**National Archives Opportunity – HPE SN3600Bs to replace Brocade 300s**

**Deadline for submissions - 17.00 (UK time) on Thursday 2 September 2021**

The National Archives has received a number of clarification questions relating to the above opportunity. Those questions, and their associated responses, are detailed below.

**Q1**: *The following part is showing as being end of life and therefore the build comes up as invalid: QK725A HPE B-series 16Gb SFP LW 10km XCVR 8. I also wanted to bring to your attention that some of the other items that you have requested are going to be discontinued soon as well. Are you happy for us to proposal the latest alternative part for this or do you have another part number that you would like us to price instead?*

**A1**: Having had internal conversations, and discussed with HPE, our response is as follows:

1. We will to stick with the 'shopping list' of part numbers as advertised in the ITT.
2. If you are unable to source any item(s), and HPE give you a valid alternative part number, we are happy to consider this/these as part of your tender response. Please ensure each alternative is explained clearly as part of your tender response.

**Q2**: *Please advise what the implementation services must entail. Only hardware rack&stack or a complete rac&stack, configuration and migration from Brocades to new SN3600Bs?*

**A2**: We are requesting a service against the relevant HPE part number and therefore as defined and provided by HPE. The HPE data sheet for this service is here - [HPE Installation Service – HPE Integration and Performance Services data sheet](#)

**Q3**: *Would the team be happy with us presenting an IBM badged Broadcom option for this solution? This would be exactly like for like with HPE.*

**A3**: Yes, this would be acceptable.