## **GAINSHARE FRAMEWORK**

- 1. The Contractor and the Authority throughout the duration of the Contract seek to establish a better mutual understanding and insight into each party's longer-term plans, aims and objectives, as the basis for developing a pro-active longer-term relationship. As a result the Contractor and the Authority shall identify and promote opportunities to improve performance in terms of time, cost and quality throughout the life of the Contract.
- 2. The Contractor and the Authority recognise that the potential for mutual advantage is the key to Gainsharing. The gain, benefit or advantage to be shared will not necessarily be financial, though financial benefits are likely to feature strongly in the identification of potential Gainshare ideas. However where financial benefits are identified the Authority may not wish to take these in the form of a lower contract value but in the form of increased capability or early delivery.
- 3. The Contractor and the Authority are committed to the continuing investigation of potential Gainshare opportunities within the Contract.
- 4. Gainshare opportunities will initially be submitted to Review Meetings in accordance with the Changes to Requirements in Condition of the Contract.
- 5. All Gainshare proposals presented to Review Meetings shall be dealt with in accordance with the following Code of Practice:
- 6. The Authority shall:
  - 6.1. Acknowledge all Gainshare proposals within 10 working days, with a statement to follow within a further 10 working days that either the proposal will be further considered, according to this Code of Practice, and by whom, or it will not be further considered, or asking for further information to allow proper consideration;
  - 6.2. Ensure that all Gainshare Proposals are given full and fair consideration at an appropriate level by staff who possess the appropriate technical skills;
  - 6.3. Provide a full response for taking forward ideas, which are accepted, within three months of the Gainshare proposal (or essential follow up information) being provided.