

# OPPORTUNITY NOTICE - PROVISION OF AN ALTERNATIVE PROVIDER OF MEDICAL SERVICES (APMS) CONTRACT FOR NHS WEST LEICESTERSHIRE CLINICAL COMMISSIONING GROUP

## This is a call for competition.

NHS West Leicestershire Clinical Commissioning Group (WL CCG) are seeking to commission a provider to deliver medical services at Thurmaston Health Centre, Leicester under an Alternative Provider of Medical Services contract from the 1<sup>st</sup> April 2021 for 7145 patients. The current contract arrangement is operating under caretaker arrangements that are due to expire on the 31<sup>st</sup> March 2021.

The Commissioners wish to receive responses to the Invitation to Tender (ITT) from suitably qualified and experienced Providers with the necessary skill and experience (or a demonstrable ability to provide the skill and experience) to provide the range of services required.

The aim of all the services is to deliver all essential, additional and enhanced services to all registered patients at the practice.

The main benefits and expected outcomes are:

- To seek innovative provision of primary care services, potentially utilising new technology, which aligns with national and local strategic plans
- To deliver a GP Led service with appropriate clinical oversight throughout core hours to ensure safe robust process which supports practice staff and patients
- Aligning services to the GP Forward View, the NHS Long Term Plan and Investment and Evolution a five-year framework and Primary Care Networks.

The Commissioner is therefore seeking innovation in the provision of integrated primary care services, which align to both the national and local strategic plan, i.e.:

- a) 'Do things differently'
  - o develop new ways to improve access and service delivery;
  - improve integration and collaborative working with local health and social care providers, including 'Primary Care Networks;
  - o improve engagement with patients in the development of integrated primary care services ensuring the patient has more control over their own health and the care they receive;
- b) Preventing illness, tackle health inequalities;
  - Promote physical and psychological well-being and self- care;
- c) 'Provide world class care for major health problems'

Through the use of:

- o improved continuity of care
- o clinical audit,
- o appropriate risk assessment to promote early diagnosis of chronic disease;
- improved long term condition management;
- d) Making better use of data and digital technology
  - The Contractor must support the 'digital first' approach and use clinically safe, NHS
    approved digital technology to improve access, increase patient choice, and improve
    quality and outcomes.
- e) Backing the workforce:
  - The Contractor must provide a GP Led service with appropriate clinical oversight to support the multi- dimensional practice team;
  - The Contractor must provide and support all staff holistically, ensuring personal





development, promote confidence and greater staff satisfaction.

The Contract shall be for a term of five (5) years from the Service start date with the possibility of extending the term by up to another 5 years beyond the initial contracted term at the Commissioners' request. The contract start date is 1<sup>st</sup> of April 2021.

The contract value for this service is estimated to an annual cost of £931,140 and it will be up for a total £9,311m over the potential 10-years of the contract including extensions (please note that the Commissioners reserve the right to reject bids that exceed the budgetary threshold).

The service will be commissioned via an open type procurement process according to the Light Touch Regime of the Procurement Contract Regulations 2015 for healthcare services advertised to all providers which is proportionate to the value and complexity of the service and contract.

The invitation to tender (ITT) will be available from 25<sup>th</sup> September 2020 on the ML CSU Bravo portal (see below) and it will have a deadline for submissions 2<sup>nd</sup> November 2020.

Clarifications may be asked during the procurement process up to a week before the ITT deadline on 26<sup>th</sup> October 2020.

We recommend current providers of similar services, providers who may be interested in providing this service, or other stakeholders who may have an interest in providing this service or parts of the service to register on the MLCSU eProcurement portal Bravo(Jaggaer) to register their interest and get access to the ITT and all the documentation.

(to register on the ML CSU Bravo portal please see instructions on the following page).





### To register on the Bravo portal

If your organisation has registered previously, you do not need to re-register.

- 1) Register on the portal webpage at <a href="https://mlcsu.bravosolution.co.uk">https://mlcsu.bravosolution.co.uk</a> (registration and use of the website is free of charge).
- 2) Once registered, candidates must Express their Interest (when the tender is published) by:
  - a) logging into the ML CSU eTendering Bravo portal
  - b) selecting response to ITT 719,
  - c) select Open Access ITT 719,
  - d) search for and access listing related to this contract and view details,
  - e) click on Express Interest link.
- 3) Once you have expressed your interest, please access the My ITTs page, where you can view all the documentation (and download if required) and construct your reply in the bravo online questionnaire, as instructed. The deadline will be detailed in the tender documentation.

For technical support in submitting your Expression of Interest or registering on the 'Bravo Solution' Electronic Sourcing system please contact the Bravo Solution helpdesk via Tel: 0800 069 8630 or email: help@bravosolution.co.uk.

All communications from Bidders (including their Bidder Members) during the period of the Procurement must be directed to MLCSU via the 'messaging' area within the ML CSU online procurement portal: https://mlcsu.bravosolution.co.uk. Strictly no other forms of communication to MLCSU or the Commissioner will be accepted (including telephone calls, postal queries/submissions, faxes or email communications) during this period.

## **NOTES**

#### "Light Touch Regime" services

This procurement is for clinical services which are Light Touch Regime services for the purpose of the Public Contracts Regulations 2015 as specified in Schedule 3 of the Regulations ("Regulations"). Accordingly, the contracting authorities are only bound by those parts of the Regulations detailed in Chapter 3 Particular Procurement Regimes Section 7. The contracting authorities are not voluntarily following any other part of the Regulations.

The procedure which the contracting authorities are following is set out in the tender. As the CCG is a relevant body for the purpose of the National Health Service (Procurement, Patient Choice and Competition) (No 2) Regulations 2013 these Regulations also apply to this procurement.

## **Right to Cancel**

The contracting authority reserves the right to discontinue the procurement process at any time, which shall include the right not to award a contract or contracts, and does not bind itself to accept the lowest tender, or any tender received, and reserves the right to award a contract in part, or to call for new tenders should it consider this necessary. The contracting authority shall not be liable for any costs or expenses incurred by any candidate or tenderer in connection with the completion and return of the information requested in this Contract Notice, or in the completion or submission of any tender, irrespective of the outcome of the competition or if the competition is cancelled or postponed. All dates,





time periods and values specified in this notice are provisional and the contracting authority reserves the right to change these

### **Transparency**

The contracting authority is subject to the Freedom of Information Act 2000 (FOIA) and the Environmental Information Regulations 2004 (EIR) and may be required to disclose information received in the course of this procurement under FOIA or the EIR. In addition, and in accordance with the UK Government's policies on transparency, the contracting authority intends to publish procurement documentation and the text of any resulting contractual arrangements, subject to possible redactions at the discretion of the contracting authority. Any redactions, whether in relation to information requests under FOIA, the EIR or policies on transparency will be in accordance with those grounds prescribed under the Freedom of Information Act 2000 and the Environmental Information Regulations 2004. Further information on transparency can be found at: <a href="https://www.gov.uk/government/publications/procurement-and-contracting-transparency-requirements-guidance">https://www.gov.uk/government/publications/procurement-and-contracting-transparency-requirements-guidance</a>

