

Preliminary Market Engagement Brief

Supply of Electrical Components and Consumables

Project Reference T081/2022

1. Introduction

Overview of the Pioneer Group

The Pioneer Group is a partnership of people and organisations who have come together to enable people and communities to thrive. We use our years of collective regeneration expertise to help people and communities flourish in an ever-changing social and economic landscape. Working closely with other local partners, service providers and stakeholders, we deliver community-driven, bespoke traditional and non-traditional housing solutions, and essential support services such as youth, family support, health and employment.

The Pioneer Group family members are:

Castle Vale Community Housing

Castle Vale Community Housing (CVCH) is a community-led organisation where the customer and community are at the heart of everything we do and we have a strong resident majority board who hold us to account.

Compass Support

Compass Support provides services targeting young people, families, vulnerable groups and older people from their base at The Sanctuary. They began as youth work providers but have grown their remit and locations.

Stockland Green Opportunity Housing and Training

Stockland Green Opportunity Housing and Training is a new provider of affordable housing in North Birmingham tackling the problems of poor quality private renting and the lack of employment and training opportunities particularly for young people.

Pioneer Places

Pioneer Places provides new housing, including through the re-purchase of homes, such as former Right to Buy properties, or empty homes. It offers market rented homes with certainty around rent levels, length of tenancy and quality of service.

Merlin Venture

Merlin Venture has now joined the group and provides Tiggy Winkles community nurseries in Castle Vale, affordable childcare to help parents in work.

We are a value-driven charitable organisation:

- We are community and customer focused
- We are innovative, making good things happen
- We always deliver quality, and achieve value for money
- We act with integrity and take personal responsibility
- We treat people with dignity and respect

Our Strategic Goals:

- Provide great homes and excellent services
- Help people to reach their true potential
- Empower communities and identify community driven solutions
- Build a strong and value driven organisation

You can read more about the Group [here](#)

2. Current Arrangements

The majority of Pioneer's electrical works are outsourced to an external subcontractor. Pioneer also directly employs an in-house electrician to undertake the following work:

- Carry out EICRs to void and mutual exchange properties
- Carry out electrical maintenance to communal areas
- Carry out EICRs to communal areas
- Compliance with NIC/EIC rules

To support the role of the Pioneer in-house electrician, a regular supply of electrical components and consumables is required, including:

- Consumer units
- Residential circuit breakers
- Extractor fans
- LED lighting strips
- IP65 lights
- Wiring accessories
- Cable 6242Y
- Cable 6181Y
- LED lamps

A new contract for the supply of electrical components and consumables is required to ensure Pioneer achieves Value for Money and complies with procurement regulations.

3. Future requirements

Pioneer is in the early planning stages of procuring the new contract with an estimated go-live date of April 2023.

The new contract shall be procured in accordance with the Public Contracts Regulations 2015.

The key objectives of the new contract are:

- To obtain Value for Money
- To improve the efficiency of the supply of electrical components and consumables
- To increase the use of innovation and new/emerging technologies
- To deliver Social Value

4. Objectives of Preliminary Market Engagement

The objectives of the Preliminary Market Engagement are to:

- Discuss the current supply of electrical components and consumables
- Determine market capacity and drivers
- Establish potential Bidder interest in the new contract
- Discuss supply, solution and technology options
- Explore the potential for innovation and added value

- Establish key risks and opportunities
- Shape the content of the tender documentation

5. Preliminary Market Engagement Process

The Preliminary Market Engagement process shall be conducted via a 1-hour Zoom or Teams meeting with each Participant on the following dates:

- Thursday 8th December 2022
- Friday 9th December 2022

Meetings shall be allocated on a first come first served basis to Interested Parties responding to this Brief.

Interested Parties wishing to attend shall register their interest by no later than 13:00hrs on 25th November 2022 to our appointed Procurement Advisors, Clarity Procurement Solutions:

nathan@clarityprocurement.co.uk

Interested Parties shall also indicate the names and positions of those wishing to attend.

Subject to availability, meeting dates shall be confirmed to Participants on 30th November 2022.

6. Important Notes

In accordance with Regulation 40 of the Public Contracts Regulations 2015, the deliverables from this Preliminary Market Engagement may be used in the planning and conduct of the future Service procurement procedure, provided that it does not have the effect of distorting competition and does not result in a violation of the principles of non-discrimination and transparency.

Where a Participant has advised Pioneer, whether in the context of this Preliminary Market Engagement or not, or has otherwise been involved in the preparation of the procurement procedure, Pioneer shall take appropriate measures to ensure that competition is not distorted by the participation of that Participant.

Such measures shall include:

- The communication to the other Participants and Bidders of relevant information exchanged in the context of or resulting from the involvement of the Participant in the preparation of the procurement procedure
- The fixing of adequate time limits for the receipt of tenders

Participants shall only be excluded from the procurement procedure where there are no other means to ensure compliance with the duty to treat economic operators equally in accordance with regulation 18(1) of the Public Contracts Regulations 2015.

Prior to any such exclusion, Participants shall be given the opportunity to prove that their involvement in preparing the procurement procedure is not capable of distorting competition.

Participants shall bear their own costs and in no circumstances whatsoever shall Pioneer become liable for any participation costs associated with this Preliminary Market Engagement. Pioneer shall similarly not be liable in the event that any procurement process pursuant to this Preliminary Market Engagement is not undertaken, whatever the reason.

7. Definitions

“Bidder” – shall refer to the organisations formally invited to participate in the Tender

“Pioneer” shall refer to the Pioneer Housing and Community Group

“Interested Parties” shall refer to providers who express an interest in participating in the Preliminary Market Engagement

“Participants” shall refer to the providers that Pioneer has invited to participate in this Preliminary Market Engagement

“Preliminary Market Engagement” shall refer to this exercise, undertaken in accordance with Regulations 40 and 41 of the Public Contracts Regulations 2015

“Tender” shall refer to any Tender that Pioneer may issue subsequent to this Preliminary Market Engagement