

**SOFT MARKET TESTING EXERCISE**

**Birmingham’s** **Adult Drug and Alcohol Treatment Services**

**Closing date for submission of response**

**12:00hrs (NOON) Wednesday 16th October 2024**

**This Soft Market Testing exercise forms part of research around the future commissioning options for the service(s) This exercise is purely investigatory in nature, although it may be used to assist the Council in delivery model, service viability and the potential routes to market under the Provider Selection Regime.**

**Providing a response will not preclude your participation in any future procurement exercise.**

## Introduction

Birmingham City Council is seeking expressions of interest to inform commissioners of the provider landscape to understand the market, and to help identify suitable providers to deliver Birmingham’s Adult Drug and Alcohol Treatment Services and Recovery Services.

Our Triple Zero Strategy, sets out the Council’s ambitions:

* Zero deaths due to drug or alcohol addiction
* Zero overdoses due to drug or alcohol addiction
* Zero people unable to receive support for their addiction when they need it

To work towards our vision, we will focus on delivery through five themed workstreams that will work together to create a safer, healthier city.

A diagram of theme themes

Description automatically generated

More information can be found at [Triple Zero City Strategy | Birmingham City Council](https://www.birmingham.gov.uk/info/50266/other_public_health_projects/2347/triple_zero_city_strategy)

Our Adults Treatment Service is crucial to achieving our vision. Our current integrated service works with adults who misuse substance, including opiates, non-opiates and alcohol. It provides services that help adults successfully complete treatment and move towards recovery.

Our current contract comes to an end in September 2025 and this soft market testing is to inform our future services.

​This questionnaire is for Treatment Providers only, to respond as a provider of Recovery Services please visit insert link [www.in-tendhost.co.uk/birminghamcc](http://www.in-tendhost.co.uk/birminghamcc)

## Current context

* Current contract ends 30 September 2025.
* Lead Provider Model with Sub-contracted partners
* Current contract for Treatment and Recovery Services is approximately £15m+ per annum
* Future arrangements will be informed by data and research, including this soft market testing.

## Adult Drug and Alcohol Treatment Service

Birmingham's drug and alcohol misuse treatment services are based on an assessment of local need and a plan which is developed with local Drug and alcohol partnership.

The service works to assess, plan and deliver support, care and specialised treatments to individuals with assessed or expressed needs.

Adults Substance Use

The Service is currently delivered from 5 community hubs across the city and is for adults (18 and above) experiencing difficulties with drugs or alcohol with approximately 5,000 individuals accessing structured treatment with the following key commissioning intentions:

- Think Family; support families during the recovery process and reducing associated harms caused to children

- A Single System with a Lead Provider and sub-contracted Community Partners

- Focus on Recovery Outcomes

Specialist teams also cover:

- Rough Sleeping

- Prison Leavers

- Women & Families

- Hospitals

- Individual Placement & Support

**Financial Envelope**

The estimated core contract value for the proposed service(s) is approximately £10+ million per year.

**Contract Duration**

Subject to confirmation, the contract is expected to be for a minimum period of 5 years with a potential option to extend for a yet to be determined period.

**Premises**

For the Adults Substance Use Service there is an expectation that the Service Provider will maintain continuity of provision across the 10 localities of Birmingham.

The service is currently provided across the city, and has 5 hubs for face for face care

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Where is the service being  offered?​ | Erdington​ | Edgbaston​ | Hall Green​ | Hodge Hill​ | Ladywood​ | Northfield​ | Perry Barr​ | Selly Oak​ | Sutton  Coldfield​ | Yardley​ | City Wide​ |
| ​ | ​ | ​ | x​ | x​ | ​ | ​ | x​ | x​ | ​ | X​ |

**Provider Turnover**

The prospective Adult’s Treatment Service Provider will be expected to have a turnover of a least twice the approximate contract value per year (turnover £20+ million per year).

**Experience**

Evidence of five to ten years of delivering similar services will be required.

**Transfer of Undertakings (Protection of Employment) Regulations (TUPE)**

There is an expectation that TUPE may apply to this contract. Prospective providers will be expected to have experience of TUPE transfer and mobilisation of a complex service.

# Expressions of Interest Questionnaire

Please click on the link below to complete the Questionnaire on MS Forms

**Treatment Service:** [**https://forms.office.com/e/0dUFBXPfnL**](https://forms.office.com/e/0dUFBXPfnL)

# Market Engagement Sessions

As part of our Market Testing, we may decide that further engagement with the market is required. These would take place as online sessions. If the sessions do go ahead, the discussions will remain completely confidential, and no information will be shared between providers. Instead, we may use them anonymously to inform the service design and the subsequent invitations to tender, considering all factors available to us.

Completion of the questionnaire is a pre-requisite to these sessions as the sessions will be based upon your responses. If you are happy to participate, please indicate your interest on the Questionnaire and, if applicable we will be in touch to arrange a convenient date and time.

# E-Tendering System

The Soft Market Test (SMT) exercise is being issued via the Council’s e-tendering system, In-tend, with a link to an MS Form questionnaire. Interested organisations are requested to complete and submit the questionnaire using the link provided.

Responses from the questionnaire will only be made available to the relevant Public Health officers and/or their advisers in respect of this SMT exercise.

The ‘In-tend’ system is secure and free to use for organisations. If you have any questions on how to use this website please contact the CPS Help Desk email [cps@birmingham.gov.uk](mailto:cps@birmingham.gov.uk).

# Communications

All formal communications (including, but not limited to clarifications) to the Council are to be made in writing using the Council’s e-tendering system In-tend. Under no circumstances should Council Officers be contacted directly.

# Confidentiality

All information supplied by the Council in connection with this SMT exercise shall be regarded as confidential by the organisation (except that such information may as is necessary be disclosed for the purpose of obtaining information necessary for the preparation of the response).

All responses will be kept in confidence but may be taken into consideration by the Council.