**EPR PROCUREMENT**

**CONTRACT NOTICE SECTION - TOTAL QUANTITY OR SCOPE**

**DRAFT FOR DISCUSSION**

Manchester University NHS Foundation Trust (the “Trust”) is seeking to procure a fully integrated Electronic Patient Record (EPR) system

The Trust considers that this procurement represents a unique opportunity for the ‘right’ Potential Provider to develop a true, clinically driven, joint-working based partnership with innovative and forward-looking Trust over the next 15 years or more. The Trust believes that this procurement offers an excellent opportunity to deliver a ‘best in class’ clinically driven benefits realisation package via the use of leading edge technology.

The key objectives of this procurement project are to:

* Successfully deliver an integrated EPR system solution that satisfies current business and clinical requirements and stakeholder critical success factors.
* Deliver measurable clinical and business benefits and an extremely impressive Return on Investment (RoI).
* Deliver a solution that provides the scope in functionality for future innovation, development and research over time in meeting wider IM&T requirements across the Trust.
* Ensure maximum value for money is gained in securing the solution.

The solution should be capable of expansion over time to replace the majority of the functionality currently provided by specialist clinical systems. The intention from day one is to deploy the core EPR system and incorporate the functionality of current specialist departmental systems, where possible. The Trust further intends to achieve HIMSS Level 6 as quickly as possible and HIMSS Level 7 as soon as possible thereafter.

In support of the Trust’s RoI objectives, Potential Providers will be encouraged to produce innovative Initial and Final Tenders which, for example, include optional or future service functionality (including any functionality and/or services that are not listed within the Trust’s core, optional or future services scope) whose price would be exceeded by the value of the benefits and added value outcomes that are directly associated with the effective implementation of that functionality.

For the avoidance of doubt, the Trust wishes to emphasise that it is not seeking an EPR development partnership for the vast majority of functionality required to meet specified OBS requirements. Rather, it is seeking to procure tried and tested functionality, with HIMSS Level 6/7 accreditation, or equivalent functionality that has been successfully deployed in healthcare organisations of a similar size and nature to that of the Trust. Consequently, any proposal for an undeveloped or undelivered solution to meet currently specified requirements is very highly unlikely to be successful in the procurement.

Should it prove to be necessary, the Trust reserves the right to amend the size and scope of the contract/s to:

* Reflect any future organisational changes that might be made to the Trust (or to successor organisations) which might mean that the contract/s should ‘follow’ the Trust to an evolved, or to a different, organisational entity
* The addition of North Manchester General Hospital to the Trust
* Extend the scope of the contract/s to add other additional partner Trusts
* Evolve, adapt and extend the design and development of the solution and associated services over time in response to: the evolution of the Trust’s requirements; the development of the Trust’s leading worldwide paediatric, ophthalmic and dental roles; developments in national healthcare policy; and, the Trust’s research agenda
* Utilise additional existing and future healthcare and other functionality provided by the chosen Potential Provider in order to satisfy future Trust requirements.

For the avoidance of doubt, the contract value of £400m quoted in this OJEU Notice relates to a 20-year contract period and includes estimates covering all of the Trust’s core and optional requirements, potential future services as well as each of the five bullets noted in the paragraph immediately above.

It is envisaged that the period of the contract for core services (with the flexibility to procure any or all of the potential additions noted above) will be awarded in autumn 2019. The duration of contract will be 15 years, with the option for the Trusts to extend the contract for a further 5 years in yearly periods and, potentially, for longer.

This notice is supported by full SQ documentation, and an associated Potential Provider Briefing Paper, which sets out in more detail the requirements of the Trust. The SQ can be accessed, from the date of this Contract Notice, via the procurement portal (<https://nhssbs.eu-supply.com>). Potential Providers should look for ID reference number 32123 - MFT 084/2018 Provision of an EPR System for Manchester University NHS Foundation Trust. The closing date for completion and submission of the SQ is 12:00 noon, 6th September 2018.