

	Motorway Energy	
Tenderer's <i>fee percentage</i>		
Section		
Sheet Reference	MSA Location	
PS1	Tebay Northbound (M6)	
PS2	Clacket Lane Westbound (M25)	
PS3	Beaconsfield (M40)	
PS4	Corley Northbound (M6)	
PS5	Maidstone (M20)	
PS6	Clacket Lane Eastbound (M25)	
PS7	Taunton Northbound (M5)	
Section		
Sheet Reference	MSA Location	
PS1	Tebay Northbound (M6)	
PS2	Clacket Lane Westbound (M25)	
PS3	Beaconsfield (M40)	
PS4	Corley Northbound (M6)	
PS5	Maidstone (M20)	
PS6	Clacket Lane Eastbound (M25)	
PS7	Taunton Northbound (M5)	

Way Service Areas	
/ Storage System	
Tenderer	
	0.00%
A	
	MSA Total
Tenderer to identify MSA sites included in Tender	0.00
Tenderer to identify MSA sites included in Tender	0.00
Tenderer to identify MSA sites included in Tender	0.00
Tenderer to identify MSA sites included in Tender	0.00
Tenderer to identify MSA sites included in Tender	0.00
Tenderer to identify MSA sites included in Tender	0.00
Tenderer to identify MSA sites included in Tender	0.00
Section A - Net Total	0.00
Section A - Fee	0.00
Section A - Total of the Prices	0.00
B	
	MSA Total
	0.00
	0.00
	0.00
	0.00
	0.00
	0.00
	0.00
Section B - Net Total	0.00
Section B - Fee	0.00
Section B - Total of the Prices	0.00
Tenderer Combined - Net Total	0.00
Tenderer Combined - Fee	0.00
Tenderer Total of the Prices	0.00

MSA Sites (6.7.4 Listed in Order of Prioritised Ranking)	Tenderer Submissions			
	Tenderer A	Tenderer B	Tenderer C	Tenderer D
Tenderer's fee percentage	5.00	15.00	10.00	7.50
Section A				
PS(A)-1	810,000.00	860,000.00	520,000.00	543,000.00
PS(A)-2	930,000.00	970,000.00	610,000.00	625,000.00
PS(A)-3	620,000.00	720,000.00	500,000.00	515,000.00
PS(A)-4	860,000.00	900,000.00	575,000.00	587,000.00
PS(A)-5	710,000.00	765,000.00	450,000.00	460,000.00
PS(A)-6	682,000.00	725,000.00	450,000.00	455,000.00
PS(A)-7	705,000.00	780,000.00	450,000.00	465,000.00
PS(A)-8	333,000.00	350,000.00	325,000.00	315,000.00
PS(A)-9	427,500.00	450,000.00	410,000.00	405,000.00
PS(A)-10	1,088,023.81	1,158,260.87	950,000.00	940,000.00
	7,165,523.81	7,678,260.87	5,240,000.00	5,310,000.00
PS(A)-11	617,000.00		525,000.00	537,000.00
PS(A)-12	627,000.00		537,000.00	547,000.00
PS(A)-13			565,000.00	565,000.00
PS(A)-14			600,000.00	605,000.00
PS(A)-15			560,272.73	550,000.00
Section A Net Total	8,409,523.81	7,678,260.87	8,027,272.73	8,114,000.00
Fee	420,476.19	1,151,739.13	802,727.27	608,550.00
Section A Total of the Prices	8,830,000.00	8,830,000.00	8,830,000.00	8,722,550.00

Section B				
PS(B)-1	66,420.00	70,520.00	42,640.00	44,526.00
PS(B)-2	76,260.00	79,540.00	50,020.00	51,250.00
PS(B)-3	50,840.00	59,040.00	41,000.00	42,230.00
PS(B)-4	70,520.00	73,800.00	47,150.00	48,134.00
PS(B)-5	58,220.00	62,730.00	36,900.00	37,720.00
PS(B)-6	55,924.00	59,450.00	36,900.00	37,310.00
PS(B)-7	57,810.00	63,960.00	36,900.00	38,130.00
PS(B)-8	27,306.00	28,700.00	26,650.00	25,830.00
PS(B)-9	35,055.00	36,900.00	33,620.00	33,210.00
PS(B)-10	89,217.95	94,977.39	77,900.00	77,080.00
PS(B)-11	50,594.00		43,050.00	44,034.00
PS(B)-12	51,414.00		44,034.00	44,854.00
PS(B)-13			46,330.00	46,330.00
PS(B)-14			49,200.00	49,610.00
PS(B)-15			45,942.36	45,100.00
Section B Net Total	689,580.95	629,617.39	658,236.36	665,348.00
Fee	34,479.05	94,442.61	65,823.64	49,901.10
Section B Total of the Prices	724,060.00	724,060.00	724,060.00	715,249.10
Combined (Section A+B) Total of the Prices	9,554,060.00	9,554,060.00	9,554,060.00	9,437,799.10

Maximum Number of Sites Offered	12.00	10.00	15.00	15.00
Average Price per site	796,171.67	955,406.00	636,937.33	629,186.61
Factor to be applied to the maximum number of sites based on the percentage variance by which Tenderers Avg Price is above the Lowest Avg Price	0.7346	0.4815	0.9877	1.0000
Factored Number of Sites	8.8152	4.8152	14.8152	15.0000

Comments / Cross Reference to IFT Clauses / Example - Calculation of Commercial Score

6.7.18 - The fee percentage is fixed for the duration of the contract and will apply to all works and services delivered under the contract

6.7.6 Section A - NEC ECC for supply, installation and commissioning of ESS

7.3.10 - The CAP will determine a Price for each Tender based upon the minimum number of sites that all Tenderers confirm that they can deliver within the *Client's* available budget - in this example Tenderer B commits to deliver 10 sites within the available budget, all other Tenderers offer to deliver more than 10 sites

Part 1 - Commercial Score					
	A	B	C	D	Lowest total of the Prices including Fee TL
Min No of Sites - Net Total	7,165,523.81	7,678,260.87	5,240,000.00	5,310,000.00	
Fee	358,276.19	1,151,739.13	524,000.00	398,250.00	
Price for Min No of Sites	7,523,800.00	8,830,000.00	5,764,000.00	5,708,250.00	5,708,250.00
	TX	TX	TX	TL	
Part 1 Commercial Score = (1 – (Tx – TL) / TL) x 20 marks	13.64	9.06	19.80	20.00	

6.7.17 - Fee is the amount calculated by applying the fee percentage to the amount of Defined Cost

6.7.10 - Total of the Prices including Fee must not exceed *Client's* available budget of £8.83M

6.7.7 Section B - NEC TSC for operation and maintenance and decommissioning

6.7.17 - Fee is the amount calculated by applying the fee percentage to the amount of Defined Cost

6.7.20 - The total of the Prices including the Fee is the Tenderer's comprehensive price for everything necessary to meet the relevant sections of the Scope, the Client's Requirements, and all other obligations under the contract

7.3.10 - For the remaining marks, an Average Price Factor will be applied to the maximum number of MSA sites that each Tenderer commits to deliver

7.3.10 - The Average Price per site is the combined total of the Prices including Fee for Section A and Section B divided by the maximum number of sites that the tenderer commits to deliver

7.3.10 - The Average Price Factor is calculated by deducting from 1 the percentage variance by which each Tenderer's Average Price (APx) for all sites is above the lowest Average Price (APL)

Part 2 Commercial Score - Average Price Factor					
	A	B	C	D	Lowest Average Price
Average Price Per Site	796,171.67	955,406.00	636,937.33	629,186.61	629,186.61
	APx	APx	APx	APL	APL
Average Price Factor = 1 – (APx – APL) / APL	0.7346	0.4815	0.9877	1.0000	

7.3.10 - The Factored Number of Sites is then calculated by applying the Average Price Factor for each Tenderer to the Total number of MSA sites that it has committed to deliver

Part 2 Commercial Score - Factored Number of Sites				
	A	B	C	D
Maximum Number of Sites (NMAX)	12.00	10.00	15.00	15.00
Average Price Factor (APF)	0.7346	0.4815	0.9877	1.0000
Factored Number of Sites = NMAX x APF	8.8152	4.8152	14.8152	15.0000

7.3.10 - Part 2 of the Commercial Score is calculated by dividing the Factored Number of Sites (FNx) by the maximum Factored Number of Sites (FNMAX) and multiplying by 10

Part 2 - Commercial Score				
	A	B	C	D
Factored Number of Sites (FNx)	8.8152	4.8152	14.8152	15.0000
	FNx	FNx	FNx	FNMAX
Part 2 Commercial Score = (FNx / FNMAX) x 10 marks	5.88	3.21	9.88	10.00

7.3.12 - The Commercial Score for each Tenderer is calculated as the sum of their Part 1 and Part 2 Commercial Scores

Total - Commercial Score				
	A	B	C	D
Part 1 - Commercial Score	13.64	9.06	19.80	20.00
Part 2 - Commercial Score	5.88	3.21	9.88	10.00
Commercial Score	19.52	12.27	29.68	30.00

Item Reference:		Unit	Net Rate £:p
Item Description:			0.00

Contractor's forecast of Defined Cost						
Cost Component	Quantity	Unit of Measure	Rate	Amount £:p	Quantity Calculation (if Required)	Cost £:p

1. People (Staff and Labour)						
				£ -		£ -
				£ -		£ -
				£ -		£ -
				£ -		£ -
				£ -		£ -
				£ -		£ -
				£ -		£ -
				£ -		£ -
				£ -		£ -
				£ -		£ -
				£ -		£ -
Total of People (Staff and Labour)						£ -

2. Equipment:						
				£ -		£ -
				£ -		£ -
				£ -		£ -
				£ -		£ -
				£ -		£ -
				£ -		£ -
				£ -		£ -
				£ -		£ -
				£ -		£ -
				£ -		£ -
Total of Equipment						£ -

3. Plant and Materials:	Waste %					
					£ -	£ -
					£ -	£ -
					£ -	£ -
					£ -	£ -
					£ -	£ -
					£ -	£ -
					£ -	£ -
					£ -	£ -
					£ -	£ -
					£ -	£ -
Total of Plant and Materials						£ -

4. Subcontractors:						
				£ -		£ -
				£ -		£ -
				£ -		£ -
				£ -		£ -
				£ -		£ -
				£ -		£ -
Total of Subcontract						£ -

5. Other: (for Credits - enter negative rate)						
				£ -		£ -
				£ -		£ -
				£ -		£ -
				£ -		£ -
				£ -		£ -
				£ -		£ -
Total Other						£ -

forecast Defined Cost (Net) £ -

