

Question Reference	Question	Answer
1	Do DWP require 2 tables - one for lower and one for higher earnings thresholds performance, in line with the format requested for dialogue? And are the 2 tables included within the 7 page allocation?	A table should be completed for both the lower and higher threshold outcomes. The 7 page allocation will be amended to 7 and a half pages to accommodate this revision
2	In Question 1.4.6 (Supply Chain (a)) DWP have defined supply chain as end to end suppliers only. 1. Does this mean that only end to end suppliers should provide Declarations (1.4.7/Appendix 1) and be captured in 1.4.8 (Appendix 2)? This seems clear from the final bullet point of Q1.4.6 but please can you confirm? 2. Where supply chain or subcontractors are otherwise referenced - in Q's 1.4.11, 1.4.14, and 1.4.15 - are these also defined as per 1.4.6, i.e. meaning end to end supply chain only?	In question 1.4.6 (Supply Chain (a)), DWP defined supply chain as end to end suppliers only, to enable IPES Bidders to differentiate between those other specialist provider organisations who provide ad-hoc specialist support to participants under a call off type relationship, as required. We require both Supply Chain and Specialist Provider Organisations to be included in 1.4.7 and 1.4.8. References to supply chain in question 1.4.11 should reflect end to end supply chain and specialist provider organisations where relevant to your proposed delivery model. References to subcontractors in questions 1.4.14 and 1.4.15 - this refers to end to end supply chain but should also include details relating to specialist provider organisations where it would be appropriate to include them based on the design of your delivery model.

3	In the newly-issued Performance Rationale question there is a table embedded in the template. Are bidders required to use this table exactly as it is, or is it permissible to use a variation of the table to show how we have built our Performance Offer, provided we give a rationale for a Starting Baseline and clearly show uplifts/downturns?	To ensure consistency of evaluation, we require that the template provided is utilised however, bidders are permitted to add in additional rows if necessary. The table is intended as a way to present a high level summary of how the Performance Offer has been built up with the supporting rationale and any assumptions contained in the wider text available.
4	Please can you provide clarity on exactly how the deferral and forfeit of service fee will be calculated?	The provisions concerning deferral and forfeit of the service fee, including the amounts that would be subject to deferral and forfeit, are set out at clause C6 of the IPES Terms and Conditions.
5	We note that the Performance Rationale Question will now be amended to be 7 and a half pages long (Final Offer Q&A Log, 30/05/19, Question 1). Could DWP please advise as to what constitutes half a page so we can ensure our response is compliant with the page count.	The written response should be 7 pages long, the additional half page allowed is to take account of the table to be completed for both the lower and higher threshold outcomes. A revised template for the Performance Rationale question was issued on 6/6/19 to allow the 7 pages of text response before the table.
6	We believe that a graphic representation of each step in how we calculated our performance offer and outcome profile would be very helpful. Would DWP consider allowing Providers to provide an additional appendix to the Performance Rationale question?	No additional appendices will be permitted for the Performance Rationale question. The response should be contained within the 7 pages already permitted plus Table A on the revised response template issued 06/06/19.

7	Would it be possible to publish the anticipated contract award date please? This information is required specifically for the implementation response.	The contract award notification date is envisaged to be 15th August however there will be a standstill period of 10 days thereafter and the contract will only be confirmed when both parties have signed.
8	Re: the TUPE lists shared on 30/05/19, there appears to be some duplication of staff across Provider Supply Chains. i.e. the "Business Advisor" roles for Enterprise Mentoring in Shaw Trust's supply chain are also listed in Kennedy Scott's supply chain, though not attributed to a provider in that list. Can DWP ask suppliers to confirm if these are the same staff in both lists that only need to counted once, or not?	DWP has asked suppliers to confirm but suppliers have responded that they are unable to confirm whether they are the same staff.
9	Within the TUPE data provided for IPES there are a number of individuals who have an LGPS/Care Defined benefit pension. There is little information regarding the pension asset or liability. Can you confirm that these pensions are fully funded at date of transfer?	The Department has published all information made available to it. We are unable to confirm the detail of the pensions you refer to.

10	<p>Thank you for sharing the revised TUPE lists. In some cases there is still some uncertainty on where Provider and Subcontractor staff are delivering SES (Working Location column), which is hampering attempts to budget for TUPE impact in our commercial model. E.g.:</p> <ul style="list-style-type: none"> <li>a. Doncaster Deaf Trust staff working locations are all listed as “Doncaster Deaf Trust”. Are these solely covering Doncaster/Yorkshire or are they wider and if so what is the actual location staff operate in?</li> <li>b. Kennedy Scott have listed their staff working locations as “Home” or “Various”. Which locations/regions are these in?</li> <li>c. There are other examples of “various” listed in other lists.</li> </ul> <p>Please can SES suppliers urgently provide further clarity as providers need to know the geographical locations in order to inform commercial modelling.</p>	<p>Doncaster Deaf Trust has confirmed staff are based at Doncaster but travel 4 days a week to visit the participants. The Department has published all information made available to it. We are unable to confirm the detail of the pensions you refer to.</p>
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11	Do the 2 versions of the table (Lower/Higher) still need to fit to half a page of A4 or is this more flexible now it is is appended to 7 pages of text?	Please also see responses to Q3 and Q6 of this Q&A Log. Bidders are permitted to add in additional rows to the table and this may exceed half a page of A4 whilst the text response must be limited to 7 pages.
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