



5th—8th December 2022  
Dubai World Trade Centre

Your  
**INFORMATION GUIDE**  
&  
**APPLICATION FORMS**

Your list of contacts

<div></div> <div></div> <div></div> <div></div> <div></div> <div></div>	UK Construction Trade Association	The Building Centre 26 Store Street London WC1E 7BT	<div></div> <div>Tel: <div></div></div> <div><div></div></div> <div><a href="http://www.constructionproducts.org.uk">www.constructionproducts.org.uk</a></div>
	Account Manager	Building Exhibitions Management 12 Hockley Court Hockley Heath Solihull West Midlands B94 6NW	<div></div> <div>Tel: <div></div></div> <div><div></div></div>
	Department for International Trade	Department for International Trade — London Old Admiralty Building, Admiralty Place, Spring Gardens, London SW1A 2DY	<div></div> <div>Tel: <div></div></div> <div><a href="http://www.gov.uk">www.gov.uk</a></div>
	Foreign Office	Department for International Trade — Dubai British Embassy Dubai PO Box 65 Dubai UAE	<div></div> <div>Tel: <div></div></div> <div><div></div></div>
	Appointed Freight Forwarder	24/7 Worldwide Exhibitions Ltd Holly Grange Holly Lane Balsall Common CV7 7EB	<div></div> <div>Tel: <div></div></div> <div><div></div></div>
	Export Documentation Advice & Support	Greater Birmingham Chamber of Commerce 75 Harborne Road Edgbaston B15 3DH	<div></div> <div>Tel: <div></div></div> <div><div></div></div> <div><div></div></div>



## Key facts about the show

### Be part of the most influential hub for the global construction community

Following four decades of success, The Big 5 continues to be the largest and most important event for the global construction industry in the Middle East, Africa and South Asia region, acting as the gateway between East and West. Join us to explore the most innovative built environment solutions from around the world. Network with your peers and gain industry insight at premium strategic conferences. Celebrate success at our awards ceremonies and grow your career at the many technical CPD certified workshops.

Every year, we develop new dedicated features to ensure you gain the most value out of your participation, while connecting with the highest quality target audience. Above all, it is our priority to offer you a safe environment to do business and to equip you with the tools and solutions you need to overcome the industry's biggest challenges.

## Sectors covered by The Big 5

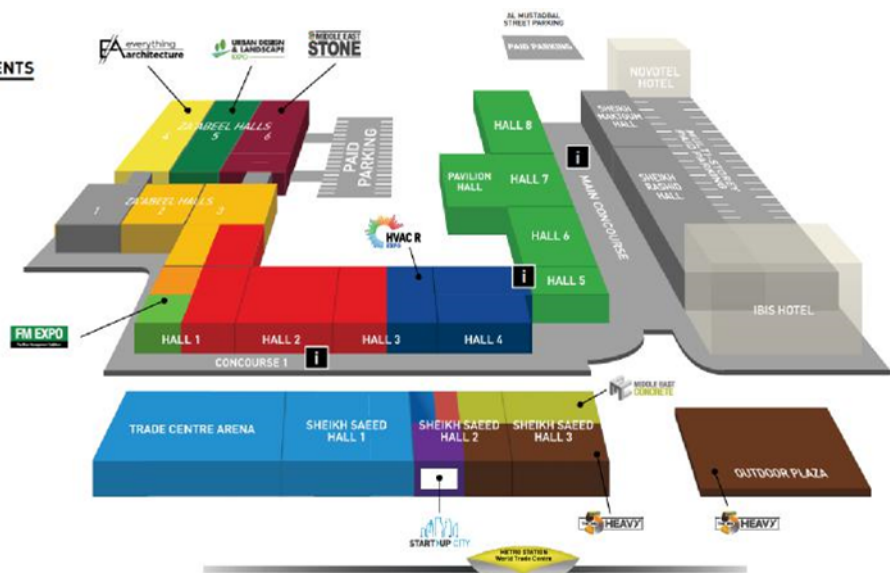
### 2022 FLOORPLAN

#### THE BIG 5 PRODUCT SECTORS

-  Building Envelope & Special Construction
-  Building Interiors & Finishes
-  Construction Tools & Personal Protection Equipment (PPE)
-  Digital Construction Products & Services
-  Intelligent Buildings
-  MEP Services
-  Offsite & Modular Construction
-  Solar Products & Technologies

#### THE BIG 5 SPECIALISED EVENTS

-  **HEAVY**
-  **MIDDLE EAST CONCRETE**
-  **HVAC R**
-  **MIDDLE EAST STONE**
-  **URBAN DESIGN & LANDSCAPE EXPO**
-  **FM EXPO**
-  **NEW IN 2022**
-  **everything Architecture**



Halls 1-3	FM Expo, Solar, MEP Services, HVAC R
Hall 3-4	HVAC R
Halls 5-8	Building Interiors & Finishes
Sheikh Maktoum	Urban Design & Landscape Expo
Sheikh Rashid	Middle East Concrete Heavy
Sheikh Saeed Halls 1-3	Building Envelope & Special Construction
Za'abeel Halls 1-3/4-6	Tools, PPE / Urban, MES, Architecture

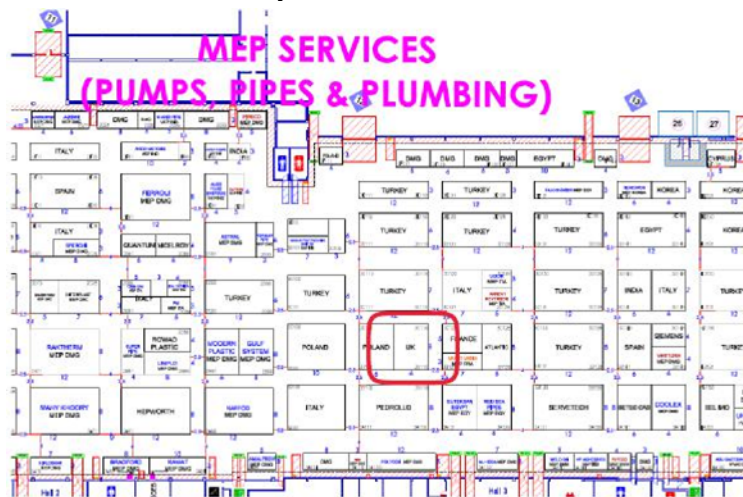




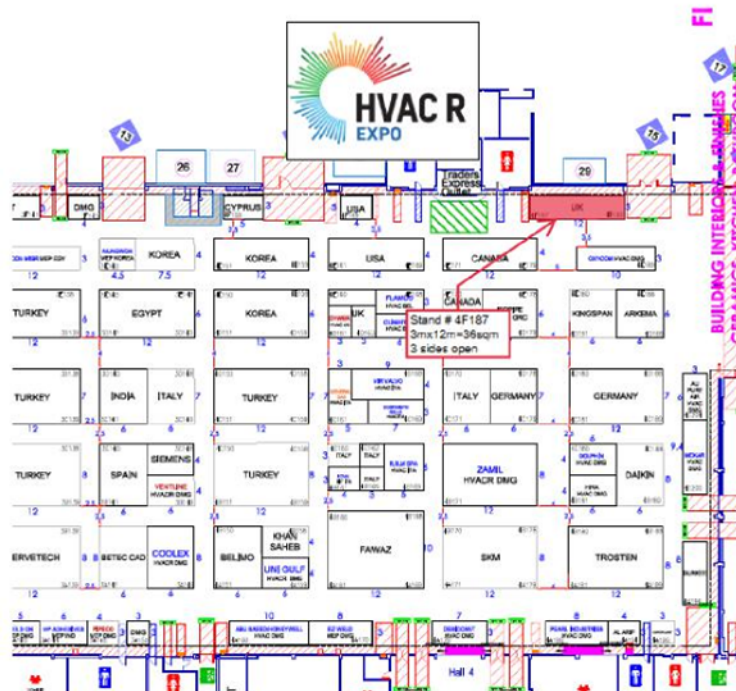
## UK Pavilion Areas

Areas have been held in a number of locations as shown below. Please let us know which area is of most relevance and we can let you know what stands are available.

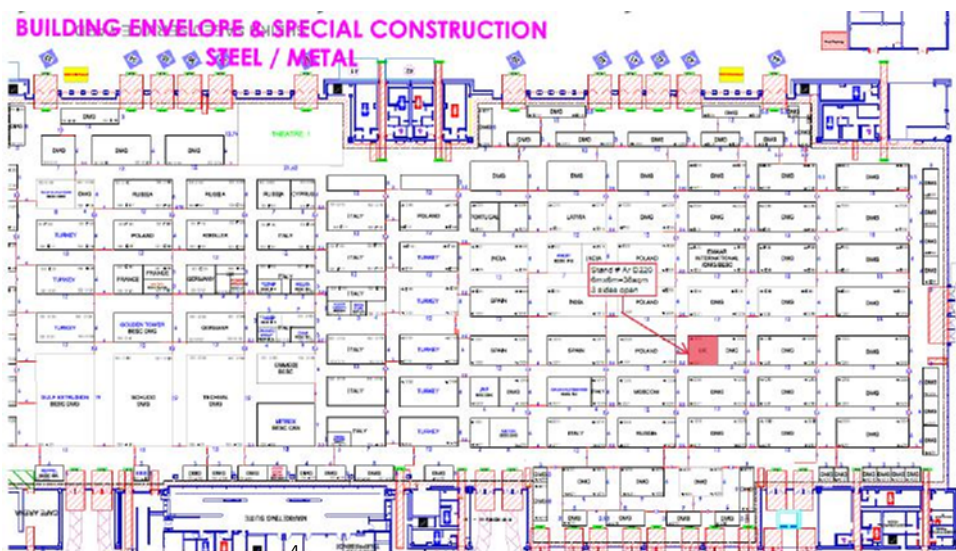
### Hall 3



### Halls 4

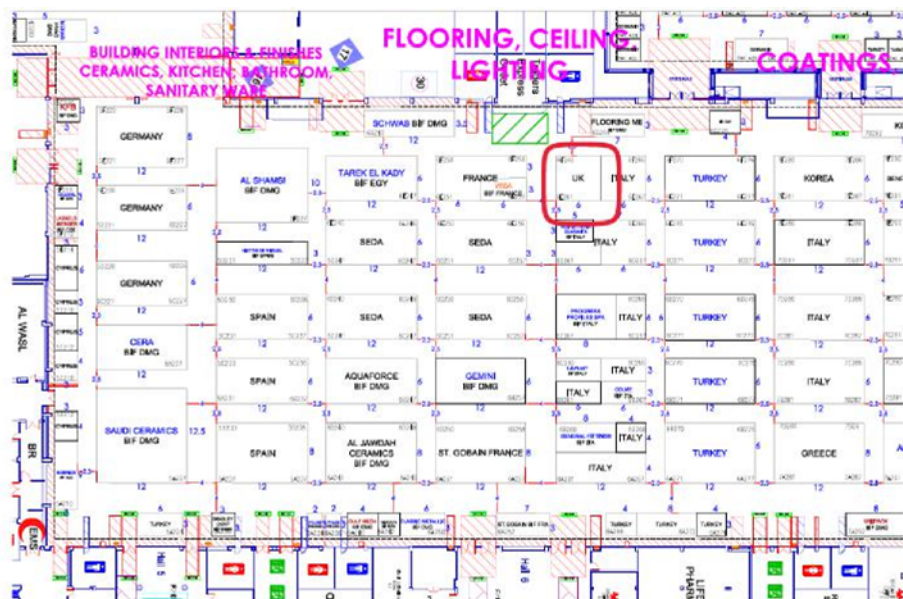


### Sheikh Saeed

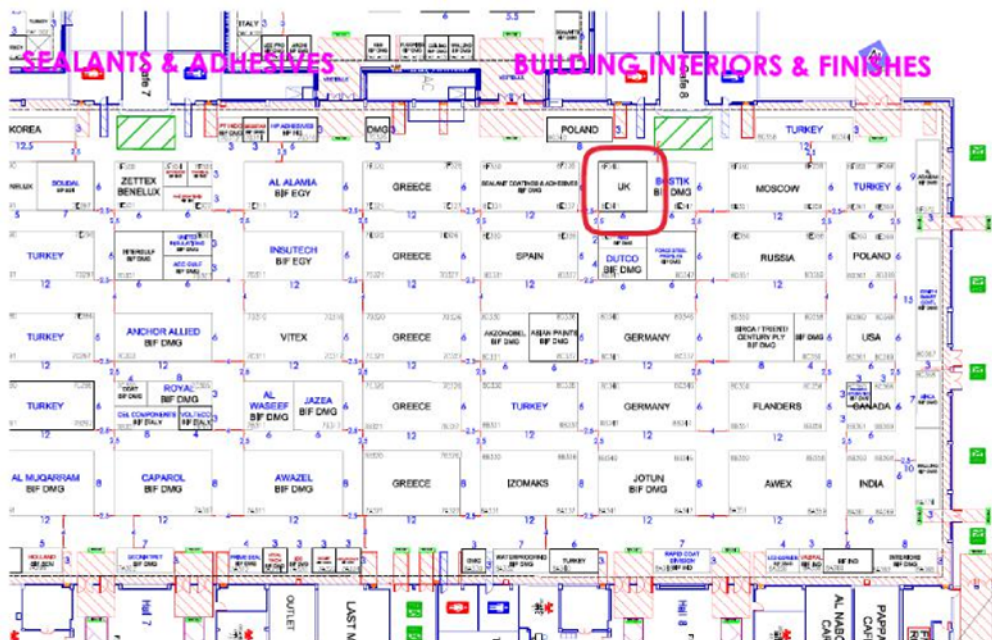


## UK Pavilion Areas

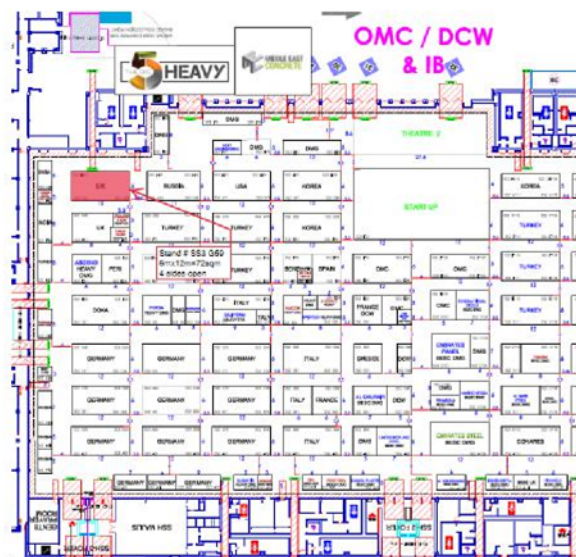
## Hall 5-6



## Hall 7-8



# Sheik Saeed MEC



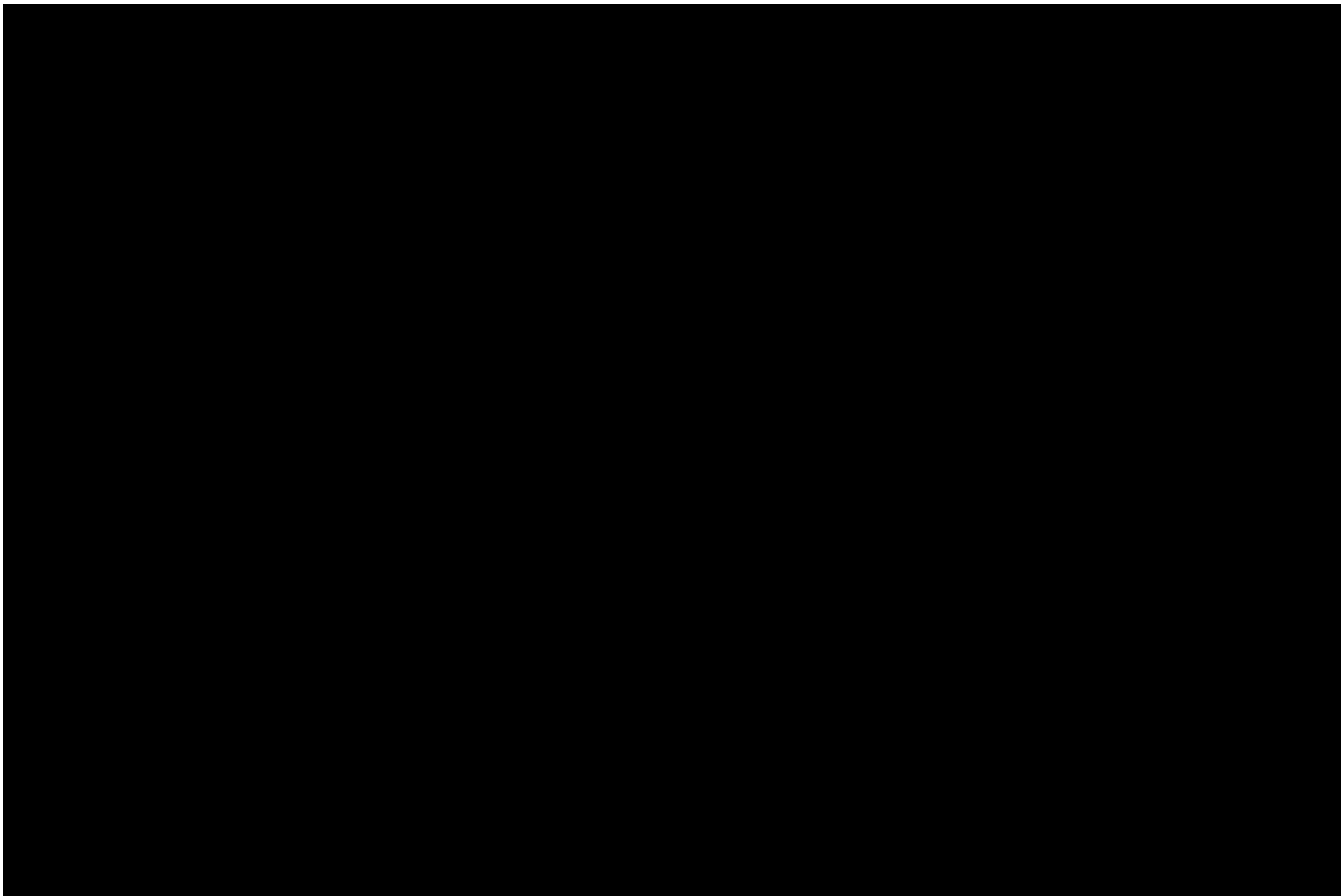
Please let us know which hall / area you wish to be located in and we will send you



the layout and availability for that particular pavilion.

# What you get

Proposed design for The Big 5 2022



## UK Pavilion Shell Scheme Specifications

Your stand package includes:

Stand Construction:	Walling, Carpet, Illuminated UK Features, Lighting, Electrical Connections, Fascia Graphic and Name Board
Furniture:	2 Chairs, 1 Table, 1 Lockable Counter (based on a 9 sqm stand) Quantities vary according to stand size.
Lighting:	3-4 spotlights per stand. Plus general stand lighting to features, etc.
Power Supply:	1 power outlet (UK socket) per stand, power supply to lighting, and electrical connection and consumption included.

Stand construction information and order forms will be sent after confirmation of your attendance.

All matters relating to stand design, construction and individual exhibitor requirements are handled by  
Overseas Trade Exhibitions Ltd.

## On-site Facilities

The Construction Products Association will be following the hygiene guidelines issued by the show organisers. Building Exhibitions Management will provide all UK exhibitors in the group with contact details on site, as well as making sure that all show arrangements are completed before the show starts.

## Pricing

### UK Pavilion Shell Scheme

Prices for the Sheikh Maktoum, and Sheikh Rashid halls are different from all other halls. Unsubsidised cost of UK Pavilion stand package:

Halls 1-8, Sheikh Saeed Halls 1-3, Zabeel Halls 1-3	■■■■ per m <sup>2</sup> inc. 5% UAE VAT
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Sheikh Rashid Hall (Middle East Concrete)	■■■■ per m <sup>2</sup> inc. 5% UAE VAT
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### Organisers Mandatory Third Party Public Liability Insurance

The organisers charge a compulsory fee per exhibiting company within the UK Pavilion. You must add this to your payment when booking your stand. The fee is to cover the cost of third party public liability insurance.

Organisers Mandatory Insurance	■■■■ inc. 5% UAE VAT
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### Management fees

Mandatory Management Fee	■■■■ + recoverable UK VAT @ 20%
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### Department for International Trade grants

TAP Grants no longer exist and the Department for International Trade are considering events to support under the new scheme which you can find out more about from here:

<https://www.events.great.gov.uk/website/5935/>

## Important

Please note: At the moment, the grants for The Big 5 have not been confirmed. As soon as we have this agreed we will let you know.



## Additional information

### Exchange rate fluctuations

Package costs and grants have been calculated using an exchange rate of [REDACTED]  
Any significant movement in the exchange rate would result in a rebate or an additional charge to the exhibitor. Building Exhibitions Management will issue a reconciliation of accounts to all exhibitors following completion of the exhibition.

### UK VAT

UK VAT is chargeable and is recoverable by VAT registered companies.

### Other costs

Additional stand fitting costs (if required), additional catalogue entry information, travel and freight costs, expenses and subsistence for company personnel, publicity and personal internet access.

### Management Fee

The Construction Products Association management fee covers the costs of pre-event preparations, recruitment, briefing meeting if required, administration prior to, during and after the event including staff costs and overheads. It also covers:

- Marketing & promoting the show to the widest number of UK industry to form a UK group
- Handling all enquiries from interested exporters
- Negotiating with organisers to obtain group location
- Signposting all potential participants (eligible and non eligible) to other sources of assistance and guidance for exporting
- Promoting support through appropriate trade associations
- Booking and paying for space
- Where required, issuing guidance on completion of organisers order forms
- Making all subsequent arrangements between exhibitors and organisers
- Ensuring all group members are correctly located within event in accordance with organisers rules
- Supervising stand construction
- Resolving any onsite problems
- Meeting any VIP's / official visitors and introducing them to exhibitors
- Statistical monitoring of results through in-house post show reports
- Reconciliation of accounts

### Greater Birmingham Chamber Services

Birmingham Chamber offer a wide range of services at extremely competitive rates. These include **Export Documentation**, Translation, International Trade Advice and a wide range of networking events.

Check out the full range here: <https://www.greaterbirminghamchambers.com/> or call 0121 454 6171.

For information on **Export Documentation** click here:

<https://www.greaterbirminghamchambers.com/international-business-hub/export-documentation/>

## APPLICATION FORM

### Page 1 of 2

**\*\*PLEASE DO NOT SEND PAYMENT WITH THIS APPLICATION\*\***

Invoices will be issued on receipt of this space application form and confirmed allocation of space.

PREFERRED HALL	Sheikh Saeed Hall 1
PREFERRED STAND NUMBER	D158

UK PAVILION SHELL SCHEME PACKAGE	STAND SIZE:	24 m <sup>2</sup>
Halls 1-8, Sheikh Saeed Halls 1-3, Zabeel Halls 1-3	@ [REDACTED] per sqm. Inc 5% UAE VAT	£ [REDACTED]
<b>Graphics Ancillaries</b>		£ TBC
Sheikh Rashid Hall (Middle East Concrete)	@ [REDACTED] per sqm. Inc 5% UAE VAT	£ [REDACTED]

ORGANISERS' MANDATORY INSURANCE	Inc 5% UAE VAT	£ [REDACTED]
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MANAGEMENT FEE		[REDACTED]
	MANAGEMENT FEE TOTAL Inc. 20% UK VAT	£ [REDACTED]

	TOTAL DUE Inc. VAT	£ [REDACTED]
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1<sup>st</sup> Deposit to be paid on receipt of Invoice.

2<sup>nd</sup> Deposit to be paid by 30th June 2022

## APPLICATION FORM

### Page 2 of 2

**WE DECLARE** that this will be our n/a participation at The Big 5 with the Department for International Trade support since 1 April 2009.

**WE HAVE** read and agree to abide by the Exhibitor Terms and Conditions and understand that by signing and returning this form we have entered into a binding contract.

**WE UNDERSTAND** that should the exchange rate differ from the rate set and/or the space and construction costs per square metre vary reserves the right to levy a further charge.

**WE UNDERSTAND** that responsibility for insurance rests with individual exhibitors. No insurance of any kind is undertaken by Building Exhibitions Management .

**WE UNDERSTAND** that the submission of this Application confirms that the signatory or signatory's employer/company agrees to indemnify and keep indemnified Construction Products Association, its sub-contractors and its employees against any costs, charges and expenses, claims and losses of whatsoever nature arising directly from or attributable to any act or omission of the company or any of its employees or agents including any claim in respect of accident, injury, loss or damage arising out of or in any way connected with the display of goods at this event in any way howsoever.

NAME	[REDACTED]	ADDRESS	Old Admiralty Building, Admiralty Place
COMPANY	Department for International Trade		Spring Gardens
POSITION			London
		POSTCODE	SW1A 2DY
TELEPHONE		MOBILE	
EMAIL	[REDACTED]	WEBSITE	<a href="http://www.great.gov.uk">www.great.gov.uk</a>

Products / Services to be exhibited : International Trade Support services

SIGNED	[REDACTED]	DAE	30/6/2022
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