

# Dermatology Engagement Event Wednesday 27 June 2018

Best Western Lancashire Manor Hotel Skelmersdale

Stephen Newton Senior Procurement Manager MLCSU

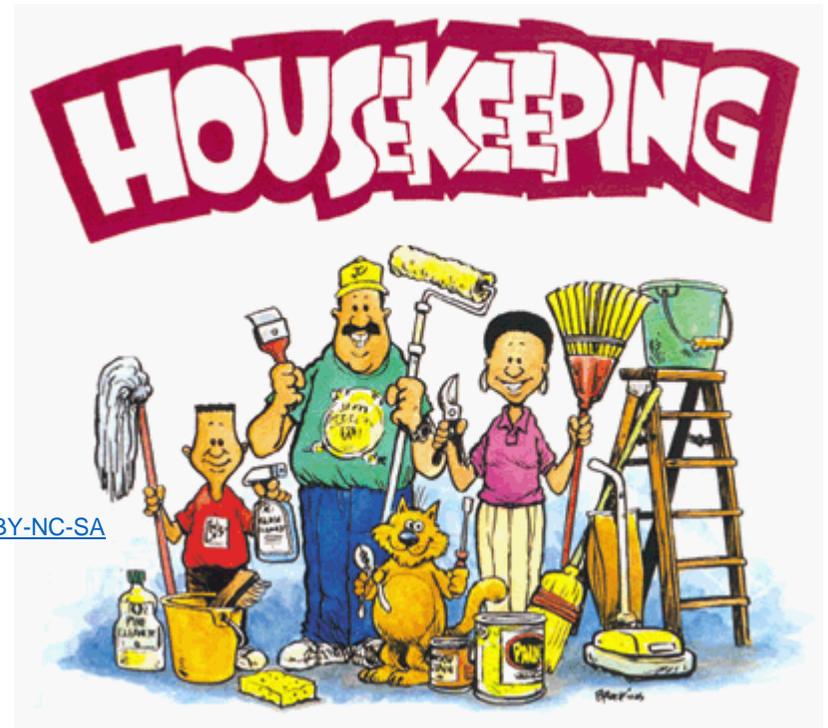
Mike Maguire Chief Officer WLCCG

Paul Jones Head of Finance WLCCG

- Stephen Newton

# House keeping

- Fire alarm
- Emergency Situation & Evacuation
- Rest rooms



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# Aim of Engagement Event

- Inform the new model of dermatology service
- Opportunity to comment on feasibility of specification – we are hear to listen to you
- Opportunity to ask commissioners questions
- Network and make contacts with other organisations

# Outline for the day

	Item
9.45am	Tea, coffee & Registration
10.15am	Welcome and Introductions
10.20am	Aim for the day
10.30am	Emerging future vision
11.00am	Procurement
11.10am	Q&A
12.00pm	Lunch & Networking
12.45pm	Engagement with the CCG – information gathering timed sessions with workstream leads – Finance, IT, Procurement & Service Delivery
13.45pm	Coffee & pastries
14.00pm	1-1's for discussions between panel members and provider
15.00pm	Close and please complete evaluation sheet

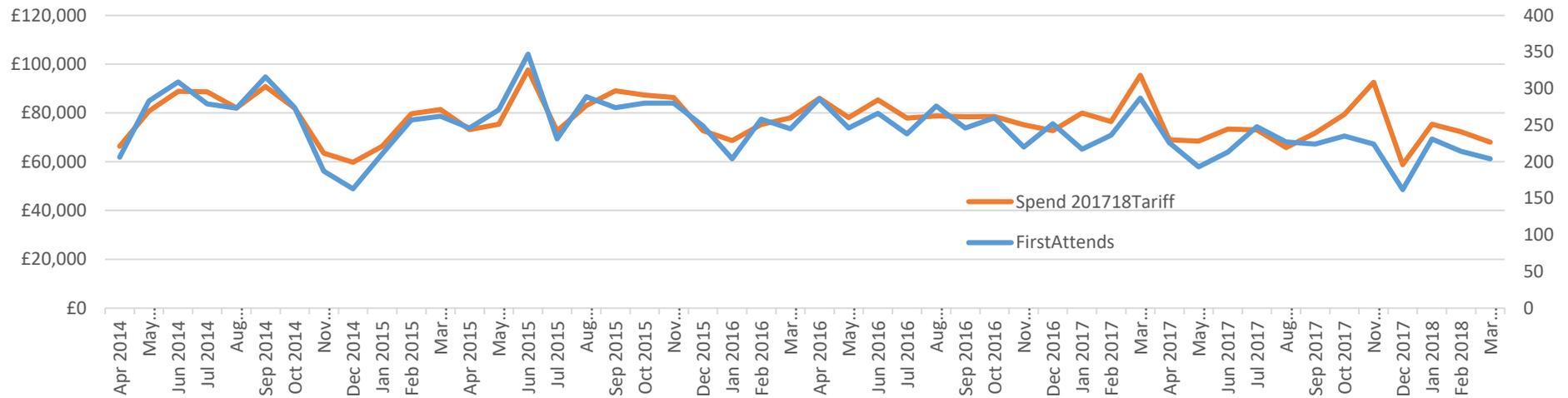
# Step One of Procurement Journey

- Today is just the first step
- To date we have not defined our:
  1. Procurement route
  2. Contract model
- Today is about listening to you:
  - What do you think about our proposed service?
  - How would you like to see it develop?
  - What can we learn from your experiences?

# Procurement

# Paul Jones

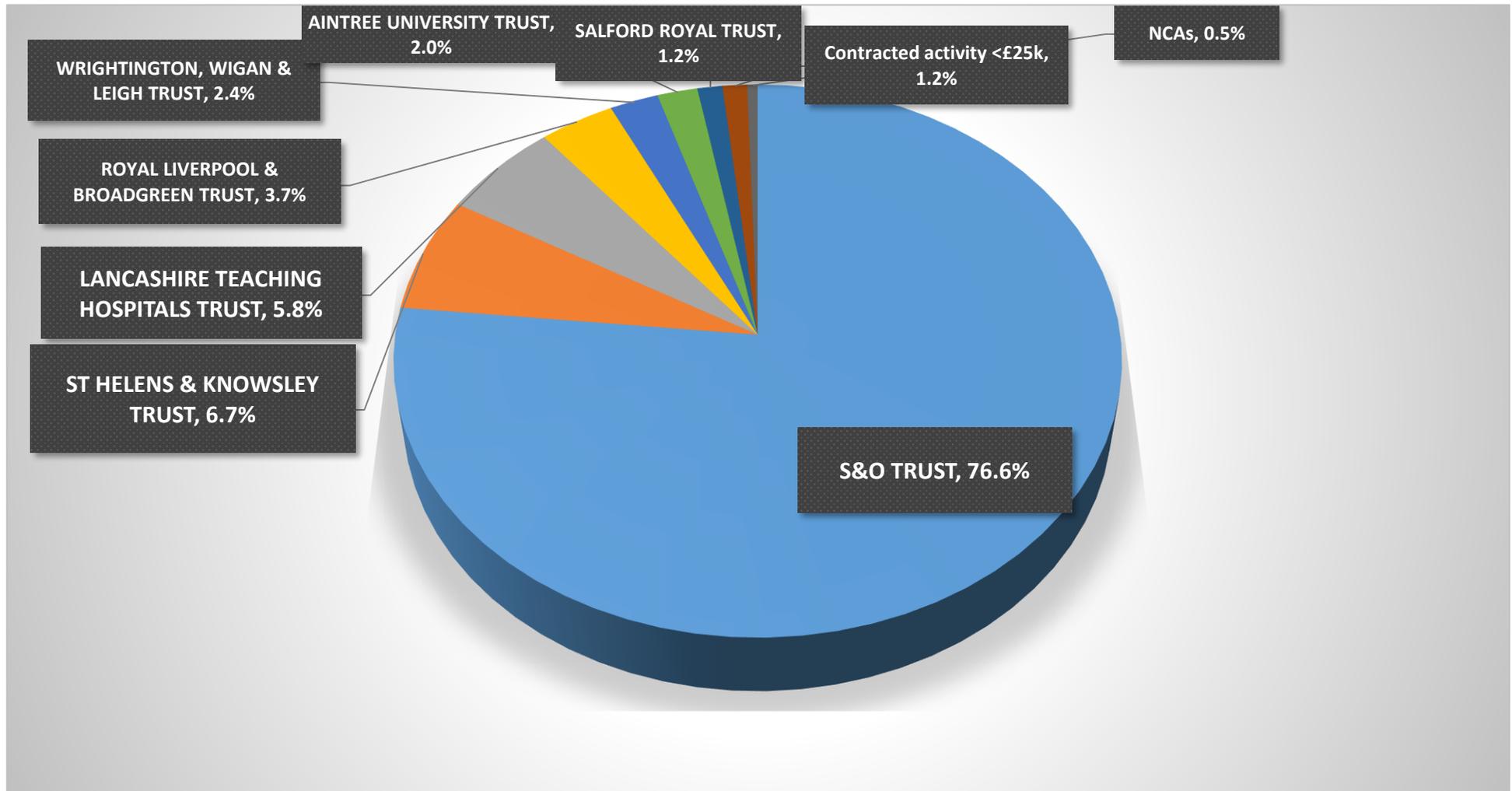
# All Dermatology Activity and Cost



# Dermatology Cost by Year

Year	Cost (£)
2014/15	929,911
2015/16	959,035
2016/17	962,683
2017/18	867,709
Total (4 Years)	3,719,338

# Activity Flows



# Analysis by Procedure

Procedure	Cost (£)
S605: Diagnostic dermatoscopy of skin	676,913
S122: Ultraviolet B light therapy to skin	284,278
S575: Attention to dressing of skin NEC	145,379
S112: Cryotherapy to lesion of skin NEC	81,849
S068: Other specified other excision of lesion of skin	75,948
S102: Cryotherapy to lesion of skin of head or neck	53,262
Other Procedures	375,258
Activity without a Procedure Code (Outpatient appointments)	2,026,450
<b>Total</b>	<b>3,719,338</b>

# Mike Maguire

# Why Dermatology ?

- Why are we looking at dermatology
- Rising demand
- Shortage specialty
- Huge potential for seismic transformation and disruption of service model through leading edge technology available now
- Opportunity to maximise the potential of primary care

# Headlines from Daily Mail

- Software as good as doctors at diagnosing skin cancer
  - *Image-scanning software developed at Stanford University can distinguish deadly skin cancers from benign ones as accurately as top dermatologists, according to a study published Wednesday*  
Published 25.1.17

<https://www.youtube.com/watch?v=lvmLEq9piJ4>

# Key points from Specification

- The Supplier should share the Commissioner's vision for change and be willing to work with the Commissioner to drive the transformational change, understanding the need for whole system transformation including:
  - Changing cultural beliefs and behaviours across organisational boundaries and throughout the healthcare system
  - Providing modern and innovative IT enabled healthcare services which supports patients at all levels of complexity to remain at the highest level of independence that they can achieve.
  - Integrating a range of health, social care and third sector services
  - Influencing supply chain organisations to deliver better outcomes for patients.

# Key points from Specification

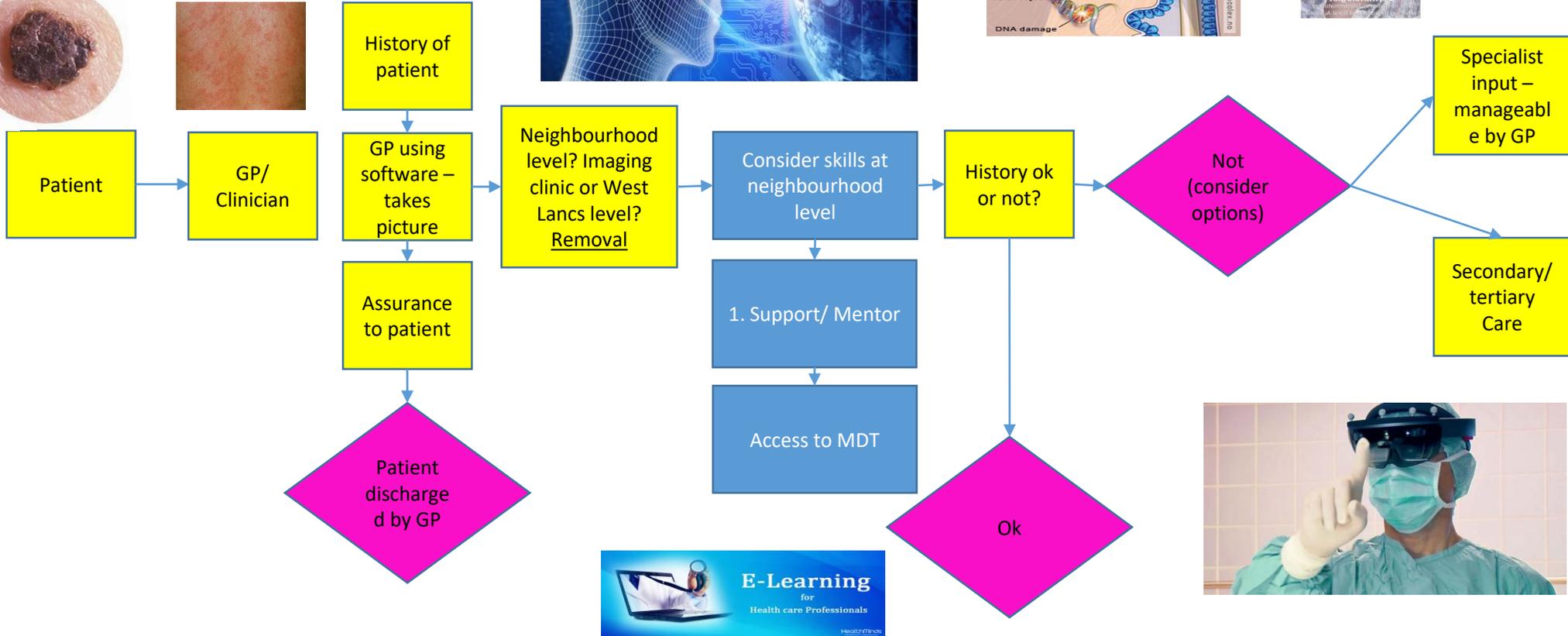
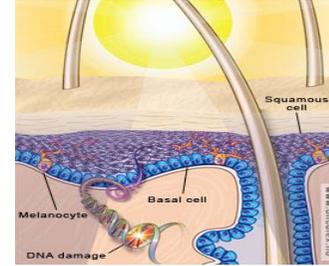
- Design a state of the art, safe and effective dermatology service
- 3D tele dermatology and mobile teledermoscopy, precision medicine, genome sequencing, AI, Virtual and Augmented reality surgery and using military surveillance and warfare technology - computer algorithms that search for changes in moles' appearance over time.
- Smartphones using high resolution and 3D dermatoscopes
- Resilient workforce with worldwide expertise from Consultant dermatologists using technology for remote diagnostics and same day reporting
- Maximise use of primary care minor surgery to remove moles, lesions with augmented reality surgery where appropriate.
- Provide regular support to education to Primary Care clinicians including eLearning and developing GP champions
- Training and incentivisation of GPs in the safe initiation and prescribing and monitoring of Isotretinoin to all appropriate patients in a primary care setting without the need for a secondary care referral.
- Easy tracked pathway to secondary / tertiary care where necessary.



# Key points from Specification

- Net saving to CCG of a minimum of £300k via eliminating need for significant numbers of Outpatients

# Dermatology Mapping



- Enjoy the day