**Invitation to Tender**

**Newlyn Crab Company Ltd – Solar Panel System**

**Ref: NZ946**

# 1. About Newlyn Crab Company Ltd

Newlyn Crab Company Ltd has grown out of 2 brothers love of the sea and its produce. Nev had taken to sea as a crab fisherman, following in his father’s footsteps. But then he injured his arm in a fishing accident off the Cornish coast in 2001. His brother Rich, just back from backpacking around Central America, headed down to Newlyn to help him recuperate. They quickly realised that there was a market for fresh hand picked crab meat, so with a limited budget and a homemade crab boiler,they started picking crab and supplying local pubs and restaurants. Hence the beginning of the Newlyn Crab Company journey.

In the last 20 years Nev and Rich have worked hard together to create the company they are proud off, although the original company has now been divided into two different companies, they still work very closely together to produce the finest crab products for the likes of Waitrose, Able & Cole and Booths.

As a company we take our responsibility very seriously, all boats landing to us are registered fishing vessels, we are stringent with our checks and procedures, to make sure no undersized or egg laden females are landed to us. The boats are checked by the MMO (Marine Management Organisation) to ensure compliance, with hefty fines for boats and processors that do not comply.

We are also routinely checked by the Cefas (Centre of environment, fisheries aquaculture science) Who are the government’s marine and freshwater science experts. They help keep our seas, oceans and rivers healthy and productive and our seafood safe and sustainable.

We are proud as a business to be part of the community to support the health of the marine environment, keeping our seas clean and productive for future generations and sustainability.

# 2. Background and Context

To install a solar panel array on the roof of the factory to reduce our carbon footprint and significantly reduce our energy bills.

The purchase of this system is part of a grant funded application process and therefore procurement will be subject to grant approval of the project. We will assess tenders received on a Most Economically Advantageous Tender.

# 3. Tender requirements

The successful tenderer will be expected to undertake the following activities:

* 1. **General**

1. Location: Stable Hobba, Newlyn, Penzance, Cornwall, England, TR20 8FR
2. Roof is steel corrugated sheeting and pitch approximately 10 degrees from horizontal. Eaves height 3m (all measurements to be confirmed by site survey).
3. Area beneath roof accessible via using scaffolding (subject to site visit)
4. Newlyn Crab Company Ltd annual consumption is 267,000 KWh pa

**Site Visit** A site visit and structural assessment is strongly recommended to be conducted to ensure that the roof can take the weight caused by having the PV array mounted onto the roof.This is be arranged as per Section 5.

**3.2 Specific Requirements**

**Where specific manufacturers are detailed below for an item potential bidders may offer alternatives providing, they meet or exceed the specification including the warranty period. Any such alternatives should be agreed with Newlyn Crab Company Ltd through the clarifications process detailed at section 9.**

1. Installation at our premises (3.1.1) and integration to our electrical supply
2. Overall system size to be a minimum of 100kWp
3. Longi Solar modules
4. SMA Inverter
5. Establish and maintain a remote connection to our installation, enabling both ourselves and you to monitor and log its performance (at inverter string level) and diagnose and respond to any faults. Monitoring to also confirm PV generation levels. System can identify what the solar array is producing, and how much of the energy is being self-consumed and imported.
6. All work to include:
7. A new PV system including the PV modules and three phase inverters
8. To configure the three phase inverter system(s) to the most cost-effective outcome
9. Structural Assessment and Building Regulations Compliance
10. Structural Assessment Report
11. District Network Operator Consent. To conduct the necessary G99 checks and application process with the DNO.
12. System design
13. Scaffolding and safe access system
14. Compound and welfare facilities (provided by the tenderer)
15. Mechanical handling of materials
16. Waste Management; waste certificates to be provided as evidence the waste has been disposed of in accordance with any regulatory requirements
17. Supply, installation and commissioning of solar PV system
18. On site client training, instruction and handover

3.3 **Warranties**

1. PV units minimum 25 year product workmanship and 25 year power performance
2. Inverters with minimum 10 year warranty
3. Workmanship minimum warranty of 5 years
4. Other equipment employed as part of the installation should clearly specify the length and type of warranties included

**3.4** Certification of installations to building regulations (structural report confirming capability of roof load)

4**. Budget**

The total maximum budget available for this commission is £55,000.00 (ex VAT) but inclusive of all expenses.

**Tenders that exceed the total budget will not be considered.**

The budget will be reviewed as part of the tender evaluation detailed in Section 10 and will reflect the degree to which there is a saving on the maximum budget.

# 5. Tender and commission timetable

The timescale of the programme is from the date of signing the contract until acceptance by Newlyn Crab Company Ltd authorised representative. The timetable for submission of the Tender, completion of the programme is set out below:

|  |  |
| --- | --- |
| **Milestone** | **Date** |
| Date ITT available on Contracts Finder | 20 May 2024 |
| Site Visit to be arranged with Neville Pittman nev@newlyncrab.co.uk | 28 May 2024 |
| Last date for raising queries | 1700: 3 June 2024 |
| Last date for clarifications to queries | 1700: 4 June 2024 |
| Deadline to return ITT | **1700: 13 June 2024** |
| Evaluation of ITT | 14 June 2024 |
| Preferred supplier notified | 18 June 2024 |
| Award of Contract | This is subject to successfully obtaining grant funding and will normally be no later than 30 days from contract evaluation |

# 6. Tender submission requirements

Please include the following information in your Tender submission.

6.1 Covering letter (two sides of A4 maximum) to include:

1. A single point of contact for all contact between the tenderer and Newlyn Crab Company Ltd during the tender selection process, and for further correspondence.
2. Confirmation that the tenderer has the resources available to meet the requirements outlined in this brief.
3. Confirmation that the tenderer holds current valid insurance policies as set out below and, if successful, supporting documentation will be provided as evidence:
   * 1. Professional Indemnity Insurance with a limit of indemnity of not less than two million (£ 1,000,000),
     2. Employers Liability Insurance with a limit of indemnity of not less than ten million (£10,000,000)
     3. Public Liability Insurance with a limit of indemnity of not less than ten million (£5,000,000).
     4. Products Liability Insurance with a limit of indemnity of not less than ten million (£5,000,000).
4. Conflict of interest statement

6.2 Method statement to include the following:

1. Supply, installation and commissioning of the new system/components, following all legal requirements and trade association codes.
2. PV system design practices.
3. Proposed illustrative layout of PV panels on roof.
4. DNO application for grid connection. Responsibility for securing G99 agreement, and G100 if required.
5. Installation of any additional sensors required to meet best practice.
6. Supply of electrical installation drawings to integrate with existing system/3 phase supply.
7. Manufacturer and parts of PV Panels and Inverter. (Section 3)
8. Confirm terms of guarantee for parts and installation. (Section 3)
9. How waste is going to be responsible and legally compliant.
10. Evidence that you are a registered member of both MCS and RECC.
11. Include structural report to confirm roof load capacity.
12. The CV of the HS responsible person.
13. Gantt chart or equivalent demonstrating the project timescales and any payment plan with associated milestones.

6.3 Previous work examples. Two examples of previous contracts of a similar size. Maximum of one side of A4 (pictures can be supplied separately but must contain no other text than labels; website links will not be viewed).

6.4 Budget

**7. Sub-contracting**

Tenderers should note that a consortia can submit a tender but the sub-contracting of aspects of this commission after appointment will only be allowed by prior agreement with Newlyn Crab Company Ltd.

**8. Conflicts of Interest**

Tenderers must provide a clear statement with regard to potential conflicts of interests. Therefore, **please confirm within your tender submission** whether, to the best of your knowledge, there is any conflict of interest between your organisation and Newlyn Crab Company Ltd or its programme team that is likely to influence the outcome of this procurement either directly or indirectly through financial, economic or other personal interest which might be perceived to compromise the impartiality and independence of any party in the context of this procurement procedure.

Receipt of this statement will permit Newlyn Crab Company Ltd to ensure that, in the event of a conflict of interest being notified or noticed, appropriate steps are taken to ensure that the evaluation of any submission will be undertaken by an independent and impartial panel.

# 9. Tender clarifications

Any clarification queries arising from this Invitation to Tender which may have a bearing on the offer should be raised by email to:

[nev@newlyncrab.co.uk](mailto:nev@newlyncrab.co.uk)

in accordance with the Tender and Commission Timetable in section 5.

Responses to clarifications will be anonymised and uploaded by Newlyn Crab Company Ltd to Contracts Finder and will be viewable to all tenderers.

No representation by way of explanation or otherwise to persons or corporations tendering or desirous of tendering as to the meaning of the tender, contract or other tender documents or as to any other matter or thing to be done under the proposed contract shall bind Newlyn Crab Company Ltd unless such representation is in writing and duly signed by a Director/Partner of the tenderer. All such correspondence shall be returned with the Tender Documents and shall form part of the contract.

# 10. Tender evaluation methodology

Each Tender will be checked for completeness and compliance with all requirements of the ITT. Tenders will be evaluated to determine the most economically advantageous offer taking into consideration the award criteria.

**Tender returns will be assessed based on the following tender award criteria.**

|  |  |
| --- | --- |
| Ref 6.1 Covering Letter |  |
| Acceptable covering letter including confirmation of the requirements detailed at 6.1 | Pass/ Fail |
| Ref 6.2 Method Statement | 20 |
| a. Supply, installation and commissioning of the new system/components, following all legal requirements and trade association codes.  b. PV system design practices.  c. Proposed illustrative layout of PV panels on roof.  d. DNO application for grid connection. Responsibility for securing G99 agreement, and G100 if required.  e. Installation of any additional sensors required to meet best practice.  f. Supply of electrical installation drawings to integrate with existing system/3 phase supply.  g. Manufacturer and parts of PV Panels and Inverter. (Section 3)  h. Confirm terms of guarantee for parts and installation. (Section 3)  i. How waste is going to be responsible and legally compliant.  j. Evidence that you are a registered member of both MCS and RECC.  k. Include structural report to confirm roof load capacity.  l. The CV of the HS responsible person.  m. Gantt chart or equivalent demonstrating the project timescales and any payment plan with associated milestones. |  |
| Ref 6.3 Previous work examples | 20 |
| Two examples of previous contracts of a similar size. Maximum of one side of A4 (pictures can be supplied separately but must contain no other text than labels; website links will not be viewed). |  |
| Ref 6.4 Budget | 60 |
| A **fixed fee** for this work (ex VAT) including travel and other expenses.  The lowest bid will be awarded the full 60 marks. Other bids will be awarded a mark that is proportionate to the level of their bid in comparison to the lowest bid i.e. Marks awarded = 60 x lowest bid / bid |  |

11**. Assessment of the Tender**

The reviewer will award the marks depending upon their assessment of the applicant’s tender submission using the following scoring to assess the response:

|  |  |  |
| --- | --- | --- |
| **Scoring Matrix for Award Criteria** | | |
| Score | Judgement | Interpretation |
| 100% | Excellent | Exceptional demonstration of the relevant ability, understanding, experience, skills, resource and/or quality measures required to provide the goods/works/services. Full evidence provided where required to support the response. |
| 80% | Good | Above average demonstration of the relevant ability, understanding, experience, skills, resource and/or quality measures required to provide the goods/works/services. Majority evidence provided to support the response. |
| 60% | Acceptable | Demonstration of the relevant ability, understanding, experience, skills, resource and/or quality measures required to provide the goods/works/services, with some evidence to support the response. |
| 40% | Minor Reservations | Some minor reservations of the relevant ability, understanding, experience, skills, resource and/or quality measures required to provide the goods/works/services, with little or no evidence to support the response. |
| 20% | Serious Reservations | Considerable reservations of the relevant ability, understanding, experience, skills, resource and/or quality measures required to provide the goods/works/services, with little or no evidence to support the response. |
| 0% | Unacceptable | Does not comply and/or insufficient information provided to demonstrate that there is the ability, understanding, experience, skills, resource and/or quality measures required to provide the goods/works/services, with little or no evidence to support the response. |

During the tender assessment period, Newlyn Crab Company Ltd reserves the right to seek clarification in writing from the tenderers, to assist it in its consideration of the tender. Tenders will be evaluated to determine the most economically advantageous offer taking into consideration the award criteria weightings in the table above.

Newlyn Crab Company Ltd is not bound to accept the lowest price or any tender. Newlyn Crab Company Ltd will not reimburse any expense incurred in preparing tender responses. Any contract award will be conditional on the Contract being approved in accordance with Newlyn Crab Company Ltd’s internal procedures and Newlyn Crab Company Ltd being able to proceed.

12**. Tender Award**

Any contract awarded as a result of this tender process will be in accordance with this tender and supplier’s response.

# 13. Tender returns

Tenders are to be returned by email.

Tenders are to be returned in accordance with Section 5

Latest date to be returned: As per Section 5

Latest time to be returned: 17:00

Emailed tenders should be sent electronically to:

[nev@newlyncrab.co.uk](mailto:nev@newlyncrab.co.uk)

with the following message clearly noted in the Subject box;

‘Newlyn Crab Company Ltd – Solar Panel Systems’

**Tenderers are advised to request an acknowledgement of receipt of their email.**

# 14. Disclaimer

The issue of this documentation does not commit Newlyn Crab Company Ltd to award any contract pursuant to the tender process or enter into a contractual relationship with any provider of the service. Nothing in the documentation or in any other communications made between Newlyn Crab Company Ltd or its agents and any other party, or any part thereof, shall be taken as constituting a contract, agreement or representation between Newlyn Crab Company Ltd and any other party (save for a formal award of contract made in writing by Newlyn Crab Company Ltd or on behalf of Newlyn Crab Company Ltd).

Tenderers must obtain for themselves, at their own responsibility and expense, all information necessary for the preparation of their tender responses. Information supplied to the tenderers by Newlyn Crab Company Ltd, or any information contained in Newlyn Crab Company Ltd’s publications is supplied only for general guidance in the preparation of the tender response. Tenderers must satisfy themselves by their own investigations as to the accuracy of any such information and no responsibility is accepted by Newlyn Crab Company Ltd for any loss or damage of whatever kind and howsoever caused arising from the use by tenderers of such information.

Newlyn Crab Company Ltd reserves the right to vary or change all or any part of the basis of the procedures for the procurement process at any time or not to proceed with the proposed procurement at all.

Cancellation of the procurement process (at any time) under any circumstances will not render Newlyn Crab Company Ltd liable for any costs or expenses incurred by tenderers during the procurement process.