

Salisbury Managed Procurement Services

C1546.271 – Further Competition Royal Cornwall Hospitals NHS  
Foundation Trust and Cornwall Council

ST0148 Learner Mentor Apprenticeships

Under Dynamic Purchasing System C1546 – Training Services



## Commercial Environment

Salisbury NHS FT's Commercial Services team are responsible for a number of the Trust's outward facing businesses, and provide procurement and commercial expertise to both the Trust and a number of collaborative organisations across the NHS. One of the original Carter Programme trusts, SFT are also national demonstrator site for Scan4Safety / GS1 implementation, and have experience in commercialising areas of the Trust's services to a wider market, as well as bringing innovations to market for the benefit of the NHS and wider public sector.

Nationally recognised, Salisbury's team have, in recent years, received awards from the Chartered Institute of Purchasing & Supply, have been named overall Public Sector Excellence winners by the Government Opportunities awards, and have been recognised in the 2017 World Procurement Awards.

Specialist expertise includes energy procurement, renewable energy generation systems, and the provision of managed services for education and apprenticeship training, payroll and pensions services, laundry services, and instrument decontamination services.

Salisbury NHS Foundation Trust are therefore a Contracting Authority within the meaning of the Public Contract Regulations 2015, and are able to make this DPS available to other public organisations listed in the relevant section of this document. Salisbury Commercial Services is a trading name of Salisbury NHS Foundation Trust for the delivery of this DPS and associated services.

## This Requirement

Under Salisbury's existing Dynamic Purchasing System for Apprenticeship Training Provision, Salisbury are acting for Royal Cornwall Hospitals NHS Foundation Trust, in conducting a further competition for the requirements listed below :

<b>Further Competition Requirement Details</b>	
Course Title	Learner Mentor apprenticeship
Accrediting Body	ST0148
Required Start Date	Feb 2020
Required Location(s) (Towns not site names)	Truro/St Austell/Bodmin
Number of Students	20+
Standards / Framework Link	<a href="https://www.instituteforapprenticeships.org/apprenticeship-standards/learning-mentor/">https://www.instituteforapprenticeships.org/apprenticeship-standards/learning-mentor/</a>

<b>Requirement Description</b>
RCHT are procuring on behalf of Cornwall Foundation Trust/Cornwall Council and Cormac for a joint delivery of this apprenticeship to our staff in Cornwall. Requirements: <ul style="list-style-type: none"><li>- Rolling Programme</li><li>- Blend of face to face, distance learning, 121's with Tutor/assessor</li><li>- Recognised qualification attached to apprenticeship and included within the £5000 levy cost.</li><li>- Monthly update reports on learners</li></ul>

## Timetable

Opportunity Live on Bravo / Contracts Finder	Monday 14 <sup>th</sup> October 2019
Last day for Bidder Clarification questions	Monday 4 <sup>th</sup> November 2019
<b>Event closes for Bidder Responses</b>	<b>Monday 11<sup>th</sup> November 2019 at 12:00</b>

## About Royal Cornwall Hospitals NHSFT

The Royal Cornwall Hospitals NHS Trust is the main provider of acute and specialist care services in Cornwall and the Isles of Scilly. It serves a population of around 430,000 people, a figure that can increase significantly with visitors during the busiest times of the year. The Trust employs approximately 5,000 staff and has a budget of approximately £380 million.

The Trust is responsible for the provision of services at three main sites with approximately 750 beds:

- Royal Cornwall Hospital, Treリスケ, Truro
- West Cornwall Hospital, Penzance
- St Michael's Hospital, Hayle

The Trust has teaching hospitals status as part of the Peninsula College of Medicine and Dentistry (PCMD) and University of Exeter Medical School. Keeping at the forefront of medical advances, the Trust is continually developing its clinical services and is committed to maximising the range of specialist care that can be offered locally. Allied to this is a growing reputation for research and innovation.

The Knowledge Spa on the Royal Cornwall Hospital site, the Cornwall base for medical students and the University of Plymouth Faculty of Health and Social Work, has further enhanced a strong reputation for training and education. This plays a vital part in attracting and retaining the Trust's highly skilled teams of doctors, nurses and other health professionals who care for well over half a million people each year.

Reflecting the high standards of care on offer, recent patient surveys show that over 90 per cent of patients rate their overall experience of services as excellent, very good or good.

## Bidder Information

Please note the following conditions apply to this Competition :

1. Contracting Authority – The Contracting Authority will be the organisation(s) listed in the Requirements summary above, depending on the employing Trust for the Learner.
2. Responses and Questions – All responses, bids and questions must ONLY be submitted via the Bravo Procurement Portal operated by Salisbury NHSFT.
3. Terms & Conditions – The successful bidder(s) will be awarded contracts under standard NHS Terms & Conditions (copy available on Bravo). Bidders' own terms or conditions will not be accepted by the Contracting Authority.

4. Award of Business – All offers on this Procurement are made in good faith and reasonable expectation, however the Contracting Authority retains the right to change indicated student numbers. The Contracting Authority retains the right to make a reduced, or no, award following the outcome of the Competition.
5. Payment for Apprenticeship Training is from the Apprenticeship Digital Account to the Provider. Salisbury NHSFT shall not be liable for any financial sums or values under any circumstances, and the Contracting Authority shall only be liable for additional student fees if agreed and included in the Commercial Schedule of the final contract.
6. Eligibility – Only Suppliers registered and approved on Salisbury NHSFT’s Dynamic Purchasing System (OJEU Reference 2017/S 045-083446) shall be eligible to compete in this Competition. Suppliers may apply to join that DPS during this competition, but no time extensions shall be granted to do so.
7. Supplier Fee – There is no fee to join, or participate in further Competitions under the DPS. By submitting a bid, suppliers agree to pay Salisbury NHSFT the sum of 1% (one percent) of the value of all business they are awarded following a Competition, excluding VAT. Please note this fee CANNOT be included in training course costs, and CANNOT be deducted from the training value paid from the student Digital Account. The full value of training given in the supplier’s bid MUST be the value they deliver to the student. Supplier fees will be invoiced quarterly by Salisbury NHSFT following information provided by the Contracting Authority.
8. All bid responses and required information must be provided by the Close Date indicated on the Bravo portal.

### DPS Scope

The Contracting Authority expressly reserved the right (i) not to award any contract as a result of the procurement process commenced by publication of this notice; and (ii) to make whatever changes it saw fit to the content and structure of the tendering competition; and in no circumstances will the Contracting Authority be liable for any costs incurred by the candidates.

The awarding of a place on the Dynamic Purchasing System does not mean that there is any guarantee of subsequent contracts being awarded. Any expenditure, work or effort undertaken prior to contract award is accordingly a matter solely for the commercial judgement of potential suppliers. Any orders placed under this DPS will form a separate contract under the scope of this Framework between the supplier and the specific requesting other contracting body. The Contracting Authority and other contracting bodies utilising the DPS shall only use electronic portals during the life of the agreement.

Any values that have been provided are only an estimate. We cannot guarantee to suppliers any business through this framework agreement.

The DPS has been established by Salisbury NHS Foundation Trust, for use by the following bodies (and any future successors to these organisations) and up to 10 other public bodies:

All **NHS Bodies** in the United Kingdom including Acute Trusts, Ambulance Trusts, Care Trusts, NHS Hospital Trusts, Foundation Trusts, Strategic Health Authorities, Mental Health Trusts, Special Health Authorities, Community Health Councils, Local Health Boards, Clinical Commissioning Groups (CCG), NHS Trusts including as listed and maintained on the following URLs:

<http://www.dh.gov.uk/health/category/arms-length-bodies>

<http://www.nhs.uk/servicedirectories/Pages/PrimaryCareTrustListing.aspx>

<http://www.general-practitioners-uk.co.uk>

<http://www.nhs.uk/servicedirectories/pages/nhstrustlisting.aspx>

All **Health Service Executive** listed hospitals in the Republic of Ireland as detailed on

<http://www.hse.ie/eng/services/list/3/acutehospitals/hospitals/>

Any **public body** who meet the criteria for lending described by the Public Works Loan Board at <http://www.dmo.gov.uk/documentview.aspx?docname=pwlbccircular158.pdf&page=>

Any **education body** wholly funded by central government or local authority, including Academies

Any **charity** registered with the Charity Commission who's funding arrangements require them to follow Public Contract Regulations

Any **United Kingdom central government body** directly funded by HM Treasury, or arms length bodies or agencies funded by sponsoring Departments of central government

Awards of further business can only be made following a mini-competition managed through the DPS. Terms and Conditions of that contract will be agreed locally with an awarding authority operating within the DPS via mini competition.

This DPS is valid for four years, ending 12:00 on 01 March 2021. Employers may enter into contracts which extend beyond the lifetime of the DPS.

#### **Terms & Conditions**

The individual Employer organisations will be responsible for issuing their standard Terms & Conditions as part of the mini competition documentation.

#### **Access Charges**

There is no charge for Providers to register for inclusion on the DPS, to access information, or to bid for business via the DPS.

Each Provider, on a successful award of a contract, will be invoiced a DPS delivery charge by Salisbury Commercial Services. This will be based on a percentage of contract value, and will be clearly advertised with each opportunity.

### ***For Suppliers – How to Participate***

Suppliers can request to join (or withdraw from) a DPS at any time during the advertised lifetime of the DPS.

All DPS activity is carried out electronically, including further competition and messaging.

Salisbury NHSFT uses the Bravo NHS Portal for all procurement requirements, including DPS.

Suppliers wishing to join this DPS should register on the Portal [https://nhs.bravosolution.co.uk/nhs\\_collaborative/web/login.html](https://nhs.bravosolution.co.uk/nhs_collaborative/web/login.html) and locate relevant project reference. Suppliers will then be asked to complete the online PQQ and submit. Salisbury NHSFT will then evaluate the PQQ and advise within 10 working days after an initial period of 30 days (or advise the supplier where this will be extended).

Suppliers successfully placed on the DPS will then be advised of further competitions via the Bravo portal.

It is therefore **essential** that suppliers maintain their contact details within their Bravo profile at all times, as Salisbury Commercial Services will not be responsible for suppliers not receiving competition calls due to incorrect or outdated profile information.

### *Further Information*

For further information, email Simon Dennis at [sft.commercial@nhs.net](mailto:sft.commercial@nhs.net) or visit the Bravo procurement portal ([https://nhs.bravosolution.co.uk/nhs\\_collaborative/web/login.html](https://nhs.bravosolution.co.uk/nhs_collaborative/web/login.html))