**Appendix 1 - Pricing Evaluation**

The Pricing Evaluation will be conducted in accordance with the information stated below:

**Evaluation Categories**

1. Initial Supply of CUBTIO and NABBER Systems, associated, initial spares packs documentation, provision of training and reporting - The total firm price figure for all Initial Supply elements will be used for the evaluation.
2. On-Going Supply of CUBITO and NABBER Spares and Training - The average price figure of all On-Going Supply elements (including option years) will be used for the evaluation.
3. Labour Rates - The average price figure of all Labour Rates (including option years) will be used for the evaluation.

**Score Calculation (Per Category)**

The lowest priced Tenderer will be awarded the maximum score available (see score table below).

All other Tenderers will be awarded a score dependent on the difference between their price and the lowest priced Tenderer as follows:

Tenderer Price Score = Max Score available x (Lowest Price/Tenderer price).

The score awarded will be multiplied by the weighting factor to convert it to a weighted score.

|  |  |
| --- | --- |
| **Score Table** |   |
|  |  |  |
| **Category** | **Category** | **Max Score Available (Weighting Factor)** |
| 1 | Initial Supply | 80 |
| 2 | Ongoing Supply of Spares and Training | 10 |
| 3 | Labour Rates | 10 |

**Example – Score Calculation**

**Initial supply**

Maximum score available = 80

Tenderer A Price = £40,000.00

Tenderer B Price = £50,000.00

Tenderer A Score = 80

Tenderer B Score = 80 x (40,000/50,000)

Tenderer B Score = 64

**Ongoing supply**

Maximum score available = 10

Tenderer A Price = £2,000.00

Tenderer B Price = £1,000.00

Tenderer B Score = 10

Tenderer A Score = 10 x (1,000/2,000)

Tenderer A Score = 5

**Labour Rates**

Maximum score available = 10

Tenderer A Price = £50.00

Tenderer B Price = £40.00

Tenderer B Score = 10

Tenderer A Score = 10 x (40/50)

Tenderer A Score = 8

**Overall Weighted Score Calculation**

The process described above will be repeated for each category. The weighted scores for each category will be added together to form an overall weighted price score (to two decimal places), max 100.

The Tenderer with the highest overall weighted price score will be awarded 40 Overall Price Points (maximum available). All other Tenderers will be awarded a score dependent on their percentage difference to the highest overall price score as follows:

Overall Price Points = Max Price Points Available x (Tenderer Overall Weighted Price Score/Highest Overall Weighted Price Score).

**Example - Overall Price Points Calculation**

Maximum Overall Price Points = 40

Tenderer A Overall Weighted Price Score =93

Tenderer B Overall Weighted Price Score = 84

Tenderer A Overall Price Points = 40 (Highest Overall Weighted Score)

Tenderer B Overall Price Points = 40 x 84/93 = 36.12

Overall price Points Score will be to 2 decimal places.