

**HEALTHY START VITAMINS**

**SUPPLIER EVENT : 5 JULY 2016**

**Time:** 10.30 – 12.30 (Registration from 10.00)

**Venue:** Old Library

Richmond House

79 Whitehall

London SW1A 2NS

**HEALTHY START VITAMINS : SUPPLIER EVENT**

**QUESTIONS FOR SUPPLIERS**

1. What are the main challenges in fulfilling this requirement?
2. How could we encourage cost reductions?
3. How could we encourage innovation?
4. What sort of quality or other arrangements do we need to ensure public confidence in both products?
5. What - if any - changes to the packaging of both products might need to be made to make the products more attractive to users?
6. What types of products - tablets, capsules, liquids, drops - work best for a) adults and b) children?
7. How do these service standards and performance indicators compare with your other clients?
8. What are your thoughts on our preferred neutral / master vendor models for this procurement?
9. Is the timetable we outlined a realistic amount of time to respond to a tender of this nature?
10. Do you work on an open book basis with current clients?  If not would you be willing to do so on this requirement?
11. Has anything been said today that has put you off bidding?  If so what and why?
12. Do you have any other thoughts / feedback on the requirement?