



Invitation to Tender – Answers to Clarification Questions

CCTV Equipment and Services Contract 2026

Last update: 11 Feb 2026

Clarification Question Received	Response
Video Retention: What is the current or perceived retention period for recorded video footage at each site?	We require 30 days retention for all footage. If there is an option to expand this for specific cameras then please include this as an optional component in your Tender response.
Audio Recording: For cameras that require audio, is the audio one-way (recording only) or two-way?	The Audio required would be one way only (i.e. recording audio)
Camera Infrastructure: Are all existing cameras IP-based, analogue, or a mixture of both?	Currently we have a mixture of cameras. This is part of the reason why we will be phasing the implementation over a long period of time (as defined in the ITT) as we will be upgrading the cabling infrastructure at each site to accommodate the new cameras. To that end, in your tender response please assume that the capability will be in place for IP cameras using at least Cat5e (usually Cat6a) UTP cabling with the required POE capacity for the number of cameras each site requires. The upgrades to any cabling, networking switches and/or internet services are out of scope of this ITT.
Camera Inventory: Can you provide a per-site camera schedule detailing: - IP or Analogue - Manufacturer - Model Number	As above, please assume that the infrastructure will be in place to support IP cameras with sufficient POE capacity and bandwidth. Our existing cameras are not relevant as we are seeking to replace them with a single unified technology stack across all of our sites. The upgrades to any cabling, networking switches and/or internet services are out of scope of this ITT.
Network Connectivity: Can you confirm the current internet bandwidth (download/upload) available at each site? If this information is not available, do any sites require an upgrade to their internet service to support the CCTV solution?	As above, please assume that the bandwidth at each site will be sufficient for the number of cameras requested. We will ensure this is in place before installing at each site.
Please could we arrange a site visit in response to your recently advertised tender for the CCTV equipment and Services contract. The site visit will allow us to provide the most economically viable bid based on confirmed technical requirements.	Unfortunately, we cannot facilitate this as part of the Tender process due to both the number of sites involved and the number of interested parties. We understand that you will not be able to specify exact models of cameras for each site and may instead need to recommend a few cameras with different capabilities (such as different range capabilities for example).

<p>Please can you advise regarding preferred types/models/manufacturers?</p>	<p>We have no preference of manufacturer or model. The requirements set out the capabilities that we require, and we are happy for you to recommend a particular technology stack to meet those requirements. As above, we understand that a particular model of camera may not be easy to define upfront due to variables such as distance of coverage required etc. To that end, please include a range of camera models in your response so that we can understand the cost of devices for different scenarios.</p>
<p>Is there a pricing document to complete?</p>	<p>No. We are not specifying a particular format to which responses must adhere to allow for each response to tailor as much as possible to our specific requirements whilst still allowing for vendor specific pricing models and equipment types. Please ensure that your pricing is set out clearly and is easy to understand.</p>
<p>Will maintenance be required after installation</p>	<p>This would depend upon the type of solution being proposed. We will require ongoing support for the cloud platform and cloud data storage etc. Whether we require maintenance above and beyond any warranty levels will need to be made clear in your response, including a very clear definition of what the maintenance would include given that we are seeking a cloud managed CCTV solution.</p>
<p>Should you require installation of the equipment, do you have your incumbent to provide this or would this be something we could provide?</p>	<p>Please see page 8 of the ITT: “The contract is for the supply of the required hardware to meet these requirements as well as the provision and support of both that hardware and the cloud platform. The installation of the equipment at our sites is out of scope of this invitation to tender. Installation will be considered on a site-by-site basis and either completed in-house, with existing suppliers or offered to market (including to the successful tenderer).”</p>
<p>Are we to provide a cost for ongoing support after installation even in the event that it was not us that installed it?</p>	<p>Yes, and please include a detailed description what is and is not included in that support provision.</p>