

SSRO-C-127 DIGITAL BOARD SOFTWARE TENDER CLARIFICATION QUESTIONS AND ANSWERS - REVISED DOCUMENTATION

Ref.	Date Received	Question Detail	Answer
Q1	14/12/2023	<p>We are working to win public sector IT projects and are looking to understand the valid turnover eligibility condition from below when we are approaching any tenders/bids through Economical partnership option.</p> <p>Scenario: when approaching a tender of value 100K GBP as a main lead bidder by joining 2 other independent subject matter expertise businesses (A & B) based in UK, who agreed to deliver a 70% of work split by 30:40 (A : B)</p> <p>In above such scenario, what option of turnover eligibility from below is true to demonstrate our eligibility criteria!!</p> <p>Option 1:</p> <ul style="list-style-type: none"> Economical partnership option will help the main bidder/group to claim the turnover eligibility with cumulative turnovers of all economical partners, including main bidder. <p>Option 2:</p> <ul style="list-style-type: none"> Our company to demonstrate the entire financial eligibility (a min double of turnover the project value = 200K turnover eligibility) & 	<p>The tender documentation makes no reference to a, and the SSRO does not insist on, any minimum turnover eligibility.</p>

		<ul style="list-style-type: none"> • Business A, to demonstrate a min turnover of 60K (because their work is 30K only from 100K) • Business B, to demonstrate a min turnover of 80K (because their work is 40K only from 100K) <p>Option 3:</p> <ul style="list-style-type: none"> • All 3 businesses (main bidder and economical partners), means our company & business A & business B, must demonstrate individual turnover eligibility criteria of 200K, even if/when they work for part of project. <p>We appreciate for your response and support.</p>	
Q2	14/12/2023	<p>I am writing to inquire about the [Digital Board Software - Tender Exercise - Revised Documentation] (SSRO - C - 127) that was recently posted on [https://www.contractsfinder.service.gov.uk/notice/924463ea-1e90-4db8-b65c-3a369d653db0?origin=SearchResults&p=1].</p> <p>While our company is interested in submitting a bid for this project.</p> <p>I have a couple more questions regarding the project:</p>	<p>The SSRO will consider bids that propose a sub-contracting arrangement. Bidders who intend to rely on sub-contractors must comply with the requirements set out in the procurement documents, including (but not limited to):</p> <ul style="list-style-type: none"> • Paragraphs 4.32 to 4.35 of the Invitation to Tender; and • Paragraph 4.15 of the Invitation to Tender (in relation to ISO27001 and Cyber Essentials Plus accreditation). <p>All bidders must be able to fulfil all the service requirements as described in the Specification document.</p> <p>For bidders whose solution is reliant on third parties based outside of the UK, attention is drawn to Schedule 3 of the Contract Terms. The SSRO requires that Personal Data may only be stored or accessed from the UK, unless the conditions described in Annex A are satisfied.</p>

		<p>1. Is the project open for subcontracting, and if so, can it be subcontracted to an Indian company?</p> <p>2. Should the subcontractor also hold the clarifications mentioned in the Project?</p> <p>Thank you for your time and consideration. I look forward to hearing from you soon.</p>	
Q3	14/12/2023	<p>I am writing to inquire about the [Digital Board Software - Tender Exercise - Revised Documentation] (SSRO - C - 127) that was recently posted on [https://www.contractsfinder.service.gov.uk/notice/924463ea-1e90-4db8-b65c-3a369d653db0?origin=SearchResults&p=1].</p> <p>While our company is interested in submitting a bid for this project, I am looking for subcontracting the project.</p> <p>Can it be subcontracted to an UK registered company whose resources are working remotely from India?</p> <p>I would greatly appreciate it if you could provide me with this information as soon as possible.</p> <p>Thank you for your time and consideration. I look forward to hearing from you soon.</p>	Please see the answer above.

Q4		<p>In document “0. SSRO-C-127 ITT Digital Board Software .pdf” paragraph 4.25 it states:</p> <ul style="list-style-type: none"> • “The Tender must be based on prices which include Value Added Tax (VAT).” <p>However, on the first summary tab of the spreadsheet “3 SSRO-C-127 Appendix 3 Pricing Schedule.xlsx” for costings the guidance says (point 8.):</p> <ul style="list-style-type: none"> • “The submission must be based on prices which exclude Value Added Tax.” <p>Can you confirm if we should be pricing this to include or exclude VAT, and also if the £38K total mentioned in the tender summary is including or excluding VAT?</p>	<p>All prices submitted as part of this tender are to <u>include</u> VAT. A revised pricing schedule has been published on Contracts Finder to reflect this.</p> <p>The published contract value of £38,000 <u>includes</u> VAT.</p>
Q5		<p>Does the £38K inc. VAT budget limit need to INCLUDE the optional year 4 costs?</p>	<p>The advertised contract value includes all estimated potential spend under the contract, including optional years. All bids received will be evaluated in accordance with the published ITT.</p> <p>The advertised contract value is not a cap; however, you should note that:</p> <ol style="list-style-type: none"> 1. prices submitted which exceed the advertise value will receive a lower price score (and sometimes significantly lower) where there are bids received which are priced below the advertised contract value; and 2. in circumstances where the price submitted exceeds the advertised value, but is nonetheless the highest scoring bid, the SSRO will need to consider such matters as whether the bid represents value for money and whether it is affordable. That may ultimately result in a rejection of the bid.