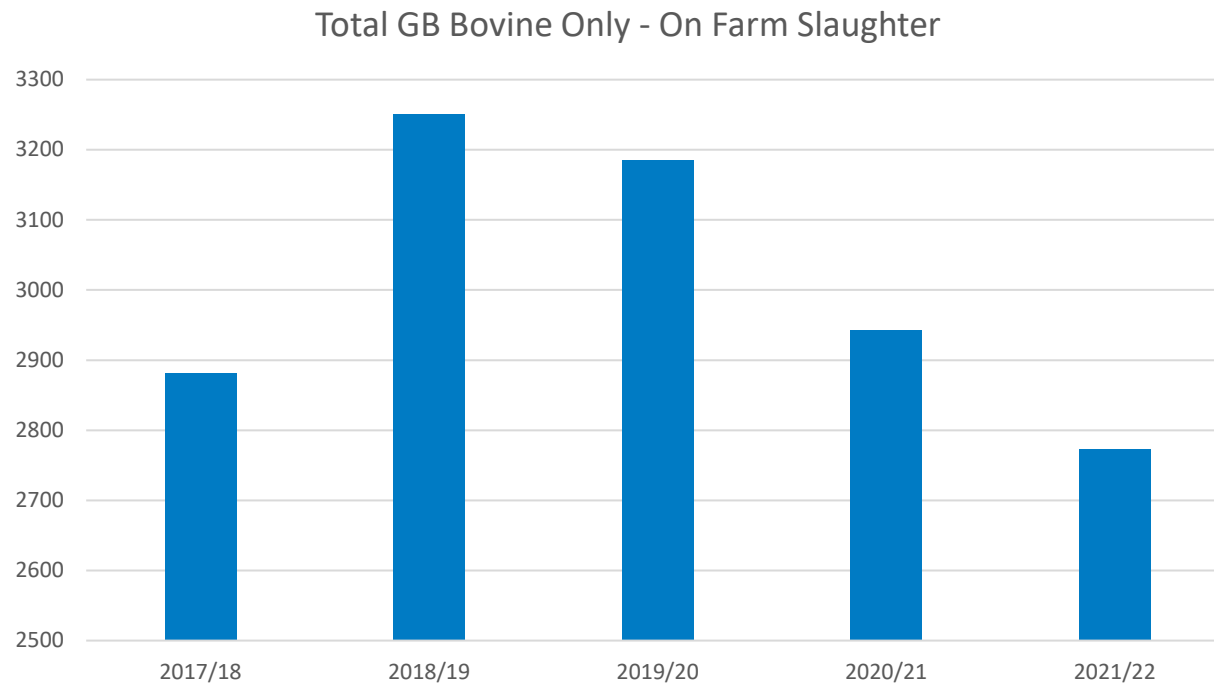
Bovine & Non-Bovine Reactors Slaughtered on Farm

	2017/18	2018/19	2019/20	2020/21	2021/22
Total GB Bovine & Non-Bovine - On-Farm Slaughter	3105	3364	3703	3121	2981
Total GB Bovine Only - On Farm Slaughter	2881	3251	3185	2943	2774
Total GB Non-Bovine - On Farm Slaughter	224	113	518	178	207

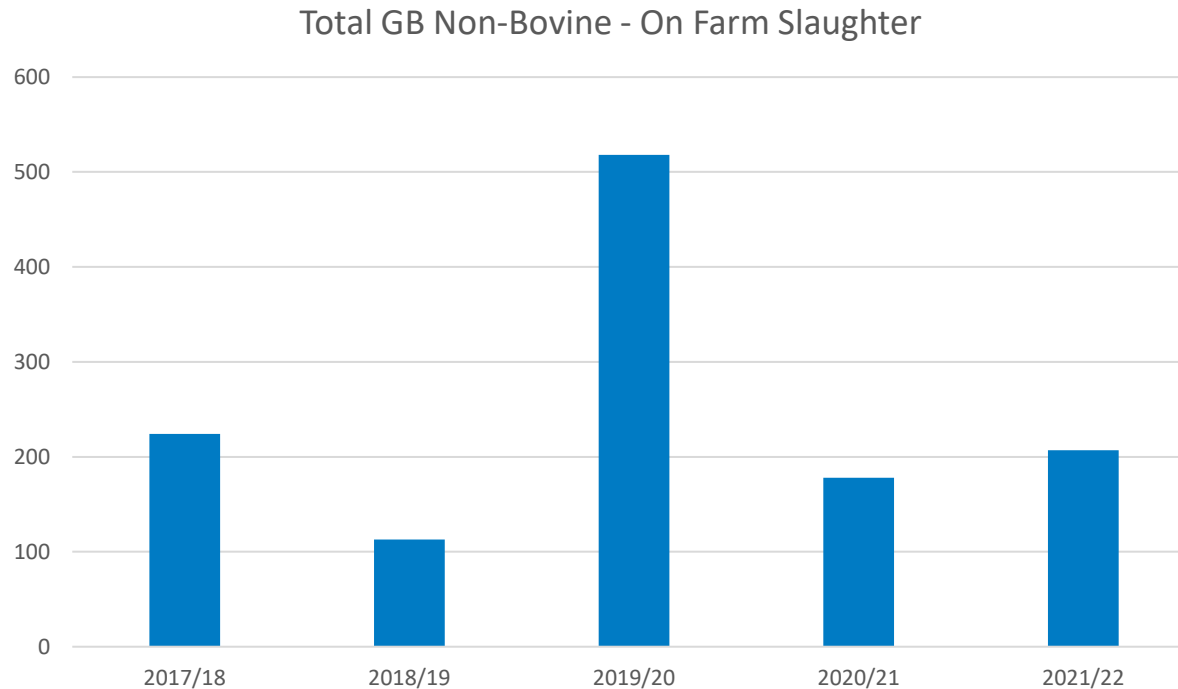
Trends –Reactors Slaughtered on Farm (Bovine & Non-Bovine)



Trends – Reactors Slaughtered on Farm (Bovine Only)



Trends –Reactors Slaughtered on Farm (Non-Bovine Only)





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Procurement Process



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Procurement and Framework Timescales

w/c 29th August 2022

**Pre-tender supplier engagement information Released
Publish Prior Information Notice (PIN)**

w/c 26th September 2022

Invitation to Tender published
Tender Period (31 days)

w/c 17th October 2022

Tender clarification period ends

w/c 24th October 2022

Tender period ends

27th October – 11th November 2022

Tender evaluation period and award approvals

Mid November

Framework award and 10 day standstill period

01st April 2023

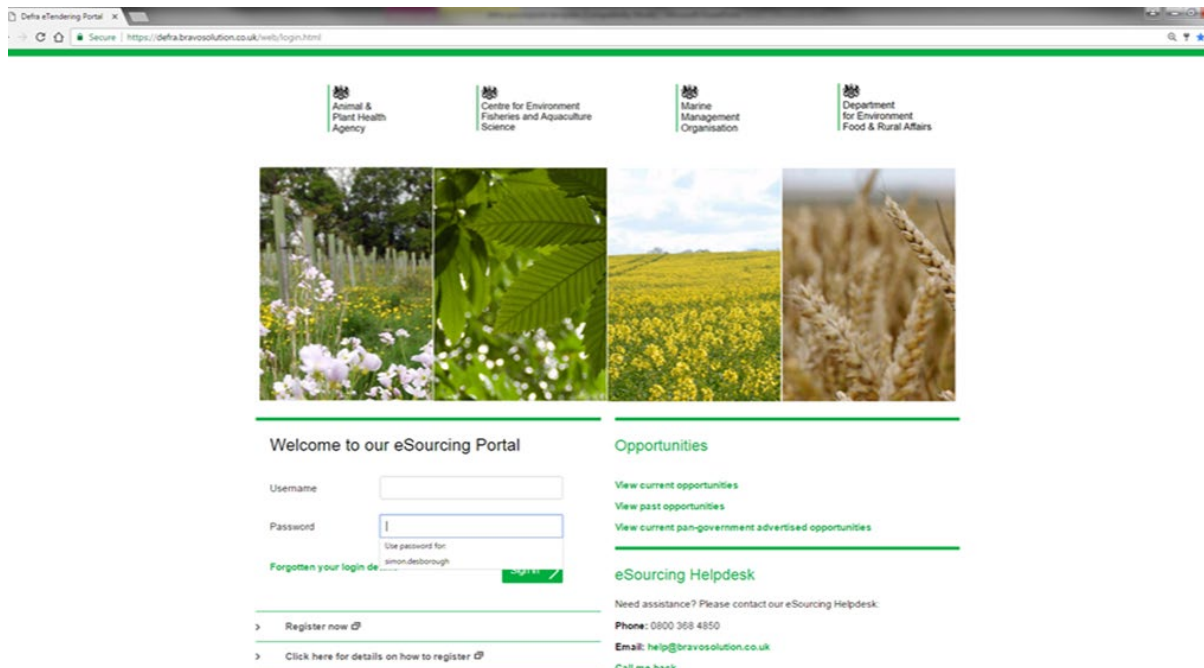
Framework and Service commencement date, On-Farm
Kill begins via new Framework

Defra eTendering Portal

During the Tender period, Suppliers will be required to submit their tender response via Defra's eTendering Portal (Bravo).

Please register on Bravo if you don't already have an account set up:

[LINK](#)



The screenshot shows the Defra eTendering Portal (Bravo) login page. At the top, there are four logos: Animal & Plant Health Agency, Centre for Environment Fisheries and Aquaculture Science, Marine Management Organisation, and Department for Environment Food & Rural Affairs. Below the logos is a row of four images: a field of white flowers, a close-up of green leaves, a field of yellow flowers, and a close-up of wheat. The main content area is divided into two columns. The left column is titled 'Welcome to our eSourcing Portal' and contains a login form with fields for 'Username' and 'Password'. Below the password field is a link for 'Forgot your login details' and a 'Login' button. The right column is titled 'Opportunities' and contains three links: 'View current opportunities', 'View past opportunities', and 'View current pan-government advertised opportunities'. Below the 'Opportunities' section is an 'eSourcing Helpdesk' section with the text 'Need assistance? Please contact our eSourcing Helpdesk:' and contact information: 'Phone: 0800 368 4550', 'Email: help@bravosolution.co.uk', and a 'Call me back' link. At the bottom of the page, there are two links: 'Register now' and 'Click here for details on how to register'.

Next Steps . . .

- To review the presentation information and proposals, and submit feedback or questions by **17:00 on Thursday 8th September 2022** via the Bravo system, or by email to;
John.Forecast@defra.gov.uk
- To set up access to Bravo or make sure your Bravo account details are all up to date.
- To start to consider what your pricing may look like for delivering the services.