

Royal Navy Industry Engagement Day – Maritime Operating Concept (28 January 2022)

Originally advertised as a live in-person conference at Action Stations in the Portsmouth Historic Dockyard; it is with deep regret that **this event will now transition to online delivery via Microsoft Teams** due to the current Government guidelines to work from home where possible.

The Royal Navy Develop Directorate will host a briefing and Q&A session for industry introducing **the Maritime Operating Concept and the Develop Directorate Industry Engagement Plan for 2022**.

The event will take place on **28 Jan 2022** between **1000 – 1300** and will be limited to OFFICIAL level discussion only.

The Navy Command Force Development Maritime Operating Concept and Industry Engagement Briefing is aimed at the Business Development and Strategy community. The event will provide Industry with an understanding of the Royal Navy's new Maritime Operating Concept to provide clarity on the future needs of the Maritime Force. This will enable closer alignment between research and development decisions and future Maritime requirements. The session will also provide insight into the Develop Directorate 2022 Industry Engagement Plan, future events, and information on how the Royal Navy intends to improve its relationship with Industry.

Maritime Operating Concept (MarOpC)

The Maritime Operating Concept describes the Maritime Domain contribution to the UK's Integrated Force. It draws deductions and insights for the Royal Navy but considers the maritime in its entirety. It is a concept; not a strategy or policy, and provides the intellectual underpinning for future research, capability development and investment decisions.

The briefing session will describe the Wise Pivot of the Maritime Force, from a platform-based, role-specific, and aggregated Fleet to a distributed, protean force, operating as a system of systems. Using the Royal Navy's Force Level Outputs, the concept describes how the Maritime Force will deliver National operational advantage and integrated action, and the change required to accomplish this.

Develop Directorate Industry Engagement Plan

The Develop Directorate intends to conduct future engagement with Industry differently to increase efficiency and coherence. By improving the working relationship with Industry, we will provide a greater understanding of RN future requirements and emerging problem sets.

The briefing session will explain how this will be enabled, the forecast schedule of events for 2022 and some information on how to ease the process of interacting with the Royal Navy.

Outline Schedule

Welcome: 1000-1005

Introduction and Defence and Security Industry Strategy: 1005 - 1025

Maritime Operating Concept: 10:25 – 11:25

- A brief on the strategic context for Maritime Forces
- Outline and deeper dive into some elements of the Maritime Operating Concept
- Question and Answer

Industry Engagement Plan: 11:45 – 12:30

- A better way of engaging with Industry
- Future Events
- Question and Answer

Navy Commercial Session: 12:30 – 13:00

- Top Tips and FAQs
- Question and Answer

For the avoidance of doubt:

The industry day does not constitute any form of pre-qualification exercise.

Any formal procurement process will be undertaken in accordance with the relevant Procurement Law.

Nothing in the event or any other engagements with Industry prior to a formal procurement process, shall be construed as a representation as to the Authority's ultimate decision in relation to any future requirement.

**To register your attendance
please complete the sign up form [here](#).**

If you have any questions, please contact NAVYCOMRCL-MEPG@mod.gov.uk.

Please do not contact individual RN personnel directly about the event.

Please note, due to the need to send out joining information ahead of time, registration requests must be **sent by 12 noon on 21/01/21**. The sign-up form will be closed at that time and new registrations will not be possible.