

## PS24200 Pre-Market Engagement Sessions Feedback

Please note responses have been anonymised.

### Supplier Capability and Supplier Capacity

- It will be up to suppliers to determine how best to manage necessary tasks and timelines.
- Supplier Engagement
  - The successful bidder will be required to engage with the UK Space sector supply chain. DSIT will provide a list of companies, alongside some researchers and stakeholders at the inception meeting and can also provide additional details/contacts throughout life of contract where available. Suppliers requested prioritised list of suppliers to engage (i.e. Tier 1) at inception meeting.
  - Would like to get a gauge of how many stakeholders we would like them to engage. DSIT responded we have no specific expectation, and this is ultimately up to the supplier what they deem as appropriate according to the specification for this as an indicative baseline/pathfinder. DSIT to clarify in specification of scale of research/ how many companies are expected to be considered within research/engagement.
  - Suppliers enquired about whether there was anything DSIT could do to facilitate supplier engagement. Cover letter to be provided by DSIT to aid in engagement with industry.
- Modelling
  - Low/Medium/High modelling not expected to present any issues/ hugely increase costs for suppliers. Complications arise should we want the modelling to involve various scenarios if specific levers/interventions introduced. DSIT to confirm ideal number of scenarios expected.
  - Suppliers will clarify up front any assumptions that will be used to fill gaps.
  - DSIT to confirm whether interested in cumulative emissions over time in specification.
  - What available data can DSIT provide on growth of industry. Prospective suppliers noted that this will likely impact projections/modelling.

### Procurement Timescales

- Competition
  - Minimum of 3 weeks required to turn round tender responses/bids.
  - DSIT clarified that it has a dead stop of the final outputs needing to be delivered before end of FY24/25. Plan is to hopefully start competition mid September. This would then see returns for roughly early October with one/two weeks for evaluation of bids and then contract award roughly 17-21 October, with contract starting 25th October. Assuming a contract start of w/c 25 October and 20 weeks contract length this would see final outputs due mid-March 2025.
- Contract/Project
  - DSIT are currently in the process of revising our timelines to accommodate for feedback. Will be going ahead with a 20 week contract length.
  - Most similar pieces of work range from 4 to 5 months so the revised contract/project timescale of 16/20 weeks is welcome and feasible.
  - Suppliers outlined requirement for 2-4 weeks to revise first draft of report (some mentioned they would look for this to be an iterative process) once feedback received. Some suppliers requested 4 weeks between each review stage (i.e. 4 weeks after modelling review and then a further four weeks after producing first draft to incorporate feedback). Suppliers requested prior agreement either within specification or inception meeting on number of iterations. DSIT have reflected position in specification.

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- DSIT will share drafts with other departments/ALBs and incorporate time for this within timescales outlined within specification.

**Project Budget and Scope**

- **Budget**
  - We have a limited budget and do not have available any flexibility on budget for research as overall funding budget has already been allocated/committed for this Financial Year.
  - Supplier engagement and more complex modelling (dependant on how much client wishes to stray from base model) are the more costly elements.
  - Length and design elements of publication will also significantly increase cost. If DSIT were to request design of publication this needs to be factored into costs and timeframes. DSIT have confirmed within specification that professional graphic design is not required and templates will be provided for outputs.
- **Scope**
  - The primary purpose of this report/findings/modelling is for HMG to understand the scale of the issue, to understand the size of the problem and further levers to work on later down the line. DSIT to further define the purpose of this work and modelling within the specification.
  - Requested further clarity from DSIT on useful pieces we need from this work so that suppliers can prioritise/ focus efforts on these. Be clear on required outputs and wanting next step recommendations.
  - Request for specification to include definition of territorial boundary, i.e. at what point are emissions from downstream capabilities not attributable to the UK.
  - DSIT to confirm expectation around supplier using primary/secondary sources and reflect in evaluation criteria.