**LIVERPOOL VISION**

**INVITATION TO TENDER**

**for**

**The Meetings Show 2018 Exhibition Stand**

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# Structure of the Invitation to Tender

This Invitation to Tender (‘ITT’) is divided into a number of specific sections:

1. Introduction

2. Requirement Overview

High level background to the requirement, specified in more detail in section 4.

3. Indicative Timetable

This sets out the dates and times for responding, evaluating, award and service commencement.

4. Specification of Services or Goods required.

This section provides the details of LV’s specific requirements and your Response should ensure these are referred to.

5. Tender Response

This section sets out the information that you are requested to provide, so that Liverpool Vision can assess, evaluate and select the tenderer that best meets its requirements.

6. Evaluation

This section sets out the criteria, weighting and scoring methodology that Liverpool Vision will use to evaluate Responses.

***Appendix 1 ITT Instructions and Conditions***

***Appendix 2 About Liverpool Vision (the Client)***

***Appendix 3 Terms and Conditions of Contract***

***Appendix 4 Legal Comments Table***

# Introduction

Marketing Liverpool is a function of Liverpool Vision Limited, the city’s economic development company. Marketing Liverpool is responsible for marketing the city as a great place to live, work, visit, study and invest. This ITT aims to appoint a supplier to fulfil all **stand build** requirements for The Meeting Show 2018.

This document contains:

* Contract information
* Background to Marketing Liverpool and its approach to The Meeting Show 2018
* Project briefing
* Tender specifications

Tenderers will need to respond to the requirements listed, considering the evaluation criteria specified, as well as responding directly to the requirements in sections 4 and 5. Submissions should be made according to the process and timelines as indicated.

Any contract will be procured and managed by Liverpool Vision’s Marketing Liverpool team. The purpose of this ITT is to appoint a supplier for the services related to stand build for Marketing Liverpool at The Meetings Show 2018 representing the city of Liverpool’s conference and events offer and its private partners. The contract starts from April 2018 and includes our presence at The Meeting Show in June 2018.

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# Requirement Overview

Location; Olympia London

Dates: 27th - 28th June 2018

The Meeting Show is leading event for the inbound and outbound meetings industry in the UK and provides focused networking, education and meeting opportunities for buyers and suppliers.

**Aim**

The aim of the stand is to showcase the Liverpool City Region as a unique, interesting and proven conference and event location through a visually impactful exhibition stand.

This is the first year Marketing Liverpool has led on the delivery and design of the stand.

**Objectives**

* To showcase the Liverpool City Region as open for business and an exciting and proven event location
* To attract event agencies, associations, corporate events, incentive travel buyers
* To build partnerships with conference clients
* To drive traffic to the stand through appealing but functional stand design

## The Stand

Liverpool has booked a stand (40.5 sq. m) in a prime location. This is in prime location near the middle of the exhibition centre. The design has been created by Marketing Liverpool and is in line with our current campaign.

The stand will be a facilitator for conversations, meetings and a drinks reception.

It will include storage, a fridge, a freezer (also in storage area), sockets and charge up points. The style and functionality of the stand needs to deliver on all of the above requirements, utilising the available space to its optimum, whilst doing so within a good quality and eye-catching build.

Build and de-rig times to be checked independently with the venue: Olympia London

Design concept is attached in section 4.

# Indicative Timetable

This timetable is indicative only and LV reserves the right to change it at its absolute discretion.

|  |  |
| --- | --- |
| Publication of ITT | 22nd March 2018 |
| Opportunity to raise items for clarification ends | 28th March by 1:00pm  |
| LV response to clarification requests, posted on LV website, tenders section. | 29th March 2018 |
| Return of completed ITT Response to LV | 17th April by 2:00pm |
| Presentation / Interview with shortlisted tenderers (if applicable). To be confirmed following evaluation. |  |
| Indicative award (subject to final due diligence and contract) | w/c 23rd April 2018  |
| Service Commencement | Immediate Upon Contract Signature |
| The Meetings Show start date  | 27th June 2018 |

# Specification of services or goods required

The appointed supplier will be required to construct the stand adhering to the tight stipulations including timescales specified by The Meetings Show 2018 and in accordance to British labour laws. It will be the responsibility of the appointed supplier to liaise with the venue (Olympia London) to ensure compliance with any conditions or regulations.

Based on the designs below, in summary we require:

* Supply and delivery of stand build, according to design provided by Marketing Liverpool and creative concept including materials suggested
* Input into design process to ensure delivery is on time and on budget. **Note: ownership of the design will vest in Liverpool Vision.**
* Build, install, maintain, de-rig of stand and disposal of materials
* Installation of stand w/c 25th June 2018 ready for opening on 27th June 2018 (you must contact the venue to find out the build schedule)
* Adherence to all stipulations as listed by The Meetings Show 2018
* Provision and collation of all construction items
* Identification of materials that deliver the flexibility of use as specified
* Recommendation and provision of furniture to create an environment conducive for doing business and facilities for hosting receptions and events (please also refer to the list of free-issue items below)
* Close working with Marketing Liverpool to produce a detailed project plan and to ensure accurate interpretation of design is implemented
* Stand build and breakdown times to be checked independently with venue
* Collection and return of furniture (storage is currently in central Liverpool).
* Non-platform floor.
* Fridge, freezer, power and USB sockets, scatter cushions, bin and table as illustrated in stand design image

**The Meetings Show 2018 stand design and concept**:

 

Please base your response around these plans.

All materials stated in the above designs are indicative and subject to an overall budget for the scope of this ITT of £15,000 + VAT. LV reserves the right to exclude any tender in excess of this. However, we welcome any suggested amendments to the stand design, whilst keeping to the same principles, allowing the project to be delivered within budget.

The items below will be free-issued to the appointed supplier and will remain the property of Liverpool Vision:

* 8 Stools

# Responses required:

Tenderers are invited to respond to the questions set out in this section, having regard for the evaluation criteria weightings set below:

|  |
| --- |
|  |
| Cost | 20% |
| Capability and Resource | 30% |
| Approach and Understanding of the Requirement | 30% |
| Flexibility and Innovativeness | 10% |
| Accreditations / Qualifications | 10% |
| Total  | 100% |

For more information on evaluation of responses, please see [Section 6 – Evaluation.](#_Evaluation)

Please use the section reference numbering, as this will assist in the evaluation process.

All responses should be submitted in an unmarked sealed envelope, stating “Response for The Meetings Show 2018 Exhibition Stand Tender” and marked for the attention of: Zac Roberts, Procurement, Liverpool Vision, 10th Floor, The Capital, 39 Old Hall Street, Liverpool, L3 9PP.

Please provide 2printed responses, together with an electronic copy contained on a **USB / Memory Device**. This will ensure integrity of the process and allow fair, equal and transparent treatment of responses.

LV appreciate the environmental impact and request therefore that where practical duplex printing on environmentally friendly paper is utilised and that additional materials not directly related are **not** included.

Certain documentary requirements that are indicated by asymbol need only be submitted in electronic format.

If delivering by hand, please be advised that because of a barrier system in a shared building, you will need to ask reception in the Capital Building to phone Liverpool Vision (0151) 600 2900 that your submission has arrived for collection.

Envelopes must **not** indicate the identity of your organisation.

There is an opportunity to ask LV for further information to assist you in the preparation of your responses during the Items for Clarification period. If you have an Item for Clarification, please e-mail Zac Roberts (**zroberts@liverpoolvision.co.uk**) during the opportunity period. Please note that responses to these Items for Clarification from LV may be posted on the LV website rather than a response via e-mail. It is your responsibility to make regular checks of the LV website for updates on these.

Please do not contact any other members of Liverpool Vision during the tender process.

*5.1.1 Lots*

Not applicable.

*5.1.2 Executive Summary*

Please provide an Executive Summary of your response.

*5.1.3 Evaluation Questions:*

Below, a list of evaluation questions is included within each of the evaluation criteria mentioned. We request that your submission specifically responds to these questions in order to give your organization the optimum chance to secure the highest score.

* + - 1. ***Cost***
1. Please provide a full breakdown of proposed costs to deliver the specification described, the total figure shall include all associated costs and expenses, including but not limited to:
	* + - Bill of materials
			- Installation requirements
			- Dismantling requirements
			- Transport requirements (including some LV material)
			- Labour for build, installation, maintenance and de-rig
			- Waste removal and disposal of stand materials post event
			- Maintenance on site
			- Travel and accommodation
			- Project management and reporting
			- Attendance of meetings

Ensure costs presented show the **total** cost for the option. Proposed variations to the design specification should be shown and costed **separately**, allowing for like for like evaluation of proposals.

Cost shall be inclusive of expenses and exclusive of VAT, based on an invoicing profile of one third upon contract signature, two thirds upon successful completion of all services. Invoices payable 30 days from receipt.

1. Please provide a full breakdown of proposed costs for optional extras that can be provided and purchased for the stand. These must only be **optional** and not an opportunity to strip out items in order to achieve the budget.
	* + 1. ***Capability and Resource***
2. Please confirm whether you are able to provide all of the Services within the scope of this ITT with details of any other added value that your organisation can deliver.
3. Please describe your policy with regards to the use of subcontractors and confirm whether you would use any in the provision of the service. If yes, then please provide full details.
	* + 1. ***Approach and understanding of the requirement***
4. Please provide a detailed explanation of your understanding of the overall requirements along with visuals of the viable, deliverable and affordable solution you are proposing.
5. Please describe your proposed methodology and approach, including project management and onsite management.
6. Please provide a detailed project plan.
	* + 1. ***Flexibility/Innovativeness***
7. Please describe how you would be able to provide an innovative solution in providing the requirements for the stand, as well providing it in the scheduled build and derig times.
8. Please describe how your company can be flexible in terms of deliverables within the schedule, while working with other teams supplying stand elements e.g. the caterers /Wi-Fi supplier/ etc.
	* + 1. ***Accreditations/Qualifications***
9. Please provide details of any accreditations, qualifications or awards you have received.

***5.2 General company information required***

*The following information / requirements will not be scored, but are* ***mandatory;*** *ensuring that we know enough about the companies that we work with and that they are fit for purpose.**If not satisfied, then LV reserves the right at its absolute discretion not to award a contract irrespective of how the tenderer has scored using the evaluation criteria.*

Please provide a suitable response to the following:

|  |  |
| --- | --- |
| 5.2.1 | Full name of organisation (this should be the name of the organisation acting as prime contractor, where applicable). |
|  |  |
| 5.2.2 | Trading name of organisation (if different from above). |
|  |  |
| 5.2.3 | Registered number if a limited company (please supply a copy of the certificate of incorporation and any certificate of change of name) |
|  |  |
| 5.2.4 | Registered address of organisation **and** address of principal trading office  |
|  |  |
| 5.2.5 | Name and contact details in relation to tender preparation (including email)  |
|  |  |
| 5.2.6 | Address and phone number of office from where business would be conducted in support of this contract, if different from the above  |
|  |  |
| 5.2.7 | Please state the approximate number of employees in your organisation and companies acting in partnership (where relevant), who are specifically engaged in delivering similar services to those proposed by LV. |
|  |  |

*5.3 Financial Information*

|  |  |
| --- | --- |
| 5.3.1 | Please enclose  your organisation’s most recent audited accounts and annual reports. This should include: Balance Sheet, Profit and Loss Account, Full notes to the accounts, Director’s Report/Auditor’s Report. |
|  |  |

*5.4 Professional Conduct*

|  |  |
| --- | --- |
| 5.4.1 | Has your Organisation or proposed partners or any employee within these organisations who would be working on this contract, committed a criminal offence relating to the conduct of your business or profession? If so, please provide details. |
|  |  |
| 5.4.2 | Is your Organisation or are your proposed partners currently involved with any legal proceedings (including Arbitration or any other form of alternative dispute resolution) with any other organisations including local authorities? If so, please provide details. |
|  |  |
| 5.4.3 | Are there any issues, current or likely, in relation to your Organisation or proposed partners that may give rise to any conflict of interest? If so, please provide details. |
|  |  |
| 5.4.4 | Please identify any potential conflicts of interest relating to this contract. |
|  |  |

*5.5 Insurance requirements*

The appointed supplier will be required to maintain appropriate levels of insurance. .Please complete the enclosed table

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Area | Level of cover expected | Level of cover currently held | Level of cover to be provided  | Further details |
| Public liability | £10m |  |  |  |
| Employer’s liability | £5m |  |  |  |
| Professional Indemnity | £1m |  |  |  |

Please note that the insurance cover detailed above needs to be in place before activities commence in pursuance of the services required and will not be considered as part of the costs under the contract between LV and the appointed supplier.

*5.6 Health and Safety*

The appointed supplier will be required to ensure that all elements of your services are planned and implemented in accordance with best practice set out in the Health and Safety Executive (HSE) Event Safety Guide (the ’Purple Guide’) and other such guidance appropriate to your business, and to provide a specific detailed risk assessment of all Health and Safety issues associated with the service.

Please confirm your compliance and acceptance of this.

*5.7 Business Continuity*

The appointed supplier will be required to have in place suitable plan, which will be made available to LV upon request.

*5.8 Equal Opportunities*

LV expects all suppliers and contractors to operate within its Equal Opportunity Policy.



Please confirm your acceptance of this.

*5.9 Previous Contracts*

Please provide details of any previous work carried out by your organisation for Liverpool Vision during the past 3 years. Please include dates, the total value and the name of your primary contact at LV.

# Evaluation

Tender Responses will be evaluated using the following criteria and weightings:

|  |
| --- |
|  |
| Cost | 20% |
| Capability and Resource | 30% |
| Approach and Understanding of the Requirement | 30% |
| Flexibility and Innovativeness | 10% |
| Accreditations / Qualifications | 10% |
| Total  | 100% |

Responses, other than Cost, will be scored as follows. Intermediate scoring, for example 3.7, is permissible: -

|  |  |  |
| --- | --- | --- |
| 0 | Poor | No response or partial response and poor evidence provided in support of it. Does not give confidence in the ability of the Tenderer to deliver the services. |
| 1 | Weak | Response is supported by a weak standard of evidence in several areas giving rise to concern about the ability of the Tenderer to deliver the services. |
| 2 | Satisfactory | Response is supported by a satisfactory standard of evidence in most areas but a few areas lacking detail/evidence giving rise to some concerns about the ability of the Tenderer to deliver the services. |
| 3 | Good | Response is comprehensive and supported by good standard of evidence. Gives confidence in the ability of the Tenderer to deliver the services. Meets the requirements. |
| 4 | Very good | Response is comprehensive and supported by a high standard of evidence. Gives a high level of confidence in the ability of the Tenderer to deliver the services. May exceed the requirements in some respects.  |
| 5 | Excellent | Response is very comprehensive and supported by a very high standard of evidence. Gives a very high level of confidence the ability of the Tenderer to deliver the services. May exceed the requirements in most respects. |

Responses should reflect the services specified and will be evaluated against the response requirements set out in Section 5, on the basis of the above award criteria.

Liverpool Vision reserves the right to contact certain tenderers if clarification of their tender is required.

If, as part of the evaluation process, Liverpool Vision opts to seek further clarification or to meet shortlisted bidders, then a re-evaluation will occur, based on the same criteria stated above.

**Price will be evaluated using the following method:**

20% will be awarded to the lowest cost bid and the remaining Tenderers will be allocated scores based on their deviation from this figure.

For example, if the lowest cost is £40 and another cost is £48 then the lowest cost Tenderer gets 20% (full marks) for cost and the second placed Tenderer gets 16.6% and so on. (£40/£48 x 20% = 16.6%).

*Appointed suppliers will be expected to have suitable financial stability to undertake these pieces of work and to have insurances and policies in place that are adequate to undertaking payment from public funds. If LV regards responses in section 5 to be unsatisfactory, then LV reserves the right at its absolute discretion not to award a contract irrespective of how the tenderer has scored using the evaluation criteria.*

# Appendix 1 - ITT Instructions and Conditions

Please note that by submitting a response to this ITT that you agree and comply with all parts of the ITT Instructions and Conditions section.

**1.1 General Instructions**

1.1.1 This document is made available on the condition that the information contained within it is used solely in connection with the competitive process for this ITT and for no other purposes.

1.1.2 Whilst reasonable care has been taken in preparing this document, the information within it does not purport to be comprehensive or to have been independently verified. LV accepts no liability or responsibility for the adequacy, accuracy or completeness of any information stated. No representation or warranty, express or implied, is given by LV or any of its representatives with respect to the information contained herein or upon which this ITT is based. Any liability for such matters is expressly disclaimed.

1.1.3 LV reserves the right, without prior notice, to change, modify, or withdraw the basis of its request and/or to reject all proposals and terminate negotiations at any time. In no circumstance will LV incur any liability in respect of time, effort or costs incurred in regard to either discussions, meetings or time spent in respect of reviewing and/or responding to this document or any subsequent material.

1.1.4 This document is not intended to provide the basis for any investment decision. The recipients of this document must make their own independent assessment of the requirements after making such investigations and taking such professional advice as it deems necessary.

1.1.5 The information in this document shall be kept confidential by the Tenderer and may not be copied, reproduced, distributed or passed to any other persons, at any time, without the prior written authorisation of LV. Ownership in any response to this ITT shall be vested in LV upon delivery of the same and such response shall only be returned at the sole discretion of LV and at the recipient’s cost.

1.1.6 This ITT is not a purchase order and does not constitute an offer capable of acceptance. This ITT does not commit LV or any official of it to any specific course of action. The issue of this ITT does not bind LV or any official of it to accept any proposal, in whole, or in part, whether it includes the lowest priced proposal, nor does it bind any officials of LV to provide any explanation or reason for its’ decision to accept or reject any proposal. Moreover, while it is the intention of LV to enter contract negotiations with the selected Tenderer, the fact that LV has given acceptance to a specific Tenderer does not bind it or any official of it in any manner to the Tenderer.

1.1.7 Without prejudice to any prior obligations of confidentiality you may have, no publicity relating to this ITT or to the acceptance by LV of any ITT response or to the letting of any future contract shall be released by you without the prior written approval of LV.

1.1.8 You shall be deemed to have examined before the submission of your tender response, all the provisions in this ITT as well as regulations and other information relevant to your tender response, and to have fully considered the risks, contingencies, and other circumstances, which could affect the tender response. You shall be responsible for obtaining all information by the making of reasonable and prudent inquiries and, by prior arrangement.

1.1.9 By submitting a Tender Response the Tenderer represents that it has read and understood the ITT. The Tenderer will consider the contents of any submitted tender response as an offer to contract.

1.1.10 Any attempt by Tenderers or their advisors to influence the contract award process in any way may result in the Tenderer being disqualified. Specifically, Tenderers shall not directly or indirectly, at any time:

(a)      Revise or amend the content of their Tender in accordance with any agreement or arrangement with any other person, other than in good faith with a person who is a proposed partner or supplier;

(b)      Enter into any agreement or arrangement with any other person as to the form or content of any other Tender, or offer to pay any sum of money or valuable consideration to any person to effect changes to the form or content of any other Tender;

(c)      Enter into any agreement or arrangement with any other person that has the effect of prohibiting or excluding that person from submitting a Tender;

(d)      Canvass LV or any employees or agents of LV in relation to this procurement; or

(e)      Attempt to obtain information from any of the employees or agents of LV or its advisors concerning another Tenderer or Tender; or

(f)       Offer, pay, promise to pay, or authorize the giving of any financial or other benefit to any person for the purpose of obtaining an improper advantage, or otherwise conduct themselves in a manner contrary to any anti-bribery or anti-money laundering legislation and/or regulations in the broadest sense (whether issued by the EU, the US, the UN or any other body) or any other such rule or legislation that may apply from time to time.

1.1.11 Tenderers are responsible for ensuring that no conflicts of interest exist between the Tenderer and its advisors, and LV and its advisors and Partners. LV reserves the right to disqualify any Tenderer that is guilty of any misrepresentation in relation to its Tender or the tender process.  Any Tenderer who fails to comply with the requirements of this clause may be disqualified from the procurement process at the discretion of LV.

1.1.12 Only information provided as a direct response to this ITT will be evaluated. Information and detail which forms part of general company literature or promotional brochures etc. will not form part of the evaluation process. Marketing material should not be included with your tender response. Supplementary documentation may be attached where you have been directed to do so. Such material must be clearly marked with the name of the organisation and the section to which it relates. All sections must be answered unless advised otherwise.

1.1.13 Please note that LV may require clarification of the answers provided or ask for additional information.

1.1.14 The response should be submitted by an individual of the organisation, company or partnership who has authority to answer on behalf of that organisation, company or partnership.

1.1.15 Should there be any obvious typographical errors or misunderstandings in the ITT documentation then clarification should be sought. However, if the response is found to misrepresent facts, the documents will be deemed void. In the case where the error or misrepresentation is not discovered until after the contract is awarded, we reserve the right to determine the contract and costs incurred by us as a result of the determination shall be recoverable from the Tenderer under the contract.

1.1.16 If applying on behalf of a consortium, please list the names and addresses of all other members of the consortium. Any contract will be entered into with the nominated lead organisation and all members of the consortium, who will in these circumstances each be required to execute said contract together with all ancillary documentation, evidencing their joint and several liability in respect of the obligations and liabilities of the contract. It will be for members of the consortium to resolve their respective duties and liabilities amongst each other. For administrative purposes, any associated documentation will be sent to the nominated lead organisation.

1.1.17 If sub-contractors are proposed to assist in the delivery of the service, please list the business names, registered offices, addresses and specific areas of service which they will deliver.

1.1.18 It is the responsibility of tenderers to ensure that their tender is delivered not later than the appointed time. LV does not undertake to consider tenders received after that time unless clear evidence of posting is available (i.e. a clear post mark and/or certificate of posting). It should be noted that mail is not delivered directly to the recipient but through a central post room. This may delay receipt of post, and allowances should be made.

1.1.19 Whilst LV is committed to selecting a supplier or suppliers, it reserves the right not to accept any proposals or award the contract.

1.1.20 LV does not bind itself to accept the lowest or any tender, and reserves the right to accept a portion of any tender, unless the tenderer expressly stipulates otherwise on his tender. The right is also reserved to award more than one contract.

**1.2 In responding to this ITT you specifically agree the following:**

1.2.1 Having examined all parts of the ITT that the supply of the Goods and/or Services to LV will be at the rates/prices as provided. All prices must be quoted on the basis indicated in the accompanying documents, except where the tenderer proposes alternative priced procedures, and should exclude VAT. Discounts for prompt payment should be stated. The basis of the price shall be inclusive of all costs and delivery to LV.

1.2.2 That any other terms or conditions or any general reservations which may be printed on any correspondence emanating from the tenderer in connection with this tender or with any contract resulting from this tender, shall not be applicable to the on-going relationship between LV and the appointed supplier(s).

1.2.3 That any contract whatsoever that may result from this tender shall be subject to the laws of England and Wales as interpreted in an English Court.

1.2.4 The prices quoted and all other information supplied in this tender are valid and open to acceptance by LV for a period three calendar months from the tender return date specified in the ITT

1.2.5 The essence of competitive tendering is that LV shall receive bona fide competitive tenders from all companies tendering. In recognition of this principle, any response is declared to be a bona fide tender, intended to be competitive and that you have not fixed or adjusted the amount of the tender by or under or in accordance with any agreement or arrangement with any other person.

1.2.6 You declare that you have not done and undertake that you will not do any of the following acts: -

(a) communicate with a person, other than the person calling for this tender, the amount or approximate amount of the proposed tender.

(b) enter into any agreement or arrangement with any other person that he shall refrain from tendering or as to the amount of any tender to be submitted.

(c) offer to pay or give, or agree to pay or give, any sum of money or valuable consideration directly or indirectly to any person for doing or having done or causing or having caused to be done in relation to any other tender or proposed tender for the requirement any act or thing of the sort described above.

LV may, if requested to do so, disclose the name of any appointed supplier.

In this declaration the word "persons" includes any person and anybody or association, corporate or incorporate. The words "agreement or arrangement" include any such transaction, formal or informal, whether legally binding or not.

**1.3 Freedom of Information**

1.3.1 LV is subject to The Freedom of Information Act 2000 (“Act”) and The Environmental Information Regulations 2004 (“EIR”).

1.3.2 As part its duties under the Act or EIR, it may be required to disclose information concerning the procurement process or the contract to anyone who makes a request.

1.3.3 If the prospective Tenderer considers that any of the information provided in their response is commercially sensitive (meaning it could reasonably cause prejudice to the prospective Tenderer if disclosed to a third party) then it should be clearly marked as "Not for disclosure to third parties” together with valid reasons in support of the information as being exempt from disclosure under the Act and the EIR.

1.3.4 LV will endeavour to consult with the prospective Tenderer and have regard to comments and any objections before it releases any information to a third party under the Act or the EIR. However, LV shall be entitled to determine in its absolute discretion whether any information is exempt from the Act and/or the EIR, or is to be disclosed in response to a request of information. LV will make its decision on disclosure in accordance with the provisions of the Act or the EIR and will only withhold information if it is covered by an exemption from disclosure under the Act or the EIR.

# Appendix 2- About Liverpool Vision

The client is Liverpool Vision Limited (company registration number 06580889) working on behalf of the Mayor of Liverpool.

Who Are We?

Working closely with private sector businesses in the city, Liverpool Vision is the Mayor of Liverpool’s economic development company incorporating:

• Marketing Liverpool

• Invest Liverpool

• Special projects, such as 2018 International Business Festival.

What Is Our Purpose?

Liverpool Vision’s purpose is to enhance the brand of Liverpool, attracting investment and creating jobs to ensure a more prosperous future for the city.

How Do We Do This?

Through raising the profile of our offer we will generate interest from investors and visitors that will both help attract new investment and encourage existing businesses to grow. We will, together with private and public sector partners maximise opportunities by participating in major events such as MIPIM, International Business Festival and Visitor Economy exhibitions. By working in partnership with commercial partners in the private sector we will communicate positive messages about the city to local, national and international audiences.

What Are Our Values?

Liverpool Vision’s is committed to the highest standards of ethical conduct and integrity in its business activities and to providing a high-quality service to all its customers and partners. Liverpool Vision believes that all its workers should be treated with dignity and respect and everyone is encouraged and supported to be the best they can be. We believe in taking responsibility, being creative and innovative and working together as a team for the benefit of the city.

# Appendix 3 – Terms & Conditions of Contract

This appendix contains the terms of LV’s standard Terms & Conditions for services.

By submitting a Response, the Tenderer is agreeing to be bound by the terms of this ITT and the agreements save as in relation to those areas of the agreements specifically highlighted in the response to Appendix 2. As such, if the terms of the agreements render proposals in the Tenderer’s Response unworkable, the Tenderer must submit full details of the unworkable/unacceptable provisions within the Agreement by completing the Legal Comments Table attached at Appendix 2.

Following receipt of this Response, LV will consider whether any amendment to the Agreement is required. Any amendments will be published through a Clarifications Log and will apply to all Tenderers. Where both the amendment and the original drafting are acceptable and workable to LV, LV will publish the amendment as an alternative to the original drafting. In this case, Tenderer’s should indicate if they prefer the amendment; otherwise the original drafting will apply. Any amendments which are proposed, but not approved by LV through this process, will not be acceptable and may be construed as a rejection of the terms of the Agreement leading to the disqualification of the tender.



# Appendix 4 – Legal Comments Table

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| --- | --- | --- |
| **Clause/Paragraph /Schedule** | **Summary of Issue** | **Suggested Revisions** |
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