Third Party Income Generation (3PIG)

CMT Quotation Model

CMT Quote	
Average cost for manpower per hour	Cost of manpower will be dependant the team that completes the task
Total costs for manpower	
Facility Charge	5% or 7.5% on costs
Materials	Dependant on tasks
Sub Total	
Serco Overhead	Serco overhead
Sub Total	
Serco Profit Mark Up	Profit mark up to get profit margin - dependant on task
Total Price	
Additional Profit from Hourly Rate	Where we offer an hourly rate to customer this may increase or reduce profit
Total Price	Total Price
Profit	O. in all any 5007
CMT Profit at 50% Serco Profit at 50%	Gain share 50% Gain share 50%
TOTAL PRICE QUOTED TO CUSTOMER	Total Price as above