**Attachment 1 - Supplier Response**

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| **Introductory** | |
| Company Information  (name, HQ address, contact name and details) |  |
| Company Experience particularly experience of working with/partnering with the public sector in this field |  |
| **Specific Questions – Please answer the questions below with full consideration of the information that has been set out in the RFI. Please limit all answers to approx. 750 words at maximum.** | |
| **Design Experience** | |
| 1.  What level of experience do you have in designing networks of this type considering diverse elements such as:   * Backhaul * Dark fibre * Access Networks * Private/public 5G * Wireless technologies * Data centres etc |  |
| 2.  The high-level designs included in the business case as short listed options will also need high level costings. What is your experience of costing your designs for an outline business case and what would your approach be? Outline elements you would include and any that you might exclude. |  |
| **Commercialisation** | |
| 3.  We anticipate that the proposed spine will be council owned and made available to the market on an open access basis. It must be attractive to the market and flexible enough to accommodate various access networks (e.g. fibre, dark fibre, wireless, mobile etc). It must also be able to return a profit to the Council.  Do you have experience of designing whole end to end networks in this context and how would you approach this? |  |
| 4.  Do you have a model to understand the commercial opportunities for the ownership of a network across a region? Does this model maximise the opportunities to use diverse elements? |  |
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| **Blueprint Development** | |
| 5.  As part of this work, we want to develop a set of blueprints and a guiding set of principles for optimum connectivity across:  1. Business parks  2. Residential developments  3. Innovation hubs.  Developers would be able to use these as a starting position when considering connectivity across new developments and understand connection options to the spine.  Based on examples that the Council can provide across each of these 3 categories West Sussex, how would you approach developing such a set of blueprints? |  |
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| **Contract Value** |  |
| 6.  What level of contract value would you anticipate undertaking the work as described in the RFI Proposal?  Are you able to provide a breakdown of those costs such as the level of cost for:   * High level design activities * Consultancy |  |