# AHDB Cereals & Oilseeds

# Monitor Farms

# Labour & machinery reviews

**Background**

The Monitor Farm programme is a farmer-led project providing a powerful extension method on a typical commercial farm representative of a given region. The monitor farmer opens up their business to local farmers and acts as a focal point for group discussions and the testing of new techniques. The project normally runs for three years and will meet four-six times per year.

The focus is on the Monitor Farm business. It’s associated group aim to improve performance by setting goals, recording progress, benchmarking, sharing information and ideas, adopting new systems and techniques. The emphasis of the programme is on practical farming and good business decisions.

The region’s Knowledge Exchange Manager supports the monitor farmer by organising, promoting, facilitating and reporting on meetings whilst being supported by invited specialists.

**Labour & machinery reviews**

Typically, the largest element of a farm business’ costs are overhead costs. To this end, in order to make possible improvements to margins, many of AHDB’s Monitor Farmers require detailed analysis of their labour and machinery costs.

The reviews that we wish for our Monitor Farmers to undertake include:

* Cost review of each machine with an engine. i.e. tractor, combine, sprayer & telehandler. (telehandler & trailers etc costed on a time only basis)
  + Detailing; depreciation, repairs, interest, insurance, total standing cost, total hrs/yr & cost per hour.
* Cost review of each implement with details as above.
* By matching implement to tractor, provide an operation cost per hectare including fuel consumption and labour cost based on workrate, ha/hr.
* The review will give a detailed view of mechanised operation cost across the farm business in a £/ha format.
* A full labour profile for each business is also required.
* A costing of the farms perfered crop establishement system. In an ideal world, what implements are used to establish the crop and what is the total cost.
* Summary and recommendations.

**Quotation**

Please provide a quote for ten farm reviews to take place at locations across England and three in Scotland. These are to include at least one farm visit to collect the necessary data. Please exclude travel costs from your quote, these will be reimbursed at the AHDB standard rate of 45p per mile. Please include detail of the information to be included in the review as per the specification above.

Additional reviews may be required so please also provide a quote for each additional review on a per farm basis.

It is planned for the reviews to take place at the earliest available opportunity – please indicate on your quote that you have the capacity to complete this work, likely to be required by 31 December 2019

The quotes received will be assess based on price, fulfilment of requirements and technical knowledge.

Please include contact information on your quote.

Please return your quote to [harry.henderson@ahdb.org.uk](mailto:harry.henderson@ahdb.org.uk) by 31 May 2019

**Further information**

If you have any questions or would like further details, please contact Harry Henderson Knowledge Exchange Technical Manager, on 07964 974 465 or at [harry.henderson@ahdb.org.uk](mailto:harry.henderson@ahdb.org.uk)

Answers to clarification questions will be published on this project page on the Contracts Finder website – please check the site regularly for updates.

Full details of our standard terms and conditions can be found at: <https://projectblue.blob.core.windows.net/media/Default/About%20AHDB/Procurement/StandardTermsforGoodsandServices2018FV_000.pdf>