



Crown  
Commercial  
Service

## APPENDIX A

### Technology Products 2 Agreement RM3733 Framework Schedule 4 - Annex 1

# Order Form

In this Order Form, capitalised expressions shall have the meanings set out in Call Off Schedule 1 (Definitions), Framework Schedule 1 or the relevant Call Off Schedule in which that capitalised expression appears.

The Supplier shall supply the Goods and/or Services specified in this Order Form to the Customer on and subject to the terms of the Call Off Contract for the duration of the Call Off Period.

This Order Form should be used by Customers post running a Further Competition Procedure under the Technology Products 2 Framework Agreement ref. RM3733.

The Call Off Terms, referred to throughout this document, are available from the Crown Commercial Service website at <http://ccs-agreements.cabinetoffice.gov.uk/contracts/rm3733>



## Section A General information

This Order Form is issued in accordance with the provisions of the Technology Products 2 Framework Agreement RM3733.

### Customer details

**Customer organisation name**

United Kingdom Debt Management Office - UKDMO

**Billing address**

UKDMO, Finance, 11 Philpot Lane, London, UK, EC3M 8UD

**Customer representative name**

Redacted

**Customer representative contact details**

Redacted

### Supplier details

**Supplier name**

Insight Direct (UK) Ltd

**Supplier address**

The Atrium, 1 Harefield Road, Uxbridge. UB8 1PH

**Supplier representative name**

Redacted

**Supplier representative contact details**

Redacted

**Order reference number**

N/A



## Section B Overview of the requirement

### Framework Lot under which this Order is being placed

- |   |                                     |
|---|-------------------------------------|
| 1. HARDWARE                                       | <input type="checkbox"/>            |
| 2. SOFTWARE                                       | <input type="checkbox"/>            |
| 3. COMBINED SOFTWARE AND HARDWARE REQUIREMENTS    | <input checked="" type="checkbox"/> |
| 4. INFORMATION ASSURED PRODUCTS                   | <input type="checkbox"/>            |
| 5. VOLUME HARDWARE REQUIREMENTS (DIRECT FROM OEM) | <input type="checkbox"/>            |

### Customer project reference

CCSO18B61-DMO232

### Call Off Commencement Date

18<sup>th</sup> February 2019

### Call Off Contract Period (Term)

The contract will begin on the 18th February 2019. However the 60 months duration for the support and maintenance, warranties and configuration/implementation services will commence from the date of acceptable delivery of all the Goods to the Customer's office as specified in this Contract Order Form. There will be no options to extend the Contract.

### Call Off Initial Period

60 Months (5 Years)

### Call Off Extension Period (Optional)

Not Applicable

### Specific Standards or compliance requirements

- 1.1 Quality shall comply with the Terms and Conditions of RM3733 Technology Products 2, Item C, Section 5.0 Standards and Quality.
- 1.2 All Goods provided will be suitably packaged to avoid damage in transit. The Customer shall only accept delivery of Goods supplied in sealed manufacturers' packaging, free from damage, containing the required parts in full working order.
- 1.3 The Customer will not accept re-furnished Goods, which is outlined within the Terms and Conditions of RM3733 Technology Products 2 Framework.



**Section C**  
**Customer Core Goods and/or Services Requirements**

**Goods and/or Services**

The Customer requires the Supplier to provide hardware and software for two (2) Unity350F and two (2) VPLEX VS6 units for two (2) datacentres.

In addition, the Supplier's Vendor is required to:

Implement the solution with input from The Customer;

Install and configure the products;

Assist in the migration strategy and sharing knowledge in the process.

Carry out decommissioning

Provide a Five (5) year support and maintenance provision commencing on acceptable delivery of the Goods.

**Definitions**

Expression or Acronym	Definition
HCL	means Hardware Compatibility List
SAN	means Storage Area Network
SLA	means Service Level Agreement
Vendor	means the manufacturer – Dell EMC

**Hardware Requirements - to be delivered by the Supplier:**

The Supplier shall note that no alternative hardware or technical specifications will be accepted.

Unity Array for Datacentre A

Item	Description	Qty
<b>SYSTEM</b>	<b>UNITY 350F ALL FLASH</b>	<b>1</b>
D31BD24AF25AF	UNITY 350F 2U DPE 25X2.5 DRIVE FLD RK	1
D31DEMCK25KITAF	UNITY 25 DRIVE DPE AF FLD INSTALL KIT	1
D3F-2SFXL2-7680	UNITY AFA 7.68TB SSD 25X2.5	15
D3SFP8FAF	UNITY 4X8GB SFP FC CONNECTION	1



D3SL16FAF	UNITY 2X4 PORT 16G FC IO	2
M-PSP-HWE-005	PROSUPPORT PLUS HARDWARE SUPPORT	1
M-PARTRT-PR3-UAF	PARTS RETENTION UPLIFT UAF	1
458-001-848	UNITY 300F/350F BASE SOFTWARE=IC	1
M-PSP-SWE-005	PROSUPPORT PLUS SOFTWARE SUPPORT	1
PSINST-ESRS	ZERO DOLLAR ESRS INSTALL	1
<b>ProDeploy Plus</b>		
PS-PDP- UNYTRACKING	UNITY PRODEPLOYPLUS TRACKING	1
PS-PDP-P30UNITY	30DAYPOSTDEPLOYASSIST UNITY	1
PS-PDP-UXIMBOS	PDP ONSITE BASE IMPLEMENTATION	1
PS-BAS-UXHWIN	HARDWARE INSTALLATION	1

Unity Array for Datacentre B

Item	Description	Qty
<b>SYSTEM</b>	<b>UNITY 350F ALL FLASH</b>	<b>1</b>
D31BD24AF25AF	UNITY 350F 2U DPE 25X2.5 DRIVE FLD RK	1
D31DEMCK25KITAF	UNITY 25 DRIVE DPE AF FLD INSTALL KIT	1
D3F-2SFXL2-7680	UNITY AFA 7.68TB SSD 25X2.5	15
D3SFP8FAF	UNITY 4X8GB SFP FC CONNECTION	1
D3SL16FAF	UNITY 2X4 PORT 16G FC IO	2
M-PSP-HWE-005	PROSUPPORT PLUS HARDWARE SUPPORT	1
M-PARTRT-PR3-UAF	PARTS RETENTION UPLIFT UAF	1
458-001-848	UNITY 300F/350F BASE SOFTWARE=IC	1
M-PSP-SWE-005	PROSUPPORT PLUS SOFTWARE SUPPORT	1
PSINST-ESRS	ZERO DOLLAR ESRS INSTALL	1
<b>ProDeploy Plus</b>		
PS-PDP- UNYTRACKING	UNITY PRODEPLOYPLUS TRACKING	1
PS-PDP-P30UNITY	30DAYPOSTDEPLOYASSIST UNITY	1



PS-PDP-UXIMBOS	PDP ONSITE BASE IMPLEMENTATION	1
PS-BAS-UXHWIN	HARDWARE INSTALLATION	1

VPLEX VS 6 for Datacentre A

Item	Description	Qty
VPL-ENG-ADD-FD	VPLEX VPL ENGINE ADD	1
VPL-ENG-BASE-FD	VPLEX VPL BASE ENGINE	1
VPL-SWITCH-FD	VPLEX VPL IB COM SWITCH	2
VPL-BM16GFC	REDWOOD BACK END I/O OPTION 16GFC	2
VPL-UPS-FD	350VA UPS ROHS COMPLIANT UPS	2
W-PSM-HW-001	PROSUPPORT W/MISSION CRITICAL-HW WARRANT	1
M-PSM-HW-VP-015	PROSUPPORT W/MISSION CRITICAL-HARDWARE	1
VPL-FM16GFC	REDWOOD FRONT END I/O OPTION 16GFC	2
VPL-CM16GFC	REDWOOD COM MODULE OPTION 16GFC	2
VS-OS-NONGPL3	NP VPLEX; OS NON GPLV3 SW; NO CHARGE	1
VS-OS-GPL3	NP ASSY VPLEX; OS GPLV3 SW; NO CHARGE	1
458-002-307	VPLEX VS6 GEOSYNC CAP BASE 10TB SW=CA	1
M-PSM-SW-VP-015	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1
458-002-089	VPLEX VS6 UNITY METRO FRAME SW	1
456-112-697	VPLEX VS6 UNITY 3X0F METRO FB SW=IC	1
M-PSM-SW-VP-015	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1
458-002-088	VPLEX VS6 UNITY	1



	LOCAL FRAME SW	
456-112-689	VPLEX VS6 UNITY 3X0F LOCAL FB SW=IC	1
M-PSM-SW-VP-015	PROSUPPORT W/MISSION CRITICAL- SOFTWARE	1
VPL-04-KIT-FD-D	DELL VPLX VS6 MED CONFIG KIT (FLD DEPL)	1
PS-BAS-HCVP	HEALTH CHECK FOR VPLEX	1
PS-BAS-VPMENTS	FULL METRO SOLUTION IMPLEMENT W/2 HOSTS	1
PS-BAS-CLRWTS	VPLEX WITNESS IMPLEMENTATION	1
PS-BAS-ADVMTR	VPLEX IMPLEMENT METRO CLUSTER ADDER	1
PSINST-ESRS	ZERO DOLLAR ESRS INSTALL	1

VPLEX VS 6 for Datacentre B

Item	Description	Qty
VPL-ENG-ADD-FD	VPLEX VPL ENGINE ADD	1
VPL-ENG-BASE-FD	VPLEX VPL BASE ENGINE	1
VPL-SWITCH-FD	VPLEX VPL IB COM SWITCH	2
VPL-BM16GFC	REDWOOD BACK END I/O OPTION 16GFC	2
VPL-UPS-FD	350VA UPS ROHS COMPLIANT UPS	2
W-PSM-HW-001	PROSUPPORT W/MISSION CRITICAL- HW WARRANT	1
M-PSM-HW-VP-015	PROSUPPORT W/MISSION CRITICAL- HARDWARE	1
VPL-FM16GFC	REDWOOD FRONT END I/O OPTION 16GFC	2
VPL-CM16GFC	REDWOOD COM MODULE OPTION 16GFC	2
VS-OS-NONGPL3	NP VPLEX; OS NON GPLV3 SW; NO	1



	CHARGE	
VS-OS-GPL3	NP ASSY VPLEX; OS GPLV3 SW; NO CHARGE	1
458-002-307	VPLEX VS6 GEOSYNC CAP BASE 10TB SW=CA	1
M-PSM-SW-VP-015	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1
458-002-089	VPLEX VS6 UNITY METRO FRAME SW	1
456-112-697	VPLEX VS6 UNITY 3X0F METRO FB SW=IC	1
M-PSM-SW-VP-015	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1
458-002-088	VPLEX VS6 UNITY LOCAL FRAME SW	1
456-112-689	VPLEX VS6 UNITY 3X0F LOCAL FB SW=IC	1
M-PSM-SW-VP-015	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1
VPL-04-KIT-FD-D 21	DELL VPLX VS6 MED CONFIG KIT (FLD DEPL)	1
PS-BAS-HCVP	HEALTH CHECK FOR VPLEX	1
PS-BAS-VPMETS	FULL METRO SOLUTION IMPLEMENT W/2 HOSTS	1
PS-BAS-CLRWTS	VPLEX WITNESS IMPLEMENTATION	1
PS-BAS-ADVMTR	VPLEX IMPLEMENT METRO CLUSTER ADDER	1
PSINST-ESRS	ZERO DOLLAR ESRS INSTALL	1

### Training Credits

The Supplier is required to provide the following Training Credits Products, which will be spent by the Customer as required:

Item	Description	Qty
CE-PDPTC0001 (EMC unity)	1 TRAINING CREDIT VALID 1YR (PDP)	8000 training credit units
CE-PDPTC0001 (VPLEX VS6)	1 TRAINING CREDIT VALID 1YR (PDP)	3600 training credit units



### Data Erasure

This service will be implemented on-site by the Vendor:

Item	Description	Qty
PS-BAS-VNXDE	VNX DATA ERASURE	2

### Software Requirements

The Customer requires the following perpetual software products.

All software patches and upgrades are to be provided by the Vendor for the duration the five (5) year support provision is in place.

Item	Description	Qty
<b>SYSTEM</b>	<b>RECOVERPOINT</b>	<b>1</b>
458-001-374	RP BASIC FOR UNITY 300/300F/350F =IC	1
M-PSM-SWE-004	PROSUPPORT W/MISSION CRITICAL- SOFTWARE	1
<b>SYSTEM</b>	<b>APPSYNC</b>	<b>1</b>
458-001-734	APPSYNC BASIC FOR UNITY 300F/350F =IC	1
456-111-473	APPSYNC BASIC FOR UNITY 300F/350F LIC=IC	1
M-PSM-SWE-005	PROSUPPORT W/MISSION CRITICAL- SOFTWARE	1
<b>SYSTEM</b>	<b>SRM</b>	<b>1</b>
458-002-202	STORAGE M&R FOR VPLEX=IC	1
456-113-133	STORAGE M&R FOR VPLEX LIC=IC	1
M-PSM-SW-VP-015	PROSUPPORT W/MISSION CRITICAL- SOFTWARE	1

### Delivery Services (Vendor)

The following services and resources are required to implement and migrate to the new storage infrastructure. These services will be provided by the Vendor and the offered services will be documented in a Statement of Work by the Vendor, which will be provided following Contract Award.

The services include VNX Block and File migration to Unity and VPLEX VS2 to VS6 upgrade and tasks will include:

- a) Install, configure and test the products described in this Contract Order Form and



provide full documentation. The most up-to-date stable release must be implemented;

- b) Produce a detailed High and Low level implementation plan with input from Customer – this activity will be completed post-Contract Award;
- c) Plan Block Migration activities utilizing Mobility Central from VPLEX;
- d) Implementation of NAS replication;
- e) File Migration includes both CIFS and NFS. NFS Exports will require User Mapping (UID to SID), and;
- f) Automate failover/failback using custom scripts.

### Support and Maintenance Services – Five (5) Year Support Package

The Customer requires five (5) year’s “ProSupport Mission Critical” level of support and maintenance, which will be provided directly by the Vendor as follows:

Support Product:	Service Area	Support Provision	Support Duration
ProSupport Mission Critical	Unity 350F	<p>Unlimited support available seven (7) days each week, twenty-four (24) hours each day - including holidays - three-hundred and sixty-five (365) days per year.</p> <p>To include product version upgrades.</p>	Five (5) Years
ProSupport Mission Critical	VPLEX VS6	<p>Unlimited support available seven (7) days each week, twenty-four (24) hours each day - including holidays - three-hundred and sixty-five (365) days per year.</p> <p>To include product version upgrades</p>	Five (5) Years

The Support is to commence upon acceptance of the Goods by the Customer.

The Customer shall be part of the Future-Proof storage Loyalty Program offered by the Vendor.

### ASSUMPTIONS

[REDACTED]



## **VENDOR SERVICES SCOPE FOR THE IMPLEMENTATION/MIGRATION**

- Block and File Storage Solution design to include set up of SNAPs;
- Test, Acceptance and Integration Planning;
- Solution Configuration;
- Scripting of Failover/Failback functions;
- Failover/Failback testing;
- Data Migration file – supplier to specify tool(s);
- Data migration Block using VPLEX;
- Performance validation;
- Decommissioning of RecoverPoint and VNX;
- Data erasure required on site, and;
- Knowledge Transfer.

The Contract will commence with an Inception Meeting with the Supplier and the Vendor within five (5) working days of Contract Award. The meeting is to take place at the Customer's location of choice.

The Vendor shall provide a certification that the product has been successfully installed and fully operational as business as usual.

## **DELIVERY ACCEPTANCE OF THE PRODUCTS**

### **Delivery and Acceptance**

Delivery shall include the unloading, stacking and installation of the products by either the Supplier or Vendor as agreed following Contract Award.

The issue by the Customer of a receipt note for the products delivered at the specified location shall not constitute any acknowledgement of the condition, quality or nature of those products, or the Customer's acceptance of them.

Acceptance will only be provided once the products have been inspected, implemented, tested and fully operational for business as usual, which will be conducted by the Vendor.

The products shall be packed and marked in a proper manner that the content is safe, secured and can be easily identified.

The maintenance and support services must be available from the day the hardware is received by the Customer.

## **PROJECT PLAN/IMPLEMENTATION PLAN (TIMING)**

The delivery and implementation timetable will be as follows:

<b>Table 1: Delivery of Products and Services</b>
---



**Full product delivery before 29<sup>th</sup> March 2019**

Delivery of all products specified in this Contract before 29<sup>th</sup> March 2019; and  
[Redacted]

**CONTRACT MANAGEMENT REQUIREMENTS**

The Supplier shall provide the Customer with a nominated and appropriate representative, with relevant and appropriate experience, authorised to act as its account manager.

The Supplier’s Account Manager shall attend periodic contract review meetings or calls, the frequency of which shall be agreed following Contract Award at the Inception Meeting, to:

- Review the performance of the Supplier and that of any sub-contractor, including the Vendor, working on the delivery of this Contract, to resolve any issues which have not been dealt with on a day to day basis, and;
- Discuss business opportunities, innovative solutions and any complaints.

Performance measurement for this contract will be in line with the Vendor’s Support SLA as confirmed by the Supplier in their bid proposal.

**KEY MILESTONES**

The Supplier should note that milestones for this Contract will be agreed at the commencement of the Contract.

The Customer will measure the quality of delivery against:

Milestone	Description	Timeframe
1	Inception Meeting to take place with the Vendor.	To take place within five (5) working days of Contract Award.
2	Delivery of all products for Datacentre A	Full product delivery before 29th March 2019
3	Delivery of all products for Datacentre B	Full product delivery before 29th March 2019
4	File and block data migration	[Redacted]
5	Failover/Failback testing	[Redacted]
6	Decommissioning of RecoverPoint and VNX	[Redacted]
7	Knowledge Transfer and documentation	[Redacted]

**REPORTING**

The reporting requirements are as per the agreed within reporting requirements within the SLA



for the “ProSupport Mission Critical” Product.

Reporting is to be provided directly by the Vendor to the Customer.

There are no additional reporting requirements.

### SERVICE LEVELS AND PERFORMANCE

The Customer will measure the quality of the Supplier and their Vendor delivery by:

KPI/SLA	Service Area	KPI/SLA description	Target
1	Delivery	All Goods to be delivered, suitable packaged and free from damage or defects.	100%
2	Delivery Timescales	All Goods to be delivered within the pre-agreed timescales between the Supplier and the Customer.	100%
3	Support & Maintenance – the Vendor	All issues raised following delivery of the Goods to be resolved in line with the Vendor’s SLAs for the ProMission Critical Support provision.	100%
4	Support – The Supplier	Monitoring and reviewing compliance with Vendor’s SLA for ProSupport Mission Critical support throughout the duration of the contract.	100%

The Customer agrees to work with the Supplier and the Vendor to resolve service failure issues. However, it will remain the Supplier’s sole responsibility to resolve any such service failures.

### SECURITY REQUIREMENTS

The Customer requires that onsite work will be conducted by Security Cleared (SC) cleared security level personnel.

The Supplier and Vendor shall confirm the security level of potential resources in order for the Customer to arrange site access.

**Warranty Period, if applicable**  
**As per the Suppliers proposal (Section D)**



### Location/Site(s) for Delivery

The Customer requires delivery of the products to the two (2) locations below:

Redacted

The Supplier shall make delivery arrangements with the Customer before any delivery can take place by contacting the Customer's office. If arrangements are not made deliveries will be turned away. Contact details to arrange delivery are:

Redacted

### Dates for Delivery of the Goods and/or the Services

#### Full product delivery before 29<sup>th</sup> March 2019

Delivery of all products specified in this ITT before 29<sup>th</sup> March 2019; and

[Redacted]

#### Software

##### Supplier Software

N/A

##### Third Party Software

As described under Goods and Services To be Delivered, Pages seven (7) within this contract order form.

##### Maintenance Agreement

Dell "ProSupport Mission Critical" five (5) years to be provided directly by the Vendor.

### Additional Clauses (see Annex 3 of Framework Schedule 4) Tick as required

#### Alternative Clauses

Scots Law  
Or

Northern Ireland Law

Non-Crown Bodies

Non-FOIA Public  
Bodies

#### Additional Clauses

Tick one box below as applicable

A: Termed Delivery – Goods

B: Complex Delivery – Solutions  
(includes Termed Delivery – Goods)

**NB Both of the above options  
require an Implementation Plan  
which should be appended to this  
Order Form**

#### Optional Clauses

Tick any applicable boxes below

C: Due Diligence

D: Call Off Guarantee

E: NHS Coding  
Requirements

F: Continuous Improvement  
& Benchmarking



G: Customer Premises

H: Customer Property

I: MOD Additional Clauses

**Items licensed by the Customer to the Supplier (including any Customer Software, Customer Background IPR and Customer Data)**

N/A

**Call Off Contract Charges payable by the Customer to the Supplier (including any applicable Milestone Payments and/or discount(s), but excluding VAT) and payment terms/profile including method of payment (e.g. Government Procurement Card (GPC) or BACS)**

The contract will begin on the 18th February 2019. However, the 60 months duration will start counting from the day of acceptable delivery of the Goods to the Customer's office as specified in this Contract Order Form.

The total contract value shall be a maximum of £634,438.64 (excluding VAT), this is exclusive of the potential storage disc trade-in discount.

The Customer will confirm whether they wish to take advantage of the storage disc trade-in at the inception meeting. Should the trade-in discount of Redacted be taken up the contract value shall be a maximum of Redacted

**Is a Financed Purchase Agreement being used?**

Tick as required

If so, append to Call Off Schedule 2 as Annex A

**Estimated Year 1 Call Off Contract Charges (£)**

For Orders with a defined Call Off Contract Period

A maximum of £634,438.64 excluding VAT



## Section D Supplier response

### Commercially Sensitive information

No unit pricing should be released, except the total value of the contract.

### Total contract value

Maximum Total Value: **£634,438.64 excluding VAT** - not including storage disc trade in discount. The Customer shall confirm whether to take advantage of the trade-in discount of [Redacted] (excluding VAT) at the inception meeting.

Should the trade in discount be taken up the contract Total Value will be: [Redacted] (excluding VAT).

The Price Breakdown for the Goods and Services is detailed below:

#### 4.2.HARDWARE

	<u>Total (ex VAT)</u>
<b>Unity Array for Datacentre A</b>	<b>Redacted</b>
<b>TOTAL</b>	<b>Redacted</b>



Item	Description	Qty
<b>SYSTEM</b>	<b>UNITY 350F ALL FLASH</b>	<b>1</b>
D31BD24AF25AF	UNITY 350F 2U DPE 25X2.5 DRIVE FLD RK	1
D31DEMCCCK25KITAF	UNITY 25 DRIVE DPE AF FLD INSTALL KIT	1
D3F-2SFXL2-7680	UNITY AFA 7.68TB SSD 25X2.5	15
D3SFP8FAF	UNITY 4X8GB SFP FC CONNECTION	1
D3SL16FAF	UNITY 2X4 PORT 16G FC IO	2
M-PSP-HWE-005	PROSUPPORT PLUS HARDWARE SUPPORT	1
M-PARTRT-PR3-UAF	PARTS RETENTION UPLIFT UAF	1
458-001-848	UNITY 300F/350F BASE SOFTWARE=IC	1
M-PSP-SWE-005	PROSUPPORT PLUS SOFTWARE SUPPORT	1
PSINST-ESRS	ZERO DOLLAR ESRS INSTALL	1
<b>ProDeploy Plus</b>		
PS-PDP-UNYTRACKING	UNITY PRODEPLOYPLUS TRACKING	1



PS-PDP-P30UNITY	30DAYPOSTDEPLOYASSIST UNITY	1
PS-PDP-UXIMBOS	PDP ONSITE BASE IMPLEMENTATION	1
PS-BAS-UXHWIN	HARDWARE INSTALLATION	1

Unity Array for Datacentre  
B

Item	Description	Qty
<b>SYSTEM</b>	<b>UNITY 350F ALL FLASH</b>	<b>1</b>
D31BD24AF25AF	UNITY 350F 2U DPE 25X2.5 DRIVE FLD RK	1
D31DEMCKK25KITAF	UNITY 25 DRIVE DPE AF FLD INSTALL KIT	1
D3F-2SFXL2-7680	UNITY AFA 7.68TB SSD 25X2.5	15
D3SFP8FAF	UNITY 4X8GB SFP FC CONNECTION	1
D3SL16FAF	UNITY 2X4 PORT 16G FC IO	2
M-PSP-HWE-005	PROSUPPORT PLUS HARDWARE SUPPORT	1

Total (ex VAT)

TOTAL

Redacted



M-PARTRT-PR3-UAF	PARTS RETENTION UPLIFT UAF	1
458-001-848	UNITY 300F/350F BASE SOFTWARE=IC	1
M-PSP-SWE-005	PROSUPPORT PLUS SOFTWARE SUPPORT	1
PSINST-ESRS	ZERO DOLLAR ESRS INSTALL	1
<b>ProDeploy Plus</b>		
PS-PDP-UNYTRACKING	UNITY PRODEPLOYPLUS TRACKING	1
PS-PDP-P30UNITY	30DAYPOSTDEPLOYASSIST UNITY	1
PS-PDP-UXIMBOS	PDP ONSITE BASE IMPLEMENTATION	1
PS-BAS-UXHWIN	HARDWARE INSTALLATION	1

VPLEX VS 6 for  
Datacentre A

TOTAL

Total (ex VAT)

Redacted

Item	Description	Qty
VPL-ENG-ADD-FD	VPLEX VPL ENGINE ADD	1



VPL-ENG-BASE-FD	VPLEX VPL BASE ENGINE	1
VPL-SWITCH-FD	VPLEX VPL IB COM SWITCH	2
VPL-BM16GFC	REDWOOD BACK END I/O OPTION 16GFC	2
VPL-UPS-FD	350VA UPS ROHS COMPLIANT UPS	2
W-PSM-HW-001	PROSUPPORT W/MISSION CRITICAL-HW WARRANT	1
M-PSM-HW-VP-015	PROSUPPORT W/MISSION CRITICAL-HARDWARE	1
VPL-FM16GFC	REDWOOD FRONT END I/O OPTION 16GFC	2
VPL-CM16GFC	REDWOOD COM MODULE OPTION 16GFC	2
VS-OS-NONGPL3	NP VPLEX; OS NON GPLV3 SW; NO CHARGE	1
VS-OS-GPL3	NP ASSY VPLEX; OS GPLV3 SW; NO CHARGE	1
458-002-307	VPLEX VS6 GEOSYNC CAP BASE 10TB SW=CA	1
M-PSM-SW-VP-015	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1
458-002-089	VPLEX VS6 UNITY METRO FRAME SW	1
456-112-697	VPLEX VS6 UNITY 3X0F METRO	1



	FB SW=IC	
M-PSM-SW-VP-015	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1
458-002-088	VPLEX VS6 UNITY LOCAL FRAME SW	1
456-112-689	VPLEX VS6 UNITY 3X0F LOCAL FB SW=IC	1
M-PSM-SW-VP-015	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1
VPL-04-KIT-FD-D	DELL VPLX VS6 MED CONFIG KIT (FLD DEPL)	1
PS-BAS-HCVP	HEALTH CHECK FOR VPLEX	1
PS-BAS-VPMENTS	FULL METRO SOLUTION IMPLEMENT W/2 HOSTS	1
PS-BAS-CLRWTS	VPLEX WITNESS IMPLEMENTATION	1
PS-BAS-ADVMTR	VPLEX IMPLEMENT METRO CLUSTER ADDER	1
PSINST-ESRS	ZERO DOLLAR ESRS INSTALL	1

**Total (ex VAT)**

**TOTAL** Redacted

VPLEX VS 6 for  
Datacentre B



Item	Description	Qty
VPL-ENG-ADD-FD	VPLEX VPL ENGINE ADD	1
VPL-ENG-BASE-FD	VPLEX VPL BASE ENGINE	1
VPL-SWITCH-FD	VPLEX VPL IB COM SWITCH	2
VPL-BM16GFC	REDWOOD BACK END I/O OPTION 16GFC	2
VPL-UPS-FD	350VA UPS ROHS COMPLIANT UPS	2
W-PSM-HW-001	PROSUPPORT W/MISSION CRITICAL-HW WARRANT	1
M-PSM-HW-VP-015	PROSUPPORT W/MISSION CRITICAL-HARDWARE	1
VPL-FM16GFC	REDWOOD FRONT END I/O OPTION 16GFC	2
VPL-CM16GFC	REDWOOD COM MODULE OPTION 16GFC	2
VS-OS-NONGPL3	NP VPLEX; OS NON GPLV3 SW; NO CHARGE	1
VS-OS-GPL3	NP ASSY VPLEX; OS GPLV3 SW; NO CHARGE	1
458-002-307	VPLEX VS6 GEOSYNC CAP BASE 10TB SW=CA	1
M-PSM-SW-VP-015	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1



458-002-089	VPLEX VS6 UNITY METRO FRAME SW	1
456-112-697	VPLEX VS6 UNITY 3X0F METRO FB SW=IC	1
M-PSM-SW-VP-015	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1
458-002-088	VPLEX VS6 UNITY LOCAL FRAME SW	1
456-112-689	VPLEX VS6 UNITY 3X0F LOCAL FB SW=IC	1
M-PSM-SW-VP-015	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1
VPL-04-KIT-FD-D 21	DELL VPLX VS6 MED CONFIG KIT (FLD DEPL)	1
PS-BAS-HCVP	HEALTH CHECK FOR VPLEX	1
PS-BAS-VPMENTS	FULL METRO SOLUTION IMPLEMENT W/2 HOSTS	1
PS-BAS-CLRWTS	VPLEX WITNESS IMPLEMENTATION	1
PS-BAS-ADVMTR	VPLEX IMPLEMENT METRO CLUSTER ADDER	1
PSINST-ESRS	ZERO DOLLAR ESRS INSTALL	1

**Total (ex VAT)**

Training

TOTAL

Redacted



Item	Description	Qty
CE-PDPTC0001 (EMC unity)	1 TRAINING CREDIT VALID 1YR (PDP)	8000 training credit units
CE-PDPTC0001 (VPLEX VS6)	1 TRAINING CREDIT VALID 1YR (PDP)	3600 training credit units

Data Erasure

Item	Description	Qty
PS-BAS-VNXDE	VNX DATA ERASURE	1

Trade-in discount for storage discs if taken up by Customer

Total (ex VAT)

TOTAL

Redacted

Total (ex VAT)

Trade-in Total Redacted



Item	Description	Qty
VPLEX VS2	Existing DMO VPLEX VS2 (2 units)	1
VNX5500 with Disks	Existing DMO VNX5500 (2 units), with a total 372 disks which are combination of NL-SAS, SAS, SATA FLASH	1
VINX5500 without Disks	Existing DMO VNX5500 Storage array without disks (2 units)	1

Redacted

Redacted

Redacted

Please confirm that software will be included at no extra cost.

**YES**

#### 4.3. Software

**Software shall be included at no extra cost**

Item	Description	Qty
<b>SYSTEM</b>	<b>RECOVERPOINT</b>	<b>1</b>
458-001-374	RP BASIC FOR UNITY 300/300F/350F =IC	1
M-PSM-SWE-004	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1



SYSTEM	APPSYNC	1
458-001-734	APPSYNC BASIC FOR UNITY 300F/350F =IC	1
456-111-473	APPSYNC BASIC FOR UNITY 300F/350F LIC=IC	1
M-PSM-SWE-005	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1
SYSTEM	SRM	1
458-002-202	STORAGE M&R FOR VPLEX=IC	1
456-113-133	STORAGE M&R FOR VPLEX LIC=IC	1
M-PSM-SW-VP-015	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1

**Total (ex VAT)**

4.4.Service Delivery

**TOTAL**

**Redacted**

The following services and resources are required to implement and



migrate to the new storage infrastructure. These services are to be provided by the Vendor and the offered services are required to be documented in a Statement of Work by the Vendor.

These include VNX Block and File migration to Unity and VPLEX VS2 to VS6 upgrade at Tasks include:

- i) Install, configure and test the above products and provide full documentation. The most up-to-date stable release should be implemented.
- ii) Produce a detailed High and Low level implementation plan with input from THE CUSTOMER
- iii) Plan Block Migration activities utilizing Mobility Central from VPLEX
- iv) Implementation of NAS replication
- v) File Migration includes both CIFS and NFS. NFS Exports will require User Mapping (UID to SID)
- vi) Automate failover/failback using custom scripts

4.5.Support  
& Maintenance  
Services

(cost for 5 years)

TOTAL

Total (ex VAT)

Redacted



Including 5 years  
Maintenance and Support  
Upfront

Total (ex VAT)

**TOTAL COST Not  
Including Disc Trade In**

**£634,438.64**

**The Following Details are the Supplier's Commitments as per the Supplier's Bid Response**



Redacted

## ACCOUNT MANAGEMENT

Redacted



## Section E Call Off Contract award

This Call Off Contract is awarded in accordance with the provisions of the Technology Products 2 Framework Agreement RM3733.

The Supplier shall supply the Goods and/or Services specified in this Order Form to the Customer on and subject to the terms of this Order Form and the Call Off Terms (together referred to as “the Call Off Contract”) for the duration of the Call Off Contract Period.

### SIGNATURES

#### For and on behalf of the Supplier

Name	
Job role/title	
Signature	
Date	

#### For and on behalf of the Customer

Name	
Job role/title	
Signature	
Date	