**DPS Schedule 6 (Letter of Appointment Template and Order Schedules)**

**Letter of Appointment**

This Letter of Appointment is issued in accordance with the provisions of the DPS Contract Provision of Event agency RM6124 between CCS and the Agency, dated 4th August 2022

Capitalised terms and expressions used in this letter have the same meanings as in the Order Incorporated Terms unless the context otherwise requires.

ORDER:

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| **Order Number:** | CCCS22A02 |
| **From:** | Crown Commercial Service |
| **To:** | Glasgows Limited |

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| **Order Start Date:** | Monday 8th August 2022 |
| **Order Expiry Date:** | Friday 4th August 2023  Extension option 1  Friday 4th August 2023 – Friday 2nd February 2024  Extension option 2  Friday 2nd February 2024 – Friday 2nd August 2024 |
| **Order Initial Period:** | One (1) Year |
| **Order Optional Extension Period:** | Two (2) x Six (6) months (12+6+6) |

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| **Deliverables required:** | Deliverables required are set out in Call-Off Schedule 20 – Specification. |

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| **Key Staff:** | **For the Client:**  **REDACTED TEXT under FOIA Section 40, Personal Information**  **REDACTED TEXT under FOIA Section 40, Personal Information**  **REDACTED TEXT under FOIA Section 40, Personal Information**  **REDACTED TEXT under FOIA Section 40, Personal Information**  **For the Agency:**  **REDACTED TEXT under FOIA Section 40, Personal Information**  **REDACTED TEXT under FOIA Section 40, Personal Information**  **REDACTED TEXT under FOIA Section 40, Personal Information**  **REDACTED TEXT under FOIA Section 40, Personal Information** |
| **Guarantor(s)** | Not applicable |

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| **Order Contract Charges (including any applicable discount(s), but excluding VAT):** | See Order Schedule 5 – Pricing Details  The estimated contract value is £480,000.00 (excluding VAT) including extension options.  This does not represent a minimum or a maximum value as the Contract value is subject to change.  The Client makes no commitment to spend a maximum or minimum value during the Contract period. |
| **Liability** | **See Clause 11 of the Core Terms**  Estimated Year 1 Charges: As this is a Call-Off Agreement, estimated Year 1 charges cannot be forecasted nor guaranteed. |
| **Additional Insurance Requirements** | Not applicable. |
| **Client billing address for invoicing:** | All invoices must be sent electronically to **REDACTED TEXT under FOIA Section 40, Personal Information**  All invoices must quote a valid Purchase Order. |

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| **Special Terms** | Not applicable |

PROGRESS REPORT FREQUENCY

The Supplier will provide progress reports to the Client via email against agreed work milestones. The Agency will be required to keep regular contact with the Client via telephone as and when required.

PROGRESS MEETING FREQUENCY

Monthly meetings to evaluate progress and agree next steps/actions will be required. These will be held in a combination of the Client's offices or through use of video calling.

Regular informal discussions over the telephone on a minimum of two weekly intervals.

KEY SUBCONTRACTOR(S)

**REDACTED TEXT under FOIA Section 40, Personal Information**

**REDACTED TEXT under FOIA Section 40, Personal Information**

**REDACTED TEXT under FOIA Section 40, Personal Information**

**REDACTED TEXT under FOIA Section 40, Personal Information**

Modular exhibition stand stockists.

Adhoc services to be provided depending on requirements.

COMMERCIALLY SENSITIVE INFORMATION

Agency’s Commercially Sensitive Information as provided in Joint Schedule 5 – Commercially Sensitive Information.

SOCIAL VALUE COMMITMENT

The Agency agrees, in providing the Goods or Services and performing its obligations under the Order Contract, that it will comply with the social value commitments in Order Schedule 4 (Order Proposal)

SERVICE CREDIT CAP

N/A

ORDER INCORPORATED TERMS

The following documents are incorporated into this Order Contract. Where numbers are missing we are not using those schedules. If the documents conflict, the following order of precedence applies:

1. This Letter of Appointment including the Order Special Terms and Order Special Schedules.
2. Joint Schedule 1 (Definitions and Interpretation) RM6124
3. The following Schedules in equal order of precedence:

* Joint Schedules for RM6124
* Joint Schedule 2 (Variation Form)
* Joint Schedule 3 (Insurance Requirements)
* Joint Schedule 4 (Commercially Sensitive Information)
* Joint Schedule 10 (Rectification Plan)
* Joint Schedule 11 (Processing Data)
* Order Schedules for RM6124
* Order Schedule 1 (Transparency Reports)
* Order Schedule 2 (Staff Transfer)
* Order Schedule 3 (Continuous Improvement)
* Order Schedule 5 (Pricing Details)
* Order Schedule 7 (Key Supplier Staff)
* Order Schedule 8 (Business Continuity and Disaster Recovery)
* Order Schedule 9 (Security)
* Order Schedule 15 (Order Contract Management)
* Order Schedule 20 (Order Specification)

1. CCS Core Terms
2. Joint Schedule 5 (Corporate Social Responsibility) RM6124
3. Order Schedule 4 (Proposal) as long as any parts of the Order Proposal that offer a better commercial position for the Client (as decided by the Client) take precedence over the documents above.

No other Agency terms are part of the Order Contract. That includes any terms written on the back of, or added to this Order Form, or presented at the time of delivery. For the avoidance of doubt, the relationship between the Parties is non-exclusive. The Client is entitled to appoint any other agency to perform services and produce goods which are the same or similar to the Goods or Services.

FORMATION OF ORDER CONTRACT

BY SIGNING AND RETURNING THIS LETTER OF APPOINTMENT (which may be done by electronic means) the Agency agrees to enter into an Order Contract with the Client to provide the Goods or Services in accordance with the terms of this letter and the Order Incorporated Terms.

The Parties hereby acknowledge and agree that they have read this letter and the Order Incorporated Terms. The Parties hereby acknowledge and agree that this Order Contract shall be formed when the Client acknowledges (which may be done by electronic means) the receipt of the signed copy of this letter from the Agency within two (2) Working Days from such receipt.

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| **For and on behalf of the Agency:** | | **For and on behalf of the Client:** | |
| Signature: | **REDACTED TEXT under FOIA Section 40, Personal Information** | Signature: | **REDACTED TEXT under FOIA Section 40, Personal Information** |
| Name: | **REDACTED TEXT under FOIA Section 40, Personal Information** | Name: | **REDACTED TEXT under FOIA Section 40, Personal Information** |
| Role: | Joint Managing Director | Role: | Deputy Head of Marketing |
| Date: | 8 August 2022 | Date: | 8 August 2022 |

**Annex A**

**Agency Proposal**

Please refer to Call-Off Schedule 4 (Proposal)

**Annex B**

**Statement of Work-**

**This Statement of Work is issued under and in accordance with the Order Contract entered into between the parties dated 4th August 2022.**

Any schedule attached to this Statement of Work will describe in detail the different types of Services to be provided under that Statement of Work. A schedule attached to this Statement of Work only applies to the relevant project to be delivered under that Statement of Work, and not to any other Statement of Work, or to the provision of the Services as a whole.

## Where a Statement of Work would result in:

## a variation of the Services procured under this Order Contract;

## an increase in the Charges agreed under this Order Contract; or

### a change in the economic balance between the Parties to the detriment of the Client that is not provided for in this Order Contract, the relevant term(s) will be dealt with as a proposed Variation to this Order Contract in accordance with the Variation procedure set out in Clause 24.

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| **Project:** | *Set out a short description of the Project.* |
| **Project start Date** | *Set out the start date for this Project and its duration and the likely end date if known– state whether for a fixed term or an initial term with extension periods*  *Where the parties are agreeing a Project Notice Period for cancellation of Project, specify the notice period* |
| **Overarching Brand/Campaign** | *If this campaign is part of a wider overarching campaign, or uses specific Government owned brands (such as the GREAT Britain brand for example) please state them and what the relationship of this campaign will be to them.* |
| **Goods or Services** | *Set out a description of the Goods or Services to be supplied by the Agency for this Project.*  *State any specific activities agreed in the pitch that are to be delivered as part of this campaign.*  *Ensure you capture any work across distinct specialisms or channels, for example if you were working on an integrated campaign you may write:*  *Creative for campaigns (service)*   * *Development and testing of creative propositions (deliverables)* * *Creative assets for use on social media* * *Delivery of creative assets for “Above the Line” media* * *Seamless working with the client’s media buyer to deliver assets in the correct format to required deadlines* * *PR* * *PR strategy that compliments the “Above the Line” approach* * *Development and delivery of PR hooks/stunts in agreement with the client* * *Development of three Op eds, case studies and three feature articles* * *Management of media at up to seven events, working with departmental press office* * *Evaluation in accordance with the OASIS framework*   *State if you require any specific requirements and ways of working such as third-party consents, licences, clearances that Agency needs to obtain and products or purchases.*  *State that Client’s use of the Goods or Services will be “subject to any third-party usage rights which are notified to the Client in accordance with this Order Contract “.* |
| **Project Plan:** | *Set out the timing of each phase of the project, any key dates and/ or delivery of the Services and/or the Goods or Services (if known)* |
| **Contract Charges:** | *Set out the calculation of the Contract Charges [(including rules for the recovery of expenses where applicable)] payable to Agency for this Project e.g. details of any fixed price, time and materials in which case Agency’s Rate Card should be attached, together with invoice dates or milestones that trigger payment.*  *Set out any payment terms specific to the Project.*  ***Examples of different wording for Contract Charges:***  *The Client shall pay the Agency the sum of £[...] for delivery of these Services, payable in monthly instalments. For the avoidance of doubt, the Contract Charges shall be inclusive of all third-party costs*  *OR*  *The Contract Charges shall be calculated using the hourly charge out rates shown in[the Tender], [provided that the total Contract Charges shall not exceed £ [...].] For the avoidance of doubt, the Contract Charges shall be inclusive of all third-party costs.* |
| **Client Assets:** | *Set out details of the materials or information to be provided to the Agency.* |
| **International locations:** | *If Services are to be supplied outside the UK, specify additional territories here* |
| **Client Affiliates:** | *If relevant, set out any Client Affiliates which will be using Goods or Services* |
| **Special Terms:** | *Set out any special terms that are intended to take precedence over the Order Terms and/or the Schedules to the Order Terms such as, security requirements, warranties, specific insurance requirements, any specific data reporting requirements etc.* |
| **Key Individuals:** | *Set out details of the key personnel from the Agency for this Project if relevant.* |
| **Authorised Agency Approver:** | *Set out details of the person(s) who have the authority to agree day to day decisions on behalf of Agency for this project.* |
| **Authorised Client Approver:** | *Set out details of the person(s) who have the authority to agree day to day decisions on behalf of Client for this Project.* |

Signed by:……………………………..........

by (print name):……………………………………….

As Agency Authorised Approver for and on behalf of

[Agency]

Date……….....................................................................

Signed by:………………………………………..........

by (print name):……………………………………….

As Client Authorised Approver for and on behalf of

[Client]

Date………...................................................................