

Behavioural Insights Ltd,  
4 Matthew Parker St,  
London,  
United Kingdom,  
SW1H 9NP

Wednesday, 10<sup>th</sup> February 2021.

To whom it may concern,

**Contract Title:** National Minimum Wage Email Nudge Trials  
**Contract Reference:** CR20029  
**Contract Variation Reference:** CR20029V3

Please find the attached contract variation reference CR20029V3; extend term and increased contract value with effect from Wednesday, 17<sup>th</sup> February 2021.

Please ensure that you review and satisfy yourselves with its content and the contractual implications of this variation before signing and returning to [research@uksbs.co.uk](mailto:research@uksbs.co.uk) for our records.

Yours Faithfully,

  
Category Support | Research  
UK Shared Business Services Ltd

*For and on behalf of the Department of Business, Energy and Industrial Strategy.*

Contract CR20029 is varied as follows and shall take effect on Wednesday, 17th February 2021:

- (1) **Department of Business, Energy and Industrial Strategy (BEIS)**, 1 Victoria Street, London, SW1H 0ET (The Contracting Authority).
- (2) **Behavioural Insights Ltd**, 4 Matthew Parker St, London, SW1H 9NP (the Supplier).

Collectively known as the "Parties"

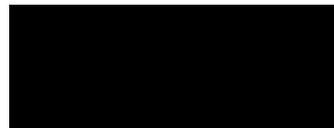
To accommodate the unforeseeable delay in delivery and unavoidable additional costs of CR20029 as a result of Covid-19, the parties agree the following changes to contract CR20029 - *National Minimum Wage Email Nudge Trials* to ensure the outcomes are delivered, with effect from Wednesday, 17th February 2021:

- The Contract end date will change from Wednesday, 31<sup>st</sup> March 2021, to Friday, 1<sup>st</sup> October 2021;
- The contract value will increase from £35,000.00 excluding VAT to £38,500.00 excluding VAT (an increase of £3,500.00);

Words and expressions in this variation shall have the meanings given to them in Contract CR20029. Contract CR20029, including any previous variations, shall remain effective and unaltered except as amended by this variation.

For and on behalf of **Behavioural Insights Ltd (The Supplier)**

Signed



Name



Position

Head of Employment and Organisational Behaviour

Date

February 10, 2021

For and on behalf of **Department of Business,  
Energy and Industrial Strategy (BEIS) (The  
Contracting Authority)**

[Redacted signature area]

Signed

[Redacted signature]

Name

Assistant Economist

Position

10/02/2021

Date