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**Project BOREALIS**

**Request for Information (RFI) – Annex A Supplier Questions**

**Document Ref:** BOREALIS\_RFI\_Annex A\_Supplier\_Questions\_O

**Version No:**  v1.0

**Version Date:** 16th August 2023

**Disclaimer and Notice to Reader**

This RFI is issued as part of a market engagement phase and is NOT part of any competitive procedure.

The Information provided in this RFI is indicative and intended only for discussion as part of the Project BOREALIS market engagement and does not constitute a commitment to undertake any procurement exercise in the future.

No information contained in the RFI, or any communication made between DE&S and any supplier in connection with this, shall be relied upon as constituting a contract, agreement or representation that any contract shall be offered in accordance with this RFI.

Information specific to a Supplier, provided through this process, will not be shared or distributed directly to other RFI participants but may inform further discussions that MOD will have with industry during this market engagement phase and may subsequently be used to inform the terms on which the formal procurement process is conducted.

Any participation in this market engagement phase and any response to this RFI is entirely at your cost and risk. The MOD is under no obligation to proceed with a formal procurement or in any other way proceed with the Project BOREALIS and shall not be liable for any costs arising from participation in this process.

# Instructions for completion of the questionnaire

1. Responses to this RFI will not be taken into account during the tendering process.
2. Please submit a response to both Part A and Part B of this Supplier Questionnaire.
3. Please respond to as much of the questionnaire as you feel is applicable. Should you consider a particular question is not applicable to your organisation, please state “not applicable”
4. Please stay within the specified word limit, where indicated. Any responses outside of the word limit may not be reviewed.
5. To submit your RFI response, please save pages 3 to 13 of this Supplier Questions document as a new document, file reference: *Project BOREALIS RFI Response – [Organisation Name]* and upload this document to DSP.
6. Please submit any other relevant information with your response, noting that the responses to Part A and B will be reviewed as priority.
7. Please return this RFI by 15th Sept 2023. All responses must be uploaded to DSP.
8. Any clarification questions regarding this RFI should be sent via the DSP messaging portal. The deadline for clarification questions regarding the return of this RFI is by 17:00hrs BST 31st Aug 2023.
9. Responses should not exceed the security classification of OFFICIAL.[[1]](#footnote-2)
10. Should you experience any issues in registering or responding vis the DSP, please use the following email address DESSpace-DT@mod.gov.uk.

**Project BOREALIS**

**Supplier Questions**

# Part A: Organisation Details

**Please submit answers to each of the below questions.**

|  |  |
| --- | --- |
| **Question** | **Answer** |
| **Full name of your Organisation** |  |
| **Company Registration Number** |  |
| **Organisation headquarters location (Town/City and Country)** |  |
| **Organisation classification: Small, Medium or Large Enterprise?**  (Small; 0-49 employees, Medium; 50-249 employees, Large; 250+ employees) |  |
| **Areas of capability / services your Organisation is interested in providing for Project BOREALIS** |  |
| **Organisation point of contact** | Name:  E-mail:  Telephone number: |

# Part B: Questionnaire

### Question 1 - To ensure the correct commercial approach is taken forward and to explore all options for delivery of the capability, the Authority is seeking recommendations, Learning From Experience (LFE) , strengths & risks of the following commercial models.

### Please complete the table below confirming your order of preference (e.g. 1, 2, 3 with 1 noting highest preference) for the proposed routes, reason for preference and strengths and risks of each option. Should you wish to add an alternative route(s), please specify the details of this in “Other” and complete the table for this alternative. Please feel free to include more than one alternative route if applicable.

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Procurement Option** | **Mark order of preference (e.g., 1,2, 3 etc) of procurement option** | **Reason for the preference identified** | **Strengths of procurement option** | **Risks associated with procurement option** | **LFE from previous experience using this commercial model** |
| Prime (with Subcontractors) |  |  |  |  |  |
| Consortium (Prime + Partners) |  |  |  |  |  |
| Multi-Supplier Environment |  |  |  |  |  |
| Other: (please specify if applicable): |  |  |  |  |  |
| Other: (please specify if applicable): |  |  |  |  |  |

### Question 2 – What are the Intellectual Property (IP) limitations that may come from this requirement?

Please provide the Authority with a description of any IP limitations that may come from this requirement; This could include but is not limited to, IP policies, third party applications, and any limitations in outputs, ownership, or ability to share, Integration of Applications and Tools with other commercial and military developed applications and tools (your own or others).

Word Limit: 500 words

### Question 3 - Are there any system requirements or limitations on the integration of your solution/tools/application into BOREALIS that the Authority should be aware of? If so, please provide further insight.

Word Limit: 500 words

### Question 4 - Please provide details of any COTS or Bespoke solutions your company offers? If your company provides COTS, does the solution provide the flexibility to develop new features and functions, based on User Stories, within?

Word Limit: 500 words

### Question 5 - Please provide details of any Artificial Intelligence (AI)/ Machine Learning (ML) based or other solutions your company can offer?

Word Limit: 500 words

### Question 6 - Please provide any indication on Price for an agile requirement of this nature and size, or of the elements your company expects to provide. In addition, where possible please provide a company brochure\* for the requirement or elements of the requirement that your company would seek to deliver?

### \*If providing a brochure, please ensure a contents page is included for easy reference.

Word Limit: 500 words

Brochure (unlimited)

### Question 7 – Please provide any indication on roles and size of SCRUM/Development team required to carry out an Agile contract of this nature?

Word Limit: 500 words

### Question 8 – If applicable, please provide a link / or file showing a demo of the elements of the BOREALIS requirement your company would intend to provide.

### NOTE: The Authority will not be carrying out face to face demonstrations at the stage of the procurement. There may be the opportunity at a later stage for demo’s to be arranged.

Format: Weblink or other file format.

1. The UK Government Security Classification guidance can be found at: <https://www.gov.uk/government/publications/government-security-classifications> [↑](#footnote-ref-2)