

FIELD ELECTRICAL POWER SUPPLIES - SUPPORT (FEPS-S) - OI/0094
PRE-QUALIFICATION QUESTIONNAIRE GUIDANCE**Contents**

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1. Introduction

- 1.1 This guidance is issued by the Authority to provide guidance to support the issue of the Dynamic Pre-Qualification Questionnaire (DPQQ) for the procurement of Field Electrical Power Supplies - Support - OI/0094 on the Defence Sourcing Portal (DSP). Any objections a Potential Provider has to any part of the procedure detailed within this document must be notified to the Authority within **30 calendar days** from publication of the DPQQ and associated Contract Notice.
- 1.2 The following definitions are used in this document:

Term	Definition
Authority	The Secretary of State for Defence of the United Kingdom of Great Britain and Northern Ireland, acting as part of the Crown. Where “we” is used in this DPQQ, this means the Authority.
Bid	An individual response to subsequent participation in this procurement.
Clarification Question	A question submitted by a Potential Provider seeking additional information, further explanation, or clarity from the Authority in relation to information contained in the DPQQ.
Contract, Purchasing and Finance (CP&F)	The Authority system through which all payments are made to Potential Providers.
Data Protection Legislation	i) The Data Protection Act 2018 ii) The United Kingdom General Data Protection Regulations (GDPR) (as defined by section 3(1) of the DPA 2018)
DPQQ Documents	All guidance, instructions, notices, and related documents accompanying the DPQQ and the DPQQ itself.
DSP	Defence Sourcing Portal – www.contracts.mod.uk
DSPCR	Defence and Security Public Contracts Regulations 2011
MOD	Ministry of Defence
Potential Provider	The business or company which is completing this DPQQ. Where “you” or “your” is used in this DPQQ, this means the potential provider.

Table 1 – Document definitions

2. Guidance, Instructions and Conditions

- 2.1 This DPQQ has been issued by the Authority in accordance with the Restricted Procedure under the DSPCR (2011).
- 2.2 In issuing this DPQQ, the Authority is not committing to conduct any procurement in relation to the FEPS-S requirement. Equally, non-participation in this DPQQ will not be taken into account in any future procurement activities and will not preclude any organisation from pursuing any other MOD procurements.
- 2.3 The Authority requires the information sought in the DPQQ from each Potential Provider that wishes to participate in this procurement.
- 2.4 This document provides guidance on completion of the DPQQ by Potential Providers and the criteria to be used by the Authority in evaluating responses to this DPQQ.
- 2.5 The anticipated key dates in relation to this procurement are as follows:

Activity	Date
Final date for DPQQ Clarification Questions	28 February 2025
DPQQs returned to MOD	20 March 2025
Invitation to Tender Issued	1 May 2025
Tenders Returned to MOD	26 June 2025
Authority Evaluation of ITT Completed	July/August 2025
Anticipated Date of Contract Award	1 October 2025
Contract Expiry	30 September 2030

Table 3 – Anticipated FEPS-S competition dates**3. Notes for completion by Potential provider**

- 3.1 You must answer all questions. Please ensure that you complete the questionnaire as requested. Failure to do so may result in your application to participate in the procurement being disqualified. Where you do not understand the requirements of a question, you should raise a Clarification Question through the Defence Sourcing Portal as soon as possible and in advance of the deadline for Clarification Questions set out in section 2.5.
- 3.2 All questions should be answered without reference to general marketing or promotional material as such material shall be disregarded for the purposes of evaluation.
- 3.3 Please answer every question in English. If any of the required information (e.g., text in financial accounts) is not in English, you must supply a copy of the original document and an English translation of that information, certified to be a true copy of the original by the finance director of the Potential Provider.
- 3.4 It is a condition of your participation in this procurement that you must inform the Authority of any material changes to the information provided as soon as you become aware of the change. If you are uncertain whether a change is material, you should raise a Clarification Question with the Authority.
- 3.5 Where financial information is quoted in figures other than pounds sterling, the sum should be stated in both the original currency and pounds sterling, you should use exchange rates quoted by national central banks, international institutions or commercial banks operating in the foreign exchange market on the day this DPQQ was issued for all currency conversions, and you must state the exchange rate used in your response and the source of the exchange rate used.

4. Submission of Your DPQQ

- 4.1 DPQQ responses should be submitted to the Authority using the DSP. Responses submitted via any other medium will not be accepted or considered. The following will be hosted and managed on the DSP for the DPQQ phase:
- 4.1.1 Communication.
 - 4.1.2 DPQQ Documentation availability.
 - 4.1.3 DPQQ Clarification Question Process (including any Requests for Information).
 - 4.1.4 Electronic DPQQ submission.

4.1.5 Authority's evaluation of DPQQ submission.

4.2 The following applies to the operation of the DPQQs:

4.2.1 By accessing the DPQQs, and their own allocated area within the DSP, Potential Providers agree to keep the copying, use and distribution of the information provided solely for the purposes for which it has been made available.

4.2.2 Should a Potential Provider withdraw or be excluded from the procurement process, it will have no further access to the DPQQ or the allocated area of the DSP.

4.2.3 If the information within the DPQQ needs to be updated, the Authority will notify Potential Providers via the DSP. It is recommended that Potential Providers set up alerts to receive automatic notification of any changes.

4.3 The Authority reserves the right not to consider any DPQQ response that is submitted after the deadline for the submission of DPQQs stated in Section 2.5. please ensure you allow plenty of time to upload the DPQQ. If you experience any technical difficulties in uploading the DPQQ you must contact the DSP Helpdesk.

5. Contact Point within the Authority for all queries

5.1 All contact with the Authority must be submitted via the DSP messaging function in accordance with the requirement of this DPQQ. No Potential Provider, or their respective advisers may contact the Authority to any member of the Authority's staff or advisers concerning this procurement except via the DSP messaging function. Any contravention of this requirement may result in your disqualification from this procurement.

6. Clarification Process

6.1 Any matter relating to the DPQQ on which the Potential Provider requires clarification shall be raised in the form of a Clarification Question through the DSP messaging function. All questions shall be submitted via the DSP no later than the time and date stated in Section 2.5. the Authority reserves the right not to respond to Clarification Questions submitted after this time/date.

6.2 All responses received and any communication from you will be treated in confidence. However, where the Authority considers any question or request for clarification to be of material significance to the procurement process, it may communicate both the query and the response, without identifying the originator, to all Potential Providers who are participating in the process.

6.3 If you do not wish for a query or response to be disclosed to other Potential Providers, you must tell the Authority this and the reason why when raising the query. The Authority will consider the request and may choose to discuss with you whether it is appropriate to disclose the query or the response, or both, to other Potential Providers. In cases where the Authority decides it is appropriate to disclose the query and the response to other Potential Providers you will be entitled to withdraw the query. However, the Authority may determine that the query and the Authority's response should, despite your withdrawal, be made available to all Potential Providers in the interests of the procurement.

- 6.4 Following receipt of DPQQ submission it may be necessary for the Authority to address queries with the Potential Providers. This will be done through the messaging function in the DSP. The Potential Provider shall undertake to reply to the Authority's questions within three (3) business days of receipt. In the event that the Potential Provider is unable to provide a reply to the Authority's questions within this timescale the Authority reserves the right to disqualify the Potential Provider from the DPQQ evaluation and procurement process.

7. Further Procurement Information

- 7.1 The Authority may provide further information regarding the procurement at any time, via the DSP or otherwise. It reserves the right to change this DPQQ at any time. It is for Potential Providers to ensure that they are up to date with information on the DSP.

8. Disclosure of Information in Tenders

- 8.1 Potential Providers should be aware that the Authority may share the contents of Tenders and all information submitted by you as part of this procurement with its advisers and within HM Government, including with HM Treasury, the Cabinet Office, the CMA, and such other persons as the Authority considers necessary for the purposes of or in connection with this procurement. Your participation in this procurement constitutes your consent to such sharing of information.

9. Rights to Cancel or Vary the Process

- 9.1 The Authority reserves the right:
- 9.1.1 To cancel the procurement procedure at any stage.
 - 9.1.2 Not to award a contract as a result of the procurement process.

10. Selection of Tenderers

- 10.1 The objective of the DPQQ evaluation is to pre-qualify and select tenderers from Potential Providers.
- 10.2 The Potential Providers' response to each question shall be evaluated in accordance with the Potential provider selection criteria detailed in Paragraph 11 (DPQQ Questions Scoring).
- 10.3 If the Potential Provider does not achieve the minimum required score as directed within each of the questions, they will be deemed unsuccessful at DPQQ stage and not be considered for inclusion in the next stage of the tendering process.
- 10.4 The Potential Providers who meet the minimum scoring criteria will be ranked in descending score order, from highest to lowest (see **Table 3**). The 5 highest-ranked Potential Providers will be invited to the Invitation to Negotiate stage. In the event of a tied rank, all those tied on that rank will be invited to the next stage, even if it means more than 5 companies are taken through, as long as no more than 4 Potential Providers have achieved a higher rank, in which case they will not be invited to the next stage.

Company	Overall Score	Rank	Taken Through?
Company A	100%	1	Yes
Company B	100%	= 1	Yes
Company C	100%	= 1	Yes
Company D	100%	= 1	Yes
Company E	80%	5	Yes
Company F	80%	= 5	Yes
Company G	60%	7	No
Company H	40%	N/A	No

Table 3 – DPQQ Ranking Example

10.5 Table 3 shows companies A, B, C, D, E and F progress as the top 6 highest ranking Potential Providers. In this instance, E and F progressed because no more than 4 companies achieved a higher rank. Company G met the minimum scoring criteria, but six companies achieved a higher rank, so did not progress. Company H's score is included for completeness, but they were not ranked as they failed to meet the minimum score.

10.6 The question in Table 4 (below) shall be used to determine each company's score. An example of scoring is shown in Table 5.

Question	Score range %	Minimum scoring criteria	Weighting
2.1 Part 2: Form F: Project Questions			
DPQQ_6.1.1 Fleet Management	0,20,40,60,80,100	60%	100%
Total			100%

Table 4 – Question used for scoring, and its weighting.

The weighted score is calculated as: **(Weighting / Maximum Score Possible) x Score Achieved**

E.g., If scoring a “80%” for Fleet Management, which has a maximum score of 100% and is weighted at 100%:

$$(100\% / 100\%) \times 80\%$$

$$= 1 \times 80\%$$

$$= 80\%$$

Company:	Company D		
Question	Score	Weighting	Weighted Score
2.1 Part 2: Form F: Project Questions			
DPQQ_6.1.1 Fleet Management	80%	100%	80%
Total			80%

Table 5 – An example score card, showing score achieved, and the final weighted total score.

10.8 The Authority will contact you through the Defence Sourcing Portal to let you know whether you have been successful.

11. DPQQ Questions Scoring

Part 1 - Qualification Questionnaire		
Ref & Question Number	Evaluation Approach	Required Standard
Part 1: Form A Sections; 1.4 Organisation, Legal Status and Contact Details, 1.5 Organisation, Legal Status and Contact Details (PSC), 1.6 Consortia and Subcontracting, 1.7 Declaration and Contact Details and 1.8 Contact Details	Pass/Fail	Score required: Pass. To achieve a Pass, the Potential Provider needs to complete all relevant fields. If any fields are incomplete, this will result in a Fail.
Part 1: Form B - Grounds for Mandatory Rejection (Section 1.9)	Pass/Fail	Score required: Pass. A Pass will be awarded when the Potential Provider has provided a “No” response to all questions in this section. If you answer "Yes" to any question this will be considered a Fail, except where you have provided full details of the relevant conviction and any remedial action taken, and the Authority deems DSPCR Regulation 23(2) applicable.
Part 1: Form C - Grounds for Discretionary Rejection (Section 1.10)	Pass/Fail	Score required: Pass. To achieve a Pass, the Potential Provider needs to answer all fields as “No”. Should “Yes” be provided as an answer to any question, the Authority will have discretion to mark as a Pass, depending on the confidence provided by the supporting evidence provided by the Potential Provider. If any fields are marked as “Yes”, and the Potential Provider has not provided evidence to give the Authority confidence, this will result in a Fail.
Part 1: Form D - Economic and Financial Standing (Section 1.11)	Pass/Fail	Score required: Pass. Details of the Economic and Financial Standing Evaluation criteria are set out at Annex A to this DPQQ Document (including requirement of provision of the most recent three years of company accounts – not of the parent company). Title: Annex A - Economic and Financial DPQQ Evaluation Criteria to Dynamic Pre-Qualification Questionnaire Guidance Document for the

		Procurement and In-Service Support for Field Electrical Power Supplies - Support.
Part 1: Insurance (Section 1.12)	Pass/Fail	<p>Score required: Pass.</p> <p>To achieve a Pass, the Potential Provider needs to confirm they have liability insurance of at least £5M.</p> <p>If the Potential Provider has not confirmed they have liability insurance of at least £5M, this will result in a Fail.</p>
Part 1: Form E - Technical and Professional Ability (Section 1.13)	Pass/Fail	<p>Score required: Pass.</p> <p>To achieve a Pass, the Potential Provider needs to provide the required contract examples (including supply chain management where applicable) or have explained why examples have not been provided.</p> <p>If the Potential Provider has not provided the required information, this will result in a Fail.</p>
Part 1: Electronic Trading (Section 1.14)	Pass/Fail	<p>Score required: Pass.</p> <p>To achieve a Pass, the Potential Provider needs to have answered “Yes” to question DPQQ_5.1.1 to confirm existing CP&F connection or responded “Yes” to question DPQQ_5.1.2 to confirm that they are prepared to take the necessary measures to achieve this.</p> <p>If the Potential Provider has answered “No” to both questions, this will result in a Fail.</p>
Part 1: Mandatory Selection Criteria for Government's Cyber Essentials Scheme (Section 1.15)	Pass/Fail	<p>Score required: Pass.</p> <p>To achieve a Pass, the Potential Provider needs to have answered “Yes” in response to one of the questions DPQQ_5.4.1 to DPQQ_5.4.3 and provided a response to DPQQ_5.4.4 and DPQQ_5.4.5.</p> <p>If the Potential Provider has answered “No” to all questions DPQQ_5.4.1 to DPQQ_5.4.3, and/or not provided a response to DPQQ_5.4.4 and/or DPQQ_5.4.5, this will result in a Fail</p>

Part 1: New Fair Deal (Staff Transfer From Central Government) (Section 1.16)	Pass/Fail	<p>Score required: Pass.</p> <p>To achieve a Pass, the Potential Provider needs to have answered “Yes” in response to question DPQQ_5.5.1.</p> <p>If the Potential Provider has answered “No” to question DPQQ_5.5.1, this will result in a Fail</p>
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Part 2 - Technical Questionnaire		
Ref & Question Number	Evaluation Approach	Required Standard
Part 2: Form F – Project Questions (Section 2.1) Question DPQQ_6.1.1	<p>Scored:</p> <p>0%</p> <p>20%</p> <p>40%</p> <p>60%</p> <p>80%</p> <p>100%</p>	<p>Minimum score required: 60%</p> <p>0% – No response provided, or no relevant response provided, or evidence is irrelevant, unclear, or insufficient for all sub-elements.</p> <p>20% – Poor. The Potential Provider has failed to demonstrate their ability to manage a fleet with similar characteristics and complexity as Field Electrical Power Supplies - Support. The Potential Provider has failed to show an ability to meet at least 2 of the sub-elements for all 4 aspects. Evidence provided is relevant, clear, and detailed for those sub-elements met, and irrelevant, unclear, or insufficient for those sub-elements not met.</p> <p>40% – Partial. The Potential Provider has partially demonstrated their ability to manage a fleet with similar characteristics and complexity as Field Electrical Power Supplies - Support. The Potential Provider has shown an ability to meet at least 2 of the sub-elements for all 4 aspects. Evidence provided is relevant, clear, and detailed for those sub-elements met, and irrelevant, unclear, or insufficient for those sub-elements not met.</p> <p>60% – Good. The Potential Provider has demonstrated their ability to manage a fleet with similar characteristics and complexity as Field Electrical Power Supplies - Support. The Potential Provider has shown an ability to meet at least 3 of the sub-elements for all 4 aspects. Evidence provided is relevant, clear, and detailed for those sub-elements met, and irrelevant, unclear, or insufficient for those sub-elements not met.</p> <p>80% – Very good. The Potential Provider has demonstrated their ability to manage a fleet with</p>

		<p>similar characteristics and complexity as Field Electrical Power Supplies - Support. The Potential Provider has shown an ability to meet all 4 of the sub-elements for any 2 aspects, and at least 3 of the sub-elements for the remaining 2 aspects. Evidence provided is relevant, clear, and detailed for those sub-elements met, and irrelevant, unclear, or insufficient for those sub-elements not met.</p> <p>100% – Excellent. The Potential Provider has demonstrated their ability to manage a fleet with similar characteristics and complexity as Field Electrical Power Supplies - Support. The Potential Provider has shown an ability to meet all 4 sub-elements for all 4 aspects. Evidence provided is relevant, clear, and detailed for all sub-elements.</p> <p>Only the first 10,000 words shall be considered, anything over this shall not be assessed.</p> <p>The font to be used is Arial, size 11.</p> <p>Data in tables and images will not be considered towards the total word count.</p> <p>Responses must be clearly divided to address the four aspects above, providing clear evidence for each of the sub-elements where available.</p>
<p>Part 2: Quality Management (Section 2.2) Question DPQQ_6.2.1</p>	Pass/Fail	<p>Score required: Pass.</p> <p>To achieve a Pass, the Potential Provider needs to;</p> <p>have provided a current/active QMS Certificate which meets all of the certificate requirements (see below),</p> <p>or;</p> <p>have confirmed they are working towards gaining QMS certification which meets all the certificate requirements (see below) by Contract Award (estimated 1 October 2025), and have provided documentation to support this, evidencing the certification will be achieved by Contract Award (estimated 1 October 2025).</p> <p>If the Potential Provider has submitted a QMS certificate which is not current/active or does not meet all the Certificate requirements, or has not submitted a certificate, or has not confirmed (with evidence) they are working towards gaining certification which meets all the requirements by</p>

		<p>Contract Award (estimated 1 October 2025), this will result in a Fail.</p> <p><u>Certificate Requirements:</u></p> <p>a. The appropriate Standard – a recognised European Cooperation [Euro Norm - EN] QMS standard or equivalent.</p> <p>Note: The proposed 'equivalent' must be traceable to the same 'version' of the required standard.</p> <p>b. The appropriate Scope – registered scope of work on the certificate covers intended acquisition.</p> <p>c. The appropriate Issuing Body – certification was issued by a Certification Body holding suitable accreditation, with the right scope, from a National Accreditation Body (NAB) who is a signatory to the International Accreditation Forum (IAF) or IAF Accredited Regional Multi-Lateral Agreements (MLA).</p> <p>Only the first 2,000 words shall be considered, anything over this shall not be assessed.</p> <p>The font to be used is Arial, size 11.</p> <p>Certificates (including support documentation as stated in the question), data in tables and images will not be considered towards the total word count.</p>
<p>Part 2: Health and Safety</p> <p>(Section 2.3)</p> <p>Question DPQQ_6.3.1</p>	Pass/Fail	<p>Score required: Pass.</p> <p>To achieve a Pass, the Potential Provider needs to have answered “Yes” to question DPQQ_6.3.1 to confirm their organisation has a compliant policy.</p> <p>If the Potential Provider has answered “No” to questions DPQQ_6.3.1, this will result in a Fail.</p>
<p>Part 2: Health and Safety</p> <p>(Section 2.3)</p> <p>Question DPQQ_6.3.2 and DPQQ_6.3.2i</p>	Pass/Fail	<p>Score required: Pass.</p> <p>If the Potential Provider has answered “No” to question DPQQ_6.3.2, they will achieve a pass, and will not be required to answer DPQQ_6.3.2i.</p> <p>If the Potential Provider has answered “Yes” to question DPQQ_6.3.2, they will achieve a pass if</p>

		<p>they respond to DPQQ_6.3.2i. and can demonstrate to the Authority's satisfaction that appropriate remedial action has been taken to prevent future occurrences or breaches.</p> <p>If the Potential Provider has answered "Yes" to question DPQQ_6.3.2 and does not respond to question DPQQ_6.3.2i or responds to DPQQ_6.3.2i and cannot demonstrate to the Authority's satisfaction that appropriate remedial action has been taken to prevent future occurrences or breaches, this will result in a Fail.</p>
Part 2: Health and Safety (Section 2.3) Question DPQQ_6.3.3	Pass/Fail	<p>Score required: Pass.</p> <p>Potential Providers who do not use subcontractors can leave this answer blank.</p> <p>If the Potential Provider has answered "Yes" to this question, they will achieve a Pass.</p> <p>If the Potential Provider has answered "No" to this question, they will achieve a Fail.</p>
Part 2: Health and Safety (Section 2.3) Question DPQQ_6.3.3i	Pass/Fail	<p>Score required: Pass.</p> <p>Potential Providers who do not use subcontractors can leave this answer blank.</p> <p>If the Potential Provider has answered "Yes" to this question, they will achieve a Pass.</p> <p>If the Potential Provider has answered "No" to this question, they will achieve a Fail.</p>
Part 2: Health and Safety (Section 2.3) Question DPQQ_6.3.4	Not Scored	Additional, optional text box.
Part 2: Prompt Payment (Section 2.4) Question DPQQ_6.4.1	Pass/Fail	<p>Score required: Pass.</p> <p>If you fail to provide the requested information you may be deemed unsuccessful.</p> <p>If the Potential Provider has provided an answered to this question, they will achieve a Pass.</p> <p>If the Potential Provider has not provided an answered to this question, they will achieve a Fail.</p>
Part 2: Prompt Payment (Section 2.4) Question DPQQ_6.4.2	Pass/Fail	<p>Score required: Pass.</p> <p>*Pass: The Potential Provider confirms they have systems in place to pay their supply chain promptly and effectively. And verifies this with provision of their standard payment terms.</p>

		<p>*Fail: The Potential Provider does not confirm they have systems in place to pay their supply chain promptly and effectively. And / or suitable verification not provided.</p>
<p>Part 2: Prompt Payment (Section 2.4) Question DPQQ_6.4.3</p>	Pass/Fail	<p>Score required: Pass.</p> <p>*Pass: The Potential Provider has procedures for resolving disputed supply chain invoices promptly and effectively. And verifies this with provision of their procedures for resolving disputed invoices. Where applicable the Potential Provider provides details of any payments of interest for late payments paid in the past twelve months or which became due during the past twelve months and remain payable (contractually or under late payment legislation) and, if any such payment has been made (or arose), an explanation as to why this occurred and an outline of what remedial steps have been taken to ensure this does not occur again is provided.</p> <p>*Fail: The Potential Provider does not have procedures for resolving disputed supply chain invoices promptly and effectively. And / or suitable verification not provided. And / or where interest for late interest has been paid or became due, no remedial steps to prevent reoccurrence provided.</p>
<p>Part 2: Prompt Payment (Section 2.4) Question DPQQ_6.4.4</p>	Pass/Fail	<p>Score required: Pass.</p> <p>*Pass: The Potential Provider confirms that for public sector contracts awarded under the Defence and Security Public Contracts Regulations 2011 they have systems in place to include (as a minimum) 30-day payment terms in all their supply chain contracts and they require that such terms are passed down through their supply chain. A copy of the Potential Provider's standard payment terms used with sub-contractors on public sector contracts subject to the Defence and Security Public Contracts Regulations 2011 is provided.</p> <p>*Fail: The Potential Provider does not confirm they have, for public sector contracts awarded under the Defence and Security Public Contracts Regulations 2011, the systems in place to include (as a minimum) 30-day payment terms in all their supply chain contracts and require that such</p>

		terms are passed down through their supply chain. And/Or; A copy of their standard payment terms used with sub-contractors on public sector contracts subject to the Defence and Security Public Contracts Regulations 2011, is not provided.
Part 2: Prompt Payment (Section 2.4) Question DPQQ_6.4.5		<p>Score required: Pass.</p> <p>*Pass:</p> <ul style="list-style-type: none"> • Potential Provider has paid more than or equal to 95% of all supply chain invoices within 60 days in at least one of the previous two six-month reporting periods. • Potential Provider has paid more than or equal to 95% of all supply chain invoices within 60 days in at least one of the two previous six-month reporting periods after removing intercompany payments. • Potential Provider has paid more than or equal to 90% but less than 95% of all supply chain invoices in 60 days in at least one of the two previous six-month reporting periods after removing intercompany payments (if relevant) but has provided an action plan for improvement, which includes (as a minimum) the requirements listed in question 6.4.5(c). <p>*Fail:</p> <ul style="list-style-type: none"> • Potential Provider has paid more than or equal to 90% but less than 95% of all supply chain invoices in 60 days in at least one of the two previous six-month reporting periods after removing intercompany payments (if relevant) but has not provided an action plan for improvement, to include (as a minimum) the requirements listed in question 6.4.5(c). • Potential Provider has not paid more than or equal to 90% of all supply chain invoices in 60 days in at least one of the two previous six-month reporting periods after removing intercompany payments (if relevant).
Part 2: Tax Compliance (Section 2.5) Questions DPQQ_6.5.1a, 6.5.2a, 6.5.2c, 6.5.2e. Associated Text Question (where required)	Pass/Fail	<p>Score required: Pass.</p> <p>To achieve a Pass, the Potential Provider must provide a response of “No” to Questions DPQQ_6.5.1a, 6.5.2a, 6.5.2c, and 6.5.2e.</p> <p>Or;</p>

<p>DPQQ_6.5.1b, 6.5.2b, 6.5.2d, 6.5.2f.</p>		<p>If the Potential Provider provided a response of “Yes” to Question DPQQ_6.5.1a, 6.5.2a, 6.5.2c, or 6.5.2e, then under the associated Text Question (DPQQ_6.5.1b, 6.5.2b, 6.5.2d, or 6.5.2f, as applicable), the Potential Provider should have demonstrated to the absolute satisfaction of the Authority the relevance, impact, and acceptability of the stated mitigating factors, in line with sections 9-13 of Annex A of “Procurement Policy Note: Measures to Promote Tax Compliance”, Action Note 03/14, 6th February 2014.</p> <p>If the Potential Provider provided a response of “Yes” to Question DPQQ_6.5.1a, 6.5.2a, 6.5.2c, or 6.5.2e, and under the associated Text Question (DPQQ_6.5.1b, 6.5.2b, 6.5.2d, or 6.5.2f, as applicable), the Potential Provider has not demonstrated to the absolute satisfaction of the Authority the relevance, impact, and acceptability of the stated mitigating factors, in line with sections 9-13 of Annex A of “Procurement Policy Note: Measures to Promote Tax Compliance”, Action Note 03/14, 6th February 2014, they will achieve a Fail.</p> <p>https://www.gov.uk/government/publications/procurement-policy-note-0314-promoting-tax-compliance</p> <p>Note: Should the Occasion Of Non Compliance (OONC) fall under the mandatory exclusion criteria at Regulation 23(1) of the DSPCR 2011, the Potential Provider will be scored a Fail on this question, be excluded from the procurement procedure, subject to the derogation at Regulation 23(2). (In line with paragraph 8 of “Procurement Policy Note: Measures to Promote Tax Compliance”, Action Note 03/14, 6th February 2014)</p> <p>For DPQQ_6.5.1b, 6.5.2b, 6.5.2d, 6.5.2f, only the first 2,000 words shall be considered, anything over this shall not be assessed.</p> <p>The font to be used is Arial, size 11.</p> <p>Data in tables and images will not be considered towards the total word count.</p>
<p>Part 2: Carbon Reduction (Section 2.6)</p> <p>Question DPQQ_6.6.1</p>	<p>Pass/Fail</p>	<p>Score required: Pass.</p> <p>If the Potential Provider answers “Yes” and the Carbon Reduction Plan (CRP) meets all of the CRP requirements, they will achieve a Pass.</p>

		<p>If the Potential Provider answers “No” and/or the Carbon Reduction Plan does meet all of the CRP requirements, they will achieve a Fail.</p> <p>CRP requirements:</p> <ul style="list-style-type: none"> • Confirms the Potential Provider’s commitment to achieving Net Zero by 2050; • Contains emissions reported for all required Scopes of the GHG Protocol, or an acceptable explanation as to why not (in accordance with the required methodology); • Indicates the environmental management measures that the Potential Provider will be able to apply when performing the Contract; • Reporting period is falls no more than 12 months prior to the date of commencement of the procurement (date of publication of the OI/0094 FEPS-S Contract Notice.) <p>Where the CRP applies to the supplier and its parent, the CRP requirements above and following criteria must be met in full:</p> <ul style="list-style-type: none"> • The bidding entity is wholly owned by the parent; • The commitment to achieving net zero by 2050 is set out in the CRP for the parent and is supported and adopted by the bidding entity together with a statement that this will apply to the bidding entity; • The environmental measures set out are stated to be able to be applied by the bidding entity when performing the relevant contract; and • The CRP is published on the bidding entity’s website.
<p>Part 2: Carbon Reduction (Section 2.6)</p> <p>Question DPQQ_6.6.2</p>	Pass/Fail	<p>Score required: Pass.</p> <p>If the Potential Provider provides a link to their most recently published Carbon Reduction Plan, they will achieve a Pass.</p> <p>If the Potential Provider does not provide a link to their most recently published Carbon Reduction Plan, they will achieve a Fail.</p>
<p>Part 2: Carbon Reduction (Section 2.6)</p> <p>Question DPQQ_6.6.3</p>	Pass/Fail	<p>Score required: Pass.</p> <p>If the Potential Provider has answered “Yes” to DPQQ_6.6.3, they will achieve a Pass.</p> <p>If the Potential Provider has answered “No” to DPQQ_6.6.3, they will achieve a Fail.</p>
<p>Part 2: Carbon Reduction (Section 2.6)</p>	Pass/Fail	<p>Score required: Pass.</p>

Question DPQQ_6.6.4		<p>If the date provided by the Potential Provider is 2050 or sooner, they will achieve a Pass.</p> <p>If the date provided by the Potential Provider is later than 2050, they will achieve a Fail.</p>
<p>Part 2: Carbon Reduction (Section 2.6)</p> <p>Question DPQQ_6.6.5</p>	Pass/Fail	<p>Score required: Pass.</p> <p>If the Potential Provider has declared their emissions for all required Scopes of the GHG Protocol, or provided acceptable explanation as to why not, they will achieve a Pass.</p> <p>If the Potential Provider has not declared their emissions for all required Scopes of the GHG Protocol, or not provided an acceptable explanation as to why not, they will achieve a Fail.</p>
<p>Part 2: Carbon Reduction (Section 2.6)</p> <p>Question DPQQ_6.6.6</p>	Pass/Fail	<p>Score required: Pass.</p> <p>If the reporting period is no more than 12 months from the date of commencement of the procurement (date of publication of the OI/0094 FEPS-S Contract Notice), or beyond 12 months and the Potential Provider has provided an acceptable explanation why, they will achieve a Pass.</p> <p>If the reporting period is more than 12 months from the date of commencement of the procurement (date of publication of the OI/0094 FEPS-S Contract Notice), and the Potential Provider has not provided an acceptable explanation why, they will achieve a Fail.</p>
<p>Part 2: Form G – Defence and Security Questions (Section 2.7)</p> <p>Question DPQQ_7.1.1</p>	Pass/Fail	<p>Score required: Pass.</p> <p>To achieve a Pass, the Potential Provider must provide evidence to assure the Authority that they already have appropriate secure access and data handling policies and procedures in place to handle “OFFICIAL – SENSITIVE” information.</p> <p>Or;</p> <p>To achieve a Pass, the Potential Provider must provide evidence to assure the Authority that they have the appropriate people, processes, and technological ability, in order to have appropriate secure access and data handling policies and procedures in place to handle “OFFICIAL – SENSITIVE” information by Contract Award (estimated 1 October 2025).</p> <p>If the Potential Provider does not already have appropriate secure access and data handling policies and procedures in place to handle “OFFICIAL-SENSITIVE” information and has not provided evidence to assure the Authority that</p>

		<p>they have the appropriate people, processes, and technological ability, in order to have appropriate secure access and data handling policies and procedures in place to handle “OFFICIAL – SENSITIVE” information by Contract Award (estimated 1 October 2025), they will achieve a Fail.</p> <p>Only the first 1000 words shall be considered, anything over this shall not be assessed.</p> <p>The font to be used is Arial, size 11.</p> <p>Data in tables and images will not be considered towards the total word count.</p>
<p>Part 2: Russian / Belarusian Entities</p> <p>(Section 2.8)</p> <p>Question DPQQ_7.2.1</p>	Pass/Fail	<p>Score required: Pass.</p> <p>If the Potential Provider answers “No” (confirming they, and any part(s) of their intended supply chain is not / are not linked to entities who are constituted or organised under the law of Russia or Belarus or under the control (full or partial) of a Russian / Belarusian person or entity), they will achieve a Pass.</p> <p>If the Potential Provider answers “Yes” (confirming they, or any part(s) of their intended supply chain is / are linked to entities who are constituted or organised under the law of Russia or Belarus or under the control (full or partial) of a Russian / Belarusian person or entity), they will achieve a Fail.</p>
<p>Part 2: Intellectual Property Rights</p> <p>(Section 2.9)</p> <p>Question DPQQ_7.3.1</p>	Pass/Fail	<p>Score required: Pass.</p> <p>A pass will be awarded where the Potential Provider provides an answer that states its internal rules with regard to Intellectual Property (IP), in particular with regard to its business approach to dealing with IP necessary to meet the Authority's requirements as detailed in the question.</p> <p>If the Potential Provider does not state its internal rules in regard to IP, or does not show the ability to meet the stated requirements, or does not provide an answer, they will achieve a Fail.</p>
<p>Part 2: Confirmation</p> <p>(Section 2.10)</p> <p>Question DPQQ_8.1.1 and DPQQ_8.1.2</p>	Pass/Fail	<p>Score required: Pass.</p> <p>If the Potential Provider has agreed to the declaration for all sections, as listed in DPQQ_8.1.1 and DPQQ_8.1.2, they will achieve a Pass.</p> <p>If the Potential Provider has not agreed to the declaration for all sections, as listed in</p>

		DPQQ_8.1.1 and DPQQ_8.1.2, they will achieve a Fail.
Part 2: Form Completed By (Section 2.11) Question DPQQ_8.2.1 and DPQQ_8.2.2	Pass/Fail	Score required: Pass. If the Potential Provider has provided a name and date as required for DPQQ_8.2.1 and DPQQ_8.2.2, they will achieve a Pass. If the Potential Provider has not provided a name and date as required for DPQQ_8.2.1 and DPQQ_8.2.2, they will achieve a Fail.

12. Right to Reject and / or Disqualify

12.1 The Authority reserves the right to reject or disqualify a Potential Provider where:

- 12.1.1 The DPQQ response is submitted late, is completed incorrectly, is incomplete or fails to meet the Authority's submission requirements in the DPQQ or as otherwise notified to Potential Providers prior to the deadline for submission of DPQQ responses.
- 12.1.2 The Potential Provider would be excluded on the basis of mandatory or discretionary grounds for rejection at any stage during the pre-qualification and evaluation process.
- 12.1.3 The Potential Provider is guilty of serious misrepresentation in relation to its application and / or the procurement process.
- 12.1.4 Following pre-qualification of a Potential Provider for the next stage of the procurement there is a change in identity, control, financial standing or other circumstances affecting the Potential Provider or its Bid.
- 12.1.5 If the Authority becomes aware that information provided by the Potential Provider in response to the DPQQ is intentionally or unintentionally false, misleading, or incorrect.

12.2 The Authority reserves the right to revisit, and if necessary, amend the result of, the DPQQ evaluation (which for the avoidance of doubt may include measures such as the exclusion of a Potential Provider from the process, the replacement of a Potential Provider with another and adjustments to the process timetables to facilitate such changes) if at any point in the process after completion of the evaluation:

- 12.2.1 New information emerges which gives the Authority reason to doubt the qualification of any Potential Provider.
- 12.2.2 There is a breach of the requirements of this DPQQ.

12.2.3 In relation to a Bid by a Potential Provider Consortium, a Consortium Member ceases to be a member of the consortium, a Potential Provider Entity substantially changes the role that it plays, or there is a material change of control affecting the Potential Provider.

12.3 The Authority also reserves the right at any point of this process to ask for evidence as to the claims made by and information provided by the Potential Provider pursuant to the DPQQ.

Annex A

Economic and Financial DPQQ Evaluation Criteria to Dynamic Pre-Qualification Questionnaire Guidance Document for the Procurement and In-Service Support for Field Electrical Power Supplies – Support

1. Part 1 Form D: Economic and Financial Standing Evaluation

Questions relating to economic and financial standing:

- 1.1 Each Potential Provider Entity must provide responses to questions Part 1 Form D (Section 1.11) in order for the Authority to carry out its financial health assessment. If a Potential Provider Entity fails to provide the requested information, the Authority may exclude the Potential Provider from further participation in the Procurement.

Evaluation of economic and financial standing.

- 1.2 The Authority will use the information provided in the responses to questions Part 1 Form D (Section 1.11) to assess the financial standing of each Potential Provider Entity in accordance with the qualification standards set out in Figure 1 below. The resulting assessment will lead to a PASS/FAIL evaluation based on whether the Potential Provider Entity has demonstrated, through meeting the qualification standards, that it has sufficient economic and financial standing to provide services of the technical scope and scale of Field Electrical Power Supplies - Support DPQQ. Subject to paragraphs 1.3, 1.4 and 2, the Authority reserves the right to exclude a Potential Provider Entity that does not meet the qualification standards set out in Figure 1 below.

Assessment	Methodology	Qualification standard
All financial information	The Authority will review all financial information obtained from the response provided to questions Part 1 Form D (Section 1.11), the Potential Provider Entity accounts and the Company Watch credit rating check in order to establish a holistic view of the state of the Potential Provider Entity's financial health.	Failure to provide the financial information requested in this DPQQ will result in the Potential Provider Entity failing to meet this qualification standard.
Turnover	The Authority will review each Potential Provider Entity's turnover for the three full financial years prior to the date of this DPQQ.	If the estimated annual contract value for this procurement exceeds fifty per cent. (50%) of a Potential Provider's annual turnover, the Potential Provider will not meet this qualification standard. The

		<p>estimated average annual contract value of the procurement is £10,000,000.</p> <p>Where the Potential Provider Entity intends to provide all or some of Field Electrical Power Supplies - Support DPQQ services via a joint-venture company, Consortium Member, or other special purpose vehicle, the Authority will apply the assessment equally to the Potential Provider Entity.</p> <p>Accordingly, where the value of a Potential Provider Entity's intended contractual obligations and financial liabilities exceeds 50% of its annual turnover, the Potential Provider Entity will not meet this qualification standard.</p>
Liquidity ratios	A Potential Provider Entity's current assets are divided by current liabilities to establish if there are sufficient assets to cover all of the Potential Provider Entity's liabilities as they fall due over the course of one year.	<p>The Authority requires a Potential Provider Entity to have:</p> <ul style="list-style-type: none"> • a minimum current ratio of 1.0; and • a minimum acid test ratio of 0.8. <p>If these ratios are not met, the Potential Provider Entity will not meet this qualification standard.</p>
Company Watch	Company Watch "H-Score" (an overall measure of a business' financial health – for more information, see www.companywatch.net/analytics-insight/h-score).	If a Potential Provider Entity does not have a score of 20 or above, the Potential Provider Entity will not meet this qualification standard.
Dormancy	The Authority will review the responses provided to questions DPQQ_4.4(a) and DPQQ_4.4(b), and the Potential Provider Entity accounts.	To meet the qualification standard, the Potential Provider Entity must either; not currently be dormant, or have provided a letter confirming that they will be trading by no later than OI/0094 FEPS-S Contract Award date, estimated to be 1 October 2025.

Figure 1: Economic and financial standing qualification standards

1.3 If a Potential Provider Entity meets all of the qualification standards set out in Figure 1 above, they will be awarded a PASS. Subject to paragraph 1.4 below, if a Potential Provider Entity does not meet one or more of the qualification standards set out in Figure 1 above, the Authority may award a FAIL for this evaluation.

1.4 The Authority may choose not to award a FAIL despite a Potential Provider Entity not meeting a qualification standard if:

1.4.1. The Potential Provider Entity can provide a parent company guarantee that:

- 1.4.1.1. Meets the requirements set out in paragraph 2 below; and
- 1.4.1.2. In the Authority's opinion, gives the Authority sufficient comfort that the risks associated with the Potential Provider not meeting the qualification standard(s) will be effectively managed by the guarantee; and/or

The Authority considers that there are appropriate mitigating factors demonstrating that the reason(s) behind not meeting the qualification standard(s) are either:

- 1.4.1.3. Unlikely to recur; or
- 1.4.1.4. Unlikely to expose the Authority to a significant degree of risk if a contract were to be awarded to the Potential Provider at the end of the procurement.

2. Parent company guarantees and bank Guarantees

2.1 The Authority may also require a parent company guarantee from a Potential Provider Entity's ultimate parent company. The Authority may require this in a number of circumstances, including where:

2.1.1. There is a failure to meet one or more of the qualification standards described at paragraph 1.2 above;

2.1.2. The Potential Provider Entity that would contract with the Authority is a dormant or "shell" company for an intermediary company;

2.1.3. The contracting entity would be a joint venture company, Consortium Member, or other special purpose vehicle; or

2.1.4. The contracting entity otherwise:

2.1.4.1. Has no adequate financial track record that the Authority is able to assess; or

2.1.4.2. Lacks the financial capacity required to perform the services provided under Field Electrical Power Supplies - Support but is otherwise, in the Authority's opinion, financially sound.

2.2 The financial standing of any such parent company will be assessed in the same way as if the parent company were a Potential Provider Entity.

2.3 Where a Potential Provider Entity does not have an ultimate parent company, the Authority may request a bank guarantee be obtained instead.