Monday April 16, 2018

Written clarification to queries in respect of tender BIG2111 – Purchase of ERP software as advertised on Contracts Finder.

**Question**

Can you clarify the following points please:

Number of users required for Accounts, Inventory, Order Processing

Number of Sites for EPOS,

Number of EPOS terminals required

Number of Warehouses

Number of Warehouse users

**Answer**

Number of users required for Accounts, Inventory, Order Processing – the total number of full licences required is 14

Number of Sites for EPOS = 8 stores /10 tills

Number of EPOS terminals required = 10

Number of Warehouses = 1

Number of Warehouse users = 10

Question

Our EPOS Solution is not part of Sage X3 Enterprise Management, but fully integrates with it. Does this exclude us from bidding?

Answer

Sage is preferable but as long as your proposed solution integrates fully with it you would not be excluded.

**Question**

Please note we have already downloaded documentation from the Contracts Finder site but please keep us included in any additional information issued.

**Answer**

All updates to the tender documentation will be published online on Contracts Finder.

**Question**

In section 2.3 you request evidence of Microsoft and Sage certification/accreditation. Does this mean you are only interested in Microsoft or Sage solutions? Clearly all of our consultants are fully certified on SAP XX, but as this is what we work with exclusively they have no need for Microsoft/Sage certifications.

**Answer**

We have members of the finance team who are trained in Sage and so we are looking for a Sage based system.

**Question**

You have stated a budget of £170k to include software, installation, configuration and additional hardware. XX is sold on a SAAS model with monthly licence fees based on the number of named users and their roles/access levels, this would be on a 3-5 year contract, and includes ongoing support from SAP and quarterly upgrades and no additional cost. Are you prepared to consider this type of model or are you looking for an outright purchase with no ongoing charges? If you are considering this type of model, are you able to give an indication of budget for annual licence costs, and importantly the number of named users that you would require, giving an indication of different roles.

**Answer**

We are not interested in a SAAS purchase but a first-year licence to include installation and configuration.

We are looking to purchase 14 full licenses, 8 store licenses & 10 till licenses

**Question**

You ask for the pricing to be given in the format required, however I can’t see where the format is given.

**Answer**

Please breakdown your quotation in the following format as indicated in Section 8:

• Cost of software

• Cost of services

• Cost of hardware

Thank you for your interest in Finisterre