

BACKGROUND

In April 15 the MOD signed a contract with Leidos Europe Ltd to provide the procurement and inventory management of commodity items (as well as the storage and distribution services) historically provided in-house by the Logistic Commodities and Services Operating Centre. Leidos, working with the MOD, will transform the way these services are delivered to ensure requirements continue to be met whilst providing best value for money for the department. The organisation delivering these services is known as Team Leidos.

FUTURE ARRANGEMENTS

Team Leidos would like to make interested suppliers aware that it intends to invite tenders for its Reagents requirement in September 2017 with a view to awarding Contract(s) that will commence in November 2017.

Team Leidos intends to invite tenders to bid against approximately 350 items. The requirement covers a wide range of reagents from a number of manufacturers, many of which have short shelf lives. Team Leidos require these to be shipped to approximately 200 different locations as well as to our main operational distribution hub in Donnington, Telford.

The main part of this requirement is to supply these products within normal industry lead times to these different sites. These should arrive in good condition with a good shelf life remaining.

In addition, part of the service provided in this distribution hub is the rapid generation of stock for short notice operational deployments. Stock is generally held in Donnington to facilitate this. However, due to the short shelf life of these products and the relatively low turnover of this stock in Donnington, Team Leidos are exploring whether this stock is actually best held further up the supply chain. Suppliers will therefore also be expected to guarantee immediate availability of stock on certain line items and be capable of delivering these on the next working day.

PROCESS

Team Leidos wishes to stimulate interest, information and views across the Reagents market for the supply of this requirement via this Request for Information (RFI) together with other companies whom Leidos believes may be able to provide useful intelligence on our requirement. To aid your consideration a sample list of our current requirement can be provided on request by E-Mail using the point(s) of contact within this bulletin.

Team Leidos is seeking information / views and would be grateful if you could answer the following questions: -

Company Capabilities

- *Does your organisation currently manufacture, distribute, any combination of these products?*
- *Are you currently providing these products elsewhere in the Public Sector? (If so please detail where possible)*
- *What innovation can you offer to reduce the cost of these products supply to Leidos?*
- *What would further incentivise you to bid against the requirement for these products supply to Leidos?*
- *How do you monitor and manage fluctuations in the market, do you use any forms of indices?*

Current Requirement

- *Please indicate if you would have difficulty supplying any of the requirement and why.*
- *Are the materials/specification of these products in line with current industry standards?*
- *Please provide comments and / or suggestions in relation to the lotting of the requirement*
- *Please indicate which items you will be able to supply.*
- *Please provide information regarding guaranteeing availability, how this will be achieved and which items you provide which this would be possible on.*

Ordering/Delivery

- *What is the commercial norm for ordering?*
- *Do you have the ability to delivery to a variety of locations across the United Kingdom?*
- *What is your average lead time?*
- *Do you impose minimum order quantities? If so, why?*

With Short Shelf life items, what is maximum shelf life normally supplied ?