# Invitation to Quote

Questions

Invitation to Quote (ITQ) on behalf of UK Research and Innovation Subject: Expert Advisory Services for ESRC's Education – Improving Outcomes Research Priority Sourcing Reference Number: CS19429

# Section 6 – Evaluation questionnaire

Bidders should note that the evaluation questionnaire is located within the **e-sourcing questionnaire**.

Guidance on completion of the questionnaire is available at <a href="http://www.uksbs.co.uk/services/procure/Pages/supplier.aspx">http://www.uksbs.co.uk/services/procure/Pages/supplier.aspx</a>

PLEASE NOTE THE QUESTIONS ARE NOT NUMBERED SEQUENTIALLY

# COMMERCIAL QUESTIONNAIRE

| SEL1.1              | Please state the full legal name and address and contact details of the organisation tendering (or organisation acting as lead contact where a consortium bid is being submitted).   |  |  |
|---------------------|--|--|--|
| Bidder<br>Guidance  | The information should be based on the details of the organisation bidding (or organisation acting as lead contact where a consortium bid is being submitted).<br>This is the legal entity with whom we will Contract if successful. |  |  |
| Scoring<br>Criteria | For information only   |  |  |
| Answer              | Text   |  |  |
| Туре                | (a) Bidders full legal name  |  |  |
|                     | (b) Address line 1   |  |  |
|                     | Address line 2   |  |  |
|                     | Address line 3   |  |  |
|                     | Address line 4   |  |  |
|                     | Town / City  |  |  |
|                     | Country  |  |  |
|                     | Post code (or equivalent)  |  |  |
|                     | (c) Bidder contact   |  |  |
|                     | (d) Telephone No.  |  |  |
|                     | e) Email   |  |  |

| SEL1.2              | In the last three years, has any finding of unlawful discrimination been<br>made against your organisation by an Employment Tribunal, an<br>Employment Appeal Tribunal or any other court (or in comparable<br>proceedings in any jurisdiction other than the UK)? And/or;<br>In the last three years, has your organisation had a complaint upheld<br>following an investigation by the Equality and Human Rights<br>Commission or its predecessors (or a comparable body in any<br>jurisdiction other than the UK), on grounds of alleged unlawful<br>discrimination? |
|---------------------|---|
| Bidder<br>Guidance  | The Bidder shall answer <b>Yes</b> or <b>No</b>   |
|                     | <b>Yes</b> – Fail – Please provide details within SEL1.2.1<br><b>No</b> – Pass – No response required to SEL1.2.1   |
|                     | *If you have answered "yes" please provide, as an attachment to SEL1.2.1 a summary of the nature of the investigation and an explanation of the outcome of the investigation to date.   |
|                     | If the investigation upheld the complaint against your organisation, please use<br>the attachment to explain what action (if any) you have taken to prevent<br>unlawful discrimination from reoccurring.  |
|                     | You may be excluded if you are unable to demonstrate to the Contracting<br>Authority's satisfaction that appropriate remedial action has been taken to<br>prevent similar unlawful discrimination reoccurring.  |
| Scoring<br>Criteria | Mandatory Pass / Fail   |
| Answer<br>Type      | <b>Yes</b> – Fail – Please provide details within SEL1.2.1<br><b>No</b> – Pass – No response required to SEL1.2.1   |

| SEL1.2.1           | Supporting Documentation for SEL1.2.1   |
|--------------------|---|
| Bidder<br>Guidance | Where a bidder has responded 'Yes' to SEL1.2 please provide a supporting document attached to this question, including a summary of the nature of the investigation and an explanation of the outcome of the investigation to date. |
|                    | If the investigation upheld the complaint against your organisation, please<br>use the attachment to explain what action (if any) you have taken to prevent<br>unlawful discrimination from reoccurring.                            |
|                    | You may be excluded if you are unable to demonstrate to the Contracting<br>Authority's satisfaction that appropriate remedial action(s) have been taken<br>to prevent similar unlawful discrimination reoccurring.                  |
|                    | This information should be provided as an attachment to this question. Any bidder declaring unlawful discrimination within SEL1.2 but not providing evidence may not be considered.   |
| Scoring            | For Information Only  |
| Criteria           |   |
| Answer             | Document Upload   |
| Туре               |   |

| SEL1.3             | If you are Commercial organisation with a minimum financial turnover of £36M, please confirm that you are compliant with Section 54 of the Modern Slavery Act 2015.   |  |
|--------------------|---|--|
| Bidder<br>Guidance | <ul> <li>The Bidder shall choose from the following options;</li> <li>A. N/A – our turnover is less than £36M</li> <li>B. Yes – We are compliant and have attached information in SEL1.3.1</li> <li>C. No (with justification) – we are not compliant but will be prior to commencement of a contract. See information attached in SEL1.3.1</li> <li>D. No – we are not and will not be compliant at the time of award of the contract</li> <li>Bidders selecting option 'D' will be considered non-compliant for this</li> </ul> |  |
| Scoring            | Procurement.<br>Mandatory Pass/ Fail  |  |
| Criteria           |   |  |
| Answer<br>Type     | <ul> <li>Multiple Choice Dropdown</li> <li>A. N/A – our turnover is less than £36M</li> <li>B. Yes – We are compliant and have attached information in SEL1.3.1</li> <li>C. No (with justification) – we are not compliant but will be prior to commencement of a contract. See information attached in SEL1.3.1</li> <li>D. No – we are not and will not be compliant at the time of award of the contract</li> </ul>  |  |

| SEL1.3.1           | Supporting Documentation for SEL1.3   |
|--------------------|---|
| Bidder<br>guidance | <ul><li>Where a bidder has responded 'Yes' or 'No (with justification)' to SEL1.3, please provide your supporting information as an attachment.</li><li>Any bidder declaring they are compliant within SEL1.3 but not providing evidence may not be considered.</li></ul> |
| Scoring            | For information only  |

| Criteria            |   |
|---------------------|---|
| Answer              | Document upload   |
| Туре                |   |
| SEL2.10             | Cyber Essentials has been mandatory for central government contracts<br>advertised after 1 October 2014 which involve handling personal<br>information and providing certain ICT products and services. It is<br>mandatory for bidders to demonstrate that they meet the technical<br>requirements prescribed by Cyber Essentials for those contracts<br>featuring any of the characteristics set out below in bidders' guidance.<br>Cyber Essentials is for all organisations, of all sizes, and in all sectors.<br>This is not limited to companies in the private sector, but is also<br>applicable to universities, charities, and public sector organisations. |
|                     | Further details are available at:<br>https://www.cyberstreetwise.com/cyberessentials/   |
| Bidder<br>Guidance  | Any of the following but not limited to typical characteristics, will necessitate the mandatory requirement for bidders to have an up to date Cyber Essentials  |
|                     | Certificate:  |
|                     | <ul> <li>i) Where personal information of citizens, such as home addresses, bank details, or payment information is handled by a supplier.</li> <li>ii) Where personal information of Government employees, Ministers and Special Advisors such as payroll, travel booking, or expenses information is handled by a supplier.</li> <li>iii) Where ICT systems and services are supplied which are designed to store, or process, data at the OFFICIAL level of the Government Protective Marking scheme.</li> <li>iv) Contracts that are considered by the Contracting Authority to be sensitive in character</li> </ul>  |
|                     | Bidders can answer  |
|                     | Yes – the Cyber Essential Certificate is currently in place   |
|                     | <b>Intend</b> – the Cyber Essential Certificate is not in place and we intend to have it in place for commencement of the contract.   |
|                     | <b>No</b> – the Cyber Essential Certificate is not in place and we have no intention of having it in place for commencement of the contract   |
|                     | A response of ' <b>Yes'</b> or ' <b>Intend'</b> will result in a <b>pass</b> and a response of ' <b>No'</b> will result in a <b>fail</b> against this question.   |
| Scoring<br>Criteria | Mandatory Pass / Fail   |
| Answer<br>Type      | Multiple Choice Dropdown  |
|                     | <ul> <li>Yes – the Cyber Essential Certificate is currently in place</li> <li>Intend – the Cyber Essential Certificate is not in place and we intend to have</li> <li>it in place for commencement of the contract.</li> <li>No – the Cyber Essential Certificate is not in place and we have no intention</li> </ul>   |

|                    | of having it in place for commencement of the contract   |
|--------------------|--|
| SEL2.12            | General Data Protection Regulations (GDPR) Act and the Data<br>Protection Act 2018   |
|                    | The GDPR is a mandatory requirement for all contracts or agreements<br>both in the Public and the private sectors that involves the transfer and<br>processing of personal data, which came into force on the 25th May<br>2018.  |
|                    | It is mandatory for bidders to demonstrate that they will be able to meet<br>the technical requirements and obligations prescribed by the GDPR.  |
|                    | All contracts or agreements that are awarded by the Contracting<br>Authority (the data controller) shall contain terms and conditions that<br>oblige the successful bidder and any bidder supply chain (data<br>processor) used under this contract to comply with the GDPR and<br>indemnify the Contracting Authority (data controller).    |
|                    | Further information and helpful guidance relating to the GDPR is available from the Information Commissioners Office (ICO) at: https://ico.org.uk/   |
| Bidder<br>Guidance | The Contracting Authority actively encourages all bidders to ensure that they visit the ICO website via the advised link and understand the implications of the GDPR and have your Data Protection Officer complete this section if you have one or attentively seek external professional advice before completing this section of your bid |
|                    | Bidders can answer   |
|                    | <b>Yes</b> – We can demonstrate full compliance as is required by the GDPR now – <b>Pass</b>   |
|                    | <b>No</b> – We will not be compliant prior to any award and we have no intention of being compliant – <b>Fail</b>  |
|                    | <b>Partial / Working towards</b> – We declare that we are not fully compliant with the GDPR at this present time; however, we are able to demonstrate that we have processes in place to manage GDPR compliance through evidence-based achievement provided in SEL2.12.1.  |
|                    | Please note: you are required to provide in your bid submission, attached to SEL2.12.1, suitable evidence of ' <b>Partial / Working towards</b> '. This will be reviewed by the Contracting Authority DPO as part of the evaluation process.   |
|                    | The Contracting authority has set a date of Thursday 1 <sup>st</sup> October 2020 (the contract start date) that any bidder must declare that they will be fully compliant with the requirements of the GDPR.  |
|                    | The CA as the data controller accepts limited liability for risk up and until the date detailed above.   |
|                    | Non-compliance past this date is not approved and is at the full liability of the supplier.  |

| Scoring<br>Criteria | Mandatory Pass / Fail   |
|---------------------|---|
| Answer<br>Type      | Multiple Choice Dropdown<br>Yes – We can demonstrate full compliance as is required by the GDPR now –<br>Pass   |
|                     | <b>Partial / Working towards</b> – We declare that we are not fully compliant with the GDPR at this present time; however, we are able to demonstrate that we have processes in place to manage GDPR compliance through evidence-based achievement provided in SEL2.12.1. |
|                     | <b>No</b> – We will not be compliant prior to any award and we have no intention of being compliant – <b>Fail</b>   |

| SEL2.12.1          | Mandatory Evidence for Generation Act 20   | ral Data Protection Regulations (GDPR) Act  |
|--------------------|--|---|
| Bidder<br>Guidance |  | artial/Working towards' in SEL2.12 they shall upporting evidence they hold to support their   |
|                    |  | ion where they are able to provide the options outlined below. Any failure to provide uired will result in a <b>Fail</b>  |
|                    | <ul><li>of a data breach.</li><li>A plan outlining how and</li></ul>   | cident management and reporting in the event when you will achieve compliance.  |
|                    | And:<br>Both of the below  | Or; a minimum of 3 of the following   |
|                    | <ul> <li>ISO27001 (services within the scope of this contract)</li> <li>Recent independent data protection audit (services within the scope of this contract)</li> </ul> | <ol> <li>Registered with the ICO (or equivalent<br/>supervisory authority if outside the UK)</li> <li>Have a Data Protection Policy,<br/>Information Security Policy and have<br/>appointed a data protection lead or<br/>Data Protection Officer (DPO)</li> <li>Robust processes for recording and<br/>maintaining personal data (Record of<br/>Processing Activity)</li> <li>Implementation of appropriate</li> </ol> |
|                    |  | <ul> <li>technical and organisational measures<br/>to show you have considered and<br/>integrated data protection into all<br/>processing activities.</li> <li>5. Adequate data protection training is</li> </ul>   |
|                    |  | <ul> <li>provided to all those processing data<br/>within the scope of this contract.</li> <li>6. Processes are in place to respond to<br/>Individual Right requests as required</li> </ul>   |

|                     | under this contract.  |
|---------------------|---|
|                     | Please note: you are required to provide in your bid submission, attached to this question suitable evidence of ' <b>Partial / Working towards'</b> . This will be reviewed by the Contracting Authority DPO as part of the evaluation process. |
| Scoring<br>Criteria | For Information Only  |
| Answer<br>Type      | Document Upload   |

| SEL2.13             | Data Storage   |
|---------------------|--|
|                     | Please confirm where GDPR data will be stored for the duration of this<br>Contract, including any additional Countries that data may be<br>transferred to throughout the life of this Contract.  |
| Bidder<br>Guidance  | Bidders are required to confirm where GDPR data will be stored for the duration of this Contract, including any additional Countries that data may be transferred to throughout the life of this Contract<br>Please note, where bidders confirm that data may be stored or transferred |
|                     | outside of the UK, there may be a requirement to include additional Contract<br>Clauses to ensure GDPR Compliance.   |
| Scoring<br>Criteria | For Information Only   |
| Answer<br>Type      | Free Text  |

| FOI1.1   | <ul> <li>FREEDOM OF INFORMATION ACT 2000 (FOIA) AND / OR<br/>ENVIRONMENTAL INFORMATION REGULATIONS 2004 (EIR)</li> <li>Information provided in the course of the procurement process may be<br/>disclosed under Freedom of Information Act 2000 or Environmental<br/>Information Regulations 2004.</li> <li>Please note that some of the information provided may be protected<br/>under the FOIA exemptions and EIR exceptions. More information on<br/>applying the exemptions or exceptions can be found under the<br/>information Commissioners Office (ICO) website <u>http://ico.org.uk</u></li> <li>Please confirm you have been informed that information provided under<br/>this Bid may be disclosed under the FOIA and EIR and agree to it being<br/>published.</li> </ul> |
|----------|---|
| Bidder   | The Bidder shall answer Yes or No   |
| Guidance | Nee Dee   |
|          | Yes – Pass  |
| <u> </u> | No – Fail   |
| Scoring  | Mandatory Pass / Fail   |
| Criteria |   |
| Answer   | Yes – Pass  |
| Туре     | No – Fail   |

| FOI1.2 | FREEDOM OF INFORMATION ACT 2000 AND / OR ENVIRONMENTAL |
|--------|--|
|        | INFORMATION REGULATIONS 2004 EXEMPTIONS                |

|                     | Please complete this section <u>only</u> if you have agreed for your<br>information to be disclosed under the FOIA or EIR in FOI1.1<br>If you have not agreed for your information to be disclosed under the<br>FOIA or EIR in Question FOI1.1 please complete each field 'N/A' (not<br>applicable) |
|---------------------|---|
|                     | If you have agreed for your information to be disclosed under the FOIA or EIR in Question FOI1.1 please tell us what exemptions or exceptions may apply to your information and why?  |
| Bidder<br>Guidance  | The Bidder shall provide details of their proposed exemptions/exception in the fields below.  |
|                     | The Bidder shall note that if the Contracting Authority believes that the suggested exemptions or exceptions have not been applied properly, the Contracting Authority will disclose the requested information unless another exemption or exception can be applied by the Contracting Authority.   |
|                     | Be aware that by completing FOI1.1 and answering 'yes' you have agreed for<br>the Contracting Authority to disclose the provided information under the<br>Freedom of Information Act 2000 or Environmental Information Regulation<br>2004; therefore, you will not be approached for consent.       |
|                     | Bidders are required to complete the table fields below, highlighting your proposed exemptions to this question.  |
|                     | If you are not relying on any exemptions or exceptions, please complete each field 'N/A' (not applicable).  |
| Scoring<br>Criteria | For information only  |
| Answer<br>Type      | Confidential Information and justification for exemption/exception under FOI Act  |
|                     | Large Text Field  |
|                     | Commercially sensitive information and justification for exemption/exception under FOI Act  |
|                     | Large Text Field  |

#### AW1.1 FORM OF BID

I declare that to the best of my knowledge the answers submitted in this ITQ are correct. I understand that the information will be used in the process to assess my organisation's suitability to be invited to bid for the Contracting Authority's requirement and I am signing on behalf of my organisation. I understand that the Contracting Authority may reject this ITQ if there is a failure to answer all relevant questions fully or if I provide false/misleading information.

I understand that the Government's transparency agenda requires that sourcing documents, including ITQ templates such as this, are published on a designated, publicly searchable web site, and, that the same applies to other sourcing documents issued by the Contracting Authority, including the ITQ, and any contract entered into by the

|                     | Contracting Authority or its customers with its preferred supplier once the procurement is complete.   |
|---------------------|--|
|                     | By submitting a response to this ITQ I agree that our participation may be made public.  |
|                     | I understand that the answers given in this response will not be<br>published on the web site (but may fall to be disclosed under Freedom<br>of Information Act 2000 or Environmental Information Regulations 2004).   |
|                     | By submitting a response to this ITQ I agree and accept the justification for the Contracting Authority's evaluation criteria.   |
|                     | By submitting a response to this ITQ I agreed and accept that the<br>Contracting Authority reserves the right to change without notice the<br>procedure for awarding the Contract, to reject any or all bids for the<br>Contract, to stop the process and not award the Contract (in whole or in<br>part) at any time without any liability on its part.   |
|                     | By submitting a response to this ITQ I agree and accept that nothing in<br>this process is intended to form any express or implied contractual<br>relationship between the Parties unless and until a Contract is awarded.<br>The Contracting Authority is not liable for any costs resulting from<br>cancellation of this process nor any costs incurred by Bidders taking<br>part in this procurement process. |
|                     | I understand that where sourcing documents issued by the Contracting<br>Authority or contracts with its suppliers fall to be disclosed the<br>Contracting Authority will redact them as it thinks necessary, having<br>regard (inter alia) to the exemptions/exceptions in the FOIA or EIR.  |
| Bidder              | The Bidder shall answer Yes or No  |
| Guidance            |  |
|                     | Yes – Pass   |
|                     | No - Fail  |
| Scoring<br>Criteria | Mandatory Pass / Fail  |
| Answer              | Yes – Pass   |
| Туре                | <b>No</b> – Fail   |
|                     |  |

| AW1.3 | CERTIFICAT                                  | E OF BONA FIDE BID   |
|-------|---|--|
|       | competitive<br>we certify th<br>we have not | e of procurement is that the customer shall receive bona fide<br>Bids, from all those Bidding. In recognition of this principle,<br>hat this is a bona fide Bid, intended to be competitive and that<br>fixed or adjusted the amount of Bid by or under or in<br>with any agreement with any other person. |
|       | do at any tin                               | tify that we have not done, and we undertake that we will not<br>ne before the hour and date specified for the return of this<br>ne following:   |
|       | (a)   | Communicate to a person other than the person calling for these Bids the amount or approximate amount of the proposed Bid, except where the disclosure, in confidence,   |

|                     | of the approximate amount of the Bid was necessary to<br>obtain insurance premium quotations for the preparation<br>of the Bid;   |
|---------------------|---|
|                     | (b) Enter into any agreement or arrangement with any other  |
|                     | person that he shall refrain from bidding or as to the  |
|                     | amount of any Bid to be submitted;  |
|                     | (c) Offer to pay or agree to pay or give any sum of money or<br>valuable consideration directly or indirectly to any person<br>for doing or having done or causing or have caused to be<br>done in relation to any other Bid or proposed Bid for the<br>said supply / service any act or thing of the sort described<br>above.  |
|                     | In this certificate, the word "person" includes any persons and anybody<br>or association, corporate or unincorporated, and any "agreement or<br>arrangement" includes any such transaction, formal or informal, and<br>whether legally binding or not.   |
|                     | We acknowledge that the Contracting Authority will be entitled to cancel<br>the contract and to recover from us the amount of any loss resulting<br>from such cancellation if we or our representatives (whether with our<br>without our knowledge) shall have practiced collusion in Bidding for this<br>contract or any other contract with the Contracting Authority or shall<br>employ any corrupt or illegal practices either in the obtaining or<br>execution of this contract or any other contract with the Contracting<br>Authority. |
|                     | We agree that the Contracting Authority may disclose the Bidders<br>information / documentation (submitted to the Contracting Authority<br>during this Procurement) more widely within Government for the<br>purpose of ensuring effective cross-Government procurement<br>processes, including value for money and related purposes.   |
| Bidder              | The Bidder shall answer <b>Yes</b> or <b>No</b>   |
| Guidance            |   |
|                     | Yes – Pass  |
| Scoring             | No – Fail<br>Mandatory Pass / Fail  |
| Scoring<br>Criteria | IVIATIUATULY PASS / PAIL  |
| Answer              | Yes – Pass  |
| Туре                | No – Fail   |
|                     |   |

| AW3.1              | In the event of a Bidder successfully providing the most advantageous<br>offer to the Contracting Authority against a procurement requirement,<br>the Bidder is expected to provide an answer to the validation check that<br>can be seen within Stage One: Overview Section prior to the award of<br>any Contract. |
|--------------------|---|
|                    | If the Bidder fails to meet the Contracting Authority's expectations, we reserve the right to not award the Contract to the relevant Bidder and either award to the Bidder with the second most advantageous response or run a new procurement.   |
| Bidder<br>Guidance | The Bidder is not required to complete the validation check at this stage but<br>will be required to respond to the questions in the event of providing the most<br>advantageous offer to the Contracting Authority's against a procurement   |

|                     | requirement.                          |
|---------------------|---------------------------------------|
|                     | <b>Yes</b> – Pass<br><b>No</b> – Fail |
| Scoring<br>Criteria | Mandatory Pass / Fail                 |
| Answer<br>Type      | <b>Yes</b> – Pass<br><b>No</b> – Fail |

| AW4.1               | Please confirm your acceptance of the Contract Terms that can be found within the Stage One: Overview section.   |
|---------------------|--|
| Bidder<br>Guidance  | The Bidder shall answer Yes, No with justification or No   |
|                     | Yes, we accept the terms and condition in their entirety – Pass  |
|                     | <b>No with justification</b> – Pass. Complete the document upload attached to AW4.2 with details of what amounts to a valid justification.   |
|                     | No – Fail  |
|                     | For absolute clarity should a bidder select 'Yes' or 'No' you are <b>not</b> required to respond to AW4.2, however if you select 'No with Justification' you will be required to complete AW4.2 in order to be considered. |
| Scoring<br>Criteria | Mandatory Pass / Fail  |
| Answer<br>Type      | Multiple Choice Dropdown   |
|                     | Yes, we accept the terms and condition in their entirety – Pass<br>No with justification – Pass. Complete the document upload attached to<br>AW4.2 with details of what amounts to a valid justification.<br>No – Fail     |

| AW4.2              | Where a Bidder has answered question AW4.1 with 'No with justification'<br>they must detail the justification and the proposed change to the clause.<br>Where a bidder has responded 'Yes' or 'No' to AW4.1 you are not<br>required to respond to this question.   |
|--------------------|--|
| Bidder<br>Guidance | <ul> <li>A justification for not accepting a specific clause or series of clauses from the attached Contract Terms is that the Bidder would be in breach of legal requirements or statutory regulations by complying with that clause or series of clauses (i.e. for the avoidance of doubt, being unable to comply with a clause or series of clauses because of an internal policy reason will not be considered to be a justification for a legal requirement or statutory regulation).</li> <li>Where the Bidder has answered question AW4.1 as "no with justification", the Bidder shall provide a Contract mark-up utilising track changes detailing the relevant clause, the proposed changes to the clause and the justification for the changes. In this case, the Bidder shall score a pass if (but only if) the Contracting Authority considers both the following requirements are satisfied:</li> <li>the reasons stated as justifying the Bidder's statement that it cannot accept the Contract Terms due to legal requirements or statutory regulations are valid; and</li> <li>the changes submitted do not create significant risk for the Contracting</li> </ul> |

|                     | Authority and are reasonably necessary and proportionate to ensure<br>the Bidder complies with the legal requirements and statutory<br>regulations.  |
|---------------------|--|
|                     | In the event of a Bidder answering Yes or No to Question AW4.1 and then<br>providing a proposed mark-up, rejection of a clause or a justification for a<br>change then the response will be a Fail.<br>Any bidder selecting 'No with Justification' to AW4.1 and failing to upload an<br>attachment to this question detailing the information above may not be<br>considered further. |
|                     | Bidders are to note that any requested modifications to the Contracting<br>Authority Terms and Conditions on the grounds of statutory and legal matters<br>only, should be raised as a formal clarification during the permitted clarification<br>period.  |
| Scoring<br>Criteria | Mandatory Pass / Fail  |
| Answer<br>Type      | Document Upload  |

### PRICE QUESTIONNAIRE

| AW5.1               | Maximum Budget   |
|---------------------|--|
|                     | As stated within the tender documentation, the maximum budget for this contract is £83,300.00 ex VAT. This should include all costs relating to the project as well as Travel, Subsistence and Overhead costs. AW5.2 Price Schedule shall be fixed and firm for the contract duration. |
|                     | Any bid received in excess of this maximum value will be deemed non-<br>compliant and will not be evaluated.   |
|                     | Please confirm your total price does not exceed the maximum budget of £83,300.00 excluding VAT.  |
| Bidder<br>Guidance  | The Bidder shall answer <b>Yes</b> or <b>No</b>  |
|                     | <b>Yes</b> – Pass  |
|                     | No – Fail  |
| Scoring<br>Criteria | Mandatory Pass / Fail  |
| Answer              | Yes – Pass   |
| Туре                | No - Fail  |
|                     |  |

| AW5.2              | Bidders are required to complete the Excel Pricing Schedule attached in the Document Upload attachments.      |
|--------------------|---|
|                    | All prices shall be in £ GBP and exclusive of VAT.  |
|                    | All costs appearing elsewhere in the Bid but not mentioned in this Pricing Schedule shall be presumed waived. |
| Bidder<br>Guidance | Bidders shall confirm they have completed the Pricing Schedule.   |
|                    | The scoring methodology for this question shall be:   |

|                     | The lowest price for a response which meets the pass criteria shall score 100.   |
|---------------------|--|
|                     | All other bids shall be scored on a pro rata basis in relation to the lowest price.<br>The score is then subject to a multiplier to reflect the percentage value of the<br>price criterion.  |
|                     | Where the scoring criterion is worth 50% then the 0-100 score achieved will be multiplied by 50  |
|                     | In the example if a supplier scores 80 from the available 100 points this will equate to 40% by using the following calculation: Score/Total Points multiplied by 50 ( $80/100 \times 50 = 40$ )   |
|                     | The lowest score possible is 0 even if the price submitted is more than 100% greater than the lowest price.  |
|                     | The lowest price for a response which meets the pass criteria shall score 100.<br>All other bids shall be scored on a pro rata basis in relation to the lowest price.<br>The lowest score possible is 0.   |
|                     | For example, assuming the lowest bid is £100,000.  |
|                     | Bid Price £100,000<br>Differential to the lowest price which meets mandatory pass criteria<br>('Differential') 0 Score 100   |
|                     | Bid price - $\pounds120,000$ Differential - 20% Score - 80<br>Bid price - $\pounds140,000$ Differential - 40% Score - 60<br>Bid Price - $\pounds150,000$ Differential - 50% Score - 50<br>Bid Price - $\pounds175,000$ Differential - 75% Score - 25<br>Bid Price - $\pounds200,000$ Differential - 100% Score - 0<br>Bid Price - $\pounds300,000$ Differential - 200% Score - 0 |
| Scoring<br>Criteria | Maximum Marks 10%  |
| Answer<br>Type      | Price Document Upload  |

# QUALITY QUESTIONNAIRE

| AW6.1               | Please confirm your compliance to the requirements of Section 4<br>Specification |
|---------------------|--|
| Bidder<br>Guidance  | The Bidder shall answer <b>Yes</b> or <b>No</b>                                  |
|                     | <b>Yes</b> – Pass  |
|                     | No – Fail  |
| Scoring<br>Criteria | Mandatory Pass / Fail  |
| Answer              | Yes – Pass   |
| Туре                | No – Fail  |

| AW6.2              | Variable Bids   |
|--------------------|---|
|                    | The Contracting Authority shall not accept variable bids as part of this Procurement. The criteria in regard to variable bids for this Procurement is outlined below. |
| Bidder<br>Guidance | The Bidder shall answer <b>Yes</b> or <b>No</b>   |
|                    | <b>Yes</b> - We have provided a variable bid only – <b>Fail</b>   |
|                    | <b>No</b> - We have chosen to only offer a main bid and have not chosen to provide an alternative bid submission – <b>Pass</b>  |
| Scoring            | Mandatory Pass / Fail   |
| Criteria           |   |
| Answer             | Yes - We have provided a variable bid only – Fail   |
| Туре               | <b>No</b> - We have chosen to only offer a main bid and have not chosen to provide an alternative bid submission – <b>Pass</b>  |

| PROJ1.1            | Approach and Methodology   |
|--------------------|--|
|                    | Please clearly explain and give reasoning for your proposed approach and<br>methodology for the project, with specific information about how you will<br>achieve the objectives and deliver the outputs highlighted in the specification.  |
| Bidder<br>guidance | <ul> <li>As a minimum your response should include a <u>detailed description</u> of the proposed methodology to be used in order to meet the project requirement as in the specification including but not limited to;</li> <li>How you plan to conduct reviews of the relevant (i) research, (ii) policy (iii) data landscapes and (iv) ESRC/UKRI portfolio of investments in specific areas as agreed with ESRC to identify scientific, policy, and practice gaps and opportunities.</li> <li>How you will design and deliver stakeholder engagement via expert interviews and at least two workshops with academic and user communities, including policy makers and practitioners, to identify user needs and to ensure that these inform the scope and any implementation activities for the 'Education: Improving Outcomes' priority.</li> <li>Identify opportunities for additional funding to be leveraged for ESRC to expand and maximise the potential scale and impact of the priority.</li> <li>Support the development and design of commissioning options and the establishment of peer review and expert panels to commission the 'Education: Improving Outcomes' priority;</li> <li>Provide ad hoc advice and other relevant activities as requested by</li> </ul> |

|                     | <ul> <li>ESRC in relation to the 'Education: Improving Outcomes' priority.</li> <li>Drive the development of proposals for UKRI collective funds to<br/>enhance the funding for the priority area already allocated from the<br/>ESRC budget.</li> </ul>   |
|---------------------|--|
|                     | Please attach your answer as a PDF document. This question is limited to 8 sides of A4 <b>Any additional content provided beyond this will not be considered or scored during the evaluation process.</b> Responses should be submitted in Font Arial 11pt using single line spacing. Please use the Normal margin setting 2.54cm. |
| Scoring<br>criteria | Scoring shall be based on 0-100 scoring methodology.<br>Maximum Mark: 35%  |
| Answer type         | Document Upload  |

| PROJ1.2             | Understanding and Expertise  |
|---------------------|--|
|                     | Please demonstrate your understanding of the brief, detailing your skills, knowledge and expertise relating to the scope of this project.  |
| Bidder<br>guidance  | As a minimum your response should include but is not limited to:   |
|                     | <ul> <li>Demonstration of the skills and expertise that will be brought to the project including your understanding of education research and engagement with academia, policy and practice</li> <li>How you will draw from your own scientific and policy expertise and/or established networks to deliver the objectives of this project</li> <li>Understanding of ESRC's mission and strategy, and with the broader UKRI funding and policy landscape.</li> </ul> |
|                     | Please attach your answer as a PDF document. This question is limited to 8 sides of A4 <b>Any additional content provided beyond this will not be considered or scored during the evaluation process.</b> Responses should be submitted in Font Arial 11pt using single line spacing. Please use the Normal margin setting 2.54cm.   |
| Scoring<br>criteria | Scoring shall be based on 0-100 scoring methodology.   |
|                     | Maximum Mark: 30%  |
| Answer type         | Document Upload  |

| PROJ1.3            | Project Plan and Timescales<br>Please outline your proposed project plan and timescales, ensuring the key<br>deadlines outlined in the specification are met.   |
|--------------------|---|
| Bidder<br>guidance | <ul> <li>As a minimum your response should cover:</li> <li>A detailed timetable for carrying out the work based on the proposed approach and method</li> <li>Highlight key milestones and deadlines, including suggested meetings and progress reports and how they fit with the timetable and deadlines set in the specification.</li> <li>Risk management strategy in case of any insurmountable challenges with</li> </ul> |

|                     | the original methodology   |
|---------------------|--|
|                     | Please attach your answer as a PDF document. This question is limited to 3 sides of A4 <b>Any additional content provided beyond this will not be considered or scored during the evaluation process.</b> Responses should be submitted in Font Arial 11pt using single line spacing. Please use the Normal margin setting 2.54cm. |
| Scoring<br>criteria | Scoring shall be based on 0-100 scoring methodology.   |
| chiena              | Maximum Mark: 25%  |
| Answer type         | Document upload  |